# HECTOR RAMON MARTINEZ DE LA HOYA

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#### PROFESSIONAL RESUME

Highly skilled and enthusiastic professional with a strong passion for technology and a track record of successful teamwork. Known for my cheerful disposition and ability to thrive in collaborative environments. Additionally, my extensive experience in hardware management and a deep understanding of technology equips me with the skills to navigate complex technological challenges.

### **WORK EXPERIENCE**

"Magdalena's" Construction Company Administrative Manager 2015-2022

Durango, Mexico

- Supervised the activity of the workers.
- Conducted weekly meetings regarding ongoing projects.
- Performed administrative tasks as needed to supplement team activities.

Achievements: I was the channel of contact with government entities, managing to carry out projects of great importance for the construction company and the city.

QACS 2022-Present

Project Manager | Customer Relationships Specialist | WordPress Specialist

Durango, Mexico

- Orchestrated successful implementation of key projects, ensuring timely and budget-compliant delivery as a Project Manager.
- Cultivated strong client relationships, ensuring satisfaction and loyalty through exceptional service as a Customer Relationships Specialist.
- Led the management and optimization of WordPress websites, applying specialized skills to enhance functionality and user experience.
- Efficiently coordinated cross-functional teams, maximizing operational effectiveness and achieving strategic objectives as a Developer.

Achievements: Skillfully managed client relationships and negotiations, resulting in the successful acquisition of high-value contracts, boosting revenue and ensuring long-term client satisfaction.

## **COMPETENCES AND SKILLS**

Soft Skills	Hard Skills
Communication	JavaScript- TypeScript- Python
Leadership	Git/GitHub
Scrum	React – NodeJS
Problem-Solving	Responsive Design
Attention to detail	Computer Hardware
Teamwork	Business Management

### **EDUCATION**

**B.S Biochemical Engineering.** 

Instituto Tecnologico de Durango

Durango, México

Programming Technician.

CBTis #130 Durango, México

### COMPLETED COURSES

- Course | The Full Stack Web Development Bootcamp 2023 MERN STACK | October 2023
- Course | Intensive JavaScript path to React | May 2023
- Course | React Definitive Guide hooks router redux next Projects | May 2023
- Course | 50 Projects In 50 Days HTML, CSS & JavaScript | March 2023.
- Course | Modern JavaScript Definitive Guide Build +20 Projects | March 2023
- Course | Nodejs Bootcamp Web Development inc. MVC and REST APIs | March 2023
- Course | Learn JavaScript ES9, HTML, CSS3 and NodeJS from scratch | September 2022
- Course | Python without frontiers: HTML, CSS, Flask and MySQL | February 2022