

Shark Tank School Event – Guide & Key Terms

1. Basic Structure of the Event

Phase What Happens

Ideation Students come up with product or business ideas to solve

real-world problems.

Prototype Creation They build a working model (physical or digital) of their

idea.

Pitch Preparation They prepare a 3–5 minute business pitch.

Students present their idea to a panel of "Sharks" (judges) Pitch Day

who ask questions and give feedback.

Judging & Investment

(Points or Tokens) quality, feasibility, and presentation.

Sharks invest virtual money or tokens based on idea