



# Highcloud Airlines

Load Factor Analysis(2008-2013)

**Seat utilization is stuck - here's the real reason why.**

# Key Metrics at a Glance (2008–2013)

 **Total Passengers**  
**18.7 Crore**

Total passengers carried between 2008–2013.

 **Average Load Factor**  
**15–17%**

Seat utilization remains consistently low.

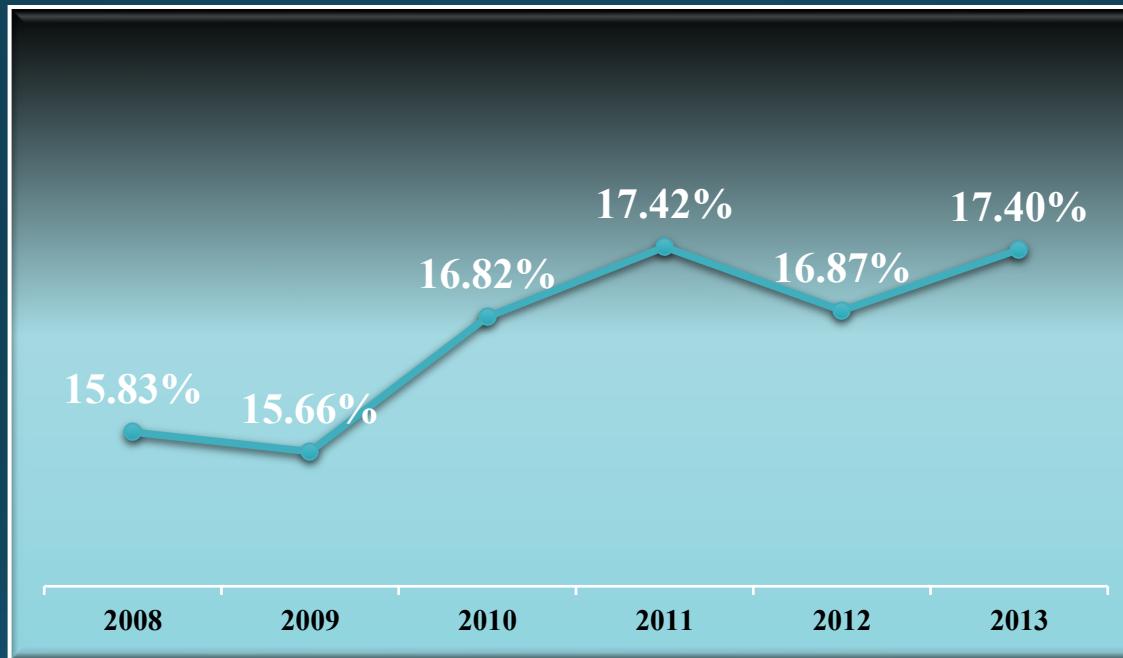
 **Weekday Share**  
**71% of all flights**

Business travel dominates the demand.

 **Top Carriers**  
**Southwest & Delta**

Lead in passenger volume & frequency.

# Load Factor Trend (2008–2013)



- Load factor stays consistently between **15%–17%** across all six years.
- **Mild fluctuations** indicate limited improvement in demand stability.
- Slight upward trend, but overall **utilization remains low** for an airline.

# Route & Segment Insights

Top Route	Flights	Insight
Chicago – Detroit	95	High frequency
Washington – NYC	88	High frequency
Washington – Atlanta	86	High
Charlotte – Atlanta	83	High
Chicago – Atlanta	82	High

- Short-haul routes dominate the flight network.
- High-frequency routes mostly connect major hubs
- Opportunity: balance capacity between short- and long-haul routes.

# Strategic Roadmap

(Next 6–9 Months)

## Forecasting & Analytics

- Build route-level demand models
- Track load factor weekly
- Identify underperforming routes
- Improve peak vs off-peak visibility

## Network & Fleet Optimization

- Right-size aircraft on low-LF routes
- Reduce duplicate short-haul frequencies
- Strengthen long-haul corridors
- Explore code-share partnerships

## Marketing & Passenger Experience

- Weekend & leisure travel offers
- Dynamic pricing for off-peak slots
- Strengthen loyalty programs
- Improve on-time performance

**Goal:** Improve load factor beyond 20% via data-driven decisions.

DM me for dashboards or full dataset insights.