PRODUCT SALES ANALYSIS

PROJECT OVERVIEW

- 1. Define Analysis Objectives: Understanding which pages are the most popular, where the traffic is coming from (e.g., organic search, social media, referrals), and how user behaviour varies over time.
- 2. Collect Website Traffic Data: Set up data collection mechanisms on the website. This may involve using web analytics tools like google analytics or server logs.
- 3. Data Preparation and Cleaning: Clean and preprocess the collected data to ensure it's in a suitable format for analysis.
- 4. Data Analysis with IBM Cognos: Use IBM Cognos for data visualization and reporting. Create dashboards and reports that present key insights and metrics.
- Advanced Analysis with Python: Integrate Python code for more advanced analysis if needed. Python offers powerful libraries and tools for data manipulation, statistical analysis, and machine learning.
- 6. Visualization and Reporting: Create visually appealing and informative reports and dashboards using IBM Cognos.

DESIGN THINKING

- 1. Analysis Objectives: We have defined the key insights from the website traffic data, such as identifying popular pages, traffic trends, and user engagement metrics.
- 2. Data Collection: We have determined the data sources and methods for collecting website traffic data, including page views, unique visitors, referral sources, and more.
- 3. Visualization: We are planning to visualize the insights using IBM Cognos to create meaningful dashboards and reports.
- 4. Python Integration: We will incorporate machine learning models to predict future traffic trends or user behaviour patterns.