



# **SALES REPORT**

**SQL Portfolio Analysis Project**

**by**

**DEVODWOTI DAS**







# ABOUT PROJECT

Structured Query Language (SQL) remains the cornerstone of data management and manipulation in relational database systems. This SQL portfolio project demonstrates my proficiency in SQL through a comprehensive analysis of a chosen dataset. The primary objective is to analyze monthly sales trends to identify key growth areas and optimize inventory management.








# TABLE - 1



```
SELECT * FROM pizzahut.order_details;
```

Result Grid     Filter Rows: <input type="text"/>   Edit				
	order_detail_id	order_id	pizza_id	quantity
	7	3	ital_supr_m	1
	9	4	ital_supr_m	1
	10	5	ital_supr_m	1
	11	6	bbq_ckn_s	1
	13	7	spinach_supr_s	1
	14	8	spinach_supr_s	1
	15	9	classic_dlx_s	1
	24	10	mexicana_l	1
	26	11	bbq_ckn_l	1
	30	12	cali_ckn_l	1
	34	13	mexicana_l	1
	35	14	the_greek_s	1



# TABLE - 2

```
SELECT * FROM pizzahut.orders;
```

Result Grid     Filter Rows: <input type="text"/>			
	order_id	order_date	order_time
▶	1	2015-01-01	11:38:36
	2	2015-01-01	11:57:40
	3	2015-01-01	12:12:28
	4	2015-01-01	12:16:31
	5	2015-01-01	12:21:30
	6	2015-01-01	12:29:36
	7	2015-01-01	12:50:37
	8	2015-01-01	12:51:37
	9	2015-01-01	12:52:01
	10	2015-01-01	13:00:15








# TABLE - 3

```
SELECT * FROM pizzahut.pizza_types;
```

Result Grid |   Filter Rows:  | Export:  | Wrap Cell Content: 



	pizza_type_id	name	category	ingredients
▶	bbq_dkn	The Barbecue Chicken Pizza	Chicken	Barbecued Chicken, Red Peppers, Green Peppe...
	cali_dkn	The California Chicken Pizza	Chicken	Chicken, Artichoke, Spinach, Garlic, Jalapeno P...
	ckn_alfredo	The Chicken Alfredo Pizza	Chicken	Chicken, Red Onions, Red Peppers, Mushrooms...
	ckn_pesto	The Chicken Pesto Pizza	Chicken	Chicken, Tomatoes, Red Peppers, Spinach, Garl...
	southw_dkn	The Southwest Chicken Pizza	Chicken	Chicken, Tomatoes, Red Peppers, Red Onions, ...
	thai_dkn	The Thai Chicken Pizza	Chicken	Chicken, Pineapple, Tomatoes, Red Peppers, T...
	big_meat	The Big Meat Pizza	Classic	Bacon, Pepperoni, Italian Sausage, Chorizo Sau...
	classic_dlx	The Classic Deluxe Pizza	Classic	Pepperoni, Mushrooms, Red Onions, Red Peppe...
	hawaiian	The Hawaiian Pizza	Classic	Sliced Ham, Pineapple, Mozzarella Cheese
	ital_cpdllo	The Italian Capocollo Pizza	Classic	Capocollo, Red Peppers, Tomatoes, Goat Chee...
	napolitana	The Napolitana Pizza	Classic	Tomatoes, Anchovies, Green Olives, Red Onion...





# TABLE - 4

```
SELECT * FROM pizzahut.pizzas;
```

Result Grid     Filter Rows:				
	pizza_id	pizza_type_id	size	price
▶	bbq_ckn_s	bbq_ckn	S	12.75
	bbq_ckn_m	bbq_ckn	M	16.75
	bbq_ckn_l	bbq_ckn	L	20.75
	cali_ckn_s	cali_ckn	S	12.75
	cali_ckn_m	cali_ckn	M	16.75
	cali_ckn_l	cali_ckn	L	20.75
	ckn_alfredo_s	ckn_alfredo	S	12.75
	ckn_alfredo_m	ckn_alfredo	M	16.75
	ckn_alfredo_l	ckn_alfredo	L	20.75
	ckn_pesto_s	ckn_pesto	S	12.75







# QUESTIONS

## Basic:

- Retrieve the total number of orders placed.
- Calculate the total revenue generated from pizza sales.
- Identify the highest-priced pizza.
- Identify the most common pizza size ordered.
- List the top 5 most ordered pizza types along with their quantities.







# QUESTIONS

## Intermediate:

- Join the necessary tables to find the total quantity of each pizza category ordered.
- Determine the distribution of orders by hour of the day.
- Join relevant tables to find the category-wise distribution of pizzas.
- Group the orders by date and calculate the average number of pizzas ordered per day.
- Determine the top 3 most ordered pizza types based on revenue.







# QUESTIONS

## **Advanced:**

- Calculate the percentage contribution of each pizza type to total revenue.
- Analyze the cumulative revenue generated over time.
- Determine the top 3 most ordered pizza types based on revenue for each pizza category.







# Retrieve the total number of orders placed

Query :

```
SELECT  
    COUNT(order_id) AS total_orders  
FROM  
    pizzahut.orders;
```

Result Grid	
	total_orders
▶	21350







# Calculate the total revenue generated from pizza sales

Query :

```
SELECT
    ROUND(SUM(order_details.quantity * pizzas.price),
          2) AS total_sales
FROM
    order_details
    JOIN
    pizzas ON pizzas.pizza_id = order_details.pizza_id;
```

Result Grid	
	total_sales
	356723.85









# Identify the highest-priced pizza

Query :

```
SELECT
    pizza_types.name AS Gourmet_pizza, ROUND(pizzas.price,2)
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1;
```

Result Grid     Filter Rows: <input type="text"/>		
	Gourmet_pizza	ROUND(pizzas.price,2)
▶	The Greek Pizza	35.95







# Identify the most common pizza size ordered

Query :

```
SELECT
    pizzas.size AS Size,
    COUNT(order_details.order_detail_id) AS order_count
FROM
    pizzas
    JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY 1
ORDER BY order_count DESC
LIMIT 1;
```

Result Grid			Filter
	Size	order_count	
▶	L	7893	







# List the top 5 most ordered pizza types along with their quantities

Query :

```
SELECT
    pizza_types.name, SUM(order_details.quantity)
FROM
    pizzas
    JOIN
    pizza_types ON pizzas.pizza_type_id = pizza_types.pizza_type_id
    JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY 1
ORDER BY 2 DESC
LIMIT 5;
```

Result Grid		Filter Rows:	Exp
name	SUM(order_details.quantity)		
The Barbecue Chicken Pizza	2329		
The California Chicken Pizza	1721		
The Big Meat Pizza	1695		
The Classic Deluxe Pizza	1506		
The Hawaiian Pizza	1166		







# Join the necessary tables to find the total quantity of each pizza category ordered

Query :

```
SELECT
    pizza_types.category AS Category,
    COUNT(pizza_types.category) AS Quantity
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY 1;
```

	Category	Quantity
▶	Classic	6841
	Supreme	4084
	Chicken	6133
	Veggie	4292







# Determine the distribution of orders by hour of the day

Query :

```
SELECT
    HOUR(order_time), COUNT(order_id)
FROM
    orders
GROUP BY 1;
```

Result Grid			Filter Rows:
	HOUR(order_time)	COUNT(order_id)	
▶	11	1231	
	12	2520	
	13	2455	
	14	1472	
	15	1468	
	16	1920	
	17	2336	









# Join relevant tables to find the category-wise distribution of pizzas

Query :

```
SELECT  
    category AS Category , COUNT(name)  
FROM  
    pizza_types  
GROUP BY 1;
```

Result Grid     Filter Rows		
	Category	COUNT(name)
▶	Chicken	6
	Classic	8
	Supreme	9
	Veggie	9







# Group the orders by date and calculate the average number of pizzas ordered per day

Query :

```
SELECT  
    ROUND(AVG(2),0) AS avg_no_ordered  
FROM  
    (SELECT  
        orders.order_date, SUM(order_details.quantity)  
    FROM  
        orders  
    JOIN order_details ON orders.order_id = order_details.order_id  
    GROUP BY 1) AS quantity;
```

Result Grid	
	avg_no_ordered
2	







# Determine the top 3 most ordered pizza types based on revenue

Query :

```
SELECT
    pizza_types.name,
    ROUND(SUM(order_details.quantity * pizzas.price),0) AS revenue
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY 1
ORDER BY 2 DESC
LIMIT 3;
```

Result Grid			Filter Rows:
	name	revenue	
	The Barbecue Chicken Pizza	41231	
	The California Chicken Pizza	30103	
	The Classic Deluxe Pizza	23548	







# Calculate the percentage contribution of each pizza type to total revenue

Query :

```
SELECT
    pizza_types.category AS Category,
    ROUND((SUM(order_details.quantity * pizzas.price) / (SELECT
        ROUND(SUM(order_details.quantity * pizzas.price),
            2) AS total_sales
    FROM
        order_details
        JOIN
        pizzas ON pizzas.pizza_id = order_details.pizza_id) * 100),0) AS Revenue
FROM
    pizza_types
    JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY 1
ORDER BY 2 DESC;
```

Result Grid			Filter
	Category	Revenue	
▶	Chicken	31	
	Classic	28	
	Supreme	21	
	Veggie	21	







# Analyze the cumulative revenue generated over time

Query :

```
SELECT
  order_date,
  ROUND(SUM(Revenue) OVER (ORDER BY order_date),2) AS cum_revenue
FROM
  (SELECT
    orders.order_date,
    SUM(order_details.quantity * pizzas.price) AS Revenue
  FROM
    order_details
      JOIN
        pizzas
    ON order_details.pizza_id = pizzas.pizza_id
      JOIN
        orders
    ON orders.order_id = order_details.order_id
  GROUP BY order_date) AS sales;
```

Result Grid			Filter Rows
	order_date	cum_revenue	
▶	2015-01-01	1136.35	
	2015-01-02	2245.85	
	2015-01-03	3374.85	
	2015-01-04	4260.15	
	2015-01-05	5159.1	
	2015-01-06	6232.3	









# Determine the top 3 most ordered pizza types based on revenue for each pizza category

Query :

```
SELECT Name , Revenue, Category
FROM
(SELECT Category , Name , Revenue, Rank() OVER(PARTITION BY category ORDER BY Revenue DESC) AS RN
FROM
  (SELECT
    pizza_types.name,
    pizza_types.category,
    ROUND(SUM(order_details.quantity * pizzas.price),2) AS Revenue
  FROM
    pizza_types
    JOIN
      pizzas
    ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
      order_details
    ON order_details.pizza_id = pizzas.pizza_id
  GROUP BY pizza_types.name , pizza_types.category) AS T1) AS T2
WHERE RN <= 3;
```

Result Grid     Filter Rows: <input type="text"/>			
	Name	Revenue	Category
•	The Barbecue Chicken Pizza	41230.75	Chicken
	The California Chicken Pizza	30102.75	Chicken
	The Chicken Alfredo Pizza	11606	Chicken
	The Classic Deluxe Pizza	23548	Classic
	The Big Meat Pizza	20340	Classic
	The Hawaiian Pizza	15546.5	Classic
	The Italian Supreme Pizza	14359.75	Supreme





# Thank You

