



How Revenue Share Works

The Revenue share model will change depending on which model the agent is on. If an agent is a principal agent then they will pay differently than a support agent.

When you invite an agent to join our organization and they're a great fit, you'll earn an annual revenue share for as long as they remain with the company. Your earnings will be paid in cash (ACH) —**not in stock, no vesting periods, no tiers to unlock, or recruitment requirements**. We believe in growing naturally and organically, rewarding those who help bring in top talent without unnecessary restrictions.

Principal Agent Revenue Share Model

Our revenue share structure goes **five tiers deep**:

- You earn **\$2,000 per year** from the cap of each agent you personally invite. If the agent is a Team Agent on a \$8,000 Cap, then the payout each year will be up to \$1,000 instead of \$2,000. The same payout splits shall still apply; it will just be capped at \$1,000.
- If an agent you invited brings in another agent, you also earn **\$2,000 per year** from that agent's cap.
- This continues through five levels, allowing you to build a strong, recurring income stream.
- The **\$500 compliance fee** is **not factored** into the revenue share calculation.

Because our focus is entirely on successful agents, you can rely on the revenue share from each recruit, year over year.

Revenue Share Example

All tiers pay exactly the same. The sponsoring agent earns 12.5% of the company's gross commission income (GCI) from their recruited agent's transactions.

Example Calculation:

1. An agent closes a \$2,000,000 sale with a 3% commission, earning \$60,000 in GCI.
2. The company retains 15% of that, which is \$9,000 (this is the company's GCI).
3. The sponsoring agent receives 12.5% of the company GCI, which equals \$1,125.

As the agent continues to transact:

1. On their next deal, they would only contribute an additional \$7,000 as they will now have capped and paid the total \$16,000.
2. The sponsor earns 12.5% of that \$7,000, which is \$875.
3. Once the agent caps, they keep 100% of their commission for the remainder of the year.



Total Sponsorship Earnings: $\$1,125 + \$875 = \$2,000$ per year per agent, until their cap resets the following year.

Support Agent Revenue Share Model

Our revenue share structure for Support Agents also goes five tiers deep:

- You earn **2% of the company's gross commission income (GCI)** from each Support Agent you personally invite, with a maximum payout of **\$2,000 per year per agent**.
- If an agent you invited brings in another agent, you also earn **2% of that agent's company GCI**, up to \$2,000 per year.
- This continues through **five levels**, allowing you to build a reliable, recurring income stream.
- Because revenue share is based on **company GCI**, it applies regardless of the source of the lead.
- The **\$500 compliance fee** is **not factored** into the revenue share calculation.

Revenue Share Example

All tiers pay the same percentage. The sponsoring agent earns **2% of the company's GCI** from their recruited agent's transactions, with a cap of \$2,000 per agent per year.

Example Calculation:

- Devin recruits Cliff as a Support Agent.
- Cliff generates **\$60,000 in company GCI** from his transactions.
- Devin receives **2% of \$60,000**, which equals **\$1,200**.

Now, if:

- Cliff recruits Rocky as a Support Agent, and Rocky generates **\$100,000 in company GCI**, Cliff will earn **2% of \$100,000 (\$2,000 max)**.
- Devin, as Cliff's sponsor, will also receive **\$2,000 from Rocky's transactions** and **\$1,200 from Cliff's transactions**, totaling **\$3,200 per year**.

Since revenue share goes **five tiers deep**, each agent in the sponsorship tree can continue earning from their recruits year after year.