1.CUSTOMER SEGMENT(S) CS CC **6.CUSTOMER CONSTRAINT** 5. AVAILABLE SOLUTIONS Anxiety-customer began Business people By searching in online to get anxious when they Common people websites still no idea aboutwhat Working parents By gathering the information they have found. Racers from the peoples and come to Mysteries-they might understanding. Called it mysteries which they can't able to J&P BE RC 2. JOBS-TO-BE-DONE / PROBLEMS 9. PROBLEM ROOT CAUSE 7. BEHAVIOUR Focus on J&P, tap into BE, understand Giving the necessary When the user Don't have the knowledge Lack of study in the sequence of information for particular about particular thing this kind of things thing which needs for Unaware of the object situation occurs. customer New to environment Solving customer doubts SL СН TR 3. TRIGGERS 10. YOUR SOLUTION 8. CHANNELS of BEHAVIOUR Extract online & offline CH of BE ONLINE Seeking for self-gratification by identity the thing This system is built by using Machine Online websites To help peoples to get extra knowledge about the Identify strong TR learning and regression model. By using Social media platforms this system, we can predict the resale value of the car at any time any where. OFFLINE Customer throw words EM 4. EMOTIONS: BEFORE / AFTER Before: unease about something with an uncertain outcome (showing worry) After: pleasure of blessedness and



brightness in face.