#### SULYMAN TAJUDEEN AMORI

7, Olorunsogo Street, Isashi, Ojo, Lagos, Nigeria

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### **PROFESSIONAL SUMMARY**

Dynamic professional with exceptional communication skills, adept at engaging supervisors, colleagues, and clients. Proven expertise in driving sales performance and streamlining operations, with a strong foundation in laboratory technology. Recently completed the Lagos State Graduate Internship Pre Programme Training (September 2024). Currently developing skills in Data Science through the 3MTT program. Optimistic and adaptable, with a progressive career in sales and technologist roles.

#### **WORK EXPERIENCE**

#### Avon HealthCare Ltd.

## **Direct Sales Agent**

Lagos Island, Lagos | April 2024 – March 2025

- Promote and sell health plans to individuals, families, and businesses, providing detailed information on benefits and pricing.
- Build and maintain client relationships by addressing inquiries and processing applications efficiently.
- Consistently meet and exceed sales targets and performance metrics.
- Participate in ongoing training to enhance product knowledge and sales techniques.

# **Coscharis Mobility Limited (SIXT)**

### Rental Sales Agent

Ikeja, Lagos | January 2022 – June 2023

- Delivered exceptional customer service by greeting clients, understanding their needs, and providing rental information.
- Processed reservations and payments via phone, online, and in-person channels.
- Conducted vehicle inspections with customers to ensure quality and satisfaction.
- Prepared rental agreements, managed documentation, and resolved customer concerns to ensure a positive experience.

# **Uyo Capital City Development Authority (UCCDA)**

# Front Desk Officer (NYSC)

Uyo, Akwa Ibom | April 2018 – April 2019

- Served as the primary point of contact for visitors, providing information and guidance on services.
- Assisted with permit and approval applications and logged public complaints regarding infrastructure and building code violations.
- Maintained accurate records of visitors, inquiries, and complaints to support operational efficiency.

### **Raha Medical Laboratories**

## Laboratories Assistant (Industrial Training)

Ijeshatedo, Surulere, Lagos | November 2014 – October 2015

- Collected, labelled, and stored patient samples (blood, urine, tissue) in compliance with lab protocols.
- Cleaned, sterilized, and maintained lab equipment to ensure a safe and efficient environment.
- Accurately entered patient information and test results into the lab system.

### **EDUCATION**

Kwara State University, Malete, Ilorin Bachelor of Science (BSc), Physics and Material Science (In Progress)

Federal Polytechnic, Ado-Ekiti, Ekiti State Higher National Diploma (HND), Physics/Electronics | Upper Credit | 2017

Kwara State Polytechnic, Ilorin, Kwara State National Diploma (ND), Science Laboratory Technology | Upper Credit | 2014

Moro L.G. Secondary School, Oloru, Kwara State Senior School Certificate Examination | 2008

## PROFESSIONAL CERTIFICATIONS

Nigeria Institute of Science Laboratory Technology (NISLT) | 2018

Computer Professional Registration Council of Nigeria (CPN), Ado Poly Venture Limited | 2018

Certificate of Health, Safety, Security, and Environmental Professional (HSSE) | 2018

#### **TRAINING**

Lagos State Graduate Internship Pre Programme Training | September 9<sup>th</sup>, 2024 | Lagos, Nigeria

• A comprehensive three-week pre-internship program focused on developing essential workplace competencies, including:

- Soft Skills: Enhanced communication, interpersonal, and teamwork abilities.
- Professional Development: Explored strategies for career growth, personal branding, and networking.
- Workplace Ethics: Deepened understanding of professional conduct, integrity, and ethical decision-making.
- Critical Thinking: Sharpened analytical, problem-solving, and evaluative skills.
- Time Management: Developed effective techniques for prioritizing tasks, managing deadlines, and improving efficiency.
- Presentation Skills: Enhanced abilities in public speaking, creating engaging content, and delivering impactful presentations.
- Emotional Intelligence: Improved self-awareness, self-regulation, empathy, and social skills for better workplace interactions.

### PROFESSIONAL DEVELOPMENT

Data Science Training (Ongoing) | 3MTT Programme, Federal Ministry of Communications, Innovation and Digital Economy

• Actively developing skills in Python programming and its core libraries (NumPy, Pandas, Matplotlib, Seaborn) for data manipulation, analysis, and visualization. Also learning fundamental concepts of statistical data analysis, including descriptive and inferential statistics.

# **SKILLS & EXPERTISE**

- Exceptional verbal and written communication
- Multitasking and organizational proficiency
- Problem-solving and critical thinking
- Adaptability and collaboration
- Time management and strong work ethic
- Independent and team-oriented work capabilities

# **TECHNICAL SKILLS**

- Python: (Currently Learning)
- Libraries: NumPy (Currently Learning), Pandas (Currently Learning), Matplotlib (Currently Learning), Seaborn (Currently Learning)
- Statistical Data Analysis: (Currently Learning)
- Concepts: Descriptive Statistics, Inferential Statistics, Hypothesis Testing (Currently Learning)

# LEADERSHIP EXPERIENCE

Class Governor, Department of Science Technology, Federal Polytechnic Ado-Ekiti | 2015

Muslim Leader, Faculty of Science, Muslim Students Association, Federal Polytechnic Ado-Ekiti | 2016

Business Officer, MCAN Akwa Ibom State Chapter | 2019

# **REFERENCES**

Available upon request.