Operations Research & Optimization

A new dimension to Data Science

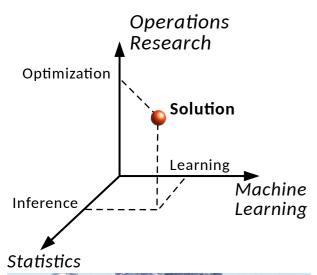
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OptLab – The Optimization Laboratory @ Università degli Studi di Milano



Key points



- 1 Operations Research (OR) is a "new dimension" of Data Science
 - New problems, new methods, new solutions



- 2 Problems that require OR are everywhere!
 - missed opportunities



- 3 You should invest in OR and Operations Researchers
 - grab those opportunities!

Outline

1 Introduction

- From Data Science to OR
- Examples of OR applications

2 Mathematical aspects of OR

- Models and algorithms
- Optimization for Data Science

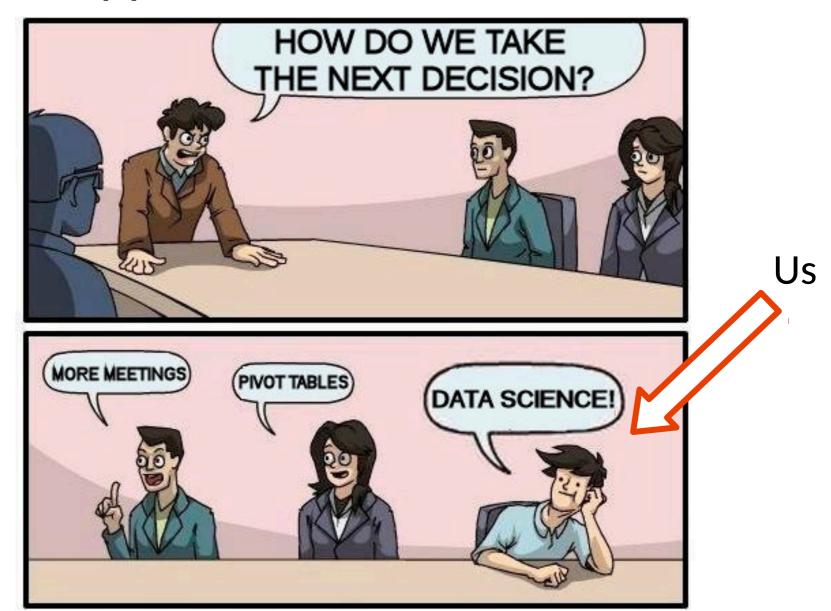
3 OR and Data Science in the industry

- ► The Analytics Stack
- OR in a Data Science team

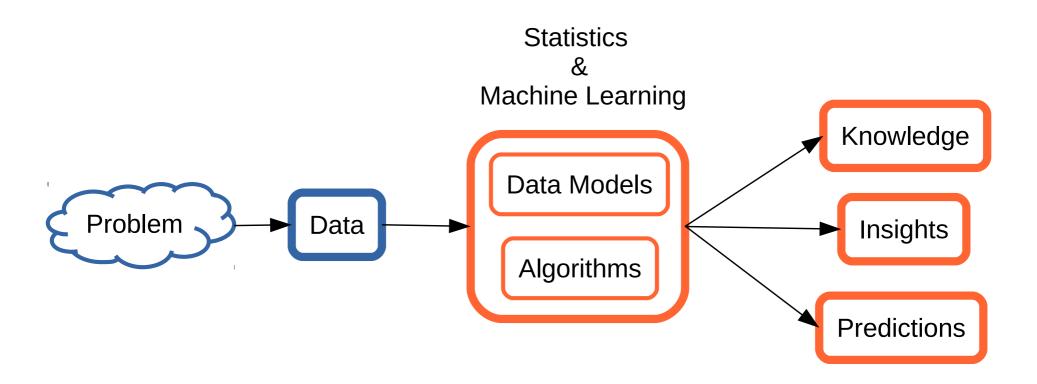
Introduction

The goal of Data Science

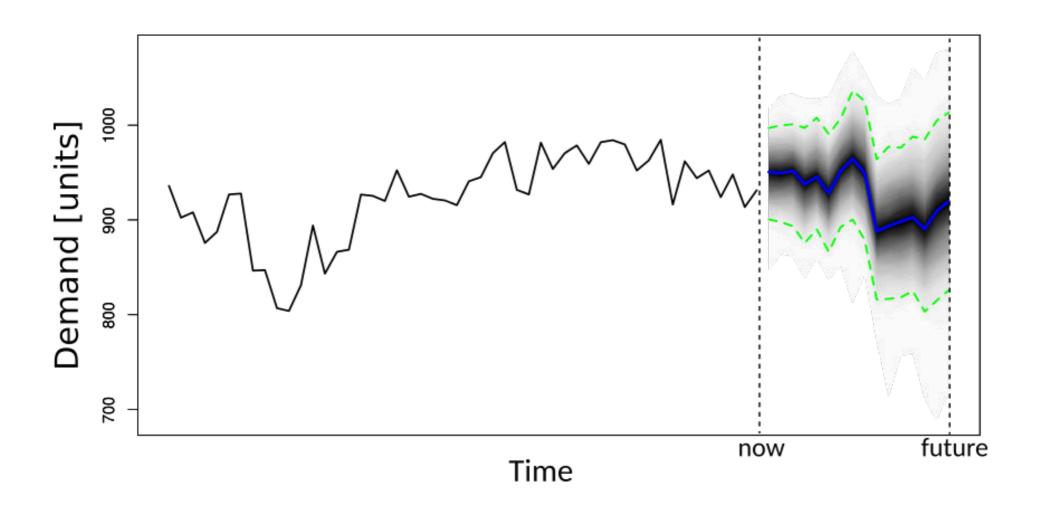
support Business Decisions!



The Data Science way

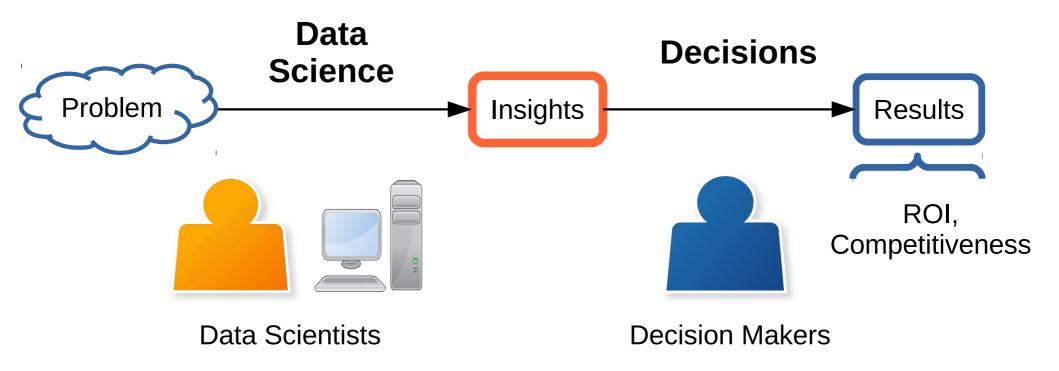


A forecast



And now what?

Take a Data-Driven Decision!



- Decisions required to obtain results
- ► Is data **enough** for taking **good decisions**?

Business Simulation Games

Can people take **good decisions** in a game **at least**?



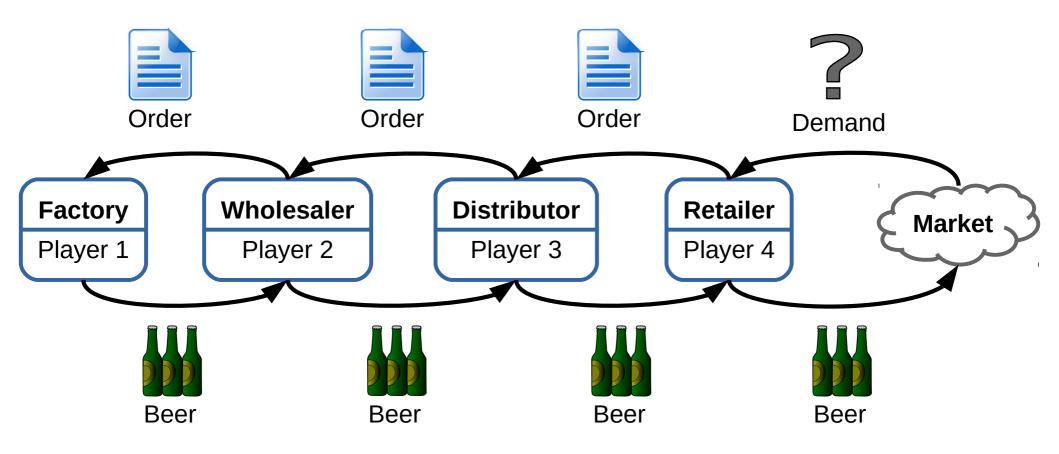
Beer Game at MIT Management School 🗹



The Manufacturing Game (TM)

(used in **Education** and **Consultancy**)

The Beer Distribution Game 2



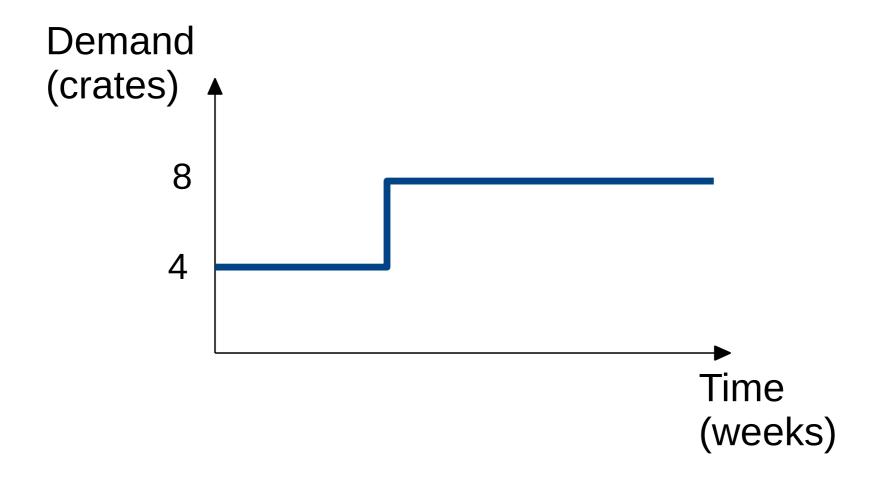
- 4 players, 4 roles
- ► Costs for production, inventory, backlog
- ► Goal: satisfy demand and minimize cost

Beer Distribution Game: results



- Average cost 10x times the optimal one
- Even experienced professionals perform poorly!

Beer Distribution Game: Demand



Forecast with persistence ...

Causes of poor performance

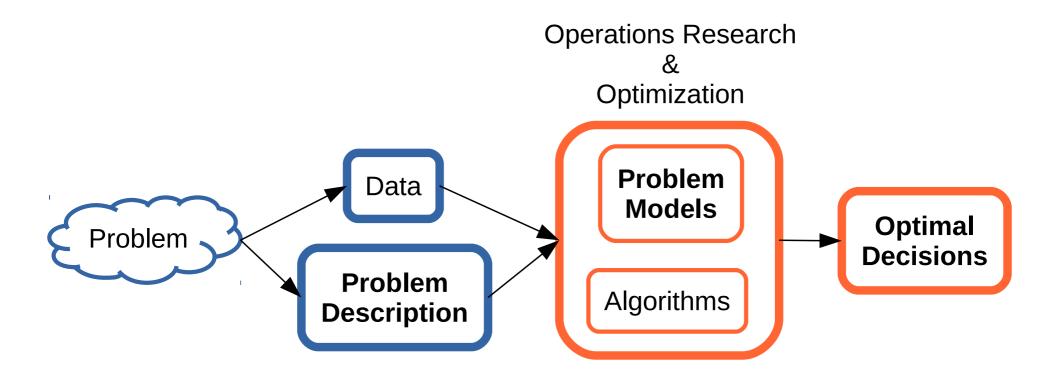
- Not a data problem. Data is trivial!
- Costs from players' suboptimal decisions

Can't we do **better**?

Yes, with **Operations Research**!



The Operations Research way



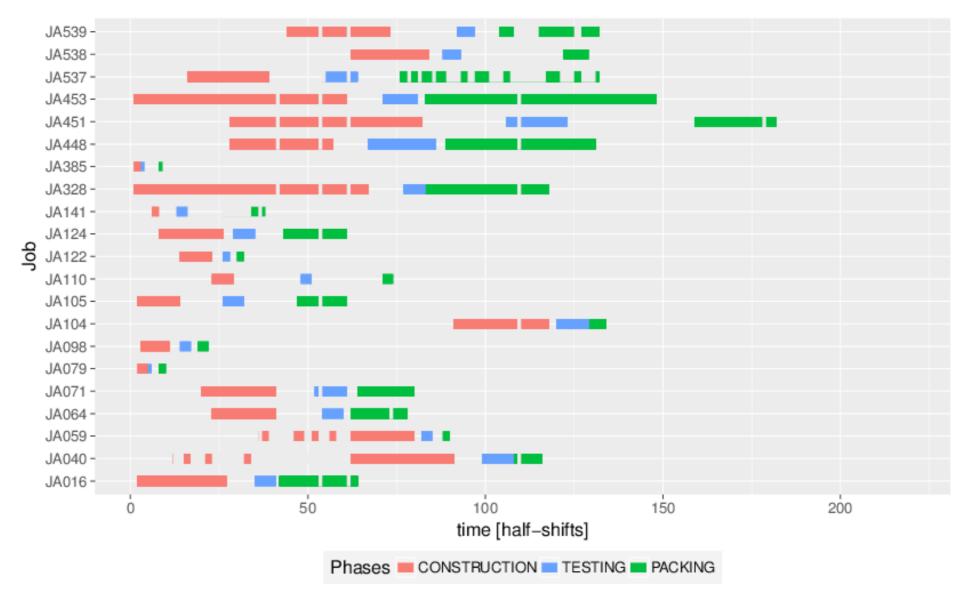
Example: Jobs planning (real-world ex.)



- Assign staff and machines to jobs
- Objectives:
 - 1 Maximize number of completed jobs
 - 2 Minimize schedule interruptions

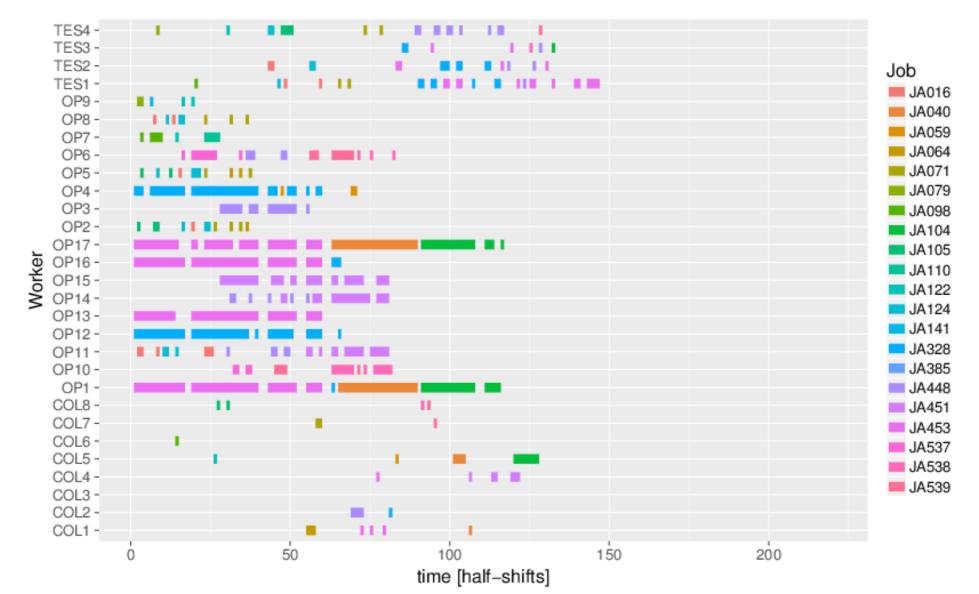
Jobs planning: Solution (jobs)

- 1 Jobs completion within 94% of true optimum
- 2 Optimal number of interruptions

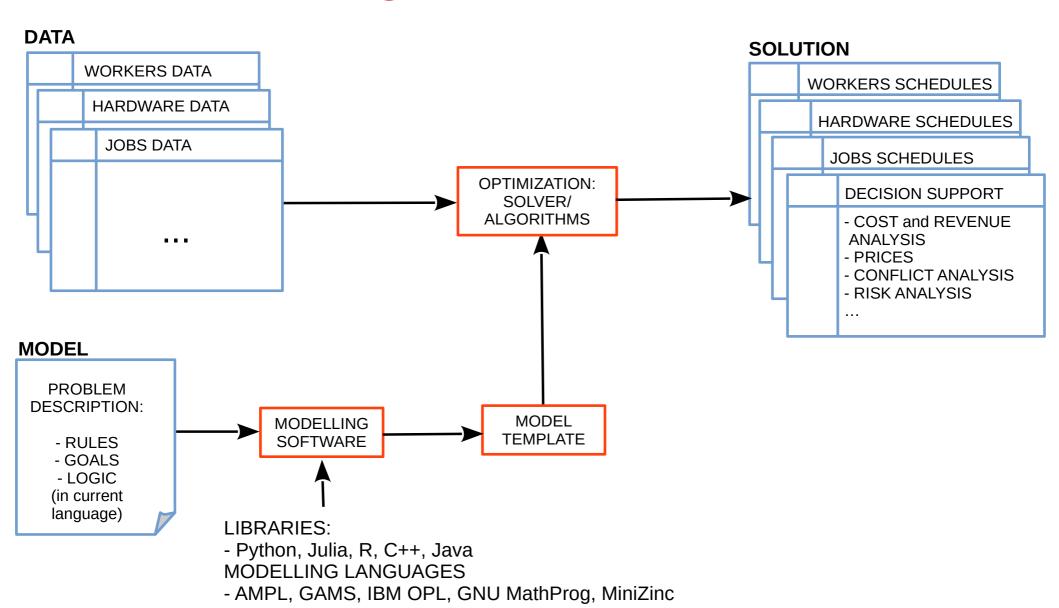


Jobs planning: Solution (workers)

- 1 Jobs completion within 94% of true optimum
- 2 Optimal number of interruptions



Jobs planning with OR: workflow



Exploiting OR and Optimization

OR **empowers** decision makers, it **does not** replace them!



- ► easy decisions → automatic
 - Prescriptive analytics
- ► hard decisions → clear
 - coordinate and communicate

Solvers, Modelling Software and Associations





































Minizinc







GLPK GNU MathProg



SCIP





Success stories at INFORMS' Impact

- ► NBC: optimize advertising slots sales
 - + 50 mln/y, reduce replanning by 80%
- **► UPS:** delivery optimization
 - + 300 000 mln\$/y and -100 000 CO₂ ton/y
- ► Chile Football League: optimize game schedules
 - + 6 bln \$/y by increasing audience
- Disney World

• • •

Optimisation in the Real World Control Friendly introduction to practical OR problems



A band manager, optimisation problem restrictions called

The Grocery Delivery
Problem

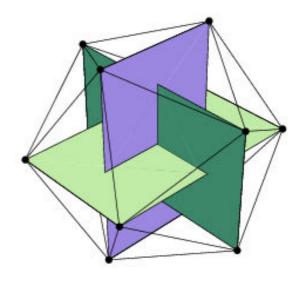
Online grocery shopping is very convenient for the consumer, but it makes the supermarket business much more complex. Instead of just stocking a store, a supermarket must also ensure the customer receives their goods at a specified time. These times are typically given as windows, say 8pm to 9pm. But, how does the supermarket decide the actual time that the delivery will be made to the customer?

The supermarkets are solving a problem called the Vehicle routing problem.

In fact they are solving a more complex variant called the Vehicle routing problem with time windows. Scroll down to read more.

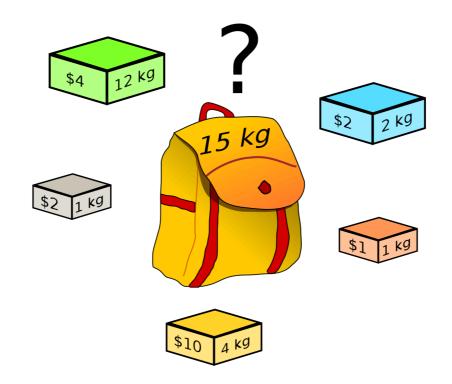
Mathematical Aspects of OR

Models



The Binary Knapsack Problem (BKP)

- Items with different values and weights
- A knaspack with limited capacity



Problem:

► Put items in the knapsack to maximize its value

Ingredients of an optimization problem

- ▶ Data → Parameters
 - ightharpoonup Weight W_i and value e_i of item $i \in I$
 - Knapsack capacity W
- **Decisions** → Variables
 - \rightarrow X_i binary: X_i = 1 if *i* is in the knapsack
- ► Rules → Constraints
 - ► Knapsack Capacity: $\sum_{i \in I} w_i x_i \leq W$
- ► Goals → Objective functions
 - ► Knapsack value: $\max f(\mathbf{x}) = \sum_{i \in I} e_i \mathbf{x}_i$

The Binary Knapsack Model

$$\max f(\mathbf{x}) = \sum_{i \in I} e_i \mathbf{x}_i \tag{1}$$

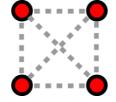
$$\sum_{i \in I} w_i x_i \le W \tag{2}$$

$$\mathbf{x}_{i} \in \{0, 1\} \qquad \forall i \in I \tag{3}$$

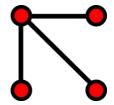
Solved by either a **general-purpose solver** or an **ad-hoc algorithm**

Mathematical Aspects of OR

Algorithms







Types of optimization problems

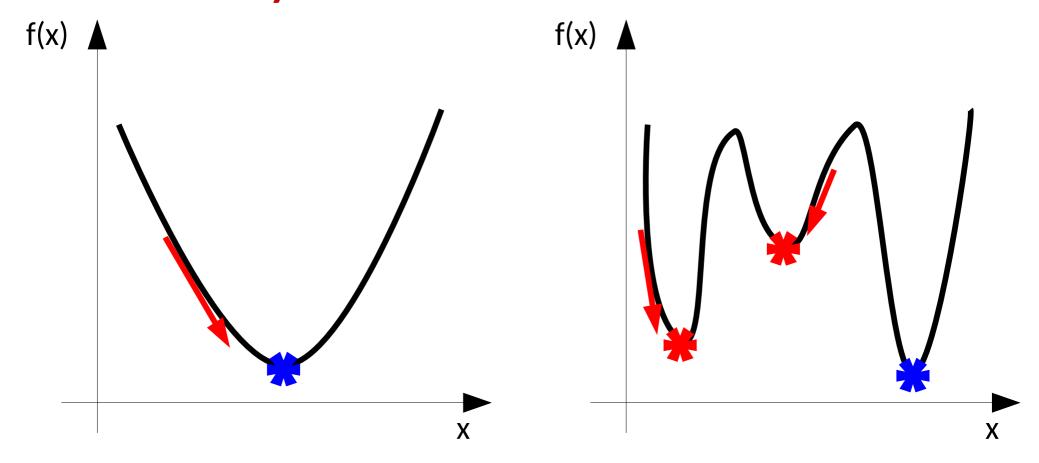
Problem
$$P : \min f(\mathbf{x})$$

s.t. $\mathbf{x} \in \mathcal{X} \subset \mathbb{R}^{n \times m}$

Classification:

- ► Convexity → shape of functions and sets
 - Convex
 - Non-convex
- ► Integrality → type of variables
 - Continuous: all continuous
 - Mixed-integer: some integer, logical or categorical

Convexity: Convex vs Non-Convex

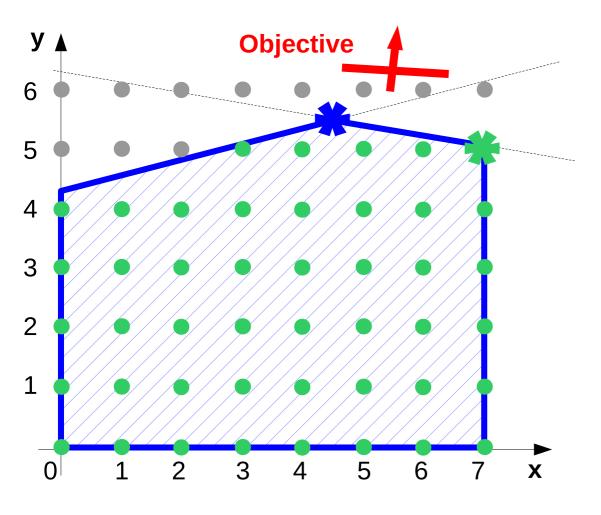


→: gradient

* : local optimum

* : global optimum

Integrality: Continuous vs Mixed Integer



- : invalid integer point
- : valid integer point
- : continuous valid space
- *: continuous optimum
- *: integer optimum

continuous optimum =/= integer optimum

→ rounding not enough!

Solving optimization problems

	Algorithm	Complexity (as spiciness)	
		Convex	Non- Convex
Continuous	gradient- based		
Mixed- Integer	smart enumeration of integer points		

A few algorithms for optimization

- Simplex
- Barrier
- Lagrangean Decomposition
- Branch&Bound
- Column Generation
- Benders Decomposition
- Ad-hoc Relaxations
- Matheuristics
- Metaheuristics: Tabu-Search, Large-Scale Neighbourhood search,...

Mathematical Aspects of OR

Optimization for Data Science



Optimization for Data Science

General **learning problem** on (X,y):

$$\min R(\theta) = \int_{\mathbf{X}} \mathcal{L}(\mathbf{y}, \mathbf{f}(\mathbf{x}; \theta)) d\mathbf{x} \quad \text{s.t. } \theta \in \Theta$$

→ An optimization problem!

Reframe learning as optimization:

- Improve existing DS methods
- Better solutions, richer models

Optimization for Data Science 🖸

"[...] the best machine learning work is an attempt to re-phrase prediction as an optimization problem [...] bad machine learning papers (most of them in fact) use bad out of date ad-hoc optimization techniques.

One thing we did in the past was to use CPLEX [...] to compute support vector machines. [...] it blew away all approaches coming from machine learning as CPLEX was several orders of magnitude faster."



Regression as an optimization problem (proof of concept)

(X,y) dataset \rightarrow features $X \in \mathbb{R}^{n \times m}$, labels $y \in \mathbb{R}^n$.

$$I=\{1...n\}, J=\{1...m\}.$$

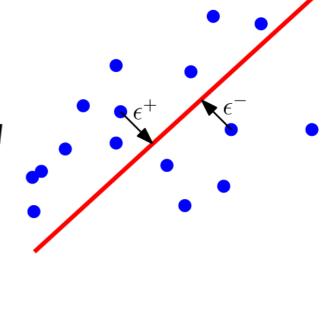
$$\min \sum_{\mathbf{i}\in I} \epsilon_{\mathbf{i}}^{+} + \epsilon_{\mathbf{i}}^{-}$$

s.t.
$$\sum_{j \in J} \beta_j^\top x_{ij} + \alpha = y_i + \epsilon_i^+ - \epsilon_i^- \quad \forall i \in I$$
$$\epsilon_i^+ \ge 0, \epsilon_i^- \ge 0 \quad \forall i \in I$$

$$\beta_{\mathbf{i}} \in \mathbb{R} \ \forall \mathbf{j} \in J, \ \alpha \in \mathbb{R}$$



- \triangleright β, α : coefficients and fixed term
- ► €+, €-: residuals



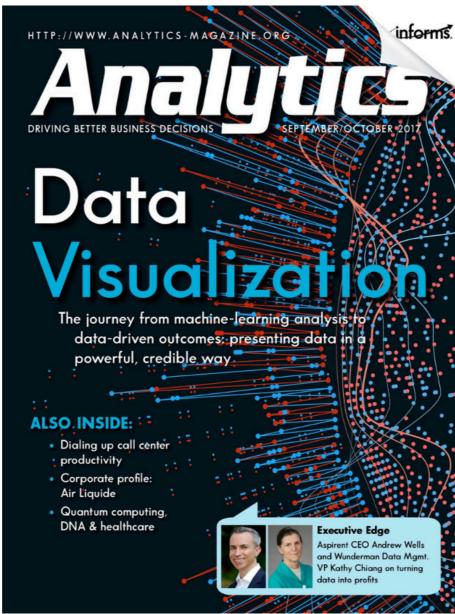
OR and Data Science in the Industry



INFORMS' Analytics (since 2008)

Free professional webzine, general scope



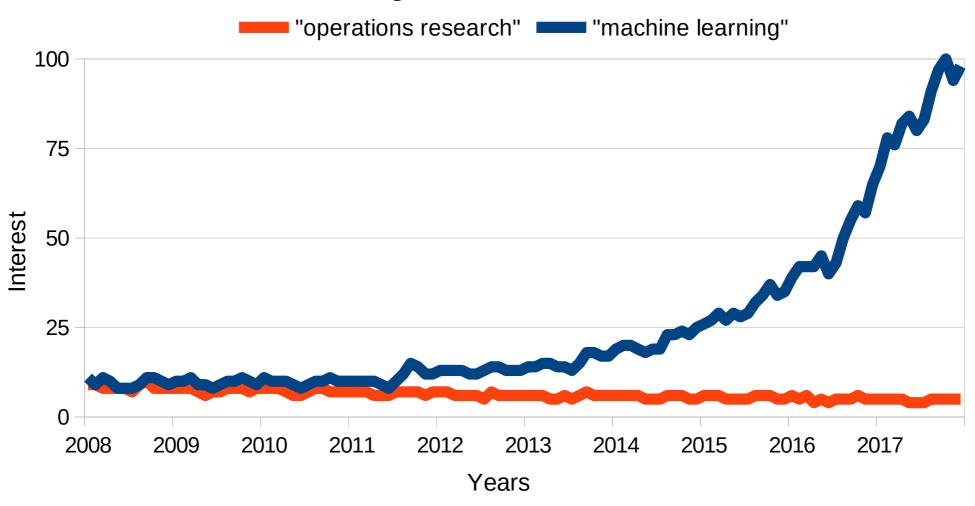


OR&Optimization: the paradox

- Highest maturity, intelligence and unique disruptive power
 - High ROI!
- Example 2 Less known, compared to other methods
 - Too much disruptive?

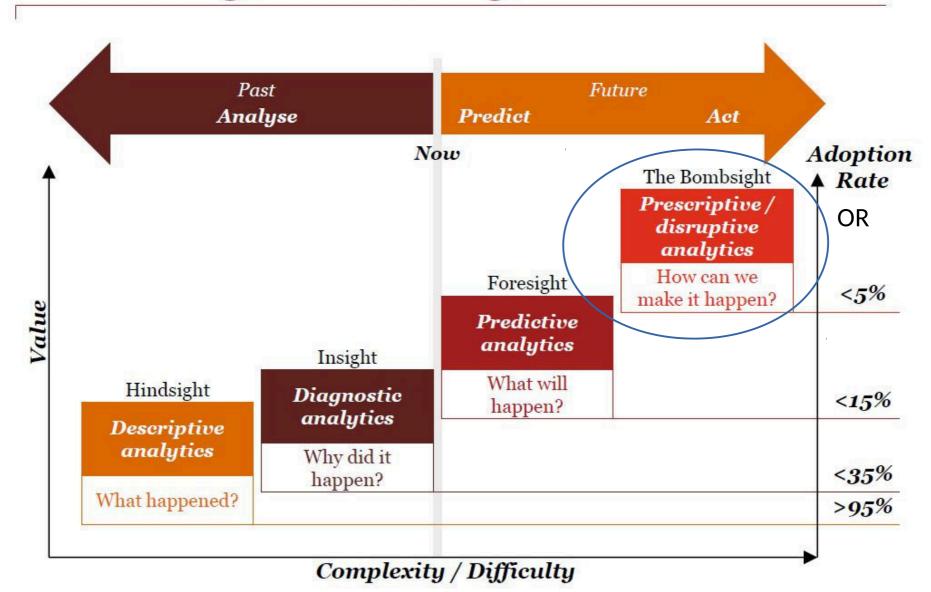
Lack of "hype"?

Google trends 2008-now

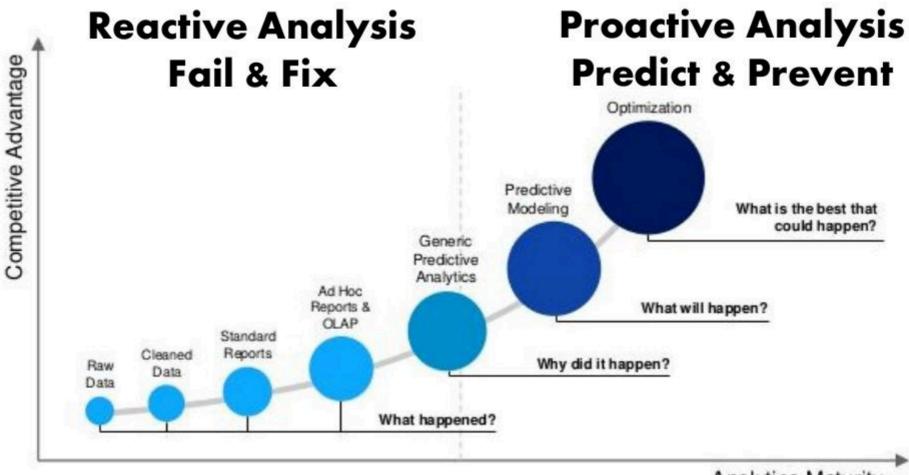


The Analytics stack (PWC 2-2013)

Data Analytics Maturity Model



Analytics Maturity Model (SAS 2013)



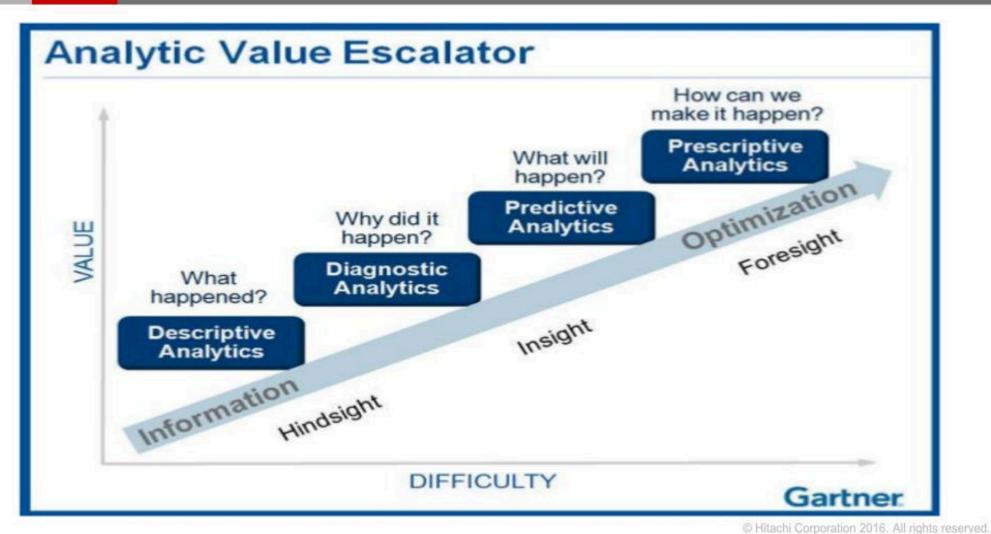
Analytics Maturity



Analytics Value Escalator (Gartner 2-2016)

Quadrants of Analytic Value





OR&Optimization: the paradox

- Highest maturity, intelligence and unique disruptive power
 - High ROI!
- Example 2 Less known, compared to other methods
 - Too much disruptive?

Beat the averages!
Do Operations Research!



The Ideal Data Science team ... has Operations Research in it!

"Based on my experience in large industrial companies, I believe that every Data Science team should have a 20% of Operations Research expertise, to effectively deliver sustainable value to the business."

- **Benoit Rottembourg** ☑, head of Pricing Analytics @ Maersk (Copenhagen) - former Partner at EURODECISION (France), Nov 2017



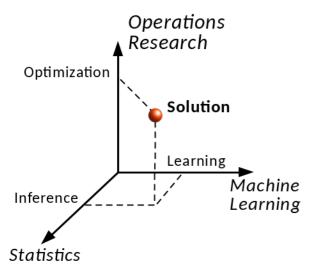
An Operations Researcher near you

Where are <u>your</u> Operations Researchers now?



(It's cold outside!)

Key points



1 Give Data Science a new dimension!



2 Bring Operations Research to the world!



3 Grab the opportunities, Get OR!