

Internship Assignment

1. What was the highest-selling product in September?

The highest-selling product in September is 'NEURONZ D' with sales of 2308078.58.

2. Which product had the highest sales for the "CND Chennai" sales team in May?

The product with the highest sales for 'CND Chennai' in May is 'NEURONZ D' with sales of 1161546.19.

3. Which customer had the maximum stock returns in October for the Bangalore HQ?

No data found for Bangalore HQ in October.

4. Which sales team had the maximum percentage of primary sales returned due to expiry?

The sales team with the highest total primary sales is 'Elbrit Karnataka' with a total of 42666314.49.

5. What percentage of overall primary sales was affected by breakage?

The percentage of overall primary sales affected by breakage is -0.39%.

6. What were the primary sales for the Delhi HQ in the month of September?

The primary sales for Delhi HQ in the month of September is 0.00.

7. What were the sales of "Britorva 20" in September for PALEPU PHARMA DIST PVT LTD under Coimbatore HQ?

The sales of 'Britorva 20' in September for PALEPU PHARMA DIST PVT LTD under Coimbatore HQ is 0.00.

Bonus

1. What is the forecasted value of primary sales for the October month

The forecasted value of primary sales for October is 2514.40.

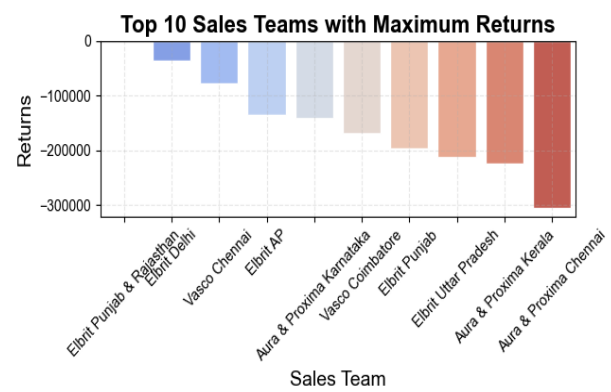
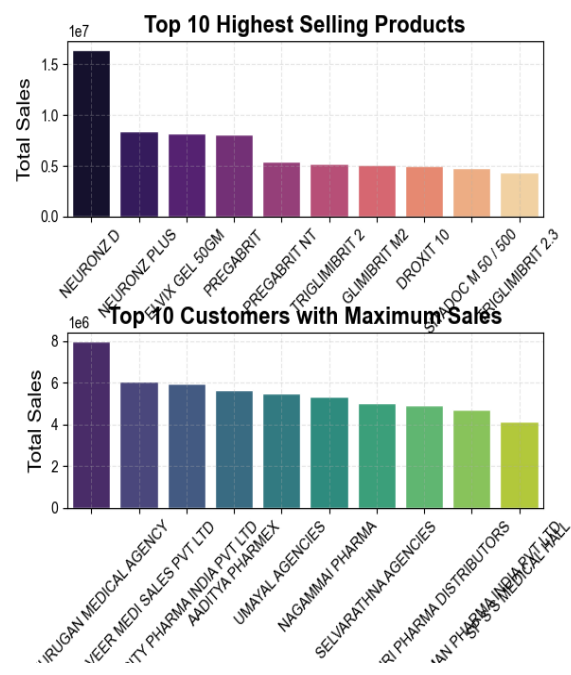
2. Which product had the highest forecasted sales for the "CND Chennai" sales team in November?

The product with the highest forecasted sales for the 'CND Chennai' sales team in November is 'NEURONZ D' with forecasted sales of 7893.22.

3. What were the forecasted sales of "Britorva 20" in October under Coimbatore HQ? (5 Points)

The forecasted sales of 'Britorva 20' in October under Coimbatore HQ are nan.

Dashboard:



Forecasted Sales for October: 2314.08