

## Project Design Phase-I Solution Fit Template

Date	31 October 2022
Team ID	PNT2022TMID41126
Project Name	Project – FOOD DEMAND FORECASTING
Maximum Marks	4 Marks

<b>WHO IS YOUR CUSTOMER ?</b> Different manufacturers Restaurant owners	<b>EXPLORE LIMITATIONS TO BUY/USE YOUR PRODUCT OR SERVICE</b> Price services or products  Create and implement growth strategies	<b>HOW ARE YOU GOING TO DIFFERENT THAN COMPETITION</b> First father than focusing on other's we must improve ourselves By implementing innovative ideas which is not used by competitors
<b>FOCUS ON FREQUENT,COSTLY OR URGENT PROBLEM TO SOLVE</b> Have alternative solutions for the same problem  Discuss with subordinates for different	<b>. UNDERSTAND THE CAUSE OF THE PROBLEM</b> Price change  Change in customer preference	<b>TAP INTO,RESEMBLE OR SUPPORT EXISTING BEHAVIOR</b>  Make better supply decisions  See your market potential

Have fulfilment

<b>DESIGN TRIGGERS THAT FIT REAL LIFE,SPARK ASSOCIATIONS,MAKE IT FAMILIAR</b> Optimize inventory	<b>YOUR “DOWN TO EARTH” SOLUTION GUESS</b> Ask help when it is needed Help small business to grow by buying raw materials	<b>BEWHEREYOUR CUSTOMERARE</b> Analyse the customer requirements and specification If customer's
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**ADD EMOTIONS FOR STRONGER MESSAGE**

Think in behalf of customer's place(empathy)

Requirements are unsatisfiable then give them idea of other requirements

## FOODDEMANDFORECASTINGARCHITECTURE

