

ROOTZONE

Because everything starts from roots.



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UNDERGROUND NUTRIENT DELIVERY SYSTEM (UNDS)

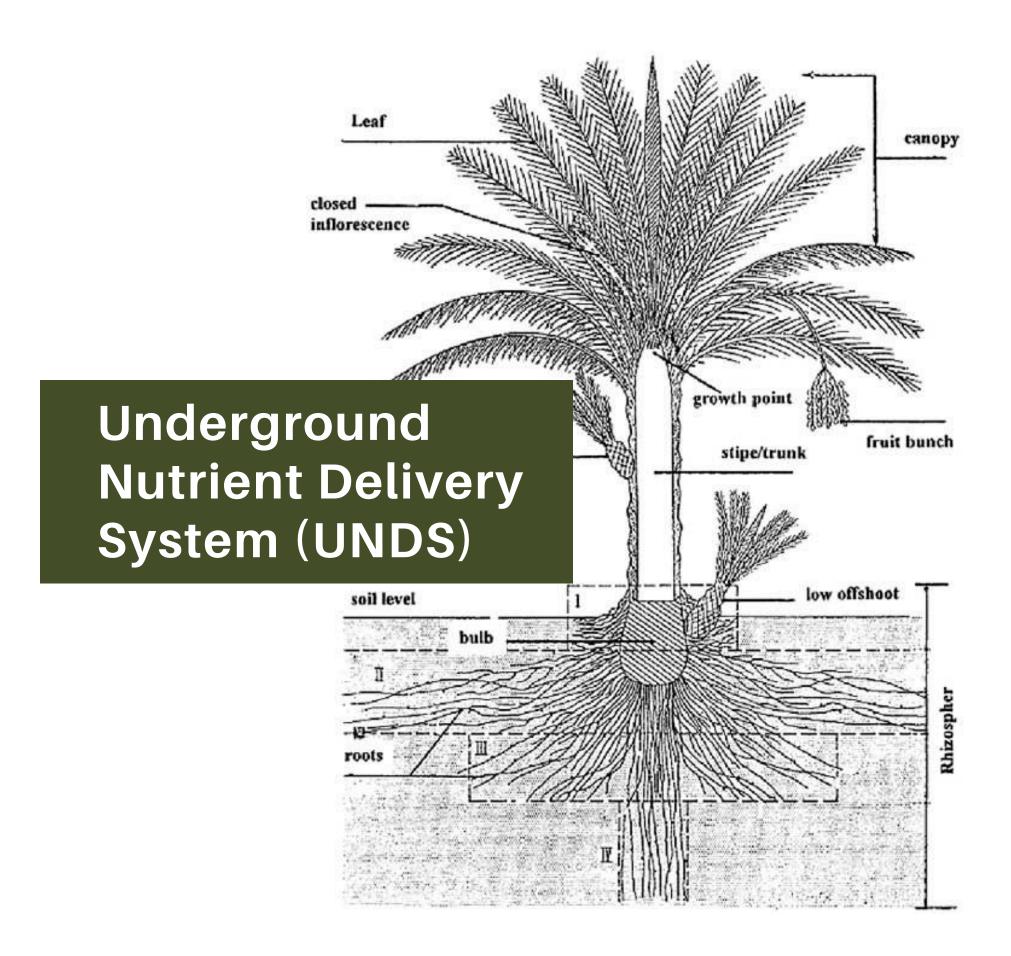
- Precision Nutrient Delivery
- Sustainable Agriculture
- Yield Enhancement
- Smart Farming
- IoT in Agriculture



PROBLEM ??? STATEMENT

How can traditional agriculture be improved to ensure more efficient and effective supply of nutrients, inorganic manure, water, medicine to cash crops like coconuts, ultimately leading to higher yields and reduced costs associated with improper application?





SOLUTION (3)

The UNDS is a cutting-edge solution to efficiently supply nutrients, water, inorganic manure and medicine to cash crops like coconut, arecanut ,cocoa, avocado ,oranges and bamboo etc. Our system involves the installation of a retractable network underground pipes and sensors that deliver nutrients directly to the root zones of the crops.











number of customers/stakeholders spoken to (as on 26/08/2023) - 31



Farmers Likes:

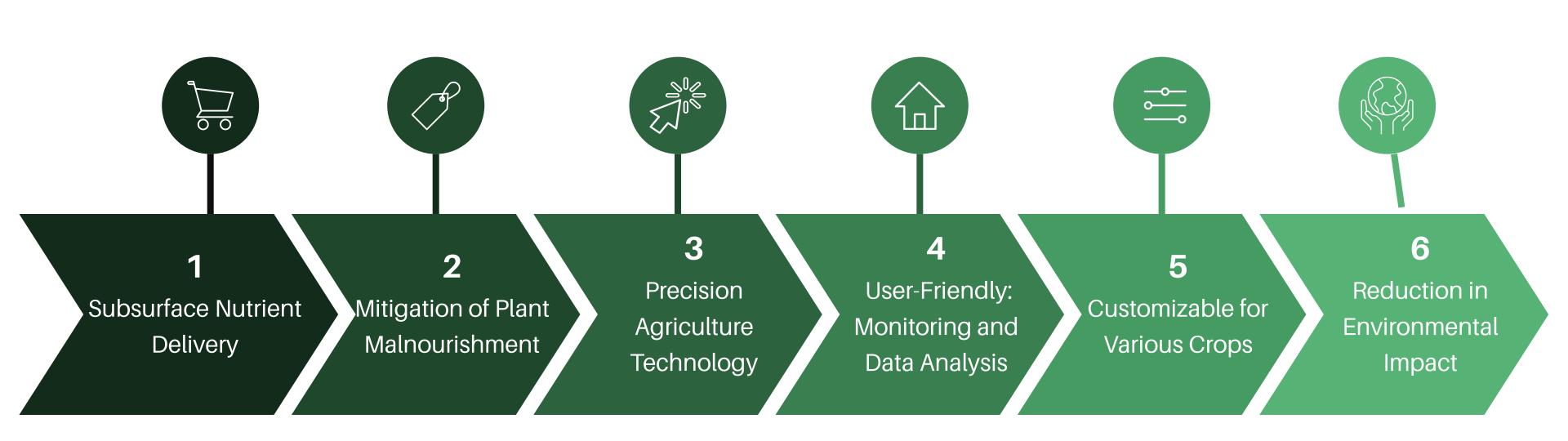
- Efficient ,durable ,easy to use farm equipment
- Better yield and profit
- less expenditure and maintenance
- Community support and knowledge-sharing
 Dislikes:
- Unpredictable weather affecting crops
- inefficiency/wastage
 of farm manure
 medicine, resources
- High labour intensive works
- Price volatility in agricultural markets

- Weather Uncertainty
- Equipment Reliability & Efficiency
- labour intensivity
- weed control
- water scarcity

- Enhanced Operational Efficiency:
- ReducedMaintenance
- User-Friendly Automation
- Long-term CostSavings
- less labour requirement

- Time Saved 30-50%
- Cost Reduction 40-50%
- Physical/Cognitive Effort Reduced
 60-70%
- New Resources/Facilities
 Received
 20-40%
- Water Conservation 40-55%
- Enhanced Crop Yield 30-35%
- Long-term Soil Health
 30-40%

UNIQUE SELLING PROPOSITION









- FARMERS
- Botanical Parks & Garden
- Agricultural Supply Companies
- Research Institutions
- Govt Agricultural
 Departments
- Cooperatives and Farmer Associations
- Local Agricultural Experts



COMPETITORS AND BARRIERS

- Traditional Manure Application
- Other Smart Farming Solutions
- Lack of awareness
- Initial investment







- HARDWARE SALES
- SUBSCRIPTION MODEL
- CONSULTING AND MAINTENANCE
- DATA INSIGHTS







PROOF OF CONCEPT PILOT PROGRAM SCALING UP PARTNERSHIPS MARKET PENETRATION GLOBAL EXPANSION CONTINUOUS INNOVATION

