\documentclass{resume} % Use the custom resume.cls style  
  
\usepackage[left=0.4 in,top=0.4in,right=0.4 in,bottom=0.4in]{geometry} % Document margins  
\newcommand{\tab}[1]{\hspace{.2667\textwidth}\rlap{#1}}  
\newcommand{\itab}[1]{\hspace{0em}\rlap{#1}}  
\name{RUSHIKESH VEER} % Your name  
% You can merge both of these into a single line, if you do not have a website.  
\address{9588441919 \\ [rushikeshveer134@gmail.com](mailto:rushikeshveer134@gmail.com) }  
  
  
\begin{document}  
  
%----------------------------------------------------------------------------------------  
% OBJECTIVE  
%----------------------------------------------------------------------------------------  
  
\begin{rSection}{OBJECTIVE}  
  
{Electrical Engineer with 2+ years of experience in Sales and marketing, seeking full-time Manager roles.}  
  
  
\end{rSection}  
%----------------------------------------------------------------------------------------  
% EDUCATION SECTION  
%----------------------------------------------------------------------------------------  
  
\begin{rSection}{Education}  
  
{\bf HSC in Science }, Aurangabad University    
\hfill 2015 - 2017\\  
  
{\bf Bachelor of Electrical Engineering }, Savitribai Phule Pune University  
\hfill 2017 - 2021\\  
  
\end{rSection}  
  
%----------------------------------------------------------------------------------------  
% TECHINICAL STRENGTHS  
%----------------------------------------------------------------------------------------  
\begin{rSection}{SKILLS}  
  
\begin{tabular}{ @{} >{\bfseries}l @{\hspace{6ex}} l }  
Technical Skills & Financial management, Metabase, Leadsquared CRM, MS Officel  
\\  
Soft Skills & Communication, Leadership Skills, creativity, Teamwork and Collaboration, \\  
  
\end{tabular}\\  
\end{rSection}  
  
\begin{rSection}{EXPERIENCE}  
  
\textbf{CUSTOMER SUPPORT EXECUTIVE } \hfill April 2021 - February 2022\\  
India Infoline Finance Limited \hfill \textit{Pune, Maharashtra }  
 \begin{itemize}  
  
  
   
    \itemsep -3pt {}  
     \item Achieved 25\% growth for salary by Maintaining a consistent performance, Taking more responsibilities, and Outline Professional performance  
     \item Led to Achive Senior Executive Position  
   
\textbf{TEAM LEADER} \hfill March 2022 - Jan 2024\\  
Byju's,Think and Learn Private Limited \hfill \textit{Pune, Maharashtra }  
 \begin{itemize}  
    \itemsep -3pt {}  
     \item Developed and executed strategic sales plans to drive revenue growth, resulting & increase in sales within [timeframe]  
     \item Led a team of [6] sales professionals, providing coaching, training, and mentorship to foster a high-performance culture.  
    \item Utilized CRM software to track sales activities, manage leads, and generate accurate sales forecasts  
    \item Collaborated with cross-functional teams to optimize sales processes, improve product offerings, and enhance customer experience.  
    \item Consistently exceeded monthly and quarterly sales targets, increase in revenue within [timeframe]  
 \end{itemize}  
  
\end{rSection}  
  
%----------------------------------------------------------------------------------------  
% WORK EXPERIENCE SECTION  
%----------------------------------------------------------------------------------------  
  
  
  
%----------------------------------------------------------------------------------------  
  
%----------------------------------------------------------------------------------------  
\begin{rSection}{Role Responsibilites}  
\begin{itemize}  
    \item Achieved and exceeded sales \href{<https://discord.com/invite/WWbjEaZ>}  targets consistently, earning recognition as the top-performing sales representative for consecutive quarters Negotiated contracts and agreements with clients, resulting in  major account wins and significant revenue growth  
Utilized CRM software to track sales activities, manage customer relationships, and generate accurate sales forecasts Provided product training and support to sales team members!  
\end{itemize}  
  
  
\end{rSection}  
  
\begin{rSection}{PERSONAL DETAILS}  
\begin{itemize}  
    \textbf{Date of Birth } \hfill 13 April 2000 \\  
     \textbf{Martial status } \hfill Single \\  
      \textbf{Nationality } \hfill Indian \\  
       \textbf{Language Known } \hfill Marathi, Hindi , English \\  
        \textbf{Hobbies } \hfill Travelling , Tracking , Connect with people's \\  
         \textbf{Current Address } \hfill Pune\\  
 \begin{itemize}