

SALES REPORT

SQL Portfolio Analysis Project

by

DEVODUOTI DAS





ABOUT PROJECT

Structured Query Language (SQL) remains the cornerstone of data management and manipulation in relational database systems. This SQL portfolio project demonstrates my proficiency in SQL through a comprehensive analysis of a chosen dataset. The primary objective is to analyze monthly sales trends to identify key growth areas and optimize inventory management.



SELECT * FROM pizzahut.order_details;

order_detail_id	order_id	pizza_id	quantity
7	3	ital_supr_m	1
9	4	ital_supr_m	1
10	5	ital_supr_m	1
11	6	bbq_dkn_s	1
13	7	spinach_supr_s	1
14	8	spinach_supr_s	1
15	9	classic_dlx_s	1
24	10	mexicana_l	1
26	11	bbq_dkn_l	1
30	12	cali_ckn_l	1
34	13	mexicana_l	1
35	14	the greek s	1.



SELECT * FROM pizzahut.orders;

order_id	order_date	order_time
1	2015-01-01	11:38:36
2	2015-01-01	11:57:40
3	2015-01-01	12:12:28
4	2015-01-01	12:16:31
5	2015-01-01	12:21:30
6	2015-01-01	12:29:36
7	2015-01-01	12:50:37
8	2015-01-01	12:51:37
9	2015-01-01	12:52:01
10	2015-01-01	13:00:15





SELECT * FROM pizzahut.pizza_types;

	pizza_type_id	name	category	ingredients
>	bbq_ckn	The Barbecue Chicken Pizza	Chicken	Barbecued Chicken, Red Peppers, Green Peppe
	cali_ckn	The California Chicken Pizza	Chicken	Chicken, Artichoke, Spinach, Garlic, Jalapeno P
	ckn_alfredo	The Chicken Alfredo Pizza	Chicken	Chicken, Red Onions, Red Peppers, Mushrooms
	ckn_pesto	The Chicken Pesto Pizza	Chicken	Chicken, Tomatoes, Red Peppers, Spinach, Garl
	southw_ckn	The Southwest Chicken Pizza	Chicken	Chicken, Tomatoes, Red Peppers, Red Onions,
	thai_ckn	The Thai Chicken Pizza	Chicken	Chicken, Pineapple, Tomatoes, Red Peppers, T
	big_meat	The Big Meat Pizza	Classic	Bacon, Pepperoni, Italian Sausage, Chorizo Sau
	classic_dlx	The Classic Deluxe Pizza	Classic	Pepperoni, Mushrooms, Red Onions, Red Peppe
	hawaiian	The Hawaiian Pizza	Classic	Sliced Ham, Pineapple, Mozzarella Cheese
	ital_cpcllo	The Italian Capocollo Pizza	Classic	Capocollo, Red Peppers, Tomatoes, Goat Chee
	napolitana	The Napolitana Pizza	Classic	Tomatoes, Anchovies, Green Olives, Red Onion



SELECT * FROM pizzahut.pizzas;

	pizza_jd	pizza_type_id	size	price
•	bbq_ckn_s	bbq_ckn	S	12.75
	bbq_dkn_m	bbq_ckn	M	16.75
	bbq_ckn_l	bbq_dkn	L	20.75
	cali_ckn_s	cali_ckn	S	12.75
	cali_ckn_m	cali_dkn	M	16.75
	cali_dkn_l	cali_ckn	L	20.75
	ckn_alfredo_s	ckn_alfredo	S	12.75
	ckn_alfredo_m	ckn_alfredo	M	16.75
	ckn_alfredo_l	dkn_alfredo	L	20.75
	ckn_pesto_s	dkn_pesto	S	12.75



QUESTIONS

Basic:

- Retrieve the total number of orders placed.
- Calculate the total revenue generated from pizza sales.
- Identify the highest-priced pizza.
- Identify the most common pizza size ordered.
- List the top 5 most ordered pizza types along with their quantities.





QUESTIONS

Intermediate:

- Join the necessary tables to find the total quantity of each pizza category ordered.
- Determine the distribution of orders by hour of the day.
- Join relevant tables to find the category-wise distribution of pizzas.
- Group the orders by date and calculate the average number of pizzas ordered per day.
- Determine the top 3 most ordered pizza types based on revenue.



QUESTIONS

Advanced:

- Calculate the percentage contribution of each pizza type to total revenue.
- Analyze the cumulative revenue generated over time.
- Determine the top 3 most ordered pizza types based on revenue for each pizza category.





Retrieve the total number of orders placed

```
SELECT

COUNT(order_id) AS total_orders

FROM

pizzahut.orders;
```







Calculate the total revenue generated from pizza sales

```
ROUND(SUM(order_details.quantity * pizzas.price),

2) AS total_sales

FROM

order_details

JOIN

pizzas ON pizzas.pizza_id = order_details.pizza_id;
```







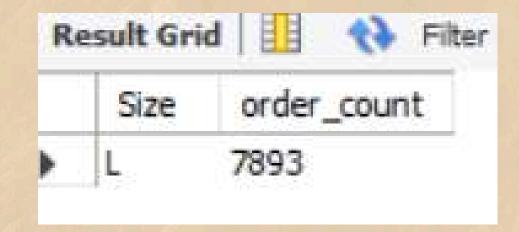
Identify the highest-priced pizza

```
pizza_types.name AS Gourmet_pizza, ROUND(pizzas.price,2)
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1;
```

	Gourmet_pizza	ROUND(pizzas.price, 2)
ji i	The Greek Pizza	35.95



Identify the most common pizza size ordered





List the top 5 most ordered pizza types along with their quantities

esult Grid	ws: Exp
name	SUM(order_details.quantity
The Barbecue Chicken Pizza	2329
The California Chicken Pizza	1721
The Big Meat Pizza	1695
The Classic Deluxe Pizza	1506
The Hawaiian Pizza	1166



Join the necessary tables to find the total quantity of each pizza category ordered

```
SELECT
    pizza_types.category AS Category,
    COUNT(pizza_types.category) AS Quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY 1;
```

	Category	Quantity
>	Classic	6841
	Supreme	4084
	Chicken	6133
	Veggie	4292



Determine the distribution of orders by hour of the day

Query:

```
SELECT
```

HOUR(order_time), COUNT(order_id)

FROM

orders

GROUP BY 1;

R	esult Grid	Filter Rows:
	HOUR(order_time)	COUNT(order_id)
Þ	11	1231
	12	2520
	13	2455
	14	1472
	15	1468
	16	1920
	17	2336



Join relevant tables to find the category-wise distribution of pizzas

```
Query:
```

```
SELECT

category AS Category , COUNT(name)

FROM
```

pizza_types

GROUP BY 1;

Re	esult Grid	☐ (*) Filter Ro
	Category	COUNT(name)
Þ.	Chicken	6
	Classic	8
	Supreme	9
	Veggie	9





Group the orders by date and calculate the average number of pizzas ordered per day

```
ROUND(AVG(2),0) AS avg_no_ordered

FROM

(SELECT

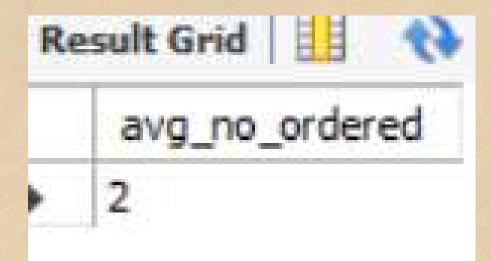
orders.order_date, SUM(order_details.quantity)

FROM

orders

JOIN order_details ON orders.order_id = order_details.order_id

GROUP BY 1) AS quantity;
```







Determine the top 3 most ordered pizza types based on revenue

```
SELECT
    pizza_types.name,
    ROUND(SUM(order_details.quantity * pizzas.price),0) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY 1
ORDER BY 2 DESC
LIMIT 3;
```

sult Grid	///31
name	revenue
The Barbecue Chicken Pizza	41231
The California Chicken Pizza	30103
The Classic Deluxe Pizza	23548





Calculate the percentage contribution of each pizza type to total revenue

```
SELECT
    pizza_types.category AS Category,
    ROUND((SUM(order details.quantity * pizzas.price) / (SELECT
            ROUND(SUM(order_details.quantity * pizzas.price),
                        2) AS total_sales
        FROM
            order_details
                JOIN
            pizzas ON pizzas.pizza_id = order_details.pizza_id) * 100),0) AS Revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY 1
ORDER BY 2 DESC;
```

R	esult Grid	I 🙌 Filt
	Category	Revenue
>	Chicken	31
	Classic	28
	Supreme	21
	Veggie	21



Analyze the cumulative revenue generated over time

```
SELECT
   order date,
   ROUND(SUM(Revenue) OVER (ORDER BY order_date),2) AS cum_revenue
FROM
    (SELECT
        orders.order_date,
        SUM(order_details.quantity * pizzas.price) AS Revenue
   FROM
        order_details
                    JOIN
                        pizzas
   ON order_details.pizza_id = pizzas.pizza_id
                    JOIN
                        orders
   ON orders.order_id = order_details.order_id
    GROUP BY orders.order_date) AS sales;
```

R	esult Grid	♦ Filter Rox
	order_date	cum_revenue
>	2015-01-01	1136.35
	2015-01-02	2245.85
	2015-01-03	3374.85
	2015-01-04	4260.15
	2015-01-05	5159.1
	2015-01-06	6232.3



Determine the top 3 most ordered pizza types based on revenue for each pizza category

```
SELECT Name , Revenue, Category
FROM
(SELECT Category , Name , Revenue, Rank() OVER(PARTITION BY category ORDER BY Revenue DESC) AS RN
FROM
   (SELECT
       pizza types.name,
       pizza types.category,
       ROUND(SUM(order_details.quantity * pizzas.price),2) AS Revenue
   FROM
       pizza_types
                JOIN
                    pizzas
   ON pizza_types.pizza_type_id = pizzas.pizza_type_id
                JOIN
                   order_details
   ON order_details.pizza_id = pizzas.pizza_id
   GROUP BY pizza types.name , pizza types.category) AS T1) AS T2
   WHERE RN <= 3;
```

Name	Revenue	Category
The Barbecue Chicken Pizza	41230.75	Chicken
The California Chicken Pizza	30102.75	Chicken
The Chicken Alfredo Pizza	11606	Chicken
The Classic Deluxe Pizza	23548	Classic
The Big Meat Pizza	20340	Classic
The Hawaiian Pizza	15546.5	Classic
The Italian Supreme Pizza	14359.75	Supreme



