Project Design Phase-I Problem – Solution Fit Template

Date	1 October 2022	
Team ID	PNT2022TMID00644	
Project Name	Project – Classification of Arrhythmia using Deep learning with 2D ECG spectral image representation	
Maximum Marks	2 Marks	

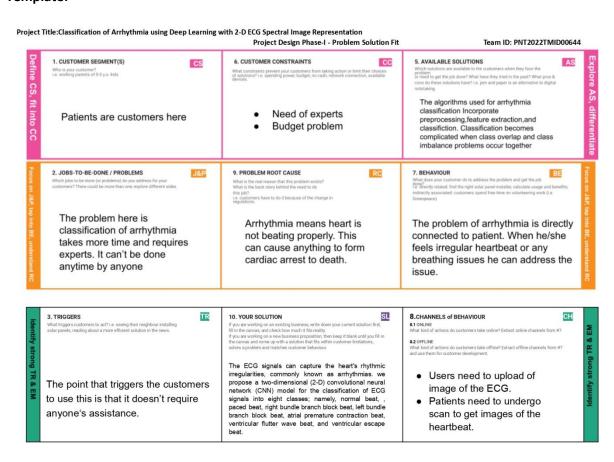
Problem - Solution Fit:

The Problem-Solution Fit simply means that you have found a problem with your customer and that the solution you have realized for it actually solves the customer's problem. It helps entrepreneurs, marketers and corporate innovators identify behavioral patterns and recognize what would work and why

Purpose:

- □ Solve complex problems in a way that fits the state of your customers.
- □ Succeed faster and increase your solution adoption by tapping into existing mediums and channels of behavior.
- ☐ Sharpen your communication and marketing strategy with the right triggers and messaging.
- Increase touch-points with your company by finding the right problem-behavior fit and building trust by solving frequent annoyances, or urgent or costly problems.
- ☐ Understand the existing situation in order to improve it for your target group.

Template:



EMOTIONS: BEFORE / AFTER How do customers feel when they face a problem or a job and afterwards? Le lost, insecure > confident, in control-use if in your communication strategy & design.	
Before: The patients need to take an appointment with the doctor and wait for long time. After: It is not required for the patients to wait for long time. If they have their ECG report, the work is almost done.	