



COMPANY PROFILE

SHANTHI PAINT STORE

PREPARED BY :
Group 8

S 2114
Business Process Re-engineering

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ABOUT COMPANY

Shanthi Painthouse is a paint and equipment store located in Kandana which does retail sale of all kinds of Paints, Painting Equipment and other hardware related appliances.

Shanthi Painthouse is a sole proprietorship business founded in 2006 and currently run by Ms. D. N. Mallawaarachchi.

It is an authorized dealer for major brands such as Akzo Nobel (Dulux paints), Asian Paints Causeway, JAT Holdings, Multilac and etc. and holds a staff of 10 people.

Address:
No. 22,
Station Rd.,
Kandana

Contact Numbers:
011 2231368
011 7101509

PROOF OF CONTACT

**SHANTHI
PAINTHOUSE**



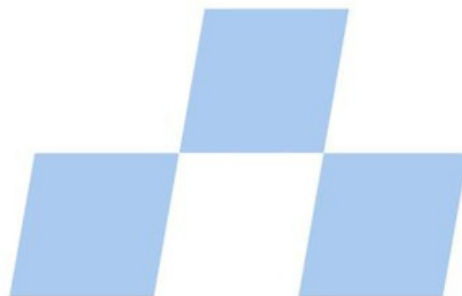
12.01.2024

Dear S. Jayamanne,


Consider this an official confirmation from me that your team will be provided with necessary arrangements for the project regarding business process reengineering at Shanthi Painthouse.


Best regards.,

D. N. Mallawaarachchi
Proprietor



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Kandana

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SELECTION OF PROCESSES

Key processes

1) Procurement and Inventory Management:

In the procurement and inventory management process, the continuous sourcing of raw materials and supplies required for operations is ensured. This involves identifying reliable suppliers, negotiating contracts, and managing inventory levels to meet demand while minimizing carrying costs and stockouts. The inventory management focuses on efficiently handling and controlling the flow of materials within the organization. This includes monitoring stock levels, restocking inventory as needed, optimizing inventory turnover, and minimizing holding costs. However Shanthi paint house kandana currently faces an issue with maintaining an optimal stock level and ensuring that paint does not expire in inventory itself

2) Sales Process:

The sales process involves various activities aimed at generating revenue through the sale of paint products. This includes customer inquiries, order processing, pricing, invoicing, and delivery coordination. Sales representatives will engage directly with customers to understand their requirements and provide recommendations on suitable paint solutions.

SELECTION OF PROCESSES

Key processes

3) Paint Mixing:

Paint mixing is the operational process where two-component paints are combined in precise proportions to create customized paint colors as per customer specifications. This process requires skilled technicians and automated systems to ensure accuracy and consistency in color matching. In Shanthi Paint house Kandana the process is carried out both by an automated machine as well as an expertise technician. They currently utilize an paint mixing machine by Dulux. Quality control measures are implemented throughout the mixing process to guarantee the desired color, texture, and durability of the final paint product.

Sub-processes:

1) Human Resources:

The human resources sub-process involves managing all the workforce of the shop. Shanthi paint house currently has 10 employees. Human resource management ensures that the organization has the necessary talent to fulfill its operational needs and achieve its business objectives.

2) Accounting:

Accounting processes involve recording and tracking financial transactions, including sales revenue, expenses, and assets. This sub-process ensures accurate financial reporting for decision-making purposes. Key activities include bookkeeping, budgeting, financial analysis, and the preparation of financial statements such as balance sheets, income statements, and cash flow statements.