# REPORT ON

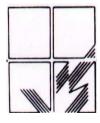
Evaluation of The Scheme "Rajiv Gandhi Udyami Mitra Yojna (RGUMY)" of Ministry of MSME for continuation of the Scheme in the 12th Five Year Plan (2012-17)



Submitted To
Ministry of Micro, Small and
Medium Enterprises
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# **LIST OF ABBREVIATIONS**

CI : Commissioner of Industries

CPA : Claim Processing Authority

DI : Director of Industries

DIC : District Industries Centre

EDI : Entrepreneurship Development Institute

EDP : Entrepreneurship Development Training Programme

ESDP : Entrepreneurship cum Skill Development Training Programme

MoMSME : Ministry of Micro Small & Medium Enterprises

NCR : National Capital Region

NER : North Eastern Region

RGUMY : Rajiv Gandhi Udyami Mitra Yojana

SDP : Skill Development Training Programme

UM : Udyami Mitra

UT : Union Territory

VT : Vocational Training Programme

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#### **CHAPTER 1**

#### BACKGROUND & SALIENT FEATURES OF MOMSME - RGUMY

#### 1.1 BACKGROUND

- World over, micro and small enterprises (MSEs) are recognized as an important/constituent of the national economies, contributing significantly to employment expansion and poverty alleviation. Recognizing the importance of micro and small enterprises, which constitute an important segment of Indian economy in terms of their contribution to country's industrial production, exports, employment and creation of entrepreneurial base, the Central and State Governments have been implementing several schemes and programmes for promotion and development of these enterprises.
- ➤ The small scale industries in India, including the tiny or micro industries and service/business entities, collectively referred as micro and small enterprises (MSEs), have a long history of promoting inclusive, spatially widespread and employment-oriented economic growth. In terms of employment generation, this segment is next only to agriculture.
- ➤ Entrepreneurship development and training is one of the key elements for development and promotion of micro and small enterprises, particularly, the first generation entrepreneurs. Entrepreneurship Development Programmes (EDPs) of various durations are being organized on regular basis by a number of organizations e.g. national and state level Entrepreneurship Development Institutes (EDIs), Micro, Small and Medium Enterprises Development Institutes (MSMEDIs) [earlier known as Small Industries Service Institutes (SISIs)], national and state level Industrial Development Corporations, Banks and other training institutions/agencies in private and public sector etc., to create new entrepreneurs by cultivating their latent qualities of entrepreneurship and enlightening them on various aspects necessary for setting up micro and small enterprises. Besides, various Industrial Training Institutes (ITIs), other private training institutions are also organizing vocational training (VT) programmes, skill development programmes (SDPs) and entrepreneurshipcum-skill development programmes (ESDPs).
- However, there are still wide spread variations in the success rate, in terms of actual setting up and successful running of enterprises, by the EDP/SDP/ESDP trained entrepreneurs. It has been observed that entrepreneurs particularly new entrepreneurs, generally face difficulties in availing full benefits under available schemes of the Governments / financial institutions, completing and complying with various formalities and legal requirements under various laws/regulations, in selection of appropriate technology, tie-up with buyers and sellers etc. In order to

bridge the gap between the aspirations of the potential entrepreneurs and the ground realties, there is a need to support and nurture the potential first generation as well as existing entrepreneurs by giving them handholding support, particularly during the initial stages of setting up and managing their enterprise

➤ The Ministry of MSME (MoMSME) is implementing Rajiv Gandhi Udyami Mitra Yojna (RGUMY) since 2008 in order to provide handholding support to trained persons so that they are able to establish their enterprises. Under the Scheme as on 31<sup>st</sup> March 2011, there are 522 Udyami Mitras spread across the country duly empanelled by MoMSME for providing handholding support to Udyamies (Entrepreneurs).

### 1.2 SALIENT FEATURES OF RGUMY SCHEME

#### Objectives of the Scheme

- To provide handholding support and assistance to the potential first generation entrepreneurs, who have already successfully completed or undergoing Entrepreneurship Development Training Programmes (EDP) / Skill Development Training Programmes (SDP)/ Entrepreneurship cum Skill Development Training Programmes (ESDP) /Vocation Training Programmes (VT), through the selected lead agencies i.e. 'Udyami Mitras', in the establishment and management of the new enterprises, in dealing with various procedural and legal hurdles and in completion of various formalities required for setting up and running of the enterprises.
- To provide information, support, guidance and assistance to first generation entrepreneurs as well as other existing entrepreneurs through an 'Udyami Helpline' (a Call Centre for MSMEs), to guide them regarding various promotional schemes of the Government, procedural formalities required for setting up and running of the enterprises and help them in accessing Bank credit etc.

#### Udyami Mitras

#### Eligibility

Under RGUMY, financial assistance is provided to the selected lead agencies i.e. Udyami Mitras for rendering assistance and handholding support to the potential first generation entrepreneurs. Following agencies/ organizations can be appointed as the lead agencies i.e. **Udyami Mitras**:

- I. Existing national level Entrepreneurship Development Institutions (EDIs)
- II. Micro, Small and Medium Enterprises Development Institutes (MSMEDIs)/ Branch MSMEDIs.

- III. Central/ State Government public sector enterprises (PSEs) involved in promotion and development of MSEs e.g. National Small Industries Corporation (NSIC) and State Industrial Development Corporations etc.
- IV. Selected State level EDIs and Entrepreneurship Development Centers (EDCs) in public or private sectors;
- V. Khadi and Village Industries Commission (KVIC).
- VI. Special Purpose Vehicles (SPVs) set up for cluster development involved in entrepreneurship development;
- VII. Capable associations of MSEs/SSIs;
- VIII. Other organizations/training institutions/NGOs etc. involved in entrepreneurship development/ skill development

### Role and Responsibilities of Udyami Mitras

The selected lead agencies i.e. Udyami Mitras are expected to render assistance and handholding support to prospective First Generation Entrepreneurs w.r.t the following services:

- ❖ Networking, coordinating and follow up with various Government departments/ agencies/ organizations and regulatory agencies on the one hand and with support agencies like Banks/financial institutions, District Industries Centers (DICs), technology providers, infrastructure providers on the other hand, to help the first generation entrepreneurs in setting up their enterprises. Udyami Mitras are expected to help the first generation entrepreneurs in:
  - a) Identification of suitable project/product/enterprise and preparation of bankable project report for the same;
  - b) Creation of the proprietorship firm/ partnership firm/ Company/ Society/ Self Help Group (SHG) etc;
  - c) Filing of Memorandum EM-1 & EM-2 (as prescribed under MSMED Act 2006);
  - d) Accessing bank loans, admissible capital subsidy/ assistance under various schemes of the Central /State Government and other agencies/organizations/financial institutions/ Banks etc. by networking with respective agencies
  - e) Assistance and support in establishment of work shed/office;
  - f) Sanction of Power load/connection;
  - g) Selection of appropriate technology and installation of plant and machinery/office equipment etc;
  - h) Obtaining various registrations/ licenses/ clearances / No Objection Certificates (NOCs) etc. from the concerned regulatory agencies/ Government departments/ local bodies/ Municipal authorities etc.;

- i) Allotment of Income Tax Permanent Account Number (PAN) and Service Tax/ Sales Tax/ VAT registration etc;
- j) Sanction of working capital loan from the banks;
- k) Arranging tie up with raw material suppliers;
- I) Preparation and implementation of marketing strategy for the product/ service and market development; and
- m) Establishing linkage with a mentor for providing guidance in future
- n) Creation of web page and email identity;
- Once the enterprise has been successfully set up, the Udyami Mitras would also monitor and follow up on the functioning of the enterprise for a further period of minimum 6 months and provide help in overcoming various managerial, financial and operational problems.

#### Empanelment of Udyami Mitras

- i) The organizations of Ministry of MSME engaged in the task of entrepreneurship development i.e. the three national-level EDIs, (i.e. NIESBUD Noida, IIE Guwahati and NIMSME Hyderabad) MSMEDIs/ Branch MSMEDIs, KVIC, NSIC, Coir Board and such other organisations, as approved by Ministry of MSME, would be empanelled as Category I Udyami Mitras under the scheme. Such Category-I Udyami Mitras would be referred to as Apex Organisations.
- ii) For empanelment as Udyami Mitra, the Central/State Government public sector enterprises (PSEs) involved in promotion and development of MSEs as well as state level EDIs (hereinafter referred as Category-II Udyami Mitras), Universities/Institutes etc. are required to submit application in prescribed format to the Ministry of MSME through the Director/ Commissioner of Industries of the State/UT concerned.
- iii) Other agencies fulfilling the eligibility conditions (hereinafter referred as Category-III Udyami Mitras) are required to submit application in the prescribed format to the General Manager of District Industries Centre (GM, DIC) concerned. The application would contain details regarding background, objectives, past experience in conducting EDP/SDP trainings and providing handholding services to new entrepreneurs, audited accounts for the last three years, profile of team responsible for providing handholding services, etc
- iv) Application submitted by Category-III Udyami Mitras would be scrutinized by the GM, DIC. He would verify the credentials and capability of the applicant agency through inspections/other forms of enquiry and forward the application to the Director/Commissioner of Industries of the State/UT, along with his recommendations.

- v) The Director/Commissioner of Industries of the State/UT concerned would shortlist the applications received directly (from Category-II Udyami Mitras) as well as applications received through GM, DICs (in respect of Category-III Udyami Mitras) and forward the short-listed applications along with his recommendations to the Ministry of MSME.
- vi) Training facilities set up by Partner Institutions (PIs)/Franchisees of the Apex Organisations (to be regarded as Category- I Udyami Mitra) would submit their application to the Ministry of MSME through their concerned Apex Organisation, which would also act as their Claim Processing Authority (CPA).
- vii) The applications received from Director/Commissioner of Industries of the State/UT concerned or Apex organizations, as the case may be, would be considered by a Screening Committee. The recommendations of the Screening Committee would be placed before the Secretary (MSME) and after the recommendations are accepted by the Secretary (MSME), the decision about empanelment of Udyami Mitras would be communicated through Director/Commissioner of Industries of the State/UT concerned or Apex organisation, as the case may be.

# Screening Committee

- a) All proposals under the Scheme would be considered by a Screening Committee headed by the Joint Secretary (MSME). The other members of the Screening Committee would include:
  - I. Economic Adviser Member
  - II. ADC (EA), O/o DC (MSME) Member
  - III. Industrial Adviser/JDC O/o DC (MSME) Member
  - IV. Director/US, IF Wing Member
  - V. Director, Ministry of MSME Member-Secretary
- b) The Screening Committee would also examine and process all proposals for training of key functionaries of Udyami Mitras as well as Call Centre Agents for the Udyami Helpline, in respect of their content, duration, training provider, location and costing etc. and submit its recommendations to Secretary (MSME) for approval.
- c) The Screening Committee would regularly review the progress of the scheme and whenever necessary for the smooth functioning of the scheme, issue suitable executive instructions, with the approval of Secretary (MSME).

#### Training of the key functionaries

❖ At least two key functionaries from the lead agency i.e. Udyami Mitra, responsible for implementation of this scheme, will have to undergo training on the modalities of the implementation of this scheme at one of the Training Institution approved by the Ministry for this purpose. The training expenses, including expenses on boarding & lodging of the trainees shall be borne by the Ministry of MSME. The key functionaries / Call Center Agents would also be required to undergo Refresher Training from time to time, as necessary.

### Udyami Mitra Cell

- An Udyami Mitra Cell has been set up by the Ministry of MSME, with services support from NSIC. The administrative expenses/service charges for these services are reimbursed to NSIC on actual basis.
- This Udyami Mitra cell acts as Secretariat of the scheme and processes the proposals, claims etc., maintain records and accounts and also monitors the progress of the scheme.

#### > Udyami Helpline

- In order to provide information about the various promotional and developmental schemes of the Government/other agencies and helping the MSMEs in accessing bank credit and resolving their credit related problems, an Udyami Helpline has been set up. Udyami Helpline provides the potential as well as existing Entrepreneurs the much needed information and guidance & about various aspects of entrepreneurship/ information on MSME schemes /procedures/Credit related issues.
- The Udyami Helpline functions as a Call Centre for MSME entrepreneurs and has a Toll-free number 1800 –180 - 6763 accessible from all landline and mobile phones etc. The Udyami Helpline functions, to begin with, from 6.00 am in the morning till 10.00 pm in the evening. During non-working hours, the callers would get an IVRS message.
- Call Centre agents at Udyami Helpline have been trained about the various schemes of the Government and other developmental organisations and Banks etc. They answer basic queries from the public, related to schemes of the Government and banks etc., over the phone and wherever necessary escalate the call to the relevant authority by establishing a conference call or forwarding the call to the Call centre of the concerned Bank/organisation or by email.
- Every Call/Query received by the Udyami Helpline is captured by the Call centre agent by recording its basic contents, assigned a unique Reference No. and tracked till its closure. The caller can also subsequently call back and track his grievance by mentioning this Reference No. Alternately the Call Centre may contact the calling party, if required, to close a query.

In case the caller/entrepreneur wants to contact someone directly or meet in person, for obtaining guidance, assistance and Handholding support, the Call centre agent would put the caller in contact with one of the empanelled Udyami Mitras, who may then provide the caller the required Handholding support and assistance.

 Development Commissioner (MSME) acts as the implementing, managing and monitoring agency for the Udyami Helpline.

### > Targets

- Annual targets are allocated to the lead agencies i.e. Udyami Mitras, for taking up of post-EDP/SDP/ESDP/VT activities in the form of handholding of potential first generation entrepreneurs trained under various EDPs / SDPs /ESDPs/VTs.
- Allocation of targets for handholding support to Category-I Udyami Mitras is done by the Ministry of Micro, Small and Medium Enterprises (MSME) directly after assessing their capacity and past performance.
- Targets to the other lead agencies i.e. Categories II & III Udyami Mitras are allotted by the Ministry of MSME through State Directorates of Industries, on the basis of capacity and past performance of the lead agencies/Udyami Mitras and the recommendation of the concerned State Government, keeping in mind the availability of Budget as well as the number of EDP/SDP/ESDP/VT trainees available in the State.
- Reservation for SC/ST would be provided as per the policy of the Government.

#### Registration of Beneficiaries with Udyami Mitras

- The Udyami Mitras would enroll the potential entrepreneurs for providing them handholding support. Only those beneficiaries would be enrolled who have already successfully completed or undergoing Entrepreneurship Development Training Programme (EDP) / Skill Development Training Programme (SDP)/ Entrepreneurship cum Skill Development Training Programme (ESDP) /Vocation Training Programmes (VT) of at least two weeks.
- The applicants would be required to submit their application for enrolment under the scheme, along with their own contribution, as applicable in the prescribed form with the concerned Udyami Mitra.
- On receipt of application along with beneficiary contribution, as applicable, from the beneficiaries, the Udyami Mitra would upload the required details in respect of each beneficiary - like name, age, category, particulars of the EDP/SDP/ESDP undergone by the applicant, along with certificate number, duration and name of the institution; particulars regarding payment of beneficiary's contribution etc. on the server maintained by Ministry of MSME with National Informatics Centre

- (NIC). The expenses on web hosting and creation of IT infrastructure required for the scheme (including development of software, training, hardware and maintenance etc.) shall be reimbursed to NIC from the plan funds allocated for the scheme.
- Once the application is successfully uploaded, an acknowledgement certificate
  with unique Registration number would be generated for the applicant. Udyami
  Mitra would issue the acknowledgement, so generated, and the receipt of the
  money received to the concerned applicant.
- The applicant entrepreneur will also enter into an agreement with the Udyami Mitra in prescribed format regarding assistance to be provided by the Udyami Mitra and the roles and responsibilities/obligations of both the parties.

# Financial Assistance to Udyami Mitras

#### Rates of financial assistance

- a) For setting up of service enterprises, the Udyami Mitras would be provided handholding charges at the rate of Rs. 4000/- (Rupees four thousand only) per trainee that would include a Central grant of Rs. 3000/- (Rupees three thousand only) under RGUMY and contribution of Rs. 1,000/- (Rupees one thousand only) by the beneficiary (to be deposited in advance).
- b) For setting up of micro manufacturing enterprises, having investment (in plant and machinery) up to Rs. 25,00,000/-, the handholding charges would be Rs. 6,000/- (Rupees six thousand only), including Rs. 1000/- (Rupees one thousand only) to be contributed by the beneficiary.
- c) For the beneficiaries from special category i.e. SC/ ST/ physically handicapped/ women / beneficiaries from North-Eastern Region, the beneficiary's contribution of Rs. 1,000/- shall also be provided as a grant under RGUMY.
- d) For small manufacturing enterprises having investment (in plant and machinery) of more than Rs.25,00,000/-, in addition to Government grant (Rs.5000/- or Rs. 6,000/-, as applicable), and entrepreneur's contribution (Rs.1000/- or nil, as applicable), the entrepreneur will also have to make additional contribution towards handholding charges at the rate of 0.1 per cent of the project cost in excess of Rs.25,00,000/-, subject to a ceiling of Rs.10,000/-.

#### Release of handholding charges to Udyami Mitras

a) MoMSME would place funds in advance with Apex organizations and Commissioner/ Director Industries for release to Udyami Mitra in their jurisdiction. They would, in turn, release handholding charges to the Udyami

Mitras in three installments on successful achievement of various milestones (as applicable) by the enrolled beneficiary, as under:

# Stage Activity/ Milestone Release of handholding charges (as % of total)

Stage	Activity/Milestone	Release of handholding charges (as % of total)
1.	<ul> <li>a. Selection of entrepreneur.</li> <li>b. Identification of skills/interests of the entrepreneur.</li> <li>c. Assessment of financial and managerial capabilities of the entrepreneur.</li> <li>d. Selection of suitable project keeping in view the availability of necessary skills/expertise, financial and managerial capabilities, market survey and viability of the project</li> <li>e. Preparation of project report including linkage with available schemes for financial assistance (e.g. PMEGP, assistance schemes of Central/State Government, Banks etc.)</li> <li>f. Creation of the Proprietorship firm/ Partnership firm/ Limited Liability Partnership (LLP)/ Company/ Society/ Self Help Group (SHG) etc.</li> <li>g. Sanction of term loan and application(s) under the concerned financial assistance scheme(s).</li> <li>h. Filing of memorandum (EM-1) with DIC.</li> </ul>	25
2.	<ul> <li>a. Identification and selection of appropriate technology, plant and machinery / office equipment etc</li> <li>b. Release of term loan.</li> <li>c. Hiring / allotment of land and construction / hiring of work sheds/ office space etc.</li> <li>d. Power connection.</li> <li>e. Allotment of PAN.</li> <li>f. Registration under Sales Tax/ VAT/ Service Tax etc.</li> <li>g. Completion of ESI and EPF related requirements.</li> <li>h. NOC from pollution control.</li> <li>i. Other clearances / NOCs from local bodies/ Municipal authorities.</li> <li>j. FDA license/ other licenses as required under law.</li> <li>k. Tie up with raw material supplier(s).</li> <li>l. Installation/ commissioning of the plant and machinery.</li> <li>m. Trial run of plant and machinery.</li> <li>n. Successful commencement of production/ operations.</li> <li>o. Preparation of Marketing plan / strategy.</li> <li>p. Market tie up with buyers.</li> </ul>	60

	r.	Creation of web page/e-mail identity. Linkage with mentor. Filing of memorandum (EM- 2) with DIC	
3.		Monitoring and follow up for a period of six months since successful commencement of production/ operations.	15
	b.	Submission of follows up/ feedback report on the performance of the assisted enterprise to State Directorate of Industries/ Ministry of MSME	

- b) The Udyami Mitras would submit claim for release of handholding charges in the Prescribed Performa.
- c) Category-I Udyami Mitras would submit the claim to the concerned Apex Organization for release of handholding charges. The Categories II & III Udyami Mitras would submit their claims to the Director/Commissioner of Industries of the State/UT concerned.
- d) The claims for handholding charges received from the Category-I Udyami Mitras would be scrutinized and processed by the concerned Parent Apex Organization (out of the advanced grant money placed at their disposal by M/o MSME). The handholding charges for Category-I Udyami Mitras will be released to them after adjusting the amount of beneficiary contribution available with the concerned Udyami Mitras.
- e) The claims for handholding charges received from the Categories-II & III Udyami Mitras would be scrutinized by the Office of Director/Commissioner of Industries of the State/UT concerned. Handholding charges against the eligible claims would be released to the Udyami Mitras by the Director/Commissioner of Industries of the State/UT concerned (out of the advanced grant money placed at their disposal by M/o MSME), after adjusting the amount of beneficiary contribution available with the concerned Udyami Mitras.
- f) For projects costing more than Rs 25,00,000/-, after completion of Stage-1 i.e. after sanction of term loan and filing of memorandum(EM 1) with the DIC, the Udyami (entrepreneur) shall pay to the Udyami Mitra additional handholding charges, as stated in para (d) under 'Rates of Financial Assistance' mentioned above.

#### Monitoring and Evaluation of the Scheme

a) The progress of the scheme will be reviewed and monitored on a regular basis by the Ministry of Micro, Small and Medium Enterprises as well as by the Commissioner/ Director of Industries of the concerned States/ UTs. The Category -I Udyami Mitras and the concerned Commissioner/ Director of Industries would submit periodic (monthly/quarterly/half yearly) returns to Ministry of MSME. Further, the consolidated information and progress report compiled on the basis of

- above returns, if any, will be placed before the Screening Committee/Ministry for review and analysis.
- b) The scheme would also be evaluated by an independent agency to assess its success/impact and to ascertain constraints/shortcomings, if any, after XI Plan.

# 1.3 <u>BUDGET ESTIMATES, REVISED ESTIMATES AND EXPENDITURE FOR MoMSME –</u> RGUMY

# Statement of Showing Funds Allocation and Expenditure ( Year wise) under RGUMY

Year	BE (Rs. Crore)	RE (Rs. Crore)	Actual Expenditure (Rs. Crore)
2007-08	7.50	1.00	0.23
2008-09	12.00	12.00	9.71
2009-10	5.00	0.50	0.24
2010-11	7.75	2.66	1.67
2011-12	13.18	4.20	1.61

Source: RGUMY Cell- MoMSME

#### **CHAPTER 2**

# OBJECTIVE (S), SCOPE OF WORK, APPROACH & METHODOLOGY FOR EVALUATION STUDY

#### 2.1 OBJECTIVE (S) OF THE EVALUATION STUDY

- To undertake independent evaluation of RGUMY.
- ➤ To evaluate the impact of RGUMY in creation of new enterprises by first generation entrepreneurs with an objective of ascertaining the modifications required in the scheme in order to make it more useful for delivery of handholding support to micro enterprises.

# 2.2 SCOPE OF WORK

The Scope of Work for the assignment as per the ToR provided by MoMSME is as follows:

- (i) Assessment of benefits of handholding support under RGUMY to first generation entrepreneurs.
- (ii) Whether the overall objective (s) of the scheme have been achieved? If not, the reasons and constraints.
- (iii) Changes/ Improvements required in the scheme in respect of quantum of handholding charges, milestones of the scheme and their grouping in various stages, mode of payment of handholding charges to Udyami Mitras at various stages and such other procedural changes in the scheme to make it more effective.
- (iv) Evaluation of comments and suggestions already received in the Ministry from some of the stakeholders for making the scheme more effective.
- (v) Any new component to be added under the scheme to give benefit to micro, small and medium enterprises.
- (vi) Suggest the parameters of a scheme of mentoring which results in creation of Micro enterprises.

#### 2.3 APPROACH & METHODOLOGY FOR EVALUATION STUDY

The Approach & Methodology adopted for carrying out the assignment for Evaluation of the Scheme "RGUMY" for continuation of the scheme in the 12<sup>th</sup> Five year plan (2012-17) is based on the Scope of Work/TOR provided by MoMSME and includes:

# I. Initial discussions with concerned officials of MoMSME

Initial discussions were held on 28<sup>th</sup> November, 2011 with the concerned officials of Ministry of MSME to:

- Articulate a shared understanding of the objectives, terms of reference and scope of the project.
- Assess the expectations and needs of MoMSME from the consultants.
- Confirm the roles and responsibilities of MoMSME, Claim Processing Authorities (CPAs), Udyami Mitras in States and other key Stakeholders.
- To Discuss & Work out a broad work plan for execution of the assignment including Approach & Methodology, Sample Size for various stakeholders etc.
- To obtain the Letter of Introduction for the Assignment.
- Collect the following information pertaining to the proposed study:
  - a) Copies of Comments and Suggestions already received by Ministry of MSME from various stakeholders i.e. Office of DC- MSME, NIESBUD Noida, NSIC Ltd & Director of Industries – UP govt for making the scheme more effective.
  - b) Suggested outstation Cities to be visited for field visits to cover 14 States/UTs.
  - c) List of 18 CPAs and other Apex organizations under MoMSME located in the above 14 States/UTs and Delhi/NCR to be personally contacted.
  - d) List of 42 selected Udami Mitras duly empanelled with MoMSME and spread in five Zones of the country (East, West, North, South and North East) to be contacted.

### II. Secondary Data Collection & Analysis

#### Internet Search

Following major websites were accessed to compile the information related to the CPAs, Apex Organisations under the Ministry, selected Udyami Mitras etc. w.r.t their present status, their contact details, organizational setup, major services offered etc:

www.rgumy.nic.in

www.google.com

www.nsicindia.com

www.nimsme.org

www.niesbud.nic.in

www.iie.nic.in

www.msme.nic.in

www.dcmsme.gov.in

www.mitconindia.com

www.apitco.org

www.rajind.rajasthan.gov.in

www.chandigarh.nic.in

www.hry.nic.in

www.pbindustries.gov.in

www.gujarat.gov.in

www.as.ori.nic.in

www.dirindustries.up.nic.in

www.rajind.rajasthan.gov.in

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### III. Preparation & Submission of Inception Report

- ➤ Based on ToR/Scope of Work for the assignment subsequent discussions with the officials of MoMSME on 6<sup>th</sup> January, 2012, Secondary data collection, compilation & analysis etc an Inception Report was prepared and duly submitted to MoMSME for approval, that was subsequently approved on 18<sup>th</sup> January, 2012.
- > The Inception Report contained the following:
  - a) Background of the assignment
  - b) Objectives of the Evaluation Study of the said scheme
  - c) Scope of Work
  - d) Approach & Methodology to be adopted for carrying out the study
  - e) Proposed list of Cities to be visited
  - f) List of Organisations to be contacted during the survey
  - g) Questionnaires for Obtaining desired information from the following categories of Stakeholders:
    - CPAs (Enclosed at Annexure 2.1)
    - Udyami Mitras (Enclosed at Annexure 2.2)
    - Beneficiaries (Entrepreneurs who have availed handholding support under the said scheme to set up their Enterprises) (Enclosed at Annexure 2.3)

#### IV. Exhaustive Mail/Email Survey

Once the Inception Report submitted to MoMSME was approved, the activity of Mail Survey was initiated. The finalized Questionnaires along with Covering Letter and Letter of Authorization/Introduction from MoMSME specifying the Scope & Objectives of the proposed study were mailed/e-mailed to the following major identified stakeholders to obtain their inputs on the subject:

- a. CPAs & other Apex organisations: About 18 Nos
- b. Udyami Mitras duly empanelled with MoMSME: 42 Nos.

#### V. Primary Survey/Field Contacts

- A. The 14 States/UTs covered during the primary survey included Andhra Pradesh, Chandigarh, Punjab, Haryana, Gujarat, Uttar Pradesh, Rajasthan, Orissa, Jharkhand, Uttarakhand, Maharashtra, Assam, Goa & Tamil Nadu.
- B. The 17 outstation Cities visited included: Hyderabad, Chandigarh, Gandhinagar, Kanpur, Jaipur, Cuttack, Ranchi, Dehradun, Mumbai, Guwahati, Panaji, Bhubaneswar, Chennai, Lucknow, Bhopal, Aurangabad and Thanjavur.

#### C. Contacting 18 CPAs and Apex Organizations

- In line with the Scope of Work, Consultants visited 17 outstation cities & Delhi/NCR in order to personally contact/interview 18 CPAs & Apex organizations as already mentioned (List provided at Annexure 2.4), with the aid of a pre-designed questionnaire and letter of authorization from MoMSME.
- The main objectives of contacting the CPAs & Apex organizations were to elicit information w.r.t the following:
  - To understand, assess and evaluate their setup, functions, organizational structure, infrastructural facilities related to implementation, monitoring and evaluation under the said scheme, mechanism being adopted for processing of applications from potential Udyami Mitras & claims of empanelled Udyami Mitras etc.
  - Total number of UMs in their jurisdiction & assessment of the performance of various Udyami Mitras
  - To obtain their perspective on the merits and usefulness of the said scheme to first generation entrepreneurs and benefits accrued to them in setting up their enterprises.
  - To obtain their suggestions & comments w.r.t any modifications necessary in the said scheme in order to make it more useful/gainful for micro & small enterprises.
  - Their suggestions on the parameters of an Ideal scheme of mentoring which results in creation of Micro enterprises.
  - To obtain their assistance/facilitation in contacting Udyami Mitras falling in their jurisdiction (both located in the Cities being visited or elsewhere).

In addition, O/o DC- MSME, NIESBUD-Noida & NSIC Ltd located in Delhi/NCR were also contacted as suggested by the MoMSME in respect of their comments & suggestions on the scheme already provided to MoMSME to understand the same, discuss & update.

### D. Contacting 42 Nos Udyami Mitras

- The List of 42 empanelled Udyami Mitras recommended by MoMSME to be contacted are located in 22 states of India i.e. Assam, Mizoram, Tripura, West Bengal, Orissa, Jharkhand, Uttar Pradesh, Uttarakhand, Rajasthan, Haryana, Punjab, Himachal Pradesh, J&K, Andhra Pradesh, Tamil Nadu, Karnataka, Maharashtra, Goa, Gujarat, Madhya Pradesh, Lakshadweep and Arunachal Pradesh.
- The List of 42 Udyami Mitras provided by MoMSME and compiled at Annexure 2.4 revealed that out of 42 Udyami Mitras about 23 are located in 17 outstation cities & Delhi/NCR visited by the consultants as suggested by MoMSME for personally contacting CPAs & Apex Organisations.
- Thus the methodology adopted for contacting 42 Udyami Mitras was as follows:
  - ❖ 23 Udyami Mitras located in cities being visited were interviewed personally by the consultants with the help of structured pre-designed questionnaire and letter of authorization from MoMSME.
  - For contacting balance 19 Udyami Mitras located elsewhere the strategy adopted for obtaining response/feedback from them included:
    - With the help of CPA in whose jurisdiction these Udyami Mitras are located a joint meeting was organized at the office of the CPA in the city visited and all these Udyami Mitras were invited with prior information. The feedback from Udyami Mitras was obtained as per pre-designed questionnaire.
    - The Udyami Mitras who were unable to attend the joint meeting at CPAs office, their responses were obtained through email or telephonic interviews (with the help of structured questionnaire).
- The main objectives of contacting Udyami Mitras is to elicit information w.r.t the following:
  - Major objectives & goals of setting up of these organizations and present activities(including Training & range of handholding services being provided to prospective entrepreneurs for setting up of their enterprises).

- ❖ To understand, assess and evaluate their setup, key manpower & infrastructural facilities related to providing handholding support to prospective entrepreneurs.
- Since their inception, details of financial assistance received from MoMSME under RGUMY, handholding support provided to Udyamies (Nos.), actual enterprises set up etc.
- Their views and assessment on the benefits of handholding support under RGUMY to first generation entrepreneurs and impact of the scheme.
- Their views on whether overall objectives of the said scheme have been achieved. If not, what have been the major reasons & constraints and measures/suggestions for improvement.
- Their views on the efficacy of claim processing by CPAs and difficulties encountered in claiming their handholding charges.
- Suggested Changes/Improvements required in the scheme in respect of quantum of handholding charges, milestones of the scheme and their grouping in various stages, mode of payment of handholding charges to Udyami Mitras at various stages and such other procedural changes in the scheme to make it more effective.
- Their suggestions on any new component to be added in the scheme to give benefit to micro & small enterprises.
- To obtain contact list of beneficiaries of EDP/ESDP/VT Programs who have registered with them for availing handholding support under the said scheme to set up their enterprises (at least Two Udyamies from each Udyami Mitra subject to a maximum of 20 beneficiaries per Udyami Mitra depending upon the number of Udyamies supported under the scheme).

# VI. Contacting Beneficiaries (Udyamies who have availed handholding support from Udyami Mitras for setting up their enterprises) under the said scheme of MoMSME

- As elaborated above, Contact List of about 500 Udyamies who have benefitted under the scheme was prepared with the help of Udyami Mitras that supported the Udyamies for further contacting them taking into account success & failures.
- ➤ The above identified Beneficiaries were interviewed / contacted telephonically with the aid of Pre-designed structured questionnaire for this segment to elicit their response w.r.t.

- Details on the training program attended, Institute where attended, major objectives of Training
- Details on the Enterprise being set up / already set up.
- Udyami Mitras enrolled with, their registration nos, Role played by Udyami Mitras and benefits of handholding support/ services offered to them in successful setting up of their enterprises (Stage I, II & III) & subsequent managing them for 6 months period.
- Their opinion on the success & impact of the said scheme in creation of new enterprises by first generation entrepreneurs, requirement of any additional services.
- Suggested measures for making the said scheme more effective and useful for Udyamies.

#### VII. <u>Data Entry & Validation, Tabulation, Analysis and Draft Report Preparation</u>

- ➤ The data collected from mail survey, primary survey, telephonic interviews etc was tabulated. This data was then validated simultaneously to ensure completeness, uniformity and elimination of responses with contradictory/inconsistent information.
- ➤ It was subsequently analyzed (both qualitatively and quantitatively) to generate outputs consistent with the Terms of Reference and the objectives of the study.
- ➤ The Draft Report has been prepared keeping the objectives of the Study in mind, Covering all aspects of ToR/Scope of Work and was duly submitted to MoMSME for their approval/any modifications.

#### VIII. Presentation of Draft Report to MoMSME

➤ The Draft Report was subsequently presented to MoMSME on 30<sup>th</sup> April, 2012.

#### IX. Finalization of Draft Report

> The comments provided by MoMSME on the Draft Report submitted were incorporated to finalize the same.

#### **EXECUTIVE SUMMARY**

### I. OBJECTIVE (S) OF THE EVALUATION STUDY

- > To undertake independent evaluation of RGUMY.
- > To evaluate the impact of RGUMY in creation of new enterprises by first generation entrepreneurs with an objective of ascertaining the modifications required in the

scheme in order to make it more useful for delivery of handholding support to micro enterprises.

# II. SCOPE OF WORK

The Scope of Work for the assignment as per the ToR provided by MoMSME is as follows:

- Assessment of benefits of handholding support under RGUMY to first generation entrepreneurs.
- Whether the overall objective(s) of the scheme have been achieved? If not, the reasons and constraints.
- Changes/ Improvements required in the scheme in respect of quantum of handholding charges, milestones of the scheme and their grouping in various stages, mode of payment of handholding charges to Udyami Mitras at various stages and such other procedural changes in the scheme to make it more effective.
- Evaluation of comments and suggestions already received in the Ministry from some of the stakeholders for making the scheme more effective.
- Any new component to be added under the scheme to give benefit to micro, small and medium enterprises.
- > Suggest the parameters of a scheme of mentoring which results in creation of Micro enterprises.

# III. APPROACH & METHODOLOGY FOR EVALUATION STUDY

The Approach & Methodology adopted for carrying out the assignment for Evaluation of the Scheme "RGUMY" for continuation of the scheme in the 12<sup>th</sup> Five year plan (2012-17) is based on the Scope of Work/ToR provided by MoMSME and includes:

- ➤ Initial discussions with concerned officials of MoMSME(to discuss detailed Work Plan, obtain Introduction Letter, Stakeholder Comments, List of Organizations to be contacted etc.)
- Secondary Data Collection & Analysis (Websites of MoMSME & other stakeholders accessed)
- Preparation & Submission of Inception Report (Detailed Work Plan, Contact details of Organizations to be contacted, Questionnaires designed for CPA, Udyami Mitras & Udyamies)
- Exhaustive Mail/Email Survey (to CPAs, UMs)
- Primary Survey/Field Contacts
  - The 14 States/UTs covered during the primary survey included Andhra Pradesh, Chandigarh, Punjab, Haryana, Gujarat, Uttar Pradesh, Rajasthan, Orissa, Jharkhand, Uttarakhand, Maharashtra, Assam, Goa & Tamil Nadu.
  - The 17 outstation Cities visited included: Hyderabad, Chandigarh, Gandhinagar, Kanpur, Jaipur, Cuttack, Ranchi, Dehradun, Mumbai, Guwahati, Panaji, Bhubaneswar, Chennai, Lucknow, Bhopal, Aurangabad and Thanjavur.

- Contacting 18 CPAs and Apex Organizations(List provided by MoMSME)
- Contacting 42 Nos Udyami Mitras (List provided by MoMSME)
- Contacting about 500 Beneficiaries (Udyamies who have availed handholding support from Udyami Mitras for setting up their enterprises) under the said scheme of MoMSME as per list provided by UMs.
- > Data Entry & Validation, Tabulation, Analysis and Draft Report Preparation
- Presentation of Draft Report to MoMSME on 30<sup>th</sup> April, 2012.
- > Finalization of Draft Report after incorporating the comments provided by MoMSME.

# IV. <u>BUDGET ESTIMATES, REVISED ESTIMATES AND EXPENDITURE FOR MoMSME – RGUMY (Rs. Crore)</u>

# Statement of Showing Funds Allocation and Expenditure (Year wise) under RGUMY

Year	BE	RE	Actual Expenditure
2007-08	7.50	1.00	0.23
2008-09	12.00	12.00	9.71
2009-10	5.00	0.50	0.24
2010-11	7.75	2.66	1.67
2011-12	13.18	4.20	1.61

Source: RGUMY Cell- MoMSME

# V. EVALUATION, BENEFIT ANALYSIS / ASSESSMENT OF RGUMY

Assessment of Benefits of Handholding Support to Entrepreneurs (Udyamies) under RGUMY & Impact of Scheme in creation of New Enterprises

#### **Udyami Mitras Perspective**

- As per data provided by 35 Udyami Mitras contacted personally by the consultants:
  - These 35 UMs have a combined Udyami count (Number of Udyamies registered under RGUMY with them) of 11674 Nos. out of which handholding support has been provided to approximately a total of 7923 Udyamies under RGUMY for their setting up their enterprises or approximately 68% of Udyamies have shown interests in setting up their enterprises.
  - The total overall handholding capacity of these 35 Udyami Mitras to prospective entrepreneurs at any given point of time is around 3780 nos.
  - Out of 7923 Udyamies that availed handholding services from UMs under RGUMY approximately 2359 or 30% were able to establish their service or manufacturing enterprises. Almost all enterprises established fall under Micro category out of which approximately 70% are service enterprises and balance manufacturing.

- The total capital investment estimated in the enterprises setup by Udyamies is approximately Rs.58 crore resulting in an employment generation of approximately 8500 nos.
- The total handholding charges filed by 35 UMs with CPAs amounts to Rs. 128 Lakh out of which the UMs have received only Rs. 44 Lakh till now or roughly 34% of the total claims submitted which is quite low.
- On success of the scheme in creation of New Enterprises by 1<sup>st</sup> Generation/other entrepreneurs the views/feedback provided by 35 Udyami Mitras contacted could be summarized as follows:
  - 46% feel that the scheme has been helpful in creation of micro and small service as well as manufacturing enterprises.
  - 34% are of the opinion that RGUMY has partially assisted in creation of enterprises and balance 20% feel that it has not been successful in enterprise creation.

## **CPAs Perspective**

- As per data provided by 15 CPAs contacted personally by the consultants:
  - o There are approximately 70 Udyami Mitras actively implementing RGUMY.
  - The total claims received by 15 CPAs from UMs are of Rs. 108 Lakh against which Rs. 54 Lakh have been released as handholding charges to UMs or approximately 50%.
- On success of the scheme in creation of New Enterprises by 1<sup>st</sup> Generation/other entrepreneurs the views/feedback provided by 15 CPAs contacted could be summarized as follows:
  - 40% feel that the scheme has been helpful in creation of micro and small service as well as manufacturing enterprises.
  - 47% are of the opinion that RGUMY has partially assisted in creation of enterprises and balance 13% feel that it has not been successful in enterprise creation.

#### **Description** Beneficiaries (Udyamies) Perspective

Out of list of 500 Udyamies that could possibly be contacted telephonically, 364
Udyamies were successfully contacted by the consultants who have been associated
with UM under RGUMY since the last 8 months or so on average and have reached
at least Stage I. Of these, 40% felt that the handholding support under RGUMY
provided by UMs to them was highly beneficial, 30% indicated partial benefits and
30% were not satisfied at all.

#### > Extent to which overall scheme Objective(S) have been achieved

The main objectives of RGUMY are as follows:

 To provide handholding support and assistance to potential 1<sup>st</sup> Generation/other Entrepreneurs who have attended minimum two weeks duration training program (EDP/SDP/ESDP/VT) through MoMSME empanelled Udyami Mitras in establishment of their enterprises.  To provide information, support, guidance and assistance to entrepreneurs through 'Udyami Helpline'.

# **O** Udyami Mitras Perspective

- Based on information provided by 35 Udyami Mitras contacted, the following is derived:
  - 43% feel that the overall objectives of RGUMY scheme have been met successfully.
  - 20% are of the view that the objectives of RGUMY scheme have partially been met and balance 37% feel that the scheme objectives have not been met successfully since its launch in 2008.

#### **O CPAs PERSPECTIVE**

- Based on information provided by 15 CPAs contacted, the following is derived:
  - o 33% feel that the overall objectives of RGUMY scheme have been met successfully.
  - o 27% are of the view that the objectives of RGUMY scheme have partially been met and balance 40% feel that the scheme objectives have not been met successfully since its launch in 2008.

#### Beneficiaries (Udyamies) Perspective

- Regarding specific objectives of RGUMY the beneficiaries were not aware.
- On usefulness of RGUMY Helpline the views expressed by Udyamies contacted are as follows:
  - o 80% have not used this Helpline.
  - Of the balance 20% Udyamies who have used this Helpline the feedback is summarized below:
    - Majority (90%) have found that the Helpline is not functioning properly and getting through it is difficult for accessing information. In addition, they were of the view that the Helpline is quite general and not specifically designed for disseminating Information and other associated details related to RGUMY.

# Major reasons & constraints for Partial/Non-Success of RGUMY in meeting scheme Objectives and Creation of Enterprises

The major reasons cited by Udyami Mitras and CPAs w.r.t partial/non success of RGUMY in meeting scheme objectives and creation of enterprises are listed below:

- Lack of assistance from the banks in providing loans to Udyamies
- Getting collateral security is difficult for Udyamies for obtaining either bank loan or grant under PMEGP
- Scheme is complicated for Udyami Mitras to implement due to involvement of multiple agencies i.e. DI/CI, DIC etc.
- Low handholding charges being paid to UMs
- Udyamies of General Category particularly located in Villages/rural areas are not inclined to pay Rs. 1000 as enrollment fees.
- Operational Problems related to RGUMY website being faced by UMs
- RGUMY in particular is not successful in UT of Lakshadweep due to various factors including limited market access, coastal zone regulations w.r.t setting up of Industries, connectivity and conveyance constraints between 10 main islands etc.
- Scheme is new, much awareness about the scheme is needed among prospective Entrepreneurs & concerned Govt. Departments.
- Delay in processing and release of UMs claims at State/UT level by CPAs demotivates the UMs.

# VI. SUGGESTED MODIFICATIONS TO BE CARRIED IN EXISTING RGUMY TO MAKE IT MORE EFFECTIVE

#### Content of the Scheme & Procedures Adopted in its implementation

The major suggestions/recommendations w.r.t modifications/changes to be carried out in the existing RGUMY in terms of contents of the scheme and procedures adopted for its implementation to make it more effective, useful & continuation in the XII<sup>th</sup> Five year plan are elaborated as under:

Standard Activities / Milestones as per Stage 2 of RGUMY Guidelines

It is observed that not all activities under Stage 2 of RGUMY Guidelines for release of payment to UMs (2a - 2s) are essential for all types of Enterprises. Hence MoMSME needs to direct the CPAs that they need to assess the need / applicability of each activity from case to case while processing claims of UMs.

### Upward Revision of Handholding Charges to be paid to UMs

The handholding charges presently payable to UMs are highly inadequate and need to be enhanced substantially considering deeper extent of their involvement in providing handholding support services to Udyamies for setting up of enterprises successfully.

Present Quantum of Handholding Charges	Proposed Quantum of Handholding Charges	
For Setting up of Service Enterprise (@ Rs. 4000 per enterprise)	Rs 10000 per Enterprise	
For Setting up of Micro Manufacturing Enterprises (@ Rs. 6000/Enterprise)	Rs. 15000 per Enterprise	
Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise	Rs.20000+0.5% of PC in excess of Rs. 25 Lakh per enterprise	

It is recommended that these charges should be reviewed once in 2 years in order to account for increasing costs for UMs.

Mode of Payment of Handholding Charges to UMs at various Stages

The UMs incur substantial expenses till Stage I Activities hence modifications in mode of payment of handholding charges to them need revision.

Present Stages	Proposed Stages	
On completion of Stage I as per RGUMY	On completion of Stage I: 40%	
Guidelines : 25%		
On completion of Stage II as per RGUMY	On completion Stage II: 50 %	
Guidelines : 60%		
On completion of Stage III as per RGUMY	On completion Stage III :10%	
Guidelines: 15%		

#### Udyami Contribution per Enterprise (General Category)

Present	Proposed Amendment
At the time of registration: Rs. 1000 per	At the time of registration Rs. 500
enterprise for Service & Micro Manufacturing	and balance after completion of
Enterprises	Stage I as per scheme guidelines
At the time of registration Rs. 1000 per	At the time of registration Rs.
enterprise for Small Manufacturing Enterprise	1000 per enterprise for Small
plus 0.1% of Project Cost in excess of Rs. 25	Manufacturing Enterprise plus
Lakh subject to a ceiling of Rs. 10000 after	0.5% of Project Cost in excess of
completion of Stage I	Rs. 25 Lakh after completion of
	Stage I

#### Entrepreneurship Awareness creation among prospective entrepreneurs

- ❖ It is suggested that there should be a provision in the scheme for providing financial support to the UMs for conducting Entrepreneurship Awareness Camps/Programs at District level among unemployed youths, colleges & school students in order to identify serious potential Udyamies & to motivate them. A budget of Rs.25000 per camp/program of one day duration & for about 30 potential Udyamies should be allocated under the scheme.
- ❖ The EDIs/TIs could distribute pamphlets on 'RGUMY' to trainees during Training Programs conduced under MoMSME –ATI Scheme to create greater awareness among them & to highlight the handholding services available under the scheme to interested prospective entrepreneurs for setting up their enterprises.

#### UMs Claim Processing by CPAs

Claims processing of UMs and their settlement by CPAs should be in time-bound manner and specific guidelines need to be formulated at MoMSME level in this regard that will motivate the UMs and will help them in sustaining their operations. It is suggested that all UM claims that are submitted to CPA with proper documents should be processed by CPA within a time period of 3 Months.

- Waiver of EM-I filing with DIC as Milestone
  - ❖ Since filing of EM-I is not mandatory as per MSMED Act, 2006, the Udyamies are not inclined to do so that delays the release of handholding charges to UMs towards completion of Stage I (Activity 1-h) as per RGUMY guidelines. Hence it is suggested that release of Stage I payments to UMs should not be linked to filing of EM-I. Instead of this, it is proposed that Stage I payments could be released to UMs on sanction of term loan by Banks/FIs [completion of all activities 1 (a) to (g)] as per Guidelines of RGUMY

#### Linkage of RGUMY with PMEGP of MoMSME & Banks/FIs

❖ Trainees who have attended 2 weeks Training programs & are availing handholding support from empanelled UMs under RGUMY should be provided preference under PMEGP of MoMSME for availing Credit linked subsidy for setting up of their enterprises. It is suggested that RGUMY representative appointed by MoMSME should also be on the Board of Entrepreneur Selection Committee of PMEGP.

There should be guidelines for Banks too regarding the scheme for facilitation of loans to budding Entrepreneurs. Reluctant attitude of Bank/Fls to entertain proposals from Udyamies is one of the major factor for failure of RGUMY scheme. Without Banks/Fls cooperation, RGUMY objectives may not be realized. Targets need to be fixed for Nationalised Banks for advancing loans to candidates trained under ESDP/EDP/SDP/VT and availing Handholding support under RGUMY from empanelled UM with MoMSME.

#### RGUMY Website Upgradation

❖ The UMs are facing a lot of operational problems in accessing RGUMY website such as the Website Hangs most of the time; when the Udyami Photo is uploaded sometimes it doesn't get uploaded in the first time and has to be uploaded many times; when the uploaded Form of certain Udyami is to be viewed sometimes it shows another Udyami Form; when the Form is submitted it shows server/application error many times and doesn't open for hours; there is no explanation about the objections in claim forms(there should be a separate coloum indicating specific objections). Hence it is suggested that MoMSME through NIC should upgrade RGUMY website for efficient implementation of the scheme.

#### • Reporting Mechanism related to Progress of the Scheme

❖ The reporting mechanism w.r.t Progress on the implementation of RGUMY in different States/UTs by the respective CPAs to MoMSME (RGUMY Cell) needs to be strengthened. It is observed that majority of the CPAs are not filing Quarterly Returns regularly covering progress made in scheme implementation and utilization certificate for handholding charges disbursed to UMs. This system needs to be made online through suitable MIS reporting mechanism to be developed that will also enable MoMSME to monitor and evaluate the progress of the scheme from time to time and take midterm corrective measures.

# • Screening Mechanism for potential Category II and III UMs for empanelment with MoMSME

- ❖ The present mechanism of Screening & proper verification of credentials and capability to provide handholding support to Udyamies of potential category II & III UMs at State/UT Level by DIC & DI/CI is not adequate. Thus it is suggested that an independent agency should be appointed to carry out this function on remuneration basis by MoMSME under the said scheme.
- In order to make the process of selection/empanelment of UM transparent and also to hold the applicant UM accountable it is recommended that a dedicated e-

facility should be created in RGUMY website where all potential UMs would file their applications for empanelment online with all their details so that their credentials and working could be made liable to public scrutiny. The public at large could also lodge complaints/grievances & also provide valuable feedback on the standing of UM-Organisation and its functioning.

- Strengthening of CPAs & RGUMY Cell of MoMSME for Effective Implementation of RGUMY
  - It is observed that the RGUMY Cell of MoMSME at present is under staffed & needs to be strengthened for effective implementation, claim processing & monitoring of RGUMY.
  - There should be dedicated Manpower at CPA (Apex Institutes under MoMSME, DIs/CIs Office) to handle all activities related to implementation of RGUMY scheme such as claim processing, verifications, monitoring etc for effective implementation and for making it successful.
  - ❖ It is proposed that MoMSME should provide atleast 10% of value of all claims processed by CPA under the scheme to them for meeting their Administrative expenses & smooth functioning.
  - Computer Training Programs should be organized for CPA officials at regular interval of 6 months so that in case of transfer of officials, new ones could get a chance to become familiar with the scheme.
- <u>Creation of Greater Awareness Regarding RGUMY among other Concerned</u> State/UT Govt. Departments and Public
  - While implementing RGUMY, UMs face various impediments from other concerned State/UT Government departments e.g. Registrar of Firms/Cos, Electricity, Pollution Control Board, Land Revenue etc, Licensing Authorities, other District Authorities etc. Guidelines on RGUMY should be readily made available by CPAs/MoMSME to these State /UT level Government authorities at an early date so that awareness regarding the scheme could be created and the same may find a smooth journey & proper coordination can be established among all concerned departments w.r.t implementation of the scheme and for ease of operations for Udyamies and UMs in setting up of Enterprises.
  - Since the scheme is relatively new it needs greater publicity particularly at State/UT level among Govt. Departments and general public. Hence it is suggested that there should be a provision of financial support under the scheme for media campaign every year during the XIIth Five Year plan to cover publicity measures i.e. TV Spots, Radio Spots, Advertisement in National and Local Dailies, advertisements on local cable network, Hoardings etc for which suitable Advertising Agency will have to be selected and appointed by MoMSME.

#### Greater Interaction between UMs, CPAs and MoMSME Officials

❖ It is proposed that regular (Quarterly) brainstorming meetings should be organized by MoMSME in State Capitals of 30 State/UTs by turns where representatives from RGUMY Cell of MoMSME, UMs and CPAs could interact with each other on a Common platform on various problems/issues and possible solutions w.r.t implementation of RGUMY and also to share success stories. This would also help MoMSME to monitor the progress of RGUMY in different States/UTs.

# Review of List of Udyami Mitras Empanelled with MoMSME and Capacity Building

- MoMSME has empanelled 522 UMs across India as on 31<sup>st</sup> March, 2011 in 30 States/UTs. In Certain States e.g. UP, Maharashtra, Madhya Pradesh, Assam, Karnataka, Tamil Nadu etc substantial number of UMs already exist and thus no more UMs should be promoted in these States whereas in other States/UT where the number is less i.e. Andhra Pradesh, Bihar, Chhattisgarh, Gujarat, Jharkhand etc applications for empanelment from potential UMs for Categories II & III could be entertained by MoMSME based on merits and through verification of their capabilities, experience of providing handholding to Enterpreneurs by DI/CIs & DICs.
- ❖ It is observed that out of 522 empanelled UMs hardly 20% or approx 100 are actively implementing RGUMY in 30 States/UTs hence it is suggested that registrations of those UMs who are not active over the last 2 years i.e. who have not provided handholding support to Udyamies & not filed any claims with CPAs should be cancelled after due scrutiny.
- It is also observed that certain Category I Udyami Mitras under MoMSME are not seriously implementing RGUMY such as KVIC (focusing primarily on PMEGP implementation), NSIC (focusing more on Technical Trainings & other support services to MSME), Coir Board (focusing on development of Coir Industry) MSME-DIs etc. MoMSME through intervention should motivate & ensure that KVIC, NSIC, MSME-DIs who have excellent branch/office network throughout the country & well experienced in providing support services to MSMEs should aggressively implement RGUMY for the benefit of prospective entrepreneurs.
- ❖ The Manpower Capability & experience and Infrastructural facility of majority of the UMs for providing handholding support to Udyamies for successful setting up of Enterprises is lacking and capacity building measures through a series of training programs by RGUMY Cell need to be initiated to augment their capacities and capabilities.
- ❖ The present UM Training Module/Program of 3 Days duration & Rs. 3000 Rs. 4500 per participant charges is inadequate as only basics(Computer Entry etc.) can be taught to UMs. In order to strengthen the Handholding capacity of UMs being offered to Udyamies it is recommended that the Training Program for UMs should be upgraded to 1 week duration (3 days for basics of RGUMY & balance

- 4 days for Technical / practical aspects related to enterprise setting) and Rs. 10,000 should be provided to Training Institutes/EDIs per participant under the Scheme. The Standard Training Module for UMs could be developed as a TOT Program and included in the Approved List of MoMSME Training Modules under MoMSME –ATI Scheme.
- Experienced Professionals i.e. Chartered Engineers, CAs, retired Bank/Govt officials, project & management consultants etc already engaged in providing handholding support to prospective entrepreneurs in setting up of their enterprises should be encouraged to empanel themselves as UMs with MoMSME for implementation of RGUMY.

### Creation of Pool of Experts/Professionals

❖ A pool of Experts/Professionals (Mentors) from Industry, Research & Technical Institutes and Universities needs to be created region wise by MoMSME under RGUMY for providing technology support /back up to Udyamies & augment capacity of UMs. The Database of these experts could be made available on RGUMY website that would be useful for potential entrepreneurs. Alternatively RGUMY website could provide link to other websites e.g. that of CDC, SIDBI etc where such experts are listed.

# VII. SUGGESTED PARAMETERS OF AN IDEAL SCHEME OF MENTORING THAT RESULTS IN CREATION OF MICRO ENTERPRISES

- An ideal Scheme of Mentoring should focus on the following:
  - The scheme should be based on geographical distribution of Mentors & potential Mentees (Udyamies).
  - To create mentor/mentee pairings, there needs to be a reasonably sized pool of mentors from whom a mentee can find a suitable mentor, within same geographical area.
  - Identification of successful Entrepreneurs/Subject Specialists of different sectors

     region wise/district wise who can mentor and guide the Udyamies for setting
    up new enterprise or expansion of existing enterprise.
  - However through E-Mentoring, mentors & Mentees in different parts of the country could also be paired.
  - The scope of Mentoring under RGUMY needs to be redefined in terms of extent
    of Handholding Support/involvement of Mentors needed. Just by providing
    advisory services to Udyamies they cannot setup Enterprises. Handholding
    charges/Remuneration payable to Mentors should be commensurate with the
    efforts put in by mentors to motivate them.
  - True mentoring is about mentor helping mentee make best use of mentee's skills & talents. It is important to distinguish between 'Coaching & Mentoring'. Coaching is short term program whereas Mentoring is a long term program.

- Mentoring needs Senior, Experienced professionals to head the program at mentor level to imbibe confidence in Mentees and the results should be visible. Effective & Time bound solutions be extended by Mentors to Udyamies.
- Proper Selection of Serious Udyamies who really want to be mentored is an important step for creation of enterprise. Non performers should be identified and dropped.
- Direct Connectivity/online between Mentor and Mentee for trouble free operation & speedy communication.
- Confidentiality of Mentees project details by mentor & cordial Mentor/Mentee relationship is equally important.
- Both Mentors & Mentees will need to be properly trained in order that each one
  of them performs their functions efficiently.
- Monitoring, evaluation& improvement by mentors and Feedback from Mentees from time to time during setting up of enterprise is important.
- Sharing of Success Stories, problems encountered, lessons learnt between various Mentors & Udyamies (Case Studies Documentation).
- Udyamies may be guided to become members of Entrepreneurs clubs/ Entrepreneurs Associations etc.
- Certain Critical Activities for setting up of Enterprise successfully including Finance from Banks, selection of State-of-the-art manufacturing technology & machinery & marketing Tie-Ups need more emphasis under the scheme.

#### **CHAPTER 3**

#### **MAJOR FINDINGS OF EVALUATION STUDY**

#### 3.1 STATE/UT WISE DISTRIBUTION OF UMS EMPANELLED WITH MOMSME

MoMSME has empanelled 522 UMs in 30 States/UTs of India as on 31<sup>st</sup> March, 2011 and their State/UT wise distribution is provided at **Table 3.1.** 

TABLE 3.1
STATE/UT WISE DISTRIBUTION OF UMs EMPANNELLED WITH MoMSME

S.No	State/UT	No. of UM Empanelled with MoMSME ( As on 31 <sup>st</sup> March, 2011)
1.	Andhra Pradesh	11
2.	Arunachal Pradesh	02
3.	Assam	23
4.	Bihar	05
5.	Chandigarh UT	03
6.	Chhattisgarh	03
7.	Delhi	04
8.	Goa	02
9.	Gujarat	05

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10.	Haryana	07
11.	Himachal Pradesh	08
12.	J&K	07
13.	Jharkhand	04
14.	Karnataka	36
15.	Kerala	06
16.	Madhya Pradesh	54
17.	Maharashtra	51
18.	Manipur	02
19.	Meghalaya	02
20.	Mizoram	04
21.	Nagaland	01
22.	Orissa	11
23.	Punjab	10
24.	Rajasthan	12
25.	Sikkim	01
26.	Tamil Nadu	40
27.	Tripura	04
28.	Uttar Pradesh	176
29.	Uttarakhand	16
30.	West Bengal	12
	Total	522

Source: MoMSME

#### 3.2 FEEDBACK/RESPONSES RECEIVED FROM UDYAMI MITRAS (UMS) CONTACTED

The responses received from 35 Udyami Mitras duly empanelled with MoMSME under RGUMY out of 42 as per the list provided by MoMSME that were received through personal contacts and through mail have been summarized in the following tables:

- ➤ Table 3.2 highlights the profile of the Udyami Mitras including their name, UM code, Year of Empanelment with MoMSME, Legal Status, Category, Total Udyami Counts as on date, Overall Handholding capacity for Udyamies at any time and available Key Manpower specifically for implementation of RGUMY.
- ➤ Table 3.3 provides details on performance of Udyami Mitras including Name of CPA, Total Handholding Charges filed with CPA till date, Total Handholding Charges released by CPA till date, major difficulties encountered in obtaining claims, total udyami contribution, no. of Udyamies provided handholding support out of which actual number of enterprises setup, corresponding total investment & estimated employment generation, major reasons for failure of other Udyamies.
- ➤ Table 3.4 provides Udyami Mitra views/Feedback on the success of RGUMY in meeting the overall objectives of the scheme and in creation of new enterprises by 1<sup>st</sup> Generation/other entrepreneurs. The responses have been obtained as Yes/No/Partially and major reasons & constraints for the scheme not being so successful.
- ➤ Table 3.5 lists various suggestions provided by UMs personally contacted and those who responded through mail w.r.t modifications to be carried in existing RGUMY to make it more effective. The suggestions were obtained with regard to the following:
  - i) Quantum of handholding charges being paid to UMs for setting up of service enterprises; micro manufacturing enterprises& small manufacturing enterprises, their adequacy and suggested changes
  - ii) Adequacy w.r.t Range of Services/Activities being offered by UMs to Udyamies as per RGUMY guidelines and suggested modifications
  - iii) Review of Activities/Services under Stage I, Stage II and Stage III as per RGUMY guidelines and regrouping if necessary.
  - iv) Review of percentage of total handholding charges payable to UMs on completion of Stage I, Stage II, Stage III as per RGUMY Guidelines and any modifications desired.

v)	Udyami Contribution for General Category Udyamies at present and any revision suggested.	
vi)	Other procedural changes, any new component to be added in the scheme suggested.	

### Table 3.2: PROFILE OF UDYAMI MITRAS PERSONALLY CONTACTED AND THOSE WHO RESPONDED THROUGH MAIL

S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
1.	IMMS, Cuttack, Odisha	UMOR12000325	2009	Society	111	404	About 100	Total:06  Sr Consultant – 01,  Consultant-05 Nos  All are experienced with regards to Enterprise setup, rules, regulations and formalities.	24 Nos Approx .  Lead District Managers, Branch Managers of Commercial Banks and General Managers of DICs etc.	Two Key Functionaries have been trained on RGUMY Implementation through RGUMY Cell of MoMSME
2.	MISSION, DHENKANAL, Odlsha	UMOR143000243	2009	Society	III	58	20	Total: 03  Sr. Consultant – 01  Prog. Coordinator, EDP Trained - 02	<ul> <li>5 Nos</li> <li>Legal         Consultant- 1     </li> <li>Tax         Practitioner -1     </li> <li>Management         Expert - 1     </li> </ul>	Two Key Functionaries have been trained on RGUMY Implementation through RGUMY Cell of MoMSME

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
									<ul><li>Finance Expert- 1</li><li>Chartered A/c - 1</li></ul>	
3.	Periyar TBI, Thanjavur, Tamil Nadu	UMTN211000649	31 <sup>st</sup> March, 2011	Company	I	39	25	O5  CEO – 1 Nos  Project Director (trainings) – 1 Nos  Project Associates – 2 Nos  Training Coordinator – 1 Nos	Nil	Two Key Functionaries have been trained on RGUMY Implementation through RGUMY Cell of MoMSME  In house experts are trained by Agencies like World Bank, ULO and EDII
4.	WAY SOCIETY, Hyderabad, Andhra Pradesh	UMAP053000374	2009	Society	111	525	20	02	01	Two Key Functionaries have been trained on RGUMY Implementation through RGUMY Cell of MoMSME  Since the Key

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
										Functionaries for implementation of RGUMY have more than 20 years of Project Implementation and management experience they do not require any further skill upgradation.
5.	ITCOT, Chennai, Tamil Nadu	UMTN022000203	2009	Company	II	118	30	03		As required under RGUMY, two Key Functionaries are trained and in addition they have more than 20 years of technical & project management consultancy experience
6.	MSME-DNC, Amini UT of Lakshdweep	UMLK011000197	2009	Part of MSME DI	I	52	10	01	Nil	No specific trained manpower w.r.t RGUMY
7.	Apitco, Bhubaneswar, Odisha	UMOR172000247	2009	Company	III	Nil	12	12	Nil	In-house training on Micro enterprise development
8.	Apitco, Hyderabad Andhra Pradesh	UMAP053000375	2009	Company	II	573	900 (through 32	32	Nil	In-house training on Micro enterprise development

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
							Project Offices in AP)			
9.	NSIC- Technical Services Centre, Hyderabad AP	UMAP06N00086	2009	Company	1	57	60	01	Nil	Nil
10.	NIESBUD, Noida, Uttar Pradesh	UMUP10N00061	2009	Society	I	800	800 (through 10 SHG)	4	Nil	• 4 Persons have been trained in house w.r.t RGUMY
11.	Radha Krishna Shikshan Seva Samiti, Mau, UP	UMUP622000301	2009	Society	III	250	25	04	(Supervisor-05, diploma holder/B.Tech CA – 1 M.Com Accountant -2 Architect (B. Tech) – 1	Two Key Functionaries have been trained on RGUMY Implementation through RGUMY Cell of MoMSME
12.	Jhunjhunu Zila	UMRA053000437	2010	Society	Ш	196	30	03	02	As per requirement

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
	Paryawaran Sudhar Samiti, Jhunjhunu, Rajasthan									
13.	Guru Harkrishan Educational Society, Yamunanagar, Haryana	UMHR031000412	2010	Society	I	4	10	02	Nil	Nil
14.	Indian Industries Association, Lucknow, UP	UMUP273000189	2009	Associatio n	III	86	25	04		Two Key Functionaries have been trained on RGUMY Implementation through RGUMY Cell of MoMSME and they have more than 15 years of project implementation experience
15.	Gulbarga Industrial Estate Manufacturer' s Association, Gulbarga, Karnataka	UMKA 043000442	2010	Associatio n	III	22	06	02	02	

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
16.	Trimurti Rural Development Foundation Trust, Navasari, Gujarat	UMGJ243000414	2010	Trust	III	70	30	02	02	
17.	Salem Productivity Council, Salem, Tamil Nadu	UMTNo.083000455	2010	Society	III	322	20	04	Need Based	Under RGUMY, Two Key Functionaries have attended training program for Udyam Mitra
18.	Mizoram Entrepreneurship Network (MEN), Aizawl, Mizoram	UMMZ033000350	2008	Society	III	116	40	06		Two Key Functionaries have been trained on RGUMY Implementation through RGUMY Cell of MoMSME
19.	Information Technology & Consultancy Service (ITCS), Dharmanagar,	UMTR041000411	2010	Company	I	1015	100	09	13	Two Key Functionaries have been trained on RGUMY Implementation through RGUMY Cell of MoMSME
	North Tripura									Manpower has more than 20 years of professional technical consultancy experience

S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
20.	KAMLA MAHILA HANDICRAFT UDYOG AND VIKAS SOCIETY, Dehradun, Uttarakhand	UMUT053000635	2011	Society	III	38	20	09	02	Two Key Functionaries have attended training program for Udyami Mitra organized by RGUMY Cell of MoMSME.  Key Professional have more than 15 years experience related to design and manufacturing of garments  Through DC Handicrafts/IIE/DI workshop and seminars organized at Dehradun
21.	Indian Institute of Entrepreneurship, Guwahati, Assam	UMAS061000151	2008	Society	I	500	50	02	14	• Key functionaries are trained inhouse w.r.t RGUMY
22.	Barnarddi Gramya Unnayan Samity, Nalbari, Assam	UMAS073000348	2010	Society	III		25	04	Need based	
23.	Anant Vikas Srott,	UMJH1400315	2009	Society	III	2800	200	12	5	Besides training of Key

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
	Ranchi, Jharkhand									Functionaries under RGUMY other measures adopted include Camps /Classes and direct interaction with Trained Key Functionaries
24.	NSIC, Guwahati	UMAS061000235	2008	Company	_	455	120	03	Need Based from KVIC, KVIB, DICC, MSME-DI, Banks/FIs	Outstation training, Seminar, Interaction with different Departments and Associations
25.	CED, Gujarat	UMGJ063000431	2010	Society	II	268	50	15	Services such as Online Data Entry, Documentation and various follow-up activities are outsourced	• All the trainers, Regional Officers located across Gujarat State are given in-house training on RGUMY scheme and its implementation at regular intervals. Also the trainers and Regional Officers are sent for specified training related to various Industrial Opportunities, Entrepreneur Counseling and other subjects.  Frequency: Once in 6

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
										Months <u>Staff Trained</u> - All
26.	Sewa Ashram Ranchi, Jharkhand	UMJH143000632	2011	Society	III	65	20	04	01	Updation of knowledge through internet and in- house training programs by trainers to other members.
27.	CEDMAP, Bhopal CVTA Project, Bhopal, Madhya Pradesh	UMMP321000751	2010	Society	I	83	33	09	01	Skill development programs/camps/worksh op organized regularly for Staff from time to time.
28.	MITCON, Pune, Maharashtra	UMMH253000242	2009	Company	II	1470	100	06	08	Two Key Functionaries have attended training program for Udyami Mitra organized RGUMY Cell of MoMSME  Online / Offline training given to support staff time to time.
29 &	MCED, Aurangabad & Mumbai, Maharashtra	UMMH192000250	2009	Institute	II	625	400	50	Nil	Two Key Functionaries have attended training program for Udyami Mitra organized by

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpower for Implementation of RGUMY (Nos)		
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
30.										RGUMY Cell of MoMSME  Training Programs of other personnel by MCED Trainers and review in monthly meetings.
31.	Agnel Entrepreneurship Development Institute, Verna, Goa	UMGO012000370	2009	Society	III	128	10	07	Nil	Two Key Functionaries have attended training program for Udyami Mitra organized by RGUMY Cell of MoMSME  Key personnel involved in RGUMY Scheme are trained in-house under (FDP) programs
32.	Regional Centre for Entrepreneurship Development, Shimla, HP	UMHP112000187	2008	Society	III	117	250	8	Nil	Trained & experienced Staff (8 having more than 15 years experience) members for RGUMY scheme.  RCED organizes the FDP for the faculty members from Science and Technology Institutions at Gurdaspur, Punjab in active association with

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S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpo	wer for Implementat	ion of RGUMY (Nos)
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
										Sukdhjinder Group of Institutions. The program is organized to develop the knowledge and counseling skills of the faculty, related to launching and managing small industrial/business ventures.
33.	Regional Centre for Entrepreneurship Development, Chandigarh	UMPB233000188	2008	Society	III	257	200	7	Nil	Trained & experienced Staff (8 having more than 15 years experience) members for RGUMY scheme.  RCED organizes the FDP for the faculty members from Science and Technology Institutions at Gurdaspur, Punjab in active association with Sukdhjinder Group of Institutions. The program is organized to develop the knowledge and counseling skills of the faculty, related to

S. No.	Name	UM Code	Year of Empanelment with MoMSME	Legal Status	Category	Total Udyami Count (Nos)	Overall Handholding to Udyamies - Capacity at any Time	Key Manpo	wer for Implementat	ion of RGUMY (Nos)
								In-house	Outsourced	Capacity Building of Manpower w.r.t. RGUMY
										small industrial/business ventures.
34.	North Bengal Sukanta Pally Foundation of Global Environment, Darjeeling, West Bengal	UMWB013000216	2009	Society	III	61	10	<ul> <li>Project Incharge: 0I</li> <li>Project Coordinator: 02</li> </ul>	Nil	<ul> <li>Project Incharge has over 10 years of practical experience in extending handholding support/services to Entrepreneurs</li> <li>Project Coordinators have practical experience of over 6 years on handholding services.</li> </ul>
35.	Sivaganga District Small Scale Industries Association, Sivaganga, Tamilnadu	UMTN233000490	2010	Associatio n	III	100	30	9	15	<ul> <li>As per mandate, two key personnel have attended Training Program w.r.t RGUMY Scheme.</li> <li>Arrange for visits to Industries, Research Institutes &amp; Universities</li> <li>Training of Trainers programs are conducted</li> <li>Refresher Courses for Technical Staff</li> </ul>

#### TABLE 3.3: PERFORMANCE OF UDYAMI MITRAS - PERSONALLY CONTACTED AND THOSE WHO RESPONDED THROUGH MAIL UNDER RGUMY

S. N.	Name of UM			Performance of U	JM (since empanelment w	vith MoMSME) u	nder RGUMY for	rendering Handh	olding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
1.	IMMS, Cuttack, Odisha	Directorate of Industries, Cuttack, Govt. of Odisha	5.37	2.92	■ Verification  Modalities are not clear to CPA and claims are not settled within reasonable time frame and even it takes more than one year for settlement of claims.		404	300	2000	1500	<ul> <li>Difficulty in obtaining finance from banks, power problems, personal problems of Udyamies.</li> </ul>
2.	MISSION, DHENKANAL, Odisha	DI, Cuttack Govt. Odisha	Nil	Nil	■ Lot of paper work	0.12	24	Nil	Nil	Nil	<ul> <li>After attending training , majority took wage employment.</li> <li>Bank finance is major hurdle</li> </ul>
3.	Periyar TBI, Thanjavur, Tamil Nadu	NIMSME	0.71	Nil	<ul> <li>Procedural Delays at CPA level due to shortage of manpower for implementation of</li> </ul>	(All women)	39	24	110	100	■ The delay in bank loan processing is main reason for slow pick up

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S. N.	Name of UM			Performance of U	JM (since empanelment v	vith MoMSME) ui	nder RGUMY for I	rendering Handho	olding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
4.	WAY SOCIETY, Hyderabad, Andhra Pradesh	DI, Hyderabad	4.2	Nil	<ul> <li>Verification process at CPA level takes substantial time and delays release of claim to UM</li> </ul>		105	Nil	Nil	Nil	<ul> <li>Trained Persons interested more in Jobs</li> </ul>
5.	ITCOT, Chennai, Tamil Nadu	Dir. of Ind.& Commerce, Chennai, Govt. of Tamil Nadu	3.21	1.26	Obtaining Claim from CPA is cumbersome and not time bound	0.46	118	72	350	400	<ul> <li>No failure noticed, other projects under various stages of implementation</li> </ul>
6.	MSME-DNC, Amini UT of Lakshdweep	DC-MSME	Nil	Nil	NA	Nil (All Women)	15	15 (individual Units)	15	Nil	Rest of the trainees did not turn up after registration. Since Registration is done free it seems all the trainees volunteered to register under RGUMY without serious interest to take up Industrial

S. N.	Name of UM			Performance of U	JM (since empanelment v	vith MoMSME) ui	nder RGUMY for I	rendering Handh	olding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
											Activities.
7.	APITCO, Bhubaneswar Odisha	DI, Cuttack, Govt. of Odisha	Nil	Nil	NA	Nil	Nil	Nil	Nil	Nil	NA
8.	APITCO, Hyderabad Andhra Pradesh	Commission er of Industries, Hyderabad	8.0	Nil	Obtaining Claim from CPA is difficult as no officers is designated for RGUMY scheme     No proper procedures and scheme guidelines are being followed by CPA in claim processing     IPO at District level (DIC office) do not take interest in verifications of Enterprise for EM-	2	573	20	100	80	<ul> <li>Almost 60% of trainees not clear on whether they want to take up wage employment or set up Enterprise</li> <li>Disbursement of Bank Loan to enterprises is a great problem</li> </ul>

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S. N.	Name of UM			Performance of U	JM (since empanelment v	vith MoMSME) u	nder RGUMY for	rendering Handl	nolding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
					2 which leads to delay in claim processing by CPA						
9.	NSIC- Technical Services Centre, Hyderabad AP	NSIC	Nil	Nil	NA	NA	NA	NA	NA	NA	■ Due to shortage of manpower at NSIC Technical Services Centre, Hyderabad they could nor provide handholding support to registered Udyamies
10.	NIESBUD, Noida, Uttar Pradesh	NIESBUD	5.0	5.0	Nil	Nil	800	98	15	98	Other trainees were not interested ir setting up of thei enterprises
11.	Radha Krishna Shikshan Seva Samiti, Mau, UP	D I of Industries, Govt. of UP	3.98	0.93	Obtaining Claim from CPA. They are not well trained for the scheme	Nil	250	40	200	165	<ul> <li>Bank is not interested in new Udyami Loan</li> <li>Bank demands additional Guarantee from Udyami even in the project cost is below Rs 10 Lacs. Bur according to RB guidelines, for project</li> </ul>

34 | P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N.	Name of UM			Performance of UM (since empanelment with MoMSME) under RGUMY for rendering Handholding Support to Udyamis							
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
											below Rs. 10 lakk hypothecation o project assets is enough.
12.	Jhunjhunu Zila Paryawaran Sudhar Samiti, Jhunjhunu, Rajasthan	Commission er of Industries, Jaipur, Govt. of Rajasthan	1.81	0.32	<ul> <li>Procedural delays in claim processing by CPA &amp; DICs</li> </ul>	Nil	196	25	50	75	<ul> <li>Lack of bank support to Udyamies</li> <li>Lack of awareness regarding RGUM among officers of other government departments</li> </ul>
13.	Guru Harkrishan Educational Society, Yamunanagar , Haryana	NSIC, New Delhi	Nil	Nil	NA	NA	NA	NA	NA	NA	
14.	Indian Industries Association, Lucknow, UP	Commission er and DI, Govt. of UP, Kanpur	0.99	Nil	<ul> <li>Non availability of professional training certificates of the candidates</li> </ul>	0.43	20	4	2	4	<ul> <li>Udyamies do no return to the IIA for support afte registration or while in the midst of Stage</li> </ul>

35 | P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N.	Name of UM			Performance of U	JM (since empanelment v	with MoMSME) u	nder RGUMY for	rendering Handl	nolding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
											& II & even after the enterprise has been setup.
15.	Gulbarga Industrial Estate Manufacturer 's Association, Gulbarga, Karnataka	Commission er for Industrial developmen t & Director of Industries & Commerce, Bangalore, Karnataka	Nil	Nil	NA	Nil	18	08	32	30	<ul> <li>Banks are not considering the proposals and want the proposals to be sent/recommended under government sponsored schemes.</li> <li>Though the loar proposals are sent under government schemes, Banks are reluctant to sanction adequate finance. They want to restrict to the quantum of subsidy under the PMEGP scheme.</li> <li>Udyamies expect UN to follow up with banks on their behalf.</li> </ul>
16.	Trimurti Rural	COMMSSINE	1.40	Nil	■ No Government	0.28	70	45	470	370	■ Banks negative

36 | P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N.	Name of UM			Performance of U	JM (since empanelment v	vith MoMSME) u	nder RGUMY for	rendering Handh	nolding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
	Development Foundation Trust, Navasari, Gujarat	R OF INDUSTRIES, GOVT. OF Gujarat, Gandhinagar			officer try to understand scheme at CI & DICs offices.						response to Udyamies for Ioans
17.	Salem Productivity Council, Salem, Tamil Nadu	DI, Chennai, Tamil Nadu	Nil	Nil	NA	0.45	150	NA	NA	NA	
18.	Mizoram Entrepreneur ship Network (MEN), Aizawl, Mizoram	DI, Guwahati, Assam	0.80	0.80	None	Nil	100	10	20	20	<ul> <li>Lack of support from Banks/FIs</li> <li>Lack of seriousness and determination in Udyamies</li> </ul>
19.	Information Technology & Consultancy Service (ITCS), Dharmanagar,	IIE, Guwahati	11.94	5.39	<ul> <li>Delay in claim processing by Accounts section of IIE, and fund Problem</li> </ul>	Nil	1015	107	90	500	<ul> <li>Lack of Information, Entrepreneurship</li> <li>Motivation at School</li> <li>College level, Infrastructure for Research</li> </ul>

37 | P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N.	Name of UM			Performance of U	JM (since empanelment v	vith MoMSME) u	nder RGUMY for	rendering Handh	olding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
	North Tripura										Development of Entrepreneurship, Banking Procedure, Govt. Departmental Procedure and Politics in Industrial & Entrepreneurship Development
20.	KAMLA MAHILA HANDICRAFT UDYOG AND VIKAS SOCIETY, Dehradun, Uttarakhand	DI, Govt. of Uttarakhand	0.39	0.39	<ul> <li>Faced problem w.r.t Online EM-1 Form filing with DIC.</li> <li>Despite Online, the Society was asked to submit the EM Forms manually which took more time than expected and inturn it delayed the registration process</li> </ul>	Nil (All Women)	20	20	10	20	
21.	Indian	IIE	10.11	2.89	Shortage of Funds	Nil	144	144	150	300	<ul><li>Lack of Information about</li></ul>

38 | P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N.	Name of UM			Performance of U	JM (since empanelment v	with MoMSME) u	nder RGUMY for	rendering Handl	nolding Support	to Udyamis	
IV.		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
	Institute of Entrepreneur ship, Guwahati, Assam				for RGUMY in NER						Entrepreneurship Motivation at School & college Level. Banking Procedure, Govt. Departmental Procedure in Entrepreneurship Development  Since launching of the RGUMY all responsibilities have been handled by one faculty member without single support of any associate/assistants besides his other normal responsibilities. As a result exercise of RGUMY implementation was not a continuous one at IIE in absence of a Devoted Cell under the supervision of the

S. N.	Name of UM			Performance of I	JM (since empanelment v	vith MoMSME) u	nder RGUMY for	rendering Handh	olding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
											Concerned Faculty Member
22.	Barnarddi Gramya Unnayan Samity, Nalbari, Assam	DI, Guwahati, Assam	Nil	Nil	NA	NA	NA	NA	NA	NA	
23.	Anant Vikas Srott, Ranchi, Jharkhand	SDI, Jharkhand	33	Nil	<ul> <li>Non cooperating approach of CPA</li> </ul>	4.0	825	Nil	Nil	Nil	<ul> <li>Since Claim not processed by CPA, the UMs lost interest in further providing handholding support to Udyamies</li> </ul>
24.	NSIC, Guwahati	NSIC	Nil	Nil	<ul> <li>Non submission of claim forms to CPA</li> </ul>	Nil (NER)	455	94	220	470	<ul> <li>Non availability of finance, getting jobs and marriage in case of women.</li> </ul>
25.	CED, Gujarat	Industries Commission er,	2.77	2.47	Nil	0.59	268	44	288	333	■ The remaining udyamis who have not yet started their units can not be

40 | P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N.	Name of UM			Performance of U	JM (since empanelment v	vith MoMSME) u	nder RGUMY for	rendering Handh	olding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
		Gandhinagar , Gujarat									termed as "Failure", as based on our experience many of them are expected to start process in neare future. Many other are in pipeline i.e. In the process of establishment of their units
26.	Sewa Ashram Ranchi, Jharkhand	DI, Ranchi, Govt. of Jharkhand	Nil	Nil	Non submission of claim forms to CPA	0.13	65	30	60	60	Many candidates could not be successful in interviews conducted by PMEGP Screening Committee hence could not get subsidy and loans from banks
27.	CEDMAP, Bhopal CVTA Project, Bhopal, Madhya Pradesh	NiMSME, Hyderabad	Nil	Nil	Could not file claim forms successfully due to problem with RGUMY Website such as hanging of website, frequent	0.4	83	19	20	83	<ul> <li>Difficulty in Sanction &amp; disbursement of loans from banks</li> <li>Due to weak documents/papers of the Udyamies, it becomes difficult for</li> </ul>

<sup>41 |</sup> Page MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N.	Name of UM			Performance of U	IM (since empanelment v	vith MoMSME) u	nder RGUMY for	rendering Handh	nolding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
					generation of error reports etc.						the Udyami Mitra to help them in completing bank formalities  Failure of Udyamies in successfully accessing bank loans, obtaining admissible capital subsidy/assistance under various schemes of the Central/State Government and other agencies/organization s/financial Institutions/Banks etc.
28.	MITCON, Pune, Maharashtra	DI, Mumbai, Govt. of Maharashtra	19.44	18.69	■ UM does not receive payment if CPA fails to process claim filed before 10 <sup>th</sup> Day of the Month and	0.06	1470	679	500	2832	<ul> <li>Some are in process</li> <li>Some have shown no Interest</li> <li>Some have opted for Wage Employment</li> </ul>

<sup>42 |</sup> P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N.	Name of UM	Nama of	Tabal		IM (since empanelment v			_			Maior Donner 6
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
					this delays the release of claims by a month						
29 & 30	MCED, Aurangabad & Mumbai, Maharashtra	DI, Mumbai, Govt. of Maharashtra	0.39	0.39	<ul> <li>No Scheduled Claim Processing</li> <li>Training of CPA officials is lacking</li> <li>CPA Officials get transferred from time to time. New Officials are not aware about the Scheme.</li> <li>Despite of filing Claim Forms through online, UMs have to submit in Hard Copies of the same to DI for release of claims which takes a lot of time</li> </ul>	Nil	33	Nil	Nil	Nil	<ul> <li>After training most of the Udyami turn to jobs</li> <li>Lack of motivation in Udyamies</li> <li>Negative Response from Bank</li> <li>Poor Sustenance Capacity</li> <li>Claim processing takes lot of time that diminishes enthusiasm of UMs and it also affects Udyamies.</li> </ul>

S. N.	Name of UM			Performance of t	JM (since empanelment v	vith MoMSME) u	nder RGUMY for	rendering Handh	olding Support	to Udyamis	
		Name of CPA	Total Handholdi ng Charges filed with CPA ( Rs. Lacs)	Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies
31.	Agnel Entrepreneur ship Development Institute, Verna, Goa	Directorate of Industries Trade & Commerce, Govt. of Goa	5.02	1.12	■ No major issues	1.28	128	128	540	551	NA
32.	Regional Centre for Entrepreneur ship Development, Shimla, HP	DI, HP	1.70	1.15	<ul> <li>Claim processing by CPA takes a lot of time</li> </ul>	Nil	117	117	85	200	NA
33.	Regional Centre for Entrepreneur ship Development, Chandigarh	DI, PB	5.74	Nil	Claim processing by CPA takes a lot of time	0.25	257	257	130	100	NA
34.	North Bengal Sukanta Pally Foundation of	DI, Kolkata, WB	0.50	Nil	Claim processing by CPA takes a lot of time  """  """  """  """  """  """  """	0.38	61	40	300	120	In progress of Implementation

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S. N.	Name of UM		Performance of UM (since empanelment with MoMSME) under RGUMY for rendering Handholding Support to Udyamis													
		Name of Total CPA Handholdi ng Charges filed with CPA ( Rs. Lacs)		Total Handholding Charges Released by CPA (Rs. Lacs)	Major Difficulties Encountered in obtaining Claims	Total Contribution from Udyamies (Rs. Lacs)	Handholding Support provided to Udyamies (Total Nos)	Actual Enterprises set up by Udyamies (Nos)	Total Investment in Enterprises set up (Rs. Lacs)	Total Estimated Employment generation in Enterprises Setup (Nos)	Major Reasons for failure of other Udyamies					
	Global Enivronment, Darjeeling, West Bengal															
35.	Sivaganga District Small Scale Industries Association, Sivaganga, Tamilnadu	The Industries Commission er and DI & Commerce Department , Chennai, Tamil nadu	1.19	0.19	<ul> <li>No major issues</li> </ul>	0.08	100	19	76	80	■ To get the financial Assistance from Banks, Since the existing entrepreneurs have not repaid the loan properly, the bankers are hesitating to sanction loan to new entrepreneurs					

## **TABLE 3.4**

# <u>VIEWS OF UDYAMI MITRAS - PERSONALLY CONTACTED AND THOSE WHO RESPONDED THROUGH MAIL W.R.T.</u> <u>SUCCESS OF RGUMY</u>

_			
	S. N	Name of UM	UM VIEW / FEEDBACK ON SUCCESS OF RGUMY
	3. IV		om vizit, / tipis/tikensessess of neomi

				In M	eeting the overall Objective(s) of the Scheme	by fir		w Enterprises ation/other eneurs
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially
1.	IMMS, Cuttack, Odisha	√ √				1		
2.	MISSION,			<b>V</b>				√
	DHENKANAL, Odisha							
3.	Periyar TBI Thanjavur, TN	√ √						1
4.	WAY SOCIETY, Hyderabad, Andhra Pradesh			1				1
5.	ITCOT, Chennai, Tamil Nadu	√ √				<b>V</b>		
6.	MSME-DNC, Amini UT of Lakshdweep		٧		<ul> <li>RGUMY is not successful in UT of Lakshadweep.</li> <li>In Lakshadweep the aspirational level of the people is very low. They prefer low risk activities like tailoring, snacks making to high investment projects. They also prefer to operate from homes without bank loans on their own.</li> </ul>		٧	
					<ul> <li>Limited Market access, Coastal Zone regulations, lack of administrative support for power intensive and high water consuming projects are other reasons for lack of interest for industrial projects among the people. In this back ground RGUMY is of little use in the area.</li> </ul>			
					Lakshdweep consists of 10 main Islands and Kavaratti is the			

<sup>46 |</sup> P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N	Name of UM				UM VIEW / FEEDBACK ON SUCCESS OF RGUMY			
				In M	Creation of New Enterpris by first generation/other			
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially
					capital. Most of the industry related offices are located at Kavaratti and MSME-DNC is located in Amini Island. There is conveyance constraint between the Islands and so frequent travel to Kavaratti and various islands to carry out RGUMY activities is quite difficult.			
7.	Apitco, Bhubaneswar, Odisha			1				1
8.	Apitco, Hyderabad, Andhra Pradesh			<b>V</b>				1
9.	NSIC- Technical Services Centre, Hyderabad		√		<ul> <li>Lack of assistance from the banks in providing loans to Udyamies</li> <li>Getting collateral security is difficult for Udyamies for obtaining either bank loan or grant under PMEGP</li> </ul>		1	
10.	NIESBUD, Noida, Uttar Pradesh		1		Scheme is complicated for Udyami Mitra to implement due to involvement of multiple agencies i.e. DI/CI, DIC etc; low handholding charges being paid to UMs and delay in processing of their claims at State/UT level.			V
11.	Radha Krishna Shikshan Seva Samiti, Mau, UP		1		<ul> <li>Training programs are in English for Udyamies and UMs hence it is difficult for them to follow</li> <li>In adequate number of training programs and seminars for Udyami Mitras to build their capacities and resolve their problems</li> </ul>			٧

S. N	Name of UM				UM VIEW / FEEDBACK ON SUCCESS OF RGUMY			
				In M	eeting the overall Objective(s) of the Scheme	Creation of New Enterprise by first generation/other entrepreneurs		
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially
12.	Jhunjhunu Zila Paryawaran Sudhar Samiti, Jhunjhunu, Rajasthan	1				1		
13.	Guru Harkrishan Educational Society, Yamunanagar, Haryana		1		There is no back up Support from the MoMSME even to let UM know about various schemes of central / state Govt. through which new entrepreneurs could be benefited.		1	
14.	Indian Industries Association, Lucknow, UP		1		<ul> <li>Though the scheme is well conceptualized and well intentioned yet it has no serious takers in U.P. Initially, when the would-be entrepreneurs approach IIA for registration, Udyamies seem enthusiastic but gradually the enthusiasm wanes and despite constant follow-up from IIA end they hardly ever respond.</li> </ul>		٧	
					<ul> <li>The role of the State Govt. is crucial in promoting entrepreneurship because an entrepreneur has a lot at stake, s/he has to consider the long term benefits of setting up the enterprise in a particular region and unless the environment is favourable, few would venture into it despite assurances of support from Udyami Mitra, for ultimately, udyamis have to deal with the govt. departments directly for various requirements – it is not a one time thing!</li> <li>Another observation is that Trained entrepreneurs are not</li> </ul>			

<sup>48 |</sup> P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N	Name of UM	UM VIEW / FEEDBACK ON SUCCESS OF RGUMY											
				Creation of New Enterprise by first generation/other entrepreneurs									
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially					
					approaching IIA while the untrained 'want- to-be entrepreneurs' mostly back out when they are told that training is a prerequisite for availing of the scheme.								
15.	Gulbarga Industrial Estate Manufacturer's Association, Gulbarga, Karnataka			<b>√</b>				√					
16.	Trimurti Rural Development Foundation Trust, Navasari, Gujarat	1				1							
17.	Salem Productivity Council, Salem, Tamil Nadu			1				<b>V</b>					
18.	Mizoram Entrepreneurship Network (MEN), Aizawl, Mizoram		٧		<ul> <li>Major constraint is non-availability of funding from Banks and Fls. Banks are not aware of the scheme. Even if it is awared at the higher level, officials at the branch level normally are not aware about RGUMY at all. Udyamies generally face frustration and stop contacting the banks. Workshops/Seminars for bank officials should be conducted.</li> <li>The other constraint is lack of information or awareness among the other stakeholder departments. Ministry should inform and create awareness seminars/workshops for Industries dept, Urban Development dept., Labour &amp; Employment Deptt., Commerce Deptt, State KVIC and KVIBs.</li> </ul>		1						

S. N	Name of UM				UM VIEW / FEEDBACK ON SUCCESS OF RGUMY			
				In M	Creation of New Enterpris by first generation/othe entrepreneurs			
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially
19.	Information Technology & Consultancy Service (ITCS), Dharmanagar, Tripura	1				1		
20.	Kamla Mahila Handicraft Udyog and Vikas Society, Dehradun, Uttarakhand	٧				1		
21.	Indian Institute of Entrepreneurship, Guwahati, Assam	1				1		
22.	Barnarddi Gramya Unnayan Samity, Nalbari, Assam		1		There has been lack of regular monitoring of the scheme by concerned Authorities and lack of online support mechanism		1	
23.	Anant Vikas Srott, Ranchi, Jharkhand		1		Lack of awareness among the government officials and financial institutions about the scheme.	1		
24.	NSIC, Guwahati		1		<ul> <li>There is no special status for the RGUMY trainee in Financial Institute, Bank</li> <li>Getting clearance from Pollution Control Board, BIS, FPO is the main bottleneck</li> </ul>	1		

S. N	Name of UM	UM VIEW / FEEDBACK ON SUCCESS OF RGUMY											
				Creation of New Enterprises by first generation/other entrepreneurs									
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially					
25.	CED, Gandhinagar, Gujarat	1				1							
26.	Sewa Ashram	1				1							
	Ranchi, Jharkhand												
27.	CEDMAP, Bhopal CVTA Project, Bhopal, Madhya Pradesh		1		<ul> <li>Villagers/rural Udyamies do not agree to pay Rs. 1000 as enrollment fees.</li> <li>Difficulty in obtaining loans from banks by Udyamies that results in poor success rate w.r.t Enterprise setting up by them</li> <li>Operational Problems related to RGUMY website</li> </ul>		٨						
28.	MITCON, Pune, Maharashtra			1		1							
29 & 30	MCED, Aurangabad & Mumbai, Maharashtra		1		<ul> <li>Filing Process through Online should be simplified</li> <li>Scheme is new, much awareness about the scheme is needed among prospective Entrepreneurs &amp; Govt. Departments.</li> <li>Various means (TV, Radio, Local Newspaper etc) should be used to spread awareness among the entrepreneurs</li> </ul>			1					
31.	Agnel Entrepreneurship Development Institute, Verna, Goa	٧				1							
32.	Regional Centre for Entrepreneurship Development,	1				1							

<sup>51 |</sup> Page MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. N	Name of UM				UM VIEW / FEEDBACK ON SUCCESS OF RGUMY			
				In M	eeting the overall Objective(s) of the Scheme	by fir		w Enterprises ation/other eneurs
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially
	Shimla, HP							
33.	Regional Centre for Entrepreneurship Development, Chandigarh	1				1		
34.	North Bengal Sukanta Pally Foundation of Global Enivronment, Darjeeling, West Bengal	1						٧
35.	Sivaganga District Small Scale Industries Association, Sivaganga, Tamilnadu	1				V		

## TABLE 3.5: SUGGESTED MODIFICATIONS BY UMs (PERSONALLY CONTACTED AND THOSE WHO RESPONDED THROUGH MAIL) IN RGUMY TO MAKE IT MORE EFFECTIVE

S.	Name of	Quantum of Tot	al Handholding Cha	arges being Paid to UM	Range of	Grouping of	Stages of release of	Udyami Contribution per	Other procedural changes	Any New Component to be
N	UM				Activities/Service	services in	Handholding charges	Enterprise	in the Scheme	added in the Scheme for
					s being offered by	various stages	to Udyami Mitras		recommended	benefit of MSMEs / Any other
		For Setting up of	For Setting up of	Setting up of Small	Udyami Mitras as		[At present	( General Category)		suggestions
		Service	Micro	Manufacturing	per Scheme	(1, 11, 111)	completion of Stage			
		Enterprise (@	Manufacturing	Enterprises (@ Rs.	guidelines		I (25%); Stage II			
		Rs. 4000 per	Enterprises (@ Rs.	6000 plus 0.1% of			(60%) and Stage III			
		enterprise at	6000/ Enterprise	project cost in excess			(15%)]			
		present)	at present)	of Rs. 25 Lacs - Max						
				Rs. 10,000) per						
				Enterprise at Present						
		Inadequate	Inadequate &	Inadequate &	Inadequate	Inadequate &	· · · · · · · · · · · · · · · · · · ·	For service & micro For Small manufacturing		
		& and	and	and suggested	& and	and	suggested Changes	0.1% of project cost in		
		suggested ല	suggested	Changes	suggested ല	suggested	e e	excess of Rs. 25 Lacs – May		
		Changes	Changes	equate	Changes	Changes	equate	1000/Enterprise) Rs 10,000) per enterprise a		
		Ja p	ge	Adec	g	Adec	o p	presently present		
		٩	٩	٩	٩	٩	٩			
								Inadequate & Inadequate &		
								suggested \$\frac{\pi}{2}\$ suggested		
								Changes B Changes		
								You   You		

S. N	Name of UM	Qua	antum of Tot	al Ha	andholding Cha	arges	being Paid to UM	Ac	Range of tivities/Service eing offered by	,	irouping of services in rious stages	Ha	tages of release of andholding charges to Udyami Mitras		Udyami Contri Enterpr		n per	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		En Rs en	Service terprise (@	Ma Ente	Setting up of Micro anufacturing erprises (@ Rs. 200/ Enterprise at present)	En 60 pro of I	tting up of Small Manufacturing Interprises (@ Rs. Interprises (0 Rs. Interprises (0 Rs. Interprises (1 Rs.	Ud	yami Mitras as per Scheme guidelines		(1, 11, 111)	cc	[At present ompletion of Stage I (25%); Stage II 60%) and Stage III (15%)]		( General Ca	itegoi	ry)		suggestions
		Adequate	Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes		Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	suggested Changes	mar ente	erprises (@ Rs. 0/Enterprise)	enter <sub>l</sub> 0.1% ( excess	nall manufacturing orises (@Rs. 1000 plus of project cost in s of Rs. 25 Lacs – Max 000) per enterprise at nt		
														Adequate		Adequate	Inadequate & suggested Changes		
	IMMS, Cuttack, Odisha		Rs. 8000		Rs. 12000		Rs. 12000+0.1% of PC in excess of Rs. 25 Lakh	~		1		1		1			Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh	Udyami Contribution should be taken on completion of Stage I because the prospective entrepreneurs are not willing to spend money at initial stages     Generation of claims should not be linked to filing of EM-I and EM-II by Udyamies as these are not mandatory as per MSME D Act.	There should be a provision in the scheme for financial support to the UMs for conducting awareness camps at District level for potential Udyamies to motivate them and it is suggested that a budget of Rs. 20000 per camp should be allocated.  Claims processing of UMs and their settlement by CPAs should be time-bound and specific guidelines need to be formulated at MoMSME level in this regard.
	MISSION DHENKANA L, ODISHA		Rs. 8000		Rs. 12 000		Rs. 12000+0.1% of PC in excess of Rs. 25 Lakh	1		1			Stage II: 50% Stage III: 25% Stage III: 25%	٧			Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh		

S. N	Name of UM				ndholding Cha		being Paid to UM	Act	Range of tivities/Service eing offered by yami Mitras as	:	rouping of services in rious stages	На	tages of release of andholding charges to Udyami Mitras [At present		Udyami Contri Enterpi ( General Ca	rise	·	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Ent Rs en	Service terprise (@ s. 4000 per terprise at present)	Ente 600	Micro inufacturing rprises (@ Rs. 0/ Enterprise t present)	Er 60 pro of 1	Manufacturing neterprises (@ Rs. 000 plus 0.1% of ject cost in excess Rs. 25 Lacs - Max Rs. 10,000) per erprise at Present		per Scheme guidelines		(1, 11, 111)		ompletion of Stage I (25%); Stage II 60%) and Stage III (15%)]						
			Inadequate & and suggested Changes	4.	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes		Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	suggested Changes	man ente 1000	rprises (@ Rs. D/Enterprise) ently	enter 0.1% ( excess Rs 10, prese			
														Adequate	Inadequate & suggested Changes	Adequate	Inadequate & suggested Changes		
3.	Periyar TBI, Thanjavur, Tamil Nadu		Rs. 6000		Rs. 8000		Rs. 9000 + 0.1% of PC in excess of Rs. 25 Lakh	1		1			Stage I: 40% Stage II: 40% Stage III: 20%	1			Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh	<ul> <li>Claimed amount should be released early</li> </ul>	Trainees who have attended 2 weeks Training programs & availing handholding support under RGUMY should be provided preference under PMEGP of MoMSME for availing Credit linked subsidy for setting up of their enterprises
4.	WAY SOCIETY, Hyderabad, Andhra Pradesh	<b>V</b>		1		1		1		1		1			Make it nil for Udyami		Make it nil for Udyami	<ul> <li>Handholding Charges to UMs should directly be processed and released by MoMSME instead of CPAs</li> </ul>	Business Activity should be included. In addition two service & manufacturing under Scheme
5.	ITCOT, Chennai, Tamil Nadu		Rs. 8000		Rs.12000		Rs. 12000+0.1% of PC in excess of Rs. 25 Lakh	1		1			Stage I: 50% Stage II: 25% Stage III: 25%	٨			Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh	<ul> <li>There should be online claim processing by CPA &amp; MoMSME and processing procedures should be simplified</li> </ul>	

S.	Name of	Qua	ntum of Tot	al Ha	andholding Cha	arges	being Paid to UM		Range of	(	Grouping of	S	tages of release of		Udyami Contri	oution	per	Other procedural changes	Any New Component to be
N	UM							Ac	tivities/Service		services in	Ha	andholding charges		Enterp	ise		in the Scheme	added in the Scheme for
								s b	eing offered by	va	rious stages	1	to Udyami Mitras					recommended	benefit of MSMEs / Any other
		For S	Setting up of	For	Setting up of	Set	tting up of Small	Ud	yami Mitras as				[At present		( General Ca	tegory	)		suggestions
			Service		Micro	1	Manufacturing		per Scheme		(I, II, III)	CC	ompletion of Stage						
		Ent	erprise (@	M	anufacturing	En	terprises (@ Rs.		guidelines				I (25%); Stage II						
		Rs	. 4000 per	Ente	erprises (@ Rs.	60	000 plus 0.1% of					(	60%) and Stage III						
		en	terprise at	600	00/ Enterprise	pro	ject cost in excess						(15%)]						
			present)	ā	at present)	of F	Rs. 25 Lacs - Max												
						ı	Rs. 10,000) per												
						Ent	erprise at Present												
			Inadequate		Inadequate &		Inadequate &		Inadequate		Inadequate &		Inadequate & and	For s	ervice & micro	For Sma	ll manufacturing		
			& and		and		and suggested		& and		and		suggested Changes	man			ises (@Rs. 1000 plus		
		a a	suggested		suggested	a	Changes		suggested	a	suggested	a	,	ente	rnrises læ ks.		project cost in of Rs. 25 Lacs – Max		
		uat	Changes	uat	Changes	uat		uat	Changes	uat	Changes	ten		1000	/ C		00) per enterprise at		
		Adeq		Adea		Adequate		deq	Changes	Adea		Adequate		pres		present			
		Ā		Ā		Ā		A		Ā		Ā							
															Inadequate &		Inadequate &		
														rate	suggested	rate	suggested		
														Adequate	Changes	Adequate	Changes		
														Ad		A			
		٠,		Ι,								Ι,		Ь,					
6.	MSME-	٧		√			Rs.	1		1		1		√			Rs.		<ul> <li>A token Udyami contribution is a must for all categories. No</li> </ul>
	DNC, Amini						10000+0.1% of										1000+0.1%		free enrolment should be
							PC in excess of										of PC in		allowed to ensure seriousness
	UT of						Rs. 25 Lakh										excess of Rs.		of potential Udyamies.
	Lakshdwee																25 Lakh		
	р																		
7.	APITCO,		Rs.6000		Rs.8000		Rs.	1		<b>√</b>			Stage I: 40%	1			Rs.	■ Greater Coordination	■ Entrepreneurship awareness
	Bhubanesw						10000+0.1% of										1000+0.1%	between State (CPA, DIC) &	camps should be organized by
	ar,						PC in excess of						Stage II: 50 %				of PC in	Central Govt.(MoMSME)	UMs at district/block level and
							Rs. 25 Lakh										excess of Rs.	for RGUMY	financial support @ Rs.15000
	Odisha												Stage III: 10%				25 Lakh	implementation	per camp should be provided
																			under RGUMY.
	1	1			1						1		ı				1		<u>I</u>

	UM			аі Па	nanolaing Ch	arges	being Paid to UM		Range of ivities/Service eing offered by	5	irouping of services in rious stages	Hai	ages of release of ndholding charges o Udyami Mitras		Udyami Contri Enterpi		n per		Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		Ent Rs.	Service erprise (@	Ma Ente	Setting up of Micro anufacturing arprises (@ Rs. 0/ Enterprise at present)	En 60 proj of F	tting up of Small Manufacturing sterprises (@ Rs. 200 plus 0.1% of ject cost in excess Rs. 25 Lacs - Max Rs. 10,000) per erprise at Present		yami Mitras as per Scheme guidelines		(1, 11, 111)		[At present impletion of Stage I (25%); Stage II 50%) and Stage III (15%)]		( General Ca	atego	γ)			suggestions
			Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	į	nadequate & and suggested Changes		Inadequate & and suggested Changes		suggested Changes	man ente 1000	rprises (@ Rs. D/Enterprise)	enter <sub>l</sub> 0.1% ( excess	nall manufac orises (@Rs. of project cos of Rs. 25 La 000) per ent nt	L000 plus t in cs – Max		
														Adequate	Inadequate & suggested Changes	Adequate	Inadeq sugge Char	sted		
8.	APITCO, Hyderabad,		Rs. 6000		Rs.8000		Rs. 10000+0.1% of PC in excess of Rs. 25 Lakh	7		1			Stage I: 40% Stage II: 50 % Stage III: 10%	√	Lan Vaira-"		Rs. 1000+ of PC i excess 25 Lak	n of Rs.	■ Greater Coordination between State (CPA, DIC) & Central Govt.(MoMSME) for RGUMY implementation ■ There should be a designated officer at CPA office for claim processing of UMs	<ul> <li>Entrepreneurship awareness camps should be organized by UMs at district/block level and financial support @ Rs.25000 per camp should be provided under RGUMY.</li> <li>Claims should be processed by CPA in a time-bound manner so that the UM is kept motivated and is able to sustain its operations</li> <li>Trainees who have attended 2 weeks Training programs &amp; availing handholding support under RGUMY should be provided preference under PMEGP of MoMSME for availing Credit linked subsidy for setting up of their enterprises</li> <li>EM 1 &amp; EM 2 filing &amp; verification by CPA &amp; DIC should be waived off as a Milestone in Stage I &amp; II payments released to UMs as these are optional as per MSMED Act &amp; Udyamies are not</li> </ul>

S. N	Name of UM	For S Ent Rs en	Setting up of Service terprise (@	For Setting up Micro Manufacturin Enterprises (@ 6000/ Enterprisent)	of S	ses being Paid to UM Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of roject cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Interprise at Present	A c	Range of ctivities/Service being offered by dyami Mitras as per Scheme guidelines	v	Grouping of services in various stages (I, II, III)	Ha	tages of release of andholding charges to Udyami Mitras [At present ompletion of Stage I (25%); Stage II 60%) and Stage III (15%)]			Udyami Contril Enterpr ( General Ca	ise		Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		0.	Inadequate & and suggested Changes	Inadequate and suggested to the changes		Inadequate & and suggested Changes	a)	Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	ma ent 100 pre	nufa terp 00/E esen	acturing rises (@ Rs. Enterprise)	enterpi 0.1% of excess Rs 10,0 present	all manufacturing ises (@Rs. 1000 plus project cost in of Rs. 25 Lacs – Max 00) per enterprise at inadequate & suggested Changes		
9.	NSIC- Technical Services Centre, Hyderabad		Rs.8000	Rs.1000	0	Rs. 10000 +0.1% of PC in excess of Rs. 25 Lakh	1		7			Stage I: 50% Stage II: 25 % Stage III: 25%	1				Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh		Linkage of RGUMY with PMEGP for obtaining finance for Udyamies through Udyami Mitras i.e. under PMEGP preference should be given to those Entrepreneurs who are availing handholding facility from Registered Udyami Mitra with MoMSME under RGUMY.
10.	NIESBUD, Noida, Uttar Pradesh		Rs10000	Rs. 15,0	00	Rs. 20000 +0.5% of PC in excess of Rs. 25 Lakh	٧		7			1	1				Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh		

S		Quantum of Total Handholding Charges being Paid to	JM Range of Activities/Service s being offered b		Stages of release of Handholding charges to Udyami Mitras	Udyami Contribution per Enterprise	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		For Setting up of Service Enterprise (@ Manufacturing Enterprises (@ Rs. 4000 per enterprise at present)  For Setting up of Si Manufacturing Enterprises (@ Rs. 6000 plus 0.1% 6000/ Enterprise at present)  For Setting up of Si Manufacturing Enterprises (@ Rs. 6000 plus 0.1% 6000/ Enterprise at present)  For Setting up of Si Manufacturing Enterprises (@ Rs. 6000 plus 0.1% 6000/ Enterprise at Present)	per Scheme s. guidelines if ess	s (1, 11, 111)	[At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	( General Category)		suggestions
		Inadequate & Inadequate & and suggested suggested Changes Changes		Inadequate 8 and suggested Changes	k Inadequate & and suggested Changes			
						Inadequate & Inadequate & suggested Changes De Changes		
1	Krishna Shikshan Seva Samiti, Mau, UP	Rs. 7000 Rs. 10000 Rs. 10000+0.15 PC in exces Rs. 25 Lal	of	<b>V</b>	<b>V</b>	Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh		Training programs are in English for Udyamies, they should be in Hindi too The training of Udyami Mitras w.r.t Implementation of RGUMY is inadequate. There should be minimum 5 training programmes & seminars for Udyami Mitras in one year to build their capacities and resolve their problems Udyami Mitras should also be invited in Industries related meetings or discussions (both at Government and Private levels)
1	2. Jhunjhunu Zila Paryawaran Sudhar Samiti, Jhunjhunu, Rajasthan	Rs. 15000 Rs. 15000 Rs. 15000+0.15 PC in exces Rs. 25 Lal	of	<b>V</b>	1	Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh		

S. N	им		up of	Handholding Cha For Setting up of Micro Manufacturing	Setting up of Smal Manufacturing Enterprises (@ Rs.	A s I	Range of ctivities/Service being offered by dyami Mitras as per Scheme guidelines		Grouping of services in arious stages	Ha t co	tages of release of andholding charges to Udyami Mitras [At present ampletion of Stage I (25%); Stage II		Udyami Contri Enterpi ( General Ca	rise		Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Rs. 4000   enterprise present	er E	enterprises (@ Rs. 6000/ Enterprise at present)	6000 plus 0.1% of	t					50%) and Stage III (15%)]						
		Adequate Change cha change change change change change cha cha cha cha cha cha cha cha cha cha	ed	Inadequate & and suggested Changes	Inadequate & and suggested Changes	a:	Inadequate & and suggested Changes		Inadequate & and suggested Changes		Inadequate & and suggested Changes	man ente 1000	ufacturing rprises (@ Rs. )/Enterprise) ently	enterp 0.1% o excess Rs 10,0 presen			
												Adequate	Inadequate & suggested Changes	Adequate	Inadequate & suggested Changes		
	Guru Harkrishan Educational Society, Yamunanagar, Haryana	Rs.80	00	Rs.10000	Rs. 12000+0.1% o PC in excess of Rs. 25 Lakh			1			Stage I: 50% Stage II: 25 % Stage III: 25%	7			Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh	<ul> <li>Udyami Mitras should be provided with list of Central/State Govt. schemes with also the list of control persons/Nodal Officers</li> </ul>	The Concerned officers at CPA and DIC should be asked by the ministry to cooperate with Udyam Mitras

S. N	UM	For: En Rs	Setting up of Service terprise (@ s. 4000 per	For Ma Ente 600	andholding Chair Setting up of Micro anufacturing erprises (@ Rs. 300/ Enterprise at present)	Ser En 60 pro of I	tting up of Small Manufacturing Iterprises (@ Rs. 1000 plus 0.1% of ject cost in excess Rs. 25 Lacs - Max Rs. 10,000) per erprise at Present	Ac s b Ud	Range of tivities/Service eing offered by lyami Mitras as per Scheme guidelines	:	Grouping of services in rious stages	Ha	tages of release of andholding charges to Udyami Mitras [At present ompletion of Stage I (25%); Stage II 60%) and Stage III (15%)]		Udyami Contri Enterpr ( General Ca	ise		Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Adequate	Inadequate & and suggested Changes	4	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes		Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	suggested Changes	man ente 1000	oufacturing erprises (@ Rs. D/Enterprise) ently Inadequate &	enterpr 0.1% of excess (	all manufacturing ises (@Rs. 1000 plus project cost in of Rs. 25 Lacs – Max 00) per enterprise at  Inadequate & suggested Changes		
	Indian Industries Association, Lucknow, UP	7		1		1		7		1		1		٧		√			Lot of advocacy /publicity /awarenss on the scheme in general & particularly targeted at the various "Training Instts" is required so that the trained entrepreneurs are motivated to approach the Udyami Mitra while the untrained ones are motivated to get the required training. Hence, it is proposed that a component of "IEC Support' for Udyami Mitra be added under which the Ministry may provide financial support for publishing & distribution of IEC material & conducting awareness programmes for the target audience.

S. N		Quantum of To	otal Handholding Ch	arges being Paid to UM	Range of Activities/Service s being offered by		Stages of release of Handholding charges to Udyami Mitras	Udyami Contributio Enterprise	on per	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		For Setting up of Service Enterprise (@ Rs. 4000 per enterprise at present)	of For Setting up of Micro Manufacturing Enterprises (@ Rs 6000/ Enterprise at present)	Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of		(1, 11, 111)	[At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	( General Catego	ory)		suggestions
		Inadequate & and suggested Changes	Inadequate 8 and suggested pt Changes	Inadequate & and suggested Changes	nadequate & and suggested Changes	Inadequate 8 and suggested Changes	Inadequate & and suggested Changes	manufacturing enter enterprises (@ Rs. 1000/Enterprise) Rs 10 presently prese			
								Inadequate & suggested control of the suggeste	Inadequate & suggested Changes		
15	i. Gulbarga Industrial Estate Manufacturer's Association, GulbargaKarnat aka	Rs. 6000	Rs.10000	15000+0.1% of PC in excess of Rs. 25 Lakh	1	<b>V</b>	1	<b>V</b>	Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh		The follow up of proposals for finance under the scheme to be reviewed in DLSWA Targets to be fixed for Banks for advancing loans to candidates trained under ESDP/EDPs and availing Handholding support under RGUMY from registered UM with MoMSME.

1		For Ei	Setting up of Service nterprise (@	For Ma Ente 600	Setting up of Micro anufacturing erprises (@ Rs. 00/ Enterprise at present)	Se Er 60 pro of I	tting up of Small Manufacturing nterprises (@ Rs. 000 plus 0.1% of ject cost in excess Rs. 25 Lacs - Max Rs. 10,000) per erprise at Present	Ac s b Ud	Range of tivities/Service eing offered by Iyami Mitras as per Scheme guidelines	9	irouping of services in rious stages (I, II, III)	Ha t	tages of release of indholding charges to Udyami Mitras [At present impletion of Stage I (25%); Stage II 60%) and Stage III (15%)]			Udyami Contril Enterpr ( General Ca	ise		er	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		40.000	Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes		Inadequate & and suggested Changes		Inadequate & and suggested Changes		suggested Changes	mai ent 100 pre	nufa terpi 00/E esen	acturing rises (@ Rs. interprise)	enter 0.1% exces	of prise of	manufacturing es (@Rs. 1000 plus roject cost in Rs. 25 Lacs – Max ) per enterprise at  Inadequate & suggested Changes		
1	6. Trimurti Rural Developme nt Foundation Trust, Navasari, Gujarat		Rs.6000		Rs.8000	1		1		1			Stage I: 30%  Stage II: 60 %  Stage III: 10%	<b>▼</b>			V V			Udyami Mitra should have permanent membership in PMEGP TFC Fees structure of conducting EDP program should be at KVIC Model	
1	7. Salem Productivity Council, Salem, TN	1		1		1		1		1			Stage I – Sanction letter from Bank to be deleted and added to Stage II	7			٧				

S		Quantum of To	tal Handholding Ch	arges being Paid to UM	Activities/Service		Stages of release of Handholding charges	Udyami Contribution per Enterprise	Other procedural changes in the Scheme	Any New Component to be added in the Scheme for
		For Setting up of Service Enterprise (@ Rs. 4000 per enterprise at present)	f For Setting up of Micro Manufacturing Enterprises (@ Rs 6000/ Enterprise at present)	Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of		_	to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	( General Category)	recommended	benefit of MSMEs / Any other suggestions
		Inadequate & and suggested Changes	e Inadequate 8 and suggested Changes	Inadequate & and suggested Changes	nadequate & and suggested the Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	enterprises (@ Rs. 1000/Enterprise) presently    Inadequate &   In		
								suggested # suggested Changes P		
1	3. Mizoram Entreprene urship Network (MEN), Aizawl, Mizoram	1	1	1	1	1	1	1		<ul> <li>Provision of Venture Capital Fund to UM on a soft-loan basis.</li> <li>The VC shall be distributed to Udyamies as per their seriousness and capacities. So long as Udyamies are depending on banks/FIs RGUMY will not succeed.</li> </ul>

S. N	Name of UM	Qua	antum of Tot	tal Ha	andholding Cha	arges	being Paid to UM		Range of tivities/Service eing offered by	s	rouping of ervices in rious stages	Ha	tages of release of andholding charges to Udyami Mitras		Udyami Contri Enterp		n pe	er	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		Ent Rs en	Setting up of Service terprise (@ s. 4000 per terprise at present)	Ma Ente	Setting up of Micro anufacturing erprises (@ Rs. 10/ Enterprise at present)	En 60 proj of R	tting up of Small Manufacturing terprises (@ Rs. 000 plus 0.1% of ject cost in excess ts. 25 Lacs - Max Rs. 10,000) per erprise at Present	Ud	yami Mitras as per Scheme guidelines		(1, 11, 111)		[At present ompletion of Stage I (25%); Stage II 60%) and Stage III (15%)]		( General Ca	ategor	·y)			suggestions
		Inadequate Inadequate & Inadequa		Inadequate & and suggested Changes		Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	suggested Changes	man ente 1000	ervice & micro ufacturing rprises (@ Rs. I/Enterprise) ently	enterp 0.1% c excess	orise of pr of I 000)	manufacturing es (@Rs. 1000 plus roject cost in Rs. 25 Lacs – Max ) per enterprise at					
														Adequate	Inadequate & suggested Changes	Adequate		Inadequate & suggested Changes		
19.	Information Technology & Consultancy Service (ITCS), Dharmanagar, North Tripura		Rs.1000 0		Rs.15000		Rs.15000+0.1 % of PC in excess of Rs. 25 Lakh	7		7		1	andhi Udyami	7		<b>V</b>			Allot Quota for RGUMY in PMEGP and other State Govt. and Central Govt. subsidiary Loan Schemes through KVIC	Provide funds to active Udyami Mitras directly to organise Entrepreneurship Awareness programmes as per need of Udyami Mitra's working area.  It is suggested that RGUMY representative appointed by MoMSME should also be a Board Member of Selection Committee of PMEGP.  Website Modification/Upgradation to remove various problems being faced and it should be made more user friendly.  Annual meeting with selected UM and Ministry.  Award for UM for encourage UM.  CPA (Govt. Organization or Govt. Under Taking Organization) should provide coordination, Assistance, Management, linking with Govt.  Dept. and Financial Institutes to

S.		Qι	antum of Tot	al Ha	ndholding Cha	rges	being Paid to UM		Range of		irouping of		ages of release of		Udyami Contri		ion p	er	Other procedural changes	Any New Component to be
N	UM								tivities/Service		services in		ndholding charges		Enterp	rise			in the Scheme	added in the Scheme for
		F	. C - 11: 1	d	C-11:	C			eing offered by Iyami Mitras as	va	rious stages	Ī	o Udyami Mitras [At present		( General Ca		~ m./\		recommended	benefit of MSMEs / Any other suggestions
		FOI	Service	For	Setting up of Micro		tting up of Small Manufacturing		per Scheme		(1, 11, 111)		mpletion of Stage		( General Ca	itego	oryj			suggestions
		E.	nterprise (@	M	anufacturing		nterprises (@ Rs.		guidelines		(1, 11, 111)		I (25%); Stage II							
					rprises (@ Rs.		000 plus 0.1% of		guidennes				50%) and Stage III							
			nterprise at				ject cost in excess					,	(15%)]							
			present)		•		Rs. 25 Lacs - Max						, <i>n</i>							
					., ,		Rs. 10,000) per													
						Ent	erprise at Present													
			Inadequate		Inadequate &		Inadequate &		Inadequate		Inadequate &		Inadequate & and	Forc	orvice & micro	For S	Small	manufacturing		
			& and		and		and suggested		& and		and		suggested Changes					ses (@Rs. 1000 plus		
			suggested		suggested						suggested				rnrises (@ Rs.		-	project cost in		
		1		late	Changes	ate		ıate	Changes	ate	Changes	late		1000	/ C			Rs. 25 Lacs – Max  O) per enterprise at		
			Changes	edi		Adequate		Jedu	suggested Changes	Je di		Adeau				pres		o, per enterprise at		
		3	Ĭ.	Ad		Ă		Ä		Ad		Ă								
														a)	Inadequate &			Inadequate &		
														uate	suggested	uate		suggested		
														Adequate	Changes	Adequate	ב ב	Changes		
														Ā		ď	(			
20	KAMLA		Rs. 6000	1		1		√		1		1			For Micro		<b>V</b>			EM 1 & EM 2 filing & verification
	MAHILA														(Service & mfg					by CPA & DIC should be waived off as a Milestone in Stage I & II
	HANDICRAFT														both)					payments released to UMs as
	UDYOG AND														enterprises					these are optional as per
	VIKAS SOCIETY, Dehradun,														Udyami Contribution					MSMED Act & Udyamies are not
	Uttarakhand														should be					inclined to file the same.
	Ctarakilariu														waived off.					
															waived oii.					
L		1		<u> </u>	l .		l .				1		l			1				

S. N	Name of UM		of For Setting up of Micro Manufacturing Enterprises (@ Rs.	Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at Present	Range of Activities/Service s being offered by Udyami Mitras as per Scheme guidelines	various stages	Stages of release of Handholding charges to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	Udyami Conti Enterp ( General C	rise	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Inadequate & and suggested Changes	Inadequate & and suggested Changes		Inadequate & and suggested Changes	Inadequate 8 and suggested Changes	Inadequate & and suggested Changes	For service & micro manufacturing enterprises (@ Rs. 1000/Enterprise) presently	For Small manufacturing enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
								Inadequate 8 suggested Changes	suggested Changes		
21.	Indian Institute of Entreprene urship, Guwahati, Assam	Rs. 12000	Rs. 16000	16000+0.10% of PC in excess of Rs. 25 Lakh				1	1	Upgradation of Ministry of MSME (RGUMY) Website. Basically Download & Upload problem should be resolved	Entrepreneurs availing finance facility under different Govt. Schemes like PMEGP, SJSRY etc. should be routed through RGUMY     Trainees who have attended 2 weeks Training programs & availing handholding support under RGUMY should be provided preference under PMEGP of MoMSME for availing Credit linked subsidy for setting up of their enterprises     The UMs are facing a lot of operational problems in accessing RGUMY website such as The Website Hangs most of the time, Requires re-loading of Udyami Photo many times, shows server/application error many times, doesn't open for hours etc.

S.		Quantum of To	tal Handholding Ch	arges being Paid to UM	_	Grouping of	Stages of release of	Udyami Contribution per	Other procedural changes	Any New Component to be
N	UM				Activities/Service		Handholding charges	Enterprise	in the Scheme	added in the Scheme for
					s being offered by	_	to Udyami Mitras		recommended	benefit of MSMEs / Any other
			f For Setting up of	~ .	Udyami Mitras as		[At present	( General Category)		suggestions
		Service	Micro	Manufacturing	per Scheme	(1, 11, 111)	completion of Stage			
		Enterprise (@	Manufacturing	Enterprises (@ Rs.	guidelines		I (25%); Stage II			
		Rs. 4000 per	Enterprises (@ Rs				(60%) and Stage III (15%)]			
		enterprise at	6000/ Enterprise	project cost in excess of Rs. 25 Lacs - Max			(15/6)]			
		present)	at present)	Rs. 10,000) per						
				Enterprise at Present						
				Enterprise at Present						
		Inadequate	Inadequate 8	Inadequate &	Inadequate	Inadequate &	Inadequate & and	For service & micro For Small manufacturing		
		& and	and	and suggested	& and	and	suggested Changes	manufacturing enterprises (@Rs. 1000 p	us	
		suggested	suggested	Changes	suggested	suggested	a)	enterprises (@ Rs. 0.1% of project cost in excess of Rs. 25 Lacs – M		
		Changes	Changes	Adequate	Changes	Changes	Adequate	1000/Enterprise) Rs 10,000) per enterprise		
		de di	l be a	b e d	Adeq	dequ	de di	presently present		
		¥	Ad	ĕ	A	AC	ĕ			
								Inadequate & Inadequate &		
								suggested # suggested		
								suggested to sugge		
								Yq		
22.	Barnarddi	√	1	√	√	√	√	1   1		
	Gramya									
	Unnayan									
	Samity,									
	Nalbari,									
	Assam									
	A330III									
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S. N	Name of UM	Qua	antum o	f Tota	al Har	dholding C	harge	s be	eing Paid to UM	Ac	Range of tivities/Service eing offered by		Grouping of services in arious stages	На	tages of release of andholding charges to Udyami Mitras			Udyami Contril Enterpr		n per		Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		En Rs en	Setting ( Service terprise s. 4000 p nterprise present	(@ er l	Mai Enter 6000	etting up o Micro nufacturing prises (@ R / Enterpris present)	s. 6 e pro	Ma inter 5000 ojec Rs. Rs.	ng up of Small inufacturing rprises (@ Rs. ) plus 0.1% of it cost in excess 25 Lacs - Max 10,000) per orise at Present	Ud	dyami Mitras as per Scheme guidelines		(1, 11, 111)	cc	[At present ompletion of Stage I (25%); Stage II 60%) and Stage III (15%)]			( General Ca	itegoi	у)			suggestions
		ei,	Inadequ & and suggest Change	ed	a	nadequate ind uggested Changes	Adeciiste &	a	nadequate & and suggested Changes	a	Inadequate & and suggested Changes	Adominato	Inadequate & and suggested Changes	Adeguate	suggested Changes	ma ent	anuf terp	acturing orises (@ Rs. Enterprise)	enter <sub>l</sub> 0.1% ( excess	nall manufacturi prises (@Rs. 1000 of project cost in of Rs. 25 Lacs – 000) per enterpr	plus Max		
																	Adequate	Inadequate & suggested Changes	Adequate	Inadequate suggeste Changes	d		
23.	Anant Vikas Srott, Ranchi, Jharkhand	Ра	Rs. 10000	000	οMS	Rs. 10000	alua		Rs.10000+0.1 % of PC in excess of Rs. 25 Lakh	f Or	ngoing Scf	nei		Gé	Stage I: 50% Stage II: 35% Stage III: 15%	i M	1 itr	a Yojna"		Rs. 2500+0.: of PC ir excess of 25 Lakl	n Rs. n	Progressing of Claims should be made easier by: A. Direct payment by MoMSME (GoI) to UMs instead of State/UT level CPAs Officials can be made CPAs zone wise C. Adhoc partial payment out of claimed amount by Udyami Mitra should be released every month to them and balance subject to final verification as the schedules are not implemented in letter and spirit by CPA. D. Modifications required in the RGUMY website related software by NIC such as: i) Categorisation of Industries for Service and Manufacturing under MSME to be displayed and uploaded on the website. ii) Generation Entrepreneur should not be required to have a website or URL as	MSME Complaints & Grievances Redressal Cell to be functional at State level.

S. N	Name of UM	For En R:	Setting up of Service Iterprise (@	For Ma Ente 600	Setting up of Micro anufacturing erprises (@ Rs. 30/ Enterprise at present)	Se Er 60 pro of 1	tting up of Small Manufacturing nterprises (@ Rs. 000 plus 0.1% of ject cost in excess Rs. 25 Lacs - Max Rs. 10,000) per erprise at Present	A c s b Ud	Range of tivities/Service eing offered by lyami Mitras as per Scheme guidelines		Grouping of services in Irrious stages (I, II, III)	Ha t	tages of release of andholding charges to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]		Udyami Contri Enterpr ( General Ca	rise		ier	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Adequate	Inadequate & and suggested Changes	a	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	0	Inadequate & and suggested Changes		Inadequate & and suggested Changes		suggested Changes	ma ent 100 pre	nufacturing erprises (@ Rs. 00/Enterprise) esently	ng enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present equate & Inadequate & ggested				
	NSIG		B 5000		2 40000		0.45000						5. 1.50%	40,000		Adequate	a sandanu	Changes		
24	NSIC, Guwahati		Rs. 6000		Rs.10000		Rs.15000 +0.1% of PC in excess of Rs. 25 Lakh	7		√			Stage I: 50%  Stage II: 40%  Stage III: 10%	<b>√</b>				Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh		<ul> <li>Instruction should be given to the Financial Institute/Bank for providing special status to RGUMY Udyamis at the time of Financing</li> <li>Fees for Udyami Mitra should be revised every after two years due to cost escalation.</li> <li>Release of claims by CPA to UMs should be time-bound</li> </ul>
25	CED, Gandhinaga r, Gujarat		Rs.6000		Rs.8000		Rs.8000+ 0.10% of PC in excess of Rs. 25 Lacs	1		1		1		7				Rs. 1000+0.1% of PC in excess of Rs. 25 Lakh		Cost of involvement for organizing awareness programme to propagate the scheme among the youth and among the NGOs and young professionals and the amount may be around Rs. 50000/- for a batch of Rs.25 @ 2000/ participant for Sensitisation

S.	Name of	Quantum of Tot	al Handholding Ch	arges being Paid to UM	Range of	Grouping of	Stages of release of	Udyami Contribution per	Other procedural changes	Any New Component to be
N	UM				Activities/Service	services in	Handholding charges	Enterprise	in the Scheme	added in the Scheme for
					s being offered by	various stages	to Udyami Mitras		recommended	benefit of MSMEs / Any other
		For Setting up of	For Setting up of	Setting up of Small	Udyami Mitras as		[At present	( General Category)		suggestions
		Service	Micro	Manufacturing	per Scheme	(1, 11, 111)	completion of Stage			
		Enterprise (@	Manufacturing	Enterprises (@ Rs.	guidelines		I (25%); Stage II			
		Rs. 4000 per	Enterprises (@ Rs.	6000 plus 0.1% of			(60%) and Stage III			
		enterprise at	6000/ Enterprise	project cost in excess			(15%)]			
		present)	at present)	of Rs. 25 Lacs - Max						
				Rs. 10,000) per						
				Enterprise at Present						
					_					
		Inadequate	Inadequate &	The state of the s	Inadequate	Inadequate 8	· ·	For service & micro For Small manufacturing		
		& and	and	and suggested	& and	and	suggested Changes	0.19/ of project cost in		
		ತ್ರsuggested	suggested	្ម Changes	្ន suggested	suggested	<b>a</b>	enterprises (@ RS. excess of Rs. 25 Lacs – Max		
		Changes	Changes	and	Changes	Changes	and	1000/Enterprise) Rs 10,000) per enterprise a	:	
		de	de	Adequate	Adequat Changes	de	Adequ	presently present		
		٩	٩	٩	ď	٩	٩			
								Inadequate & Inadequate &		
								suggested # suggested Changes Changes		
								Changes 5 Changes		
								PA Ad		
26.	Sewa	Rs. 6000	Rs. 8000	Rs. 8000+0.1%	1	J	V	Rs. 2000 Rs.		
20.	Ashram	1.3. 0000	1.3. 0000	of PC in excess	1	'	'	2000+0.1%		
	, .5111 0111			of Rs. 25 Lakh				of PC in		
	Ranchi,			5. 1.5. 25 20KH				excess of Rs.		
	Jharkhand							25 Lakh		
	Julikilalia									
Ь		L	<u> </u>						1	

S. N	Name of UM	Quantum of To	otal H	andholding Ch	arges	being Paid to UM		Range of ctivities/Service being offered by	,	Frouping of services in rious stages	Ha	itages of release of andholding charges to Udyami Mitras		Udyar	mi Contrib Enterpri		oer	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		For Setting up of Service Enterprise (@ Rs. 4000 per enterprise at present)	N Ent	r Setting up of Micro Ianufacturing erprises (@ Rs. 00/ Enterprise at present)	En 60 proj of F	tting up of Small Manufacturing sterprises (@ Rs. 200 plus 0.1% of ject cost in excess Rs. 25 Lacs - Max Rs. 10,000) per erprise at Present	Ud	dyami Mitras as per Scheme guidelines		(1, 11, 111)		[At present ompletion of Stage I (25%); Stage II (60%) and Stage III (15%)]		( G	General Ca	tegory			suggestions
		Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes		Inadequate & and suggested Changes		Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	mar ente		ing (@ Rs. orise)	enterpri 0.1% of excess o	I manufacturing ses (@Rs. 1000 plus project cost in f Rs. 25 Lacs – Max 0) per enterprise at		
													Adequate		equate & ggested nanges	Adequate	Inadequate & suggested Changes		
27.	CEDMAP, Bhopal CVTA Project, Bhopal, Madhya Pradesh	Rs. 15000	10M	Rs.20000	lua	Rs.2000+0.1 % of PC in excess of Rs. 25 Lakh	√ (0)	ngoing Sch	√	ne " Rajiv	Gi	andhi Udyam.	i Mı		ojna"		Rs. 2000+0.1% of PC in excess of Rs. 25 Lakh		There is no explanation about the objections in claims forms by CPA there should be a separate column for the Explanation of Objection.  There should be the option of selecting OBC in the Category field of Enrolment form of Udyamies. & such candidate should be included in special category and should be exempted from paying contribution.  Trainees who have attended 2 weeks Training programs & availing handholding support under RGUMY should be provided preference under PMEGP of MoMSME for availing Credit linked subsidy for setting up of their enterprises.  EEM 1 & EM 2 filing & verification by CPA & DIC should be waived off as a Milestone in Stage I & II payments released to UMs as these are optional as per MSMED Act & Udyamies are not inclined to file the same.

S		For Se S Ente Rs. ent	etting up of Service erprise (@	For: Ma Enter	Setting up of Micro nurfacturing rprises (@ Rs. 0/ Enterprise It present)	Set I En 60 proj of I	tting up of Small Manufacturing hterprises (@ Rs. 000 plus 0.1% of ject cost in excess Rs. 25 Lacs - Max Rs. 10,000) per erprise at Present	Act s be Ud	Range of tivities/Service eing offered by yami Mitras as per Scheme guidelines	5	irouping of services in rious stages (I, II, III)	Ha t	ages of release of ndholding charges o Udyami Mitras [At present impletion of Stage I (25%); Stage II 60%) and Stage III (15%)]		Udyami Contri Enterpi ( General Ca	rise		er	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		8 a) S	nadequate & and suggested Changes	a)	Inadequate & and suggested Changes		Inadequate & and suggested Changes	0	Inadequate & and suggested Changes	a	Inadequate & and suggested Changes		suggested Changes	man ente 1000 pres	ufacturing rprises (@ Rs. D/Enterprise) ently Inadequate &	enter 0.1% ( excess Rs 10, prese	of prise of priss of Fig. (000) ent	manufacturing es (@Rs. 1000 plus roject cost in Rs. 25 Lacs – Max ) per enterprise at  Inadequate & suggested		
2:	3. MITCON Pune, Maharashtr a		Rs. 15000		Rs. 20000		Rs.20000+0.1 % of PC in excess of Rs. 25 Lakh	1		7			Stage I :40% Stage II: 55% Stage III:05%	Adequate	Rs.2000	Adequate		Rs. 2000+0.1% of PC in excess of Rs. 25 Lakh	Entire claim processing process should be made ONLINE Linking all concerned i.e. CPA, DIC, MOMSME (RGUMY Cell) for speedy claim processing & greater for speedy claim processing & greater transparency of system	<ul> <li>Awareness programs should be organized for Unemployed Youths through various means such as Radio, Television (Local Channel) &amp; Local Newspaper, magazine etc.</li> <li>Claim processing time frame (1 to 10th day of the Month) from CPA end should be eliminated and it should be throughout the month.</li> <li>Best performer Udyamies should be awarded to motivate them.</li> <li>Brainstorming meetings should be organized with UMs, DIs, and Ministry Representatives to discuss the issues and possible solutions w.r.t RGUMY scheme such as Uploading of EM Forms, Claim Processing etc.</li> </ul>

S. N	Name of UM		r Enterprises (@ R	Er S. 6 pro	etting up of Small Manufacturing Interprises (@ Rs. It is a constant of the co	Ac s b Uc	Range of ctivities/Service eeing offered by dyami Mitras as per Scheme guidelines		s in tages	Har to cor	ages of release of ndholding charges o Udyami Mitras [At present mpletion of Stage I (25%); Stage II (0%) and Stage III (15%)]		Udyami Contr Enterp ( General C	rise		Oth	her procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Inadequ & and suggeste Changes	and d suggested	Adequate	Inadequate & and suggested Changes	0	Inadequate & and suggested Changes	Adequate of the control of the contr	ted es		Inadequate & and suggested Changes	man ente 1000		enterp 0.1% ( excess Rs 10, prese	nall manufacturing prises (@Rs. 1000 p of project cost in s of Rs. 25 Lacs – M 000) per enterprise nt	ax at		
												Adequate	-	Adequate	suggested Changes			
8 30	MCED, Aurangaba d & Mumbai, Maharashtr a	Rs. 1000	Rs. 10000	1		1		Servi shoul distril d in t Stag on instea Thr	ld be ibute two ges nly ad of		Stage I: 50%		It should be waived off		It should b waived of	sh U to re • Fo	Jdyami Contribution should be waived as Jdyami are not willing to pay it during the registration. Funds may be diverted to Udyami Mitra (Category II) directly in advance	Monthly meetings needed between CPAs & UMs to analyze the progress, bottlenecks and possible solutions.  Proper Computer training should be given to CPAs, UMs, and other concerned officials (directly involved in the scheme) to get familiar with activities related to claim processing  Claim Processing should be time-bound for CPAs  Proper Awareness should be created among the Entrepreneurs through various IEC materials

S. N	Name of UM	For En R:		For M Ente	r Setting up of Micro Ianufacturing erprises (@ Rs. 00/ Enterprise at present)	Se Er 60 pro of	tting up of Small Manufacturing hterprises (@ Rs. 000 plus 0.1% of ject cost in excess Rs. 25 Lacs - Max Rs. 10,000) per	Act s b Ud	Range of tivities/Service eing offered by yami Mitras as per Scheme guidelines	Grouping of services in Irrious stages (I, II, III)	Ha	otages of release of andholding charges to Udyami Mitras [At present ompletion of Stage I (25%); Stage II (60%) and Stage III (15%)]		Udyami Contri Enterpi ( General Ca	rise	·	er	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes		Inadequate & and suggested Changes		Inadequate & and suggested Changes	Inadequate & and suggested Changes	Adomete	suggested Changes	man ente 1000	erprises (@ Rs. D/Enterprise) eently Inadequate &	enter 0.1% ( excess Rs 10, prese	prise of pr s of I ,000) nt	manufacturing es (@Rs. 1000 plus roject cost in Rs. 25 Lacs – Max I) per enterprise at Inadequate & suggested Changes		
31.	Agnel Entreprene urship Developme nt Institute, Verna, Goa		Rs.6000	1		1		1		It should be divided into 2 stages:  Stage I: Upto sanctio n of loan  Stage II: Post sanctio n of loan		Stage I: 50 % Stage II: 50%	Ad	It should be waived off	Ad		Rs. 1000 for units over investment of Rs. 25 Lakh		<ul> <li>Funds should be allocated separately for providing training &amp; creating awareness about entrepreneurship.</li> <li>There should be guidelines for Financial Institutions/Banks for providing special status to RGUMY Udyamis at the time of Financing</li> <li>Annual meeting with UMs and Ministry to discuss various issues related to RGUMY.</li> <li>Award for UM as well as best performer Udyamies to encourage and enhance their efficiency.</li> </ul>

S. N	Name of UM	For Setting up of Service Enterprise (@ Rs. 4000 per enterprise at present)  For Setting up of Service Micro Manufacturing Enterprises (@ Rs. 4000 per enterprise at present)  For Setting up of Micro Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at Present			Ac s b Ud	Range of tivities/Service eing offered by lyami Mitras as per Scheme guidelines	:	Grouping of services in arious stages (I, II, III)	С	stages of release of andholding charges to Udyami Mitras [At present ompletion of Stage I (25%); Stage II (60%) and Stage III (15%)]		Udyami Contr Enterp ( General C	rise		er	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions			
			Inadequate & and suggested of Changes	a	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	a	Inadequate & and suggested Changes		Inadequate & and suggested Changes	C+01200FV	Inadequate & and suggested Changes	man ente 1000	oufacturing erprises (@ Rs. D/Enterprise) eently Inadequate &	ente 0.19 exce Rs 1 pres	erpris % of p ess of	manufacturing es (@Rs. 1000 plus roject cost in Rs. 25 Lacs – Max )) per enterprise at  Inadequate & suggested Changes		
32.	Regional Centre for Entreprene urship Developme nt, Shimla, HP	1		٧		1		7		1		1			This scheme has been more supportive for micro enterprises only. Ideally there should be no charges from them		√			Awareness programs should be organized among Unemployed Youths through various means such Local Newspaper, Periodical Newsletter etc.     Contribution from unemployed youths under BPL from general category should also be waived off.     Claim Processing should be time-bound for CPAs

S. N	Name of UM	For Setting up of Service Micro Manufacturing Enterprise (@ Rs. 4000 per enterprise at present)  For Setting up of South Manufacturing Enterprises (@ Rs. 6000 / Enterprise project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at Present			Activities/Service so s being offered by var Udyami Mitras as			Grouping of services in various stages		Stages of release of Handholding charges to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]		Udyami Contribution per Enterprise ( General Category)				Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions			
			Inadequate & and suggested thanges	a	Inadequate & and suggested Changes	Adeguate	Inadequate & and suggested Changes	a	Inadequate & and suggested Changes		Inadequate & and suggested Changes	C+0.150 CPV	Inadequate & and suggested Changes	man ente 1000	oufacturing erprises (@ Rs. D/Enterprise) ently Inadequate &	enter 0.1% exces Rs 10 prese	rprise of poss of 0,000 ent	manufacturing es (@Rs. 1000 plus roject cost in Rs. 25 Lacs – Max )) per enterprise at  Inadequate & suggested Changes		
33.	Regional Centre for Entreprene urship Developme nt, Chandigarh	4	<b>V</b>	1		1		7		1		1			This scheme has been more supportive for micro enterprises only. Ideally there should be no charges from them					Awareness programs should be organized among Unemployed Youths through various means such Local Newspaper, Periodical Newsletter etc.     Contribution from unemployed youths under BPL from general category should also be waived off.     Claim Processing should be time-bound for CPAs

S. N	Name of UM		For Setting up of Micro Manufacturing Enterprises (@ Rs. 6000/ Enterprise at present)	Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at Present	Range of Activities/Service s being offered by Udyami Mitras as per Scheme guidelines	Grouping of services in various stages (I, II, III)	Stages of release of Handholding charges to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	Udyami Cont Enter ( General (	prise Category)	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Inadequate & and suggested to Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Add and and and and and and and and and a	Inadequate & and suggested of the changes	Inadequate & and suggested Changes	enterprises (@ Rs. 1000/Enterprise) presently			
								Suggested Changes	b Suggested Changes		
34.	North Bengal Sukanta Pally Foundation of Global Enivronment, Darjeeling, West Bengal	Rs. 6000	PSME-Eva.	Rs. 9000+01% of PC in excess of Rs. 25 Lakh max-Rs. 20,000 per enterprise	√ Ongoing Sch	neme " Rajiv	To ensure early release of handholding charges to Udyami Mitras Three Stages may be merged down to Two stages.	i Miŧra Yojna"		Care should be taken to lower the time gap for the release of the Handholding charges as far as practicable so that UMs may work smoothly & act no point of time it suffers from financial crisis	While implementing RGUMY schemes UMs face various impediments from other lines departments e.g. Electricity, Pollution Control Dept, Land Revenue Departments, Licensing Authorities, DIC, KVIC, KVIB, District Authorities etc Guidelines should be sent to these authorities at an early date so that the schemes may find a smooth journey & proper coordination can be established in all sectors.  There should be guidelines for Banks too regarding the scheme for facilitation of loans to budding Entrepreneurs. Reluctant attitude of bank authorities to entertain proposals from Udyamies is one of the factors for failure of this scheme. Without Banks/Fis cooperation schemes objectives may not be realized.  A single Window Cell under Udyami Mitras should be formed. Function of the cell will be to extend all kinds of help to the beneficiaries, both existing & proposed. The cell may consist of local authorities. Copy regarding formation of the cell should be sent to all concerned including banks.

S.		Quantum of Total Handholding Charges being Paid to UN			ing Cha	being Paid to UM		Range of		rouping of		Stages of release of		Udyami Contri		n per	r	Other procedural changes	Any New Component to be	
N	UM								tivities/Service		services in			Enterprise					in the Scheme	added in the Scheme for
									eing offered by	va	rious stages	to Udyami Mitras							recommended	benefit of MSMEs / Any other
		Fo	r Setting up o	f For Setting	up of		ting up of Small		dyami Mitras as				[At present		( General Ca	itegor	у)			suggestions
			Service	Micro	)	ı	Manufacturing		per Scheme		(1, 11, 111)		mpletion of Stage							
		E	nterprise (@	Manufact	uring	En	terprises (@ Rs.		guidelines				(25%); Stage II							
		1	Rs. 4000 per	Enterprises	(@ Rs.	60	000 plus 0.1% of					(6	0%) and Stage III							
		€	enterprise at	6000/ Ente	rprise		ect cost in excess						(15%)]							
		present) at present) of Rs. 25 Lacs - Ma		ls. 25 Lacs - Max																
					Rs. 10,000) per															
			Enterprise at Present																	
			Inadequate	Inadeq	uate &		Inadequate &		Inadequate		Inadequate &		Inadequate & and	For s				nanufacturing		
			& and	and			and suggested		& and		and		suggested Changes	manı	aracturing			(@Rs. 1000 plus		
			<sub>ຍ</sub> suggested	sugges		e	Changes	е	suggested Changes	a a	suggested	е		1000/Enterprise) excess of Rs. Rs 10,000) pe		0.1% of project cost in excess of Rs. 25 Lacs – M		-		
			Changes	Change	es	uat		uat	Changes	nat	Changes	uat				per enterprise at				
		١.	b B	ged		Adequate		deq		a		deq		prese	41	presen				
		١.	Ad	A		Ā		Ą		A		Ad								
															Inadequate &		In	nadequate &		
														ate	suggested	ate		suggested		
														Adequate	Changes	Ď		Changes		
														Ade		Adequa				
																,				
35.	Sivaganga	١		√		4		4			Stages		Stage I: 60%	4		1				Govt. of India & State Govt. any
	District Small										should be									changes or amendments in the
	Scale Industries	6									reduced		Stage II: 40%							policies and Acts related to the
	Association,										to Two									MSME sectors should be
	Sivaganga,										instead of									communicated through email, books & phamphlets to all the
	Tamilnadu										Three									Udyami Mitras for ready
																				reference to the entrepreneurs.
	ı	1	1	1 1					l l		l l					I				



## 3.3 FEEDBACK/RESPONSES RECEIVED FROM CLAIM PROCESSING AUTHORITIES (CPAs) CONTACTED

- ➤ The responses received from 15 CPAs (3 National Level EDIs under MoMSME; NSIC Ltd, and 11 State/UT- Director/Commissioner of Industries) that were contacted personally by the consultants have been summarized in the following tables:
  - i) Table 3.6 contains profile and performance of CPA since launch of RGUMY in terms of Name & Location; Total Number of Applications received from Potential UMs for empanelment and processed; total numbers of UMs empanelled with MoMSME and under their jurisdiction; approximate number of UMs actively implementing RGUMY under their jurisdiction; total claims (amount) received from UMs and processed till date; approx. number of Entrepreneurs benefited under RGUMY & number of Enterprises actually setup.
  - ii) **Table 3.7** provides CPAs views/Feedback on the success of RGUMY in meeting the overall objectives of the scheme and in creation of new enterprises by 1<sup>st</sup> Generation/other entrepreneurs. The responses have been obtained as Yes/No/Partially and major reasons & constraints for the scheme not being so successful.
  - iii) **Table 3.8** lists various suggestions provided by CPAs personally contacted w.r.t modifications to be carried in existing RGUMY to make it more effective. The suggestions were obtained with regard to the following:
    - i) Quantum of handholding charges being paid to UMs for setting up of service enterprises; micro manufacturing enterprises& small manufacturing enterprises, their adequacy and suggested changes
    - ii) Adequacy w.r.t Range of Services/Activities being offered by UMs to Udyamies as per RGUMY guidelines and suggested modifications
    - iii) Review of Activities/Services under Stage I, Stage II and Stage III as per RGUMY guidelines and regrouping if necessary.
    - iv) Review of percentage of total handholding charges payable to UMs on completion of Stage I, Stage II, Stage III as per RGUMY Guidelines and any modifications desired.
    - v) Udyami Contribution for General Category Udyamies at present and any revision suggested.
    - vi) Other procedural changes, any new component to be added in the scheme suggested.
  - In addition, KVIC, Mumbai (HO) was contacted personally by the consultants and it was observed that although it is Category I Udyami Mitra duly empanelled with

MoMSME and CPA for itself, it is not implementing RGUMY aggressively. KVIC currently is engrossed in implementation of PMEGP of MoMSME at national level as it happens to be the Nodal and Sole Agencies for implementation of PMEGP in the country.

- ➤ DCMSME, New Delhi was also contacted by the consultants who happens to be Category I Udyami Mitra and CPA as well. DCMSME is implementing RGUMY through MSME DIs located throughout the country and were of the view that various suggestions/recommendations provided by major stakeholders during field contacts should be assessed and incorporated by the consultants while framing final suggestions w.r.t modifications/changes to be carried out in existing RGUMY to MoMSME.
- ➤ The other major findings w.r.t existing Infrastructural facilities and manpower specifically for implementation of RGUMY are elaborated below:
  - i) The CPAs (DIs/CIs) at State/UT level do not have dedicated manpower for managing RGUMY and one nodal officer (Assistant Director) and one more assisting staff handles RGUMY in addition to other functions that results in inefficient implementation of RGUMY.
  - ii) At the CPAs office there is no dedicated equipment (Computer etc) for RGUMY and Common equipment are being used that also results in inefficient implementation of RGUMY in terms of delay in claims processing of UMs, maintenance of Accounts & Records etc.
  - iii) Two officials from CPA office to attend the RGUMY Training organized by RGUMY Cell of MoMSME but since these officials are not stationed at CPA office permanently and get transferred often this leaves a huge vacuum & adversely affects implementation of RGUMY. In addition it was also observed that the Trained officials w.r.t RGUMY do not also train other officials/their support staff hence the knowledge & experience gained in RGUMY implementation is also not passed on to others within the organization.



## TABLE3.6: PROFILE & PERFORMANCE OF CPAs PERSONALLY CONTACTED

S. No.	Name & Location				Perfo	rmance – Functi	oning as CPA	A since Launch o	f RGUMY	1	
		Total Nos of Applications received from potential UMs for Empanelment & processed under your jurisdiction	UM: Emp with & ui	al Nos s panell n MoN nder y sdictic	ed //SME /our	Approx No. of UMs Actively implementing RGUMY under your jurisdiction	UMs & pro	eceived from ocessed under urisdiction	Approx Nos. of Entrepreneurs benefitted under RGUMY under you jurisdiction		
			(	Catego	ory		Total	Total	Total	Total	No. of
		-					Claims	Handholding	Nos	Udyami	Enterprises
			1	=	Ш		Received (Rs. Lacs)	Charges released (Rs. Lacs)		Contribution (Rs. Lacs)	Actually Setup
1.	Indian Institute of Entrepreneurship , Guwahati	19	19	0	0	03 Plus self	22.50	8.37	1159	0 (NER)	251
2.	NiMSME, Hyderabad, Andhra Pradesh	02	2	0	0	02	0.71	Nil	122	0.40	43
3.	NIESBUD, Noida, Uttar Pradesh	02	0	0	0	Self only	5.0	5.0	800	Nil	98

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S. No.	Name & Location		Performance – Functioning as CPA since Launch of RGUMY													
		Total Nos of Applications received from potential UMs for Empanelment & processed under your jurisdiction	UM Emp with & u	panell	ed //SME /our	Approx No. of UMs Actively implementing RGUMY under your jurisdiction	UMs & pro	eceived from ocessed under urisdiction	Approx Nos. of Entrepreneurs benefitted under RGUMY under you jurisdiction							
			1	Catego II	ory III		Total Claims Received (Rs. Lacs)	Total Handholding Charges released (Rs.	Total Nos	Total Udyami Contribution (Rs. Lacs)	No. of Enterprises Actually Setup					
4.	NSIC, New Delhi	04	4	0	0	04 plus self	Nil	Lacs) Nil								
5.	Directorate of Industries, Trade & Commerce, Govt. of Goa	02	0		02	01	5.02	1.12	128	1.28	128					
6.	Directorate of Industries, Mumbai, Govt of Maharashtra	46	0	36	10	07	19.84	19.09	1503	0.06	679					

S. No.	Name & Location				Perfo	rmance – Functi	oning as CPA	A since Launch o	of RGUMY	1		
		Total Nos of Applications received from potential UMs for Empanelment & processed under your jurisdiction	UM Emp with & u	panell	ed //SME /our	Approx No. of UMs Actively implementing RGUMY under your jurisdiction	UMs & pro	eceived from ocessed under urisdiction	Approx Nos. of Entrepreneurs benefitted under RGUMY under your jurisdiction			
				Catego	ory		Total Claims	Total Handholding	Total Nos	Total Udyami	No. of Enterprises	
			1	ш	Ш		Received (Rs. Lacs)	Charges released (Rs. Lacs)		Contribution (Rs. Lacs)	Actually Setup	
7.	Directorate of Industries, Chandigarh, Govt. of Punjab	05	0	03	02	01	5.74	Nil	257	0.25	257	
8.	District Industries Centre, Chandigarh, UT of Chandigarh	01	0		01	01	0	0	0	0	0	
9.	Office of the	07	0	02	05	02	1.81	0.32	196	Nil	25	

<sup>64 |</sup> P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. No.	Name & Location				Perfo	rmance – Functi	oning as CPA	ning as CPA since Launch of RGUMY						
		Total Nos of Applications received from potential UMs for Empanelment & processed under your jurisdiction	UM Emp with & u	oanell	ed //SME /our	Approx No. of UMs Actively implementing RGUMY under your jurisdiction	UMs & pro	eceived from ocessed under urisdiction	Approx Nos. of Entrepreneurs benefitted under RGUMY under yo jurisdiction					
				Categ	ory		Total Claims	Total Handholding	Total Nos	Total Udyami	No. of Enterprises			
				Ш	Ш		Received (Rs. Lacs)	Charges released (Rs. Lacs)		Contribution (Rs. Lacs)	Actually Setup			
	Commissioner of Industries, Jaipur, Govt. of Rajasthan													
10.	Dept. of Industries, Ranchi, Jharkhand	03	0	0	03	02	33	0	890	4.13	30			
11.	Director of Industries, Chennai , Tamilnadu	43	0	2	24	5	4.78	1.84	409	1.05	91			

S. No.	Name & Location				Perfo	rmance – Functi	oning as CPA	A since Launch o	of RGUMY	1	
		Total Nos of Applications received from potential UMs for Empanelment & processed under your jurisdiction	UM Emp with & u	oanell	ed //SME //our	Approx No. of UMs Actively implementing RGUMY under your jurisdiction	UMs & pro	eceived from ocessed under urisdiction		rox Nos. of Enti ted under RGUI jurisdictio	MY under your
			1	Categ	ory		Total Claims Received	Total Handholding Charges	Total Nos	Total Udyami Contribution	No. of Enterprises Actually
			1	II	Ш		(Rs. Lacs)	released (Rs. Lacs)		(Rs. Lacs)	Setup
12.	Directorate of Industries, Dehradun, Uttarakhand	13	0	0	11	03	1.02	1.02	66	0.16	25
13.	Directorate of Industries, Cuttack Odisha	11	0	3	5	01	5.37	2.92	404	2.56	300
14.	Industries Commissioner,	03	0	1	2	1	2.77	2.47	268	0.59	44

<sup>66 |</sup> P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

S. No.	Name & Location				Perfo	rmance – Functio	oning as CPA	A since Launch o	of RGUMY	1	
		Total Nos of Applications received from potential UMs for Empanelment & processed under your jurisdiction	UM Emp with & u	al Nos s panell n MoN nder y sdictic	ed //SME /our	Approx No. of UMs Actively implementing RGUMY under your jurisdiction	UMs & pro	eceived from ocessed under urisdiction		rox Nos. of Enti ted under RGUN jurisdictio	MY under your
			(	Categ	ory		Total Claims	Total Handholding	Total Nos	Total Udyami	No. of Enterprises
			1	н	Ш		Received (Rs. Lacs)	Charges released (Rs. Lacs)		Contribution (Rs. Lacs)	Actually Setup
	Gandhinagar, Gujarat										
15.	Directorate of Industries, Kanpur, Uttar Pradesh	500	0	0	159	22		11.32			

TABLE 3.7

VIEWS OF CPAs - PERSONALLY CONTACTED W.R.T. SUCCESS OF RGUMY

S. No.	Name of CPA				CPA View / Feedback on success of RGUMY			
				lr	Meeting the overall Objective of the Scheme	by first a		interprises on/other eurs
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially
1)	Indian Institute of Entrepreneurship , Guwahati	٧				1		
2)	NiMSME, Hyderabad		1		<ul> <li>Lack of Trained Manpower at NiMSME w.r.t RGUMY</li> <li>Elaborate procedure for processing of Claims of UMS</li> <li>Collection of Rs. 1000 from Entrepreneur (General category is a great problem for UM)</li> </ul>			٧
3)	NIESBUD, Noida		<b>V</b>		<ul> <li>Scheme is complicated for Udyami Mitra to implement due to involvement of multiple agencies i.e. DI/CI, DIC; low handholding charges being paid to UMs and delay in processing of their claims at State/UT level.</li> <li>The Capacity &amp; Capability of UMs to provide handholding Support to Udyamies efficiently is limited</li> </ul>			٧

S. No.	Name of CPA				CPA View / Feedback on success of RGUMY			
				Ir	Meeting the overall Objective of the Scheme	by first		Interprises on/other eurs
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially
4)	NSIC, New Delhi		1		<ul> <li>Absence of a tailor made hands on training programme</li> <li>Entrepreneur's contribution of Rs.1000 for General Category was found to be discouraging for the applicants for enrollment.</li> <li>Hand holding charges not commensurate with the level of effort required by Udyami Mitra</li> <li>Implementation of PMEGP scheme by KVIC only and not other organization under Ministry of MSME</li> </ul>		1	
5)	Directorate of Industries, Trade & Commerce, Goa	1				1		
6)	Directorate of Industries, Mumbai, Govt of Maharashtra			√		1		
7)	Directorate of Industries, Chandigarh, Govt. of Punjab		1		<ul> <li>Bank negative response to finance loans to Udyamies</li> <li>Claim Processing is too lengthy particularly for Stage II</li> <li>Lack of training to CPA officials w.r.t RGUMY scheme</li> </ul>			٧
8)	District Industries Centre, Chandigarh, UT of Chandigarh		1		<ul> <li>Lack of awareness about the RGUMY scheme among the unemployed Youths</li> <li>Lack of interest among the youths towards setting up own enterprises and they are often interested to grab jobs .</li> </ul>			<b>√</b>

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S. No.	Name of CPA				CPA View / Feedback on success of RGUMY			
				lr	Meeting the overall Objective of the Scheme	by first		interprises on/other eurs
		Yes	No	Partially	If No Kindly Provide reasons & constraints	Yes	No	Partially
9)	Office of the Commissioner of Industries, Jaipur, Govt. of Rajasthan	1				√		
10)	Dept. of Industries, Ranchi, Jharkhand		1		<ul> <li>Lack of interest taken by empanelled UMs due to low Handholding charges</li> <li>Lack of understanding /knowledge of RGUMY scheme by UMs &amp; Udyamies</li> </ul>		1	
11)	Director of Industries, Chennai , Tamilnadu			1				٧
12)	Directorate of Industries, Dehradun, Uttarakhand			٧				٧
13)	Directorate of Industries, Cuttack Odisha			1				1
14)	Industries Commissioner, Gandhinagar, Gujarat	1				<b>V</b>		
15)	Directorate of Industries, Kanpur, Uttar Pradesh	1				1		

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## TABLE 3.8 SUGGESTED MODIFICATIONS BY CPAS CONTACTED PERSONALLY IN RGUMY TO MAKE IT MORE <u>EFFECTIVE</u>

S. N	Name of CPA	For Setting up of Service Management (20 Management 1 Man	∕licro ∕lanufacturing Enterprises (@ Rs.	Setting up of Small Manufacturing	Activities/Services being offered by Udyami Mitras as per Scheme guidelines	in variou	us stages	of Har charg Udyar prese comp Stage Stage	mi Mitras [At	Ente	rami Contribu erprise eneral Catego		per	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Inade quate & and sugge sted Chang es	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	and	dequate & d suggested anges	Adequate	& and suggested Changes	manu enter	/Enterprise)	mar ente 100 proj exce Lac 10,0	nufacturing erprises (@Rs. 0 plus 0.1% of ect cost in ess of Rs. 25 s – Max Rs 000) per erprise at		
										Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		

S. N	Name of CPA		uantum of aid to UM	Tota	al Handholding	j Cha		Acti beir	vities/Services	in v	_	of Ha	es of release andholding ges to	_	rami Contribu erprise	tion	per	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		of Se Ente Rs. 4	ervice rprise (@ 4000 per rprise at	Micr Man Ente	ufacturing erprises (@ Rs. 0/Enterprise at	Man Ente 6000 proje of R Rs.	ufacturing erprises (@ Rs.	per	ami Mitras as Scheme delines	(1, 11	, III)	pres com Stag Stag	ami Mitras [At ent pletion of e I (25%); e II (60%) and e III (15%)]	( Ge	eneral Catego	ry)		Scheme recommended	suggestions
		Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	& and	manu enter	/Enterprise)	ma ent 100 pro exc Lac 10, ent	Small nufacturing erprises (@Rs. 20 plus 0.1% of ject cost in eess of Rs. 25 cs – Max Rs 000) per erprise at sent		
														Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
1.	Indian Institute of Entreprene urship , Guwahati		Rs. 1200 0		Rs. 16000		Rs. 16000+0.10 % of PC in excess of Rs. 25 Lakh	7		7		٨		٧		٧		Ministry of MSME (RGUMY) Website. Basically Download & Upload problem should be resolved	■ Entrepreneurs availing finance facility under different Govt. Schemes like PMEGP, SJSRY etc. should be routed through RGUMY ■ Trainees who have attended 2 weeks Training programs & availing handholding support under RGUMY should be provided preference under PMEGP of MoMSME for availing Credit linked subsidy for setting up of their enterprises ■ Parameters for an ideal scheme of Mentoring that effectively results in creation of substantial Micro & Small
	73	P	age	M	oMSME-Ev	alu	ation Study o	<sup>F</sup> OI	ngoing Sch	em	e " Rajiv Gand	ihi L	dyami Mitra	i Yo,	ina"				Enterprises can be: a) Identification of successful Entrepreneurs/subject Specialist of different sectors —region wise/district wise who can mentor and guide the upcoming Udyamies for expansion in the future growth.

S. N	Name of CPA	Paid to UM  For Setting up of Service Enterprise (@ Rs. 4000 per	For Setting up of Micro Manufacturing Enterprises (@ Rs. 6000/Enterprise at present)	Setting up of Small Manufacturing Enterprises (@ Rs.	Activities/Services being offered by Udyami Mitras as per Scheme guidelines		Stages of release of Handholding charges to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	Udyami Contribution per Enterprise ( General Category)	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Inade quate & and sugge sted Chang es	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	For service & micro manufacturing enterprises (@ Rs. 1000/Enterprise) presently For Small manufacturing enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
								Inadequate e & and suggested Changes  Inadequate & and suggested Changes  Changes		
										b) Udyamies may be guided to become members of Entrepreneurs clubs/ Entrepreneurs Associations/Trade Associations etc. c) Handholding charges payable to UMs are inadequate & need upward revision

S.	Name of			tal Handholding	g Cha					uping of services		es of release	_	/ami Contribu	ition p	per	Other	Any New Component to be
N	СРА	of Service	up Fo Mi (@ Ma er Er at 60	or Setting up of cro anufacturing iterprises (@ Rs. 00/Enterprise at esent)	Man Ente 6000 proje of R Rs.	ng up of Small ufacturing erprises (@ Rs. ) plus 0.1% of ect cost in excess s. 25 Lacs - Max 10,000) per erprise at present	beir Udy per	ivities/Services ng offered by rami Mitras as Scheme delines		, III)	Charge Udya prese comp Stage Stage	ndholding jes to mi Mitras [At ent oletion of e I (25%); e II (60%) and e III (15%)]	( Ge	erprise eneral Catego			procedural changes in the Scheme recommended	added in the Scheme for benefit of MSMEs / Any other suggestions
		Inac qua & ar sug stec Cha es	e d ge ng	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	manu enter		man ente 1000 proje exce Lacs 10,0	ufacturing rprises (@Rs. ) plus 0.1% of ect cost in ess of Rs. 25 = Max Rs 00) per rprise at ent		
													Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
2	NiMSME, Hyderabad , Andhra Pradesh	Rs 800		Rs. 12000		2.5% of PC in excess of Rs. 25 Lakh	√		<b>√</b>			Stage I: 50% Stage II: 25% Stage III: 25%		Rs. 250 for service Enterpris e		1% of PC in excess of Rs. 25 Lacs		Mentors (professional/ Successful Entrepreneurs/ Academician) to be identified. Substantive honorarium to be paid to attract good mentors. Alloting funds for creating awareness. More programmes for understanding claim procedures.

S. N	Name of CPA	Paid For Set	tting up rice rise (@ 00 per rise at	For S Micro Manu Enter	oufacturing rprises (@ Rs. /Enterprise at	Setti Man Ente 6000 proje of Rs	ng up of Small ufacturing rprises (@ Rs.	Acti bein Udy per	ge of vities/Services ig offered by ami Mitras as Scheme Ielines	in v	arious stages	of Hachard Udya preso comp Stag Stag	es of release andholding ges to ami Mitras [At ent pletion of e I (25%); e II (60%) and e III (15%)]	En	lyami Contribu terprise seneral Catego		per	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		8 8 8	nade quate & and sugge sted Chang	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	man ente	service & micro nufacturing erprises (@ Rs. 0/Enterprise) sently	mar ente 100 proj exce Lac: 10,0	nufacturing erprises (@Rs. 0 plus 0.1% of ect cost in ess of Rs. 25 s – Max Rs 000) per erprise at		
														Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
3	NIESBUD, Noida, Uttar Pradesh		Rs.1 0,000		Rs. 15,000		Rs. 20,000 +0.5% of PC in excess of Rs. 25 Lakh	1		√			1	1			Rs. 1000+0.1 % of PC in excess of Rs. 25 Lakh		

8	Name of CPA		iantum of	Tota	al Handholding	j Cha		Acti bein	vities/Services  ig offered by		uping of services arious stages	of Ha	es of release andholding ges to	_	rami Contribu erprise	tion	per	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		of Se Ente Rs. 4	ervice rprise (@ 4000 per rprise at	Micr Man Ente	oufacturing erprises (@ Rs. 0/Enterprise at	Man Ente 6000 proje of R Rs.	ufacturing erprises (@ Rs.	per :	ami Mitras as Scheme delines	(1, 11	, III)	presonate composition composit	mi Mitras [At ent oletion of e I (25%); e II (60%) and e III (15%)]	( Ge	eneral Catego	·y)		Scheme recommended	suggestions
		Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	manu enter	ervice & micro ufacturing prises (@ Rs. /Enterprise) ently	ma ent 100 pro exc Lac 10,0	Small nufacturing erprises (@Rs. 0 plus 0.1% of eet cost in ess of Rs. 25 s – Max Rs 200) per erprise at sent		
														Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
4	NSIC, New Delhi	<b> </b> P	Rs. 2000 0	М	Rs. 25000 DMSME-Ev	aluı	Rs. 25000+0.1% of project cost	√ FOi	ngoing Sch	e <i>m</i>	Filing of EM-1 with DIC may be removed from Stage I and transferred to Stage II	lhi U	Stage I: 50% Stage II: 35% Stage III: 15%	ı Yo	Should be waived off		Should be waived off		Parameters for an ideal scheme of Mentoring that effectively results in creation of substantial Micro & Small Enterprises can be:  a) Selection process of potential entrepreneurs: The success of any enterprise establishment programme largely depends on the selection of right participants having enough potential to start their enterprise b) Individual monitoring of enrolled entrepreneurs by Udyami Mitra: Various identified stages/milestones should be made time bound as set by Udyami Mitra in consultation with

S. N	Name of CPA	Paid to UM  For Setting up of Service Enterprise (@ Rs. 4000 per	Micro Manufacturing Enterprises (@ Rs.	Setting up of Small Manufacturing Enterprises (@ Rs.	Activities/Services being offered by Udyami Mitras as per Scheme guidelines	_	Stages of release of Handholding charges to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	Udyami Contribution per Enterprise ( General Category)	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		Inade quate & and sugge sted Chang es	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	For service & micro manufacturing enterprises (@ Rs. 1000/Enterprise) presently For Small manufacturing enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
								Inadequate e & and suggested Changes  Inadequate & and suggested Changes  Changes		
										c) Special attention on the entrepreneurs not adhering to time frame. d) Review for fast track of delayed activities e) Drop out the non performers.

S. N	Name of CPA	Pa	aid to UM		al Handholding Setting up of			Acti bein	ge of vities/Services ig offered by ami Mitras as	in v	arious stages	of Ha	es of release indholding ges to mi Mitras [At	Ent	yami Contribu erprise eneral Catego	·	Other procedural changes in the Scheme	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		of S Ente Rs. ente	ervice erprise (@ 4000 per	Micr Man Ente	o ufacturing erprises (@ Rs. D/Enterprise at	Man Ente 6000 proje of R Rs.	ufacturing erprises (@ Rs.	per	scheme Jelines	(1, 11	,,	prese comp Stage Stage	_	(0)	erierai Gatego	• • • • • • • • • • • • • • • • • • • •	recommended	Suggestions
		Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	& and suggested	manu enter	/Enterprise)	For Small manufacturing enterprises (@Rs 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
														Adequate	e & and suggested Changes	& and suggested Changes		
5	Directorate of Industries Trade & Commerce , Goa		Rs.6 000	<b>√</b>		<b>√</b>		√		<b>√</b>		1		1		<b>V</b>	be included in PMEGP Scheme in the inner phase	■ More Awareness Programs should be introduced among Udyamies through UMs to implement RGUMY scheme more effectively. ■ Claim Processing Activity should be simplified and made totally online & if possible integrating CPAs, DIC (Verification Authorities) & RGUMY Cell (MoMSME)

S		Name of CPA		uantum of aid to UM	Tota	al Handholding	g Cha		Acti beir	vities/Services ng offered by	in v	_	of Ha	es of release Indholding ges to		yami Contribu terprise	tio	n per	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
			of Se Ente Rs. 4	ervice rprise (@ 4000 per rprise at	Micr Man Ente	ufacturing rprises (@ Rs. D/Enterprise at	Man Ente 6000 proje of R Rs.	ufacturing erprises (@ Rs.	per	ami Mitras as Scheme delines	(1, 11,	, III)	preso comp Stage Stage	mi Mitras [At ent pletion of e I (25%); e II (60%) and e III (15%)]	(G	eneral Catego	ry)		Scheme recommended	suggestions
			Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	mani enter	service & micro ufacturing rprises (@ Rs. )/Enterprise) ently	m er 10 pr ex La 10 er	or Small anufacturing hterprises (@Rs. 000 plus 0.1% of oject cost in coess of Rs. 25 acs – Max Rs 0,000) per hterprise at essent		
															Adequate	Inadequat e & and suggested Changes		Inadequate & and suggested Changes		
6	)	Directorate of Industries, Mumbai, Govt of Maharasht ra	7		1		1		1			Stages should be merged into two stages		Stage I: 25 Stage II: 75		Udyami Contrib ution should be waived off		Udyami Contributio n should be w aived off	■ UMs activities should be distributed in two stages. Services under First stage should be kept same while services under Stage II and III can be combined together to Stage II. ■ Contribution from Udyamies should be waived off for	Dedicated Manpower at CPA DIs/CIs Office should be provided to handle all activities related to RGUMY scheme such as claim processing, verifications, monitoring etc for effective implementation and for making it successful. Some provisions should be made under the scheme to reimburse cost incurred by CPAs & DICs in claim processing of UMs so that these agencies take interest.  Computer Training Program should be organized for CPA officials at regular interval of 6 months so that in case of
		80	ΙP	age	Mo	oMSME-Ev	alu	ation Study o	f OI	ngoing Sch	em	e " Rajiv Gand	hi U	dyami Mitra	ı Yo	jna"				transfer of officials, New ones could get chance to become familiar with the scheme

S. N	Name of CPA		uantum o	Tota	al Handholdinç	j Cha		Acti bein	vities/Services ig offered by	in v	_	of Ha	es of release andholding ges to		yami Contribut erprise	ion	per	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		of Set Enter	ervice erprise (@ 4000 per	Micr Man Ente	oufacturing erprises (@ Rs. 0/Enterprise at	Man Ente 6000 projo of R Rs.	ufacturing erprises (@ Rs.	per :	ami Mitras as Scheme Ielines	(1, 11	, III)	preso comp Stage Stage	umi Mitras [At ent oletion of e I (25%); e II (60%) and e III (15%)]		eneral Categor			Scheme recommended	suggestions
		Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate		manı enter	/Enterprise)	ma ent 100 pro exc Lac 10,	Small nufacturing erprises (@Rs. 10 plus 0.1% of ject cost in ess of Rs. 25 is – Max Rs 000) per erprise at sent		
														Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
																		all categories of Udyamies whether they are SC or ST or General as UMs presently concentrate only on SC/ST & Women Udyamies due to 100% reimbursement of handholding charges from MoMSME	
	81	P	age	Me	bMSME-Ev	alu	ation Study o	F Oi	ngoing Sch	₽M	e " Rajiv Gand	ihi U	dyami Mitra	Yo	ina"			PClaims processing time-frame (1 to 10th Day of the month) should be eliminated. CPAs should be enabled to process the claims throughout the	

S. N	Name of CPA		uantum of aid to UM	Tota	al Handholding	g Cha		Acti	vities/Services		uping of services arious stages	of Ha	es of release indholding		yami Contribu terprise	tion	per	Other procedural	Any New Component to be added in the Scheme for
		of S Ente Rs. ente	ervice erprise (@ 4000 per	Micr Man Ente	ufacturing erprises (@ Rs. D/Enterprise at	Man Ente 6000 projo of R Rs.	ing up of Small ufacturing erprises (@ Rs.	Udy per	ng offered by ami Mitras as Scheme delines	(1, 11,	, III)	Udya prese comp Stage Stage	ges to mi Mitras [At ent el (25%); ell (60%) and elll (15%)]	(G	eneral Catego	ry)		changes in the Scheme recommended	benefit of MSMEs / Any other suggestions
		Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	man ente		mar ente 100 proj exce Lac 10,0	nufacturing erprises (@Rs. 0 plus 0.1% of ect cost in ess of Rs. 25 s – Max Rs 000) per erprise at sent		
														Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
7	Directorate of Industries, Chandigarh, Govt. of Punjab	,		7		1		7		7			Stage I: 25% Stage II: 25% Stage II: 50%	٧		7		None	■ Separate Office Infrastructure & Manpower (2 People) should be provided to CPA to handle activities related to RGUMY Scheme effectively. ■ Training & Capacity building to CPA officials should be provided periodically. ■ RGUMY website should be more user-friendly and online Troubleshooting should be provided to sort out the website related problems.

S. N	Name of CPA	For Setti of Service Enterprise Rs. 4000 enterprise	ing up I see (@ I see (@ I see at 6	6000/Enterprise at	Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess	Act beii Udy per gui	nge of ivities/Services ng offered by vami Mitras as Scheme delines	in v	arious stages	of Hachard	e I (25%); II (60%) and	Ent	yami Contribu terprise eneral Catego	·	Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
			ade uate	Inadequate	of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at present Inadequate & and suggested	(	Inadequate & and		Inadequate & and suggested	Stage	Inadequate & and		service & micro	For Small manufacturing		
		& su	and ugge ed hang	suggested Changes	Changes	Adequate	suggested Changes	Adequate	Changes	Adequate	suggested Changes	ente 1000	rprises (@ Rs. D/Enterprise)	enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
												Adequate	Inadequat e & and suggested Changes	Inadequate  \$\text{and} \text{suggested} \text{Changes}		
8	District Industries Centre, Chandigarh, UT of Chandigarh	<b>V</b>		1	<b>V</b>	٧		1		٧		٧		٧		<ul> <li>Awareness programs should be organized through various means (print or electronic media) to attract youths.</li> <li>UMs should play more active role in Chandigarh in identification of Udyamies</li> </ul>

S.	Name of CPA			tum of to UM	Tota	l Handholding	g Cha		Acti	nge of ivities/Services ng offered by		uping of services arious stages	of Ha	es of release andholding ges to		rami Contribu erprise	ıtion	per	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		of S Ent Rs. ent	Servi terpri . 400	ce ise (@ 0 per se at	Micro Man Ente	o ufacturing rprises (@ Rs. //Enterprise at	Man Ente 6000 proj of R Rs.	ing up of Small ufacturing erprises (@ Rs.	Udy per	ragin Mitras as Scheme delines	(1, 11	, III)	Udya prese comp Stag Stag	mi Mitras [At	( Ge	eneral Catego	ory)		Scheme recommended	suggestions
		C+0.1504A	q & si	nade uate and ugge ted Chang	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	manu enter	/Enterprise)	ma ent 100 pro exc Lac 100 ent	r Small anufacturing terprises (@Rs. 00 plus 0.1% of oject cost in cess of Rs. 25 cs – Max Rs ,000) per terprise at essent		
															Adequate	Inadequat e & and suggested Changes	Adecilate	Inadequate & and suggested Changes		
9	Office of the Commissioner of Industries, Jaipur, Govt. of Rajasthan		6	Rs. 6000	Mc	oMSME-Ev	valu	ation Study o	₹ Oi	ngoing Sch	em	e " Rajiv Gand	ihi U	Stage I: 25% Stage I: 50% Stage III:25%	Yo,	Should be increas ed		increased	should also be included in the Training program held for UMs w.r.t RGUMY scheme	

S. N	Name of CPA	Paid to For Sett of Service	ting up   ce   lise (@   lise at   l	For S Micro Manu Enter	ufacturing rprises (@ Rs./Enterprise at	Setti Man Ente 6000 proje of Rs	ng up of Small ufacturing rprises (@ Rs. ) plus 0.1% of ect cost in excess s. 25 Lacs - Max 10,000) per rprise at present	Action bein Udyaper S	vities/Services g offered by ami Mitras as Scheme lelines	in v	, III)	of Hachard	oletion of e I (25%); e II (60%) and e III (15%)]	Ent	yami Contribu erprise eneral Categoi	у)		Other procedural changes in the Scheme recommended	Any New Component to be added in the Scheme for benefit of MSMEs / Any other suggestions
		q & si	nade uate and ugge ted Chang s		Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	& and suggested	mani enter	rprises (@ Rs. I/Enterprise) ently	ente 100 proj exc Lac 10,0 ente	nufacturing		
														Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
10	Dept. of Industries, Ranchi, Jharkhand	ii a	May be ncre ased by 10% annu ally		May be increased by 10% annually		May be increased by 10% annually	√		√		1		√		1			■ UMs should interact with CPA more often and seek guidance /assistance before filing claims. ■ Only Udyamies Trained by Govt. recognized Institutions/PSU/EDI should be entertained under RGUMY

S.	Name of	Qı	uantum of	Tota	al Handholding	g Cha	arges being		_		uping of services	_	es of release	Udy	yami Contribu	ıtion ı	per	Other	Any New Component to be
N	СРА		id to UM					beir	ivities/Services ng offered by		, and the second se	char	andholding ges to		terprise			procedural changes in the	added in the Scheme for benefit of MSMEs / Any other
		of Se Ente Rs. 4 ente	ervice	Micr Man Ente	ufacturing erprises (@ Rs. 0/Enterprise at	Man Ente 6000 proje of R Rs.	ing up of Small pufacturing erprises (@ Rs. 0 plus 0.1% of ect cost in excess s. 25 Lacs - Max 10,000) per erprise at present	per guio	rami Mitras as Scheme delines	(1, 11	, III)	preso comp Stag Stag	umi Mitras [At ent oletion of e I (25%); e II (60%) and e III (15%)]	(G	eneral Catego	ory)		Scheme recommended	suggestions
		Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	mani enter	service & micro ufacturing rprises (@ Rs. //Enterprise) ently	man ente 1000 proje exce Lacs 10,0	nufacturing erprises (@Rs. 0 plus 0.1% of ect cost in ess of Rs. 25 s – Max Rs 000) per erprise at		
														Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
11	Director of Industries, Chennai, Tamilnadu		Rs. 1000 0		Rs. 15000		Rs. 20 000 +0.1% of PC in excess of Rs. 25 Lakh	7		√					It should be reduced as getting Rs. 1000 from Udyamie s is a problem				Awareness among Prospective Entrepreneurs about the scheme should be increased.  MoMSME should provide atleast 10% of value of all claims processed by CPA under the scheme in order to meet Administrative expenses & smooth functioning.  Handholding charges to UMs should be enhanced as indicated.  The Targets as provided by MoMSME for UMs are not clear. A target of 100 Udyamies per UM should be per district basis and not on
	86	6   P	age	M	oMSME-Ev	alu	ation Study o	f OI	ngoing Sch	еm	e " Rajiv Gand	hi U	dyami Mitra	ı Yo	ojna"				

S.	Name of			Tota	ıl Handholdinç	<b>C</b> ha	rges being		_		uping of services	_	es of release		lyami Contribut	tion per	Other	Any New Component to be
N	СРА	For Sof Se Enter Rs. 4	ervice rprise (@ 4000 per rprise at	Micr Man Ente	ufacturing rprises (@ Rs. )/Enterprise at	Man Ente 6000 proje of R Rs.	ing up of Small ufacturing erprises (@ Rs.	bein Udy per	vities/Services ng offered by ami Mitras as Scheme delines		_	Udya pres com Stag Stag	andholding ges to ami Mitras [At ent pletion of e I (25%); e II (60%) and e III (15%)]		terprise Seneral Categoi	ry)	procedural changes in the Scheme recommended	added in the Scheme for benefit of MSMEs / Any other suggestions
		Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	& and suggested Changes	man ente 1000	0/Enterprise) sently	For Small manufacturing enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
														Adequate	Inadequat e & and suggested Changes	Inadequate & and suggested Changes		
12	Directorate of Industries, Dehradun, Uttarakhand		Rs.6 000	Me	Rs. 6000	√	ation Study o	₹ Oi	ngoing Sch	₽ms	e " Rajiv Gand	hhi U	ldyami Mitra	ı Ya	Udyami Contribu tion for Micro Enterpri ses (Mfg or Services ) should be waived Off		Enterprise should be exclusively provided handholding	■ EDPs should be conducted by Category II & III UMs or State DI and not by IIE (BO, Uttarakhand) a national level EDI in addition to being category –I UM. ■ Refresher courses/workshops etc. should be held annually for Category -2&3 UMs. ■ Proper & Regular Information flow/channeling from RGUMY Cell ■ Major Parameters for an Ideal Scheme of 'Mentoring" that effectively results in creation of substantial Micro & Small Enterprises:  a) Direct Connectivity /online with Mentor b) Effective & time
																		b) Effective & liftle bound solutions be extended by mentor to Udyamies

S. N		Name of CPA		uantum of aid to UM	Tota	ıl Handholding	g Cha		Acti beir	ivities/Services	in v	arious stages	of Ha	es of release andholding ges to		/ami Contribu erprise	tion	per	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
			of Se Ente Rs. 4 ente	Setting up ervice erprise (@ 4000 per erprise at eent)	Micro Man Ente	ufacturing rprises (@ Rs. )/Enterprise at	Man Ente 6000 proje of R Rs.	ufacturing	per	rami Mitras as Scheme delines	(1, 11		pres com Stag Stag	ami Mitras [At ent pletion of e I (25%); e II (60%) and e III (15%)]	( Ge	eneral Catego	ry)		Scheme recommended	suggestions
			Adequate	Inade quate & and sugge sted Chang es	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	Adequate	& and suggested	manı enter	/Enterprise)	ma ent 100 pro exc Lac 10, ent	r Small unufacturing terprises (@Rs. 00 plus 0.1% of oject cost in cess of Rs. 25 cs – Max Rs (000) per terprise at esent		
															Adequate	Inadequat e & and suggested Changes	Adequate	Inadequate & and suggested Changes		
1:	(	Directorate of ndustries, Cuttack Odisha	No comments		No comments	oMSME-Ev	No comments	ation Study o	7	ngoing Sch	∍m	e " Rajiv Gand	√ hi U	dyami Mitra	√ Yo	įna"	7		■ Basis for approval/ rejection/ pending may be a part of the guidelines.  ■ Present provision of Udyami Contribution may be retained with a provision that the same may be paid to the Udyami Mitra after completion of Stage I and II in equal installments.	■ As per MSMED Act, 2006, EM I/EM II are not mandatory for MSEs. But these are critical activities during the stage I & II of RGUMY so also important from MSE perspective. Hence, at least EM II may be made mandatory for Micro & Small Enterprises. Since handholding/counseling is needed even after setting up the unit, mechanism may be provided and paid for such continuous support.  ■ Parameters of an Ideal Scheme of "Mentoring" that effectively results in creation of substantial Micro & Small Enterprise:  i) Empanelled Udyami Mitras may be associated in Entrepreneurship Development Programmes conducted by Ministries like MSME, Food Processing Industries etc.

S. N	Name of CPA	Quantum o	of Total Handholdin	g Charges being	Range of Activities/Services being offered by	Grouping of services in various stages	of H	es of release andholding ges to		yami Contribu erprise	tion per	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		of Service	Por Setting up of Micro Manufacturing Enterprises (@ Rs 6000/Enterprise at present)	Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at present	Udyami Mitras as per Scheme guidelines	(1, 11, 111)	Udya pres com Stag Stag	ami Mitras [At	( G	eneral Catego	ry)	Scheme recommended	suggestions
		Inade quate & and sugge sted Chang es	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Adequate	Inadequate & and suggested Changes	man	/Enterprise)	For Small manufacturing enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
									Adequate	Inadequat e & and suggested Changes	Inadequate & and suggested Changes		
												•	iii) Provision for uploading copy of loan sanction may be incorporated in the existing web-based software by UM for implementation of RGUMY.  iv) As a part of handholding support to first generation entrepreneur, marketing facilitation may be brought within the scope of RGUMY schematic guidelines  v) RGUMY may be linked with
	89	Page	MoMSME-E	/aluation Study o	f Ongoing Sch	eme " Rajiv Gan	ahi U	dyami Mitra	a Yo	jna"			Government sponsored employment generation programmes for better implementation (e.g. PMEGP).  vi) UMs may play an advisory role while selecting Udyamies under Government sponsored

S. N	Name of CPA	Quantum of To	tal Handholding	Charges being	Range of Activities/Services being offered by		Stages of release of Handholding charges to	Udyami Contribution per Enterprise	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		enterprise at 600	cro anufacturing terprises (@ Rs. 00/Enterprise at esent)	Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at present	Udyami Mitras as per Scheme guidelines	(I, II, III)	Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	( General Category)	Scheme recommended	suggestions
		Inade quate & and sugge sted Chang es	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	For service & micro manufacturing enterprises (@ Rs. 1000/Enterprise) presently enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
								Inadequat e & and suggested Changes  Inadequate & and suggested Changes  Changes		
14	Industries Commissio ner, Gandhinag ar, Gujarat	Rs. 6000	Rs. 8000	Rs. 8000+0.1 % of PC in excess of Rs. 25 Lakh	f Ongoing Sch	eme " Rajiv Gan	√ dhi Udyami Mitr	Should be reduced to Rs. 500		■ Training at regular intervals for UMs and CPAs ■ Award may be awarded to outstanding UM. ■ Parameters of an ideal scheme of 'mentoring that effectively results in creation of substantial Micro & Small enterprise - Publicity Campaigns - Advertisements in local news papers - Interaction meetings with NGOs for increasing their involvement - TV advertisement for promotion of the scheme - Entrepreneurial awareness camps for propagating the idea

S. N	Name of CPA	Quantum of To Paid to UM	otal Handholding	Charges being	Activities/Services being offered by		Stages of release of Handholding charges to	Udyami Contribution per Enterprise	Other procedural changes in the	Any New Component to be added in the Scheme for benefit of MSMEs / Any other
		of Service Enterprise (@ Rs. 4000 per enterprise at present)  Micro Manufacturing Enterprises (@ Rs. 6000/Enterprise at present)		Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of	Udyami Mitras as per Scheme guidelines	(1, 11, 111)	Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	( General Category)	Scheme recommended	suggestions
		Inade quate & and sugge sted Chang es	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	Inadequate & and suggested Changes	For service & micro manufacturing enterprises (@ Rs. 1000/Enterprise) presently presently presently project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present		
								Inadequat e & and suggested Changes  Inadequate & and suggested Changes  Changes		
15	Directorate of Industries, Kanpur, Uttar Pradesh	Page A		aluation Study o	√ f Ongoing Sch	eme " Rajiv Gand	dhi Udyami Mitra	Yojna"		■ Training at regular intervals for UMs and CPAs ■ Award may be awarded to outstanding UM. ■ Parameters of an ideal scheme of 'mentoring that effectively results in creation of substantial Micro & Small enterprise - Publicity Campaigns - Advertisements in local news papers - Interaction meetings with NGOs for increasing their involvement - TV advertisement for promotion of the scheme - Entrepreneurial awareness camps for propagating the idea





# 3.4 FEEDBACK/RESPONSES RECEIVED FROM BENEFICIARIES CONTACTED (UDYAMIES PROVIDED HANDHOLDING SUPPORT BY UMs UNDER RGUMY)

- ➤ As directed by MoMSME the consultants requested 42 Udyami Mitras as per the list provided by MoMSME to provide list of Udyamies to whom they have extended handholding support under RGUMY. Based on details provided by UMs following approach was adopted to contact Udyamies:
  - Number of UM that provided list of Udyamies to whom they have provided handholding support as per the format provided by the consultants (Udyami Name, Registration No, Contact Phone No, Nature of enterprises set up / being set up & stage reached I/II/III as per Guidelines of RGUMY): 29 Nos.
  - List of Udyamies received from UMs that included all requested details of Udyamies including their contact Mob/Land Line No which was extremely necessary for telephonic Interviews = 690 Total Nos.
  - Out of the 690 Udyamies that were telephonically contacted by the consultants the outcome is as follows:
    - ❖ 199 Nos were not related / relevant to RGUMY due to various reasons i.e. Wrong Phone nos, not connected with RGUMY (have not availed any handholding facility from any of the empanelled MoMSME Udyami Mitra under the said scheme, are not even setting up any enterprise at all etc).
    - Out of the remaining about 127 Nos that were telephonically contacted were found to be only registered Udyamies with UM & no further handholding support was provided to them by UM. Hence they were unable to provide any valuable feedback on benefits accrued to them under RGUMY.
    - ❖ Balance 364 Nos of Udyamies that have reached Stage I, II or III were telephonically interviewed by consultants in 14 batches & their batch wise details such as List of UMs covered, number of Udyamies interviewed (Stage Wise), Classification of Udyamies (Category, Gender Wise & according to Educational Qualifications), Type of Training Program attended, major objectives of Udyamies for undergoing training, Status of Udyamies at the time of registration with UM and details of Enterprise set up / being set up by the udyamies have been provided at Annexure 3.1.
  - > The views expressed by Udyamies Interviewed on various aspects related to RGUMY are provided as under:
    - On need of Various Services from UMs as per guidelines of RGUMY

Need for Services from UMs	Udyamies Responses	
	Yes (%)	No (%)

a) Awareness regarding important aspect of Entrepreneurship & setting up of MSMEs	95	5
b) Information on & procedures for availing benefits under various promotional & developmental Govt. Schemes	100	0
c) Guidance on Sources of Easy Finance for Term & Working Capital Loans	85	15
d) Actual Project Implementation		
<ul> <li>i) Identification of suitable project/product/enterprise and preparation of bankable project report for the same</li> </ul>	90	10
<ul><li>ii) Creation of the proprietorship firm/partnership firm/Company/Society/Self Help Group (SHG) etc</li></ul>	50	50
iii) Filing of Memorandum Part –I (as prescribed under MSMED Act 2006) with DIC (EM 1)	80	20
iv) Accessing bank loans, admissible capital subsidy/assistance under various schemes of the Central/State Government and other agencies/organizations/financial institutions/Banks etc. by networking with respective agencies	95	5
v) Assistance and support in establishment of work shed/office	40	60
vi) Sanction of Power load/connection	45	55
vii) Selection of appropriate technology and installation of plant and machinery/office equipment etc	70	30
viii) Obtaining various registrations/licences/clearances/No Objection Certificates (NOCs) etc. form the concerned regulatory agencies/Government departments/local bodies/Municipal authorities etc	80	20
ix) Allotment of Income Tax Permanent Account Number (PAN) and Service Tax/Sales Tax/VAT registration etc	60	40
x) Sanction of working capital loan from the	70	30
banks;		

xii)	Preparation and implementation of	50	50
	marketing strategy for the		
	product/service and market development		
xiii)	Establishing linkage with a mentor for	70	30
	providing guidance in future		
xiv)	Creation of web page and email address	35	65
xv)	Filing of Memorandum ( Part II) with DIC	55	45
	[EM 2]		
e) Ma	naging Your Enterprise (Streamlining	90	10
оре	erations) after successful set up (for		
mir	nimum 6 Months period)		

On the efficacy of "handholding support" services provided by UMs to them

Services provided efficiently by UMs	Udyamies Response	
	Yes (%)	No (%)
a) Awareness regarding important aspect of Entrepreneurship & setting up of MSMEs	85	15
b) Information on & procedures for availing benefits under various promotional & developmental Govt. Schemes	80	20
c) Guidance on Sources of Easy Finance for Term & Working Capital Loans	70	30
d) Actual Project Implementation	75	25
e) Managing Your Enterprise (Streamlining operations) after successful set up (for minimum 6 Months period)	50	50

- Range of Professional Fees that they are willing to pay to Professionals for availing all the services as per RGUMY guidelines for setting up their enterprises.
  - ❖ For setting up of Service Enterprises: Majority of the Udyamies have indicated that total charges for all services should be in the range of Rs.9000-10000 per enterprise

- ❖ For setting up of Micro Manufacturing Enterprises: Majority of the Udyamies have indicated that total charges for all services should be in the range of Rs.14000 to15000 per enterprise
- ❖ For setting up of Small Manufacturing Enterprises: Majority of the Udyamies have indicated that total charges for all services should be approximately 0.5 percent of the Project Cost per enterprise.



**Enterprise set up under RGUMY in Food Processing** 



Imitation Jewellry manufactured by Enterprise set up under RGUMY

#### 3.5 Comments & Suggestions received by MoMSME from few Stakeholders

MoMSME had received suggestions from the following stakeholders that were further discussed personally by the consultants with these stakeholders w.r.t modifications/amendments to be carried in RGUMY. The final suggestions from Stakeholders are elaborated below:

#### a) NIESBUD, Noida

#### I. Related to modifications in Scheme Guidelines

- A. The Category I of Udyami Mitras consisting of the three National level EDIs, (i.e. NIESBUD, NOIDA; IIE, Guwahati and NIMSME, Hyderabad), MSME-DIs/Branch MSME-DIs, KVIC, NSIC, Coir Board etc., should be reviewed and only those institutions should find place in the Category which are, experienced, willing, have necessary wherewithal and adequate manpower for undertaking the work under the Scheme.
- B. A new category of Udyami Mitras consisting of individuals, professionals, Industry officials, consultants etc. which have considerable experience in development of entrepreneurs may be included.
- C. The list of duties/responsibilities of Udyami Mitras being quite vast and exhaustive and the scale of assistance available to Udyami Mitras under the

Scheme needs to be suitably revised upwards for all the categories of enterprises as suggested below:

- For Service Enterprises it should be Rs. 10,000 per Enterprise.
- For Micro Manufacturing Enterprise it should be Rs. 15,000 per enterprise.
- The handholding charges for manufacturing enterprises having investment in Plant and Machinery more than Rs. 25 lakh, the handholding charges may be Rs. 20,000/- plus 0.5% of project cost in excess of Rs 25 lakh. The additional charges shall be payable by the beneficiary only.

#### D. A recommended regrouping of milestones is provided below:

- a) The milestones should be grouped in four stages instead of the present three stages. 40%, 30%, 20% and 10% handholding charges should be paid to Udyami Mitras on completion of these stages.
- b) Stage I would include Activities 1 (a) to 1 (g) as per Scheme Guidelines and Clause No. 8.2.1
- c) Filing of EM-I should be moved from stage I (existing) to Stage –II (new).
- d) Stage-II (new) should just include filing of EM-I, Identification and Selection of appropriate technology, plant and machinery/ office equipment etc. and release of Term Loan / Bank credit. Accordingly all other milestones of Stage-II (existing) should be moved away to Stage-III(new) i.e. from 2 (C) to 2 (S).
- e) Filing of EM-II should not be required for Service Enterprises and for manufacturing enterprises the same should be part of Stage-III (new).
- f) Stage-III (existing) should be renamed as Stage-IV without any changes in the milestones.

### II. Related to modifications in Implementation of Scheme

- i) The verification of credentials and assessment of capabilities of probable Udyami Mitras (Category II & III) to be done at the level of Director/Commissioner of Industries – State / UT Govt & District Industries Centres (DICs) is required to be undertaken in a careful and effective manner so as to ensure that the Scheme does not become a "parking lot" for agencies/persons who don't have any other business in hand and come over to the Scheme only for survival.
- ii) The Refresher Training as distinct from the basic training for Udyami Mitras should be organized at field level at regular intervals which inter-alia would provide a platform for discussing the problem areas/difficulties encountered by the Udyami Mitras in providing the required assistance during the intervening period and discussing ways and means of overcoming the same. It is advisable that the representatives of the Banks and support organizations should also be associated with such exercise.

- iii) The UM Training Module/Program of 3 Days duration & Rs. 3000 Rs. 4500 per participant charges is inadequate as only basic can be taught to UMs. In order to build the capacity of UMs which is not upto the mark at present it is recommended that the Training Program for UMs should be upgraded to 1 week duration (3 days for basic of RGUMY Scheme & balance 4 days for Technical / practical aspects related to enterprise setting) and Rs. 10,000 should be provided to Training Institute / EDI per participant under the Scheme.
- iv) The provision of training should also be made for the officials of District Industries Centres (DICs) and the concerned officials of the Office of Director/Commissioner of Industries of the States/UTs. This would provide the requisite orientation and motivation to the concerned officials towards effective implementation of the Scheme.
- v) Despite completion of formalities and rendering all the required assistance pertaining to a particular stage, further work is held up owing to non-receipt of approval/clearances from the concerned agencies. This is specially so in case of stages like grant of term loan by the banks, power connection, pollution clearance, registration under different statutes etc.
- vi) Prompt and Hassle Free Release of Financial Assistance to Udyami Mitras: The claims of Udyami Mitras for the release of hand-holding charges also need to be processed in a prompt, positive and time-bound manner so that they are not discouraged from continuing working under the Scheme. In this regard, proper orientation/sensitization needs to be provided to the Claim Processing Authorities/Agencies.
- vii) Adequate Publicity of the Scheme: The Scheme may be given more aggressive publicity so that increasing number of prospective beneficiaries may avail the services of empanelled Udyami Mitras.
- viii) Technical glitches in registration procedure of Udyami Mitras should be promptly removed.
- ix) Organizations showing excellent performance in registration of Udyami Mitras and Udyami Mitras showing such performance should be publically honoured.
- x) A District level Committee for reviewing the progress of the Scheme at regular intervals, may be formed.

#### b) NSIC Ltd, New Delhi

- i) Currently KVIC is the sole nodal agency for implementing Prime Minister's Employment Generation Programme (PMEGP) which provides subsidized rates of interest on term loans. The PMEGP Scheme should be allowed to be implemented by the other premier organizations of the Ministry of MSME. This will enable the enrolled candidates in these organizations to be preferred for financial assistance under PMEGP scheme.
- ii) The handholding charges are not commensurate with the level of effort required to be put in by the Udyami Mitra for establishment of a successful enterprise for the 1st Generation Udyami. The amount of handholding charges should at least be the following to make the implementation of the scheme more attractive for the Udyami Mitra:
  - a) For setting up of Service Enterprises: Rs. 20,000/-
  - b) For setting up Micro Manufacturing Enterprises: Rs. 25,000/-
  - c) For setting up of Small Manufacturing Enterprises: Rs. 25,000 + 0.1% of PC.
- iii) Milestones should be rationalized to award the efforts of the Udyami Mitra for key milestones completed e.g. the first installment of 50% of handholding charge should be given on completion of Stage I; 35% on Stage II and balance 15% on Stage III.
- iv) It should be mandatory on the agencies (such as DIC office, KVIC and related financial institutions, tax authorities, etc.) involved in completion of RGUMY milestones to accept and respond to application of RGUMY enrolled Udyamis, within stipulated time period.

#### c) O/o DC (MSME), New Delhi

- i) Rates of financial assistance to the Udyami Mitras in the form of Handholding charges should be suitably enhanced.
- ii) Procedural requirement for release of funds should be simplified for which suggestions should be invited from Udyami Mitras, Director /Commissioner of Industries of State Governments and other organizations which are working at the grass root level.
- iii) Targets should be assigned for MSME DIs as they are imparting training on EDPs/ESDPs/BSDPs to prospective entrepreneurs. Tracking system (follow up) has to be developed by them thereby leading to handholding under RGUMY.

#### d) Director of Industries, U.P.

Director of Industries, UP has suggested creation of a dedicated RGUMY Cell at the CPA level and provision under the scheme for meeting the administrative expenses of the CPA. An amount of such expenses may be restricted to a certain percentage (say 10%) of the actual amount disbursed, as handholding charges to Udyami Mitras, by the CPA.

# QUESTIONNAIRE FOR CLAIM PROCESSING AUTHORITIES (CPAs) Under the Scheme "Rajiv Gandhi Udyami Mitra Yojana"

1.	CPA Contact Details				
1.					
	NAME	ADDRESS			
	Ph:				
	Email ID	WEBSITE			
2	N 00 : " (D 1 :				
2.	Name & Designation of Respondent				
2	Tatal Number of Francis all ad Helicare: NA:huga /I	IN 4 a \	Catagomil	Cotocomill	Catagoriu
3.	Total Number of Empanelled Udyami Mitras (L	JIVIS)	Category I	Category II	Category III
	(category wise)				
4.	Please provide details on mechanism being add	opted			
	w.r.t implementation & monitoring of RGUMY				
	a) Processing of Applications from Potent	ial UMs			
	for Empanelment with MoMSME				
	b) Maintaining Accounts & Records				
	,				
	a) Claims Dragossing of LINAs				
	c) Claim Processing of UMs				
5.	Kindly provide details on Key Manpower & faci	lities			
	specifically for managing of RGUMY				
	List of Major Equipment				
	- List of Major Equipment				
	<ul><li>Linkage with MoMSME - RGUMY Cell</li></ul>				
	<ul> <li>Key Manpower for various functions</li> </ul>				
	- Key Manpower for Various functions				
	(a) In-house (Designation, Nos, Back	ground,			
	Experience)				

	(b) Outsour Experier	ced (Designation, I	Nos, Background,				
	(c) Major Capacity B	•					
	rovide following details	•	ning related to implement	tation of RGI	JMY in your are	ea of	
Total N Applica received potentia for Empane & proce	tions UMs I from Empanelled II UMs with MoMSME Iment	Approx No. of UMs Actively implementing RGUMY	Claims received from UMs & processed		. of Entrepreneu under RGUMY	rs	_
	a) Category I		a) Total Nos	a) Total N	Nos		
	b) Category II		b) Total Claims received (Rs. Lacs)	b) Total Ud (Rs. Lacs)	dyami Contributio	on	
	c) Category III		c) Total Handholding Charges released (Rs. Lacs)	c) No. of E	Enterprises Actua	lly Setup	
7.	According to you ha						
	a) Meeting the over	erall objectives o	f the Scheme (Tick)	Y	es No	P	artially
	If No, Kindly specify	reasons & const	raints for the same				
	b) Creation of I entrepreneurs	New Enterprise	s by first generation	n/other Ye	es No	P	artially
8.	,	•	ations could be carried of sin setting enterprises &				
				Adequate		equate & ted Change	es
	a) Quantum of t paid to Udyami		g charges being				

	(i) Setting up of Service Enterprises (@Rs. 4000 per enterprise at present)	
	<ul><li>(ii) Setting up of Micro Manufacturing Enterprises (@ Rs. 6000/Enterprise at present)</li></ul>	
	(iii) Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at present	
	b) Range of Activities/Services being offered by Udyami Mitras as per Scheme guidelines	
	c) Grouping of services in various stages (I, II, III)	
	d) Stages of release of Handholding charges to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	
	e) Udyami Contribution per Enterprise ( General Category) (i) For service & micro manufacturing enterprises (@ Rs. 1000/Enterprise) presently (ii) For Small manufacturing enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present	
	f) Other procedural changes in the Scheme	
	g) Any New Component to be added in the Scheme for benefit of MSMEs	
9.	Can you based on your long experience in Entrepreneurship of an ideal Scheme of "MENTORING" that effectively resu Enterprises	

## **QUESTIONNAIRE FOR EMPANELLED UDYAMI MITRAS**

(Supported by MoMSME under the Scheme "Rajiv Gandhi Udyami Mitra Yojana")

1.	Name of the Udyami Mitra	Address	UM Code
2.	Contact Details		
	Ph:	Email ID:	
	Website		
3.	Name & Designation of the Respondent	Dsd sadsd asds sds dsd	
4.	Year of Establishment & Empanelment as Udyami Mitra with MoMSME		
5.	Name of Head of Oraganisation		
6.	Legal Status (Please tick)		rust Other
7.	Category of Udyami Mitra (Please tick)	I II	III
8.	Total Udyamies Registered till date (Nos)		
9.	Major Objectives of Setting up the organisate development (Training & Handholding supp		

<sup>12 |</sup> P a g e MoMSME-Evaluation Study of Ongoing Scheme "Rajiv Gandhi Udyami Mitra Yojna"

	setting up Enterprises)
10.	Kindly provide details on available Manpower & Infrastructural facilities related to Udyami Mitra Activity only  Overall Handholding capacity (Nos of Entrepreneurs that can be supported) at any given time
	<ul> <li>Key Manpower for providing Handholding Services to Entrepreneurs</li> </ul>
	(a) In-house (Designation, Nos, Background)
	(b) Outsourced (Designation, Nos, Background)

	(c) Major Capacity Building /Training Measures adopted for implementation of RGUMY	
11.		any financial Assistance from M/o MSME under RGUMY for
	rendering handholding Support to Ud	dyamies in setting up of their Enterprises. If yes provide details:
a)	Name of CPA	
b)	Total Handholding Charges claimed from CPA (Rs. Lacs)	
c)	Total Handholding Charges Released by CPA (Rs. Lacs)	
d)	Major Difficulties Encountered in obtaining Claims	
e)	Total Contribution from Udyamies (Rs. Lacs)	
f)	Handholding Support provided to Udyamies (Nos)	
g)	Actual Enterprises set up by Udyamies (Nos)	
h)	Total Approx. Capital Investment in Enterprises set up by Udyamies (Rs. Lacs)	
i)	Total Estimated Employment generation in Enterprises Setup (Nos)	
j)	Major Reasons for failure of other Udyamies	

12.	According to you has RGUMY been successful in :				
	a) Meeting the overall objectives of the Scheme		Yes	No	Partially
	If No, Kindly specify reasons & constraints for the same				
			T.w.		
	<ul> <li>b) Creation of New Enterprises by first generation entrepreneurs</li> </ul>		Yes	No	Partially
13.	In your view what changes/modifications could be carriuseful for prospective Entrepreneurs in setting enterpri				
	a) Quantum of total Handholding charges being paid to Udyami Mitras	Adequate		dequate ested Ch	
	(i) Setting up of Service Enterprises (@Rs. 4000 per enterprise at present)				

(ii) Setting up of Micro Manufacturing Enterprises (@ Rs. 6000/Enterprise at present)	
(iii) Setting up of Small Manufacturing Enterprises (@ Rs. 6000 plus 0.1% of project cost in excess of Rs. 25 Lacs - Max Rs. 10,000) per Enterprise at present	
b) Range of Activities/Services being offered by Udyami Mitras as per Scheme guidelines	
c) Grouping of services in various stages (I, II, III)	
d) Stages of release of Handholding charges to Udyami Mitras [At present completion of Stage I (25%); Stage II (60%) and Stage III (15%)]	
e) Udyami Contribution per Enterprise ( General Category)  (i) For service & micro manufacturing enterprises (@ Rs. 1000/Enterprise) presently  (ii) For Small manufacturing enterprises (@Rs. 1000 plus 0.1% of project cost in excess of Rs. 25 Lacs – Max Rs 10,000) per enterprise at present	
f) Other procedural changes in the Scheme	

g) Any New Component to be added in the Scheme for benefit of MSMEs	

## **QUESTIONNAIRE FOR BENEFICIARIES (UDYAMIES)**

(Registered Entrepreneurs who have availed Handholding Support from Udyami Mitras to set up their Enterprises) under MoMSME Scheme (RGUMY)

1.	Name (Mr/Ms/Mrs)	
2.	Enterprise Name (If any)	
3.	Contact Details	
	Address	
	Ph	Email ID
4.	Category (Please Mark)	☐ General ☐ SC ☐ ST ☐ PH ☐ NER
5.	Educational Qualifications (Please Tick)	Upto 8 <sup>th</sup> 10 <sup>th</sup> 12 <sup>th</sup> Graduation & Above
6.	Details of the Training Program Attended (EDP,SDP, ESDP, VT	-)
	a) Name of Training Program/Course	
	b) Year & Total Duration (Weeks)	
	c) Name & Location of Training Institute	
	d) Major Reasons/Objectives of Training	
7.	Name of Udyami Mitra enrolled with & your registration No	
8.	Status at the time of registration with Udyami Mitra (Please Mark)	Wage Employed Self Employed

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		Unemploy	yed [		
9.	Kindly provide details on the Enterprise being set up/already	set up by y	ou:		
	a) Location				
	b) Is it a Service or Manufacturing Enterprise				
	c) Nature of major Services/Products				
	d) Total project Cost (Approx) Rs. Lacs				
	e) Own Contribution (Rs. Lacs)				
	f) Stage Completed as per RGUMY Guidelines (Tick ) & time taken to reach ( mon	ı			
	g) Manpower employed/to be employed (Nos)				
10.	<ul> <li>Kindly provide your views on:         <ul> <li>a) Efficacy of "Handholding Support" services provided managing your enterprise as per guidelines of RGUM'</li> <li>b) Need of these services</li> </ul> </li> </ul>	•			otion)
		Need for Service		Service provide efficiently UM	ed .
		Yes	No	Yes	No
	f) Awareness regarding important aspect of Entrepreneurship & setting up of MSMEs				
	g) Information on & procedures for availing benefits under various promotional & developmental Govt. Schemes				
	<ul> <li>h) Guidance on Sources of Easy Finance for Term &amp; Working Capital Loans</li> </ul>				
	i) Actual Project Implementation				
	xvi) Identification of suitable project/product/enterprise and preparation of bankable project report for the same				
	xvii) Creation of the proprietorship firm/partnership firm/Company/Society/Self Help Group (SHG) etc				
	xviii) Filing of Memorandum Part –I (as prescribed under MSMED Act 2006) with DIC (EM 1)				

				1			
	xix)	Accessing bank loans, admissible capital					
		subsidy/assistance under various schemes of					
		the Central/State Government and other					
		agencies/organizations/financial					
		institutions/Banks etc. by networking with					
		respective agencies					
	xx)	Assistance and support in establishment of					
	,	work shed/office					
	.,	<u> </u>					
	xxi)	Sanction of Power load/connection					
	xxii)	Selection of appropriate technology and					
		installation of plant and machinery/office					
		equipment etc					
	xxiii)	Obtaining various					
	,	registrations/licences/clearances/No					
		Objection Certificates (NOCs) etc. form the					
		concerned regulatory agencies/Government					
		departments/local bodies/Municipal					
		authorities etc					
	xxiv)	Allotment of Income Tax Permanent Account					
		Number (PAN) and Service Tax/Sales Tax/VAT					
		registration etc					
	xxv)	Sanction of working capital loan from the					
		banks;					
	xxvi)	Arranging tie up with raw material suppliers					
	xxvii)	Preparation and implementation of marketing					
	******	strategy for the product/service and market					
		development					
	xxviii)	Establishing linkage with a mentor for					
	XXVIII)						
		providing guidance in future					
	xxix)	Creation of web page and email address					
	xxx)	Filing of Memorandum ( Part II) with DIC [EM					
	,	2]					
	;) NA-	<u> </u>			-		
		naging Your Enterprise (Streamlining					
		erations) after successful set up (for minimum 6					
		onths period)					
11.	-	u benefit from the "Handholding Support" extended b	by Udyami		Yes	No	Partially
	Mitra	under RGUMY					· · · · · · · · · · · · · · · · · · ·
12	Dial	u alca usa Uduami Habalina	found it	f. J.		1	
12.	סומ yo	u also use Udyami Helpline <sub>Y/N</sub> If Yes, Did you	iouna it use	iul?	Yes	No	Partially
13.	Is ther	e a need to add any critical					
13.		es to the above range of					
	service						
	3CI VICE						

14.	According to you for the services listed in Q 10 to be provided efficiently to Udyamies what should
	be the appropriate and suggested Stages of its payment

#### LIST OF ORGANISATIONS CONTACTED DURING THE EVALUATION STUDY

#### A. Ministry of MSME

1. Mr. U Viswanadham

**Deputy Secretary (SME)** 

Ministry of Micro, Small and Medium Enterprises

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7<sup>th</sup> Floor, A-Wing, Udyog Bhavan,

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Email: u.viswanadham@nic.in

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2. Mr PS Verma, Under Secretary

Ministry of Micro, Small & Medium Enterprises

P-II Section, Udyog Bhawan

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Tel:011-23061636, Fax:011-23061756

3. Mr. Umesh Dixit, Manager

**RGUMY Cell.** 

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## B. Claim Processing Authorities and other Apex Organizations under MoMSME

1. Dr. P Udaya Shankar, DG Incharge

Email: pus@nimsme.org

Dr. C. Rani Kadiyala, Director

School of Entrepreneurship & Extension

National Institute of Micro, Small and Medium Enterprises (NiMSME)

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Yousufguda, HYDERABAD- 500 045 (INDIA)

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Ph: 040-23608317, 0402363300

Fax: +91-40-23608547 / 23608956 / 23541260

Email: Kadiyala.rani@gmail.com

Website: www.nimsme.org

2. Er. W. Ranjit Singh, Nodal Officer (RGUMY)

Mr. Bhrigu Medhi, Coordinator (Email: badalmartin@gmail.com)

## **Indian Institute of Entrepreneurship (IIE)**

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Fax: 0361 2300325 Email: wranjit@yahoo.com

Web: www.iie.nic.in

3. Ms. Rita Sengupta, Director (Beh. Science)

Mr. Sunil Bhardwaj, Deputy Director Email: <a href="mailto:sunilbhardwaj6@aol.com">sunilbhardwaj6@aol.com</a>

Mob: 09818719127

## National Institute for Entrepreneurship & Small Business Development (NIESBUD)

A-23, Sector-62, Industrial Area, Phase- II Noida - 201301, U.P Ph: 0120-2403051,52,53 Fax: 0120-2403057,62 Website: http://niesbud.nic.in/

4. Mr. Pralay Dey, General Manager

(Email: pdey@nsic.co.in)

Mr. Binod Kumar, Manager (TISDC)

(Email:tech@nsic.co.in)

**National Small Industries Corporation Ltd., (NSIC)** 

NSIC Bhavan, Okhla Industrial Estate,

New Delhi - 110020

Tel.: ++91-11-26926275, 26926145

Fax: ++91-11-26927502 Website: www.nsicindia.com

5. Mr. K. S. Rao, Director (PMEGP)

Mr. R.S Rao, Development Officer

## Khadi & Village Industries Commission

3, Iria Road, Vile Parle (West) Mumbai – 400056. Maharastra

Ph. No/ 022-26713686, 26714325, 26716323

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6. Mr. Pankaj Garg,

Joint Development Commissioner & Coordinator (Udyami Helpline)

O/o DC (MSME)

Nirman Bhawan

New Delhi - 110011

Ph. No. 011-23061726 (Telefax)

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7. Mr. Sarabjit Singh, Joint Director (Credits),

Directorate of Industries,

Govt. of Punjab,

17 Bays Building, Sector 17-A.

Chandigarh.

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## 8. Mr. J. D. Kappor, Joint Director

#### **Director of Industries & Commerce**

Government of Haryana 30 Bays Building, Sector -17

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# Summary of responses received from Udyamies interviewed telephonically who have availed of Handholding Support from UMs under MoMSME-RGUMY

1. (i) (ii) (iii) (iv)	National Institute for Enter Uttar Pradesh Jhunjhunu Zila Paryavarn S	y Founda rpreneur Sudhar Sa	ation of Global E ship & Small Bu amiti, Jhunjhunu	· · · · · · · · · · · · · · · · · · ·				
2.	Udyamies interviewed & their	_	per guidelines o los (Total)	of RGUM	Y :			
		b) Stag	ge I	:	10Nos			
		c) Stag	je II	:	11Nos			
		d) Stage III		:	20Nos			
3.	Classification of Udyamies inte	erviewed	as per their cat	egory :				
		a)	General	:	75 %			
		b)	SC/ST		:	25 %		
		c)	PH		:	0 %		
		d)	NER		:	0 %		
4.	Classification of Udyamies inte	erviewed	as per Gender :					
		a)	Male		:	60 %		
		b)	Female		:	40 %		

5. Educational Qualifications of Udyamies interviewed:

	a)	Upto 8 <sup>th</sup>	:	10 %
	b)	10 <sup>th</sup>	:	30 %
	c)	12 <sup>th</sup>	:	40 %
	d)	Graduation & Above	:	20 %
6. Type of Training programme at	tended k	oy Udyamies :		
	a)	EDP	:	45 %
	b)	Any SDP/ ESDP :	35 %	
	c)	VT	:	20 %
7. Major objectives of Udyamies for	underg	oing training :		
	a)	Skill Development		20 %
	b)	Enter. Dev.		80 %
8. Status of Udyamies at the time	of Regis	tration with UM :		
	a)	Wage Employed	:	10 %
	b)	wish to diversify i.e. set		ad some enterprise but e other enterprise)
		: 40 %		
	c)	Unemployed	:	50 %
9. Nature of Enterprises set up / b	eing set		ewed	
	a)	Service 60 % Mfg. 40	) %	
	b)	Micro 100 % Small 0	%Medi	um 0 %
	c)	Range of total Project C	Cost :	
	d)	<ul> <li>Rs. 10 to 25 lacs</li> <li>Rs. 05 to 10 lacs</li> <li>Rs 25000 to 2.5 lac</li> <li>Typical time taken to re</li> </ul>		n start date :
	,	• Stage I	:	06 Months

Stage II : 12 MonthsStage III : 18 Months

e) Typical range of manpower employed / to be employed per enterprise :

• Service Enterprise: 02 to 04 Nos.

f)

Mfg. Enterprise : 05 to 10 Nos.
 Typical means of finance as% of project cost

Own Contribution : 10 %
Govt. Subsidy : 25 %
Loan from Banks/FIs : 65 %

## Summary of responses received from Udyamies interviewed telephonically who have availed of Handholding Support from UMs under MoMSME-RGUMY

List of UMs covered: (Name, Location, State)

Indian Industries Association, Lucknow, U.P. MCED, Aurangabad, Mumbai, Maharashtra

3.

(v)

(vi)

(vii)	CEDMAP Bhopal CVTA Proj	ject, Bho	ppal, M.P.			
4.	Udyamies interviewed & th	_	e as per guidelir <b>Nos</b> (Total)	nes of RO	SUMY :	
		b) Stag	ge I	:	07Nos	
		c) Stag	ge II	:	16Nos	
		d) Stag	ge III	:	01Nos	
3. C	lassification of Udyamies inte	rviewed	as per their cate	egory :		
		a)	General	:	20 %	
		b)	SC/ST		:	80 %
		c)	PH		:	0 %
		d)	NER		:	0 %
4. C	lassification of Udyamies inte	rviewed	as per Gender :			
		a)	Male		:	35 %
		b)	Female		:	65 %
5. E	ducational Qualifications of U	dyamie	s interviewed :			
		a)	Upto 8 <sup>th</sup>		:	10 %
		b)	10 <sup>th</sup>		:	15 %
B Pag	e MoMSME-Evaluation Stu	dy of Or	ngoing Scheme '	ʻ Rajiv G	andhi Ud	dyami Mitr

	c)	12 <sup>th</sup>	:	30 %
	d)	Graduation & Above	:	45 %
6. Type of Training programme at	tended	by Udyamies :		
	a)	EDP	:	50 %
				30 %
	b)	Any SDP/ ESDP:	50 %	
	c)	VT	:	00 %
7. Major objectives of Udyamies fo	r underg	oing training :		
	a)	Skill Development		35 %
	b)	Enter. Dev.		65 %
8. Status of Udyamies at the time	of Regis	stration with UM :		
	a)	Wage Employed	:	30 %
	b)	Self Employed (those to diversify i.e. set up s 40 %		d some enterprise but wish ner enterprise) :
	c)	Unemployed	:	30 %
9. Nature of Enterprises set up / b	_			
	a)	Service 90 % Mfg. 1	0 %	
	b)	Micro 100 % Small (	) %Medi	um 0 %
	c)	Range of total Project (	Cost :	
	g)	<ul> <li>Rs. 10 to 25 lacs</li> <li>Rs. 05 to 10 lacs</li> <li>Rs 25000 to 2.5 lac</li> <li>Typical time taken to re</li> <li>Stage I</li> <li>Stage III</li> <li>Stage III</li> </ul>		m start date : 6 Months 12 Months 18 Months
39   Page <i>MoMSME-Evaluation Stu</i>	dy of On			

- h) Typical range of manpower employed / to be employed per enterprise :
  - Service Enterprise: 01 to 02 Nos.
  - $\bullet \quad \mathsf{Mfg.} \; \mathsf{Enterprise} \qquad : \qquad \mathsf{02} \; \; \mathsf{to} \; \mathsf{05} \; \mathsf{Nos}.$
- i) Typical means of finance as% of project cost

Own Contribution : 70 %
Govt. Subsidy : 15 %
Loan from Banks/FIs : 15 %

## Summary of responses received from Udyamies interviewed telephonically who have availed of Handholding Support from UMs under MoMSME-RGUMY

List of UMs covered: (Name, Location, State)

(viii)

Radha Krishan Shikhan Seva Samiti, Mau, Uttar Pradesh.

(ix) (x)	The Center for Entreprened Jumko Consultancy Service		-	_	-	
6.	Udyamies interviewed & th	_	e as per guidelin l <b>os</b> (Total)	es of RG	iUMY :	
		b) Stag	e I	:	00Nos	
		c) Stag	e II	:	08Nos	
		d) Stag	e III	:	13Nos	
3. Cla	assification of Udyamies inte	rviewed	as per their cate	egory :		
		a)	General	:	24 %	
		b)	SC/ST		:	34 %
		c)	PH		:	02 %
		d)	NER		:	40 %
4. Cla	assification of Udyamies inte	rviewed	as per Gender :			
		a)	Male		:	80 %
		b)	Female		:	20 %
5. Ed	ucational Qualifications of U	dyamies	interviewed :			
		a)	Upto 8 <sup>th</sup>		:	10 %
		b)	10 <sup>th</sup>		:	20 %
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6. Type of Training programme attended by Udyamies:  a) EDP : 35 % b) Any SDP/ ESDP : 30 % c) VT : 35 %  7. Major objectives of Udyamies for undergoing training: a) Skill Development 30 % b) Enter. Dev. 70 %  8. Status of Udyamies at the time of Registration with UM : a) Wage Employed : 25 % b) Self Employed : 30 %
a) EDP : 35 % b) Any SDP/ ESDP : 30 % c) VT : 35 %  7. Major objectives of Udyamies for undergoing training: a) Skill Development 30 % b) Enter. Dev. 70 %  8. Status of Udyamies at the time of Registration with UM : a) Wage Employed : 25 % b) Self Employed : 30 %
b) Any SDP/ ESDP: 30 %  c) VT : 35 %  7. Major objectives of Udyamies for undergoing training: a) Skill Development 30 % b) Enter. Dev. 70 %  8. Status of Udyamies at the time of Registration with UM: a) Wage Employed : 25 % b) Self Employed : 30 %
7. Major objectives of Udyamies for undergoing training:  a) Skill Development 30 % b) Enter. Dev. 70 %  8. Status of Udyamies at the time of Registration with UM:  a) Wage Employed : 25 % b) Self Employed : 30 %
7. Major objectives of Udyamies for undergoing training:  a) Skill Development 30 % b) Enter. Dev. 70 %  8. Status of Udyamies at the time of Registration with UM:  a) Wage Employed : 25 % b) Self Employed : 30 %
a) Skill Development 30 % b) Enter. Dev. 70 %  8. Status of Udyamies at the time of Registration with UM: a) Wage Employed : 25 % b) Self Employed : 30 %
a) Skill Development 30 % b) Enter. Dev. 70 %  8. Status of Udyamies at the time of Registration with UM: a) Wage Employed : 25 % b) Self Employed : 30 %
b) Enter. Dev. 70 %  8. Status of Udyamies at the time of Registration with UM:  a) Wage Employed: 25 %  b) Self Employed: 30 %
8. Status of Udyamies at the time of Registration with UM:  a) Wage Employed: 25 %  b) Self Employed: 30 %
a) Wage Employed : 25 % b) Self Employed : 30 %
a) Wage Employed : 25 % b) Self Employed : 30 %
a) Wage Employed : 25 % b) Self Employed : 30 %
b) Self Employed : 30 %
c) Unemployed (those who had some enterprise but wish to
diversify i.e. set up some other enterprise) : 45 %
9. Nature of Enterprises set up / being set up by Udyamies interviewed (only among of those who have completed any stage)
a) Service 80 % Mfg. 20 %
b) Micro 95 % Small 05 %Medium 0 %
c) Range of total Project Cost :
• Rs. 10 to 25 lacs 20 %
<ul> <li>Rs. 05 to10 lacs 80% %</li> <li>j) Typical time taken to reach from start date :</li> </ul>
• Stage I : 6 Months

c) 12<sup>th</sup> : 40 %

Stage II : 12 MonthsStage III : 18 Months

k) Typical range of manpower employed / to be employed per enterprise :

• Service Enterprise: 3 to 5 Nos.

Mfg. Enterprise : 05 to 10 Nos.
 Typical means of finance as% of project cost

Own Contribution : 50 %
 Govt. Subsidy : 0 %
 Loan from Banks/Fls : 50 %

# Summary of responses received from Udyamies interviewed telephonically who have availed of Handholding Support from UMs under MoMSME-RGUMY

7. (xi) (xii) (xiii)	List of UMs covered: (Name, Location, State) Gulbarga Industrial Estate Manufactures Association, Gulbarga, Karnataka Information Technology & Consultancy Services, Dharmnagar, Tripura Institute of Management & Marketing studies, Cuttack, Orissa							
8.	Udyamies interviewed & th		e as per guidelin los (Total)	es of RG	iUMY :			
		b) Stag	ge I	:	09Nos			
		c) Stage II		:	10Nos			
		d) Stage III		:	30Nos			
3. Classification of Udyamies interviewed as per their category :								
		a)	General	:	50 %			
		b)	SC/ST		:	08 %		
		c)	PH		:	02 %		
		d)	NER		:	40 %		
4. Classification of Udyamies interviewed as per Gender:								
		a)	Male		:	60 %		
		b)	Female		:	40 %		
5. Ed	lucational Qualifications of U	dyamies	interviewed:					
		a)	Upto 8 <sup>th</sup>		:	8 %		

	c)	12 <sup>th</sup>	•	28 %
	d)	Graduation & Above	:	20 %
<ol><li>Type of Training prog</li></ol>	ramme attende	d by Udvamies:		
o. Type of Hammig progr				CE 0/
	a)	EDP	:	65 %
	b)	Any SDP/ ESDP :	20 %	
	c)	VT	:	15 %
7. Major objectives of Udy	yamies for unde	ergoing training :		
	a)	Skill Development		40 %
	b)	Enter. Dev.		60 %
8. Status of Udyamies at	t the time of Reg	gistration with UM :		
8. Status of Udyamies at	t the time of Reફ a)	gistration with UM : Wage Employed	:	05 %
8. Status of Udyamies at		Wage Employed	e who h	ad some enterprise bu
8. Status of Udyamies at	a)	Wage Employed  Self Employed (those wish to diversify i.e. se	e who h	ad some enterprise bu
8. Status of Udyamies at	a) b)	Wage Employed  Self Employed (those wish to diversify i.e. see : 45 %	e who h	ad some enterprise bu me other enterprise)
	a) b) c)	Wage Employed  Self Employed (those wish to diversify i.e. see : 45 %	e who het up son	ad some enterprise bu me other enterprise)
	a) b) c)	Wage Employed  Self Employed (those wish to diversify i.e. se : 45 %  Unemployed	e who het up son	ad some enterprise bu me other enterprise)
	a) b) c) set up / being s	Wage Employed  Self Employed (those wish to diversify i.e. se : 45 %  Unemployed  The table of the second of the s	e who het up soi	ad some enterprise bu me other enterprise)
	a) b) c) set up / being s a)	Wage Employed  Self Employed (those wish to diversify i.e. se : 45 %  Unemployed  The table of the second of the s	e who het up soo : iewed 50 %	ad some enterprise bu me other enterprise) 50 %

b) 10<sup>th</sup> : 44 %

• Rs 25000 to 2.5 lacs 40 %

m) Typical time taken to reach from start date:

Stage I : 6 Months
 Stage II : 12 Months
 Stage III : 18 Months

n) Typical range of manpower employed / to be employed per enterprise :

Service Enterprise: 02 to 05 Nos.

o)

• Mfg. Enterprise : 05 to 10 Nos. Typical means of finance as% of project cost

Own Contribution : 10 %
Govt. Subsidy : 25 %
Loan from Banks/FIs : 65 %

List of UMs covered: (Name, Location, State)

9.

i) ii) :::\	ICM Prashikshan Sansh	ship Network (MEN), Aizwal, Mizoram an, Jaipur, Rajasthan							
iii) iv)	RCED, Punjab RCED, Himachal Prades	sh							
10.	Udyamies interviewed		ge as per guide <b>Nos</b> (Total)	elines of I	RGUMY :	:			
		b) Sta	age I	:	09No	os			
		c) Sta	ige II	:	01No	os			
		d) Sta	age III	:	40No	os			
3. C	lassification of Udyamies	interviewe	d as per their o	ategory :	:				
		a)	General	:	18 %	,			
		b)	SC/ST		:	72 %			
		c)	PH		:	00%			
		d)	NER		:	10 %			
4. C	lassification of Udyamies	interviewe	d as per Gende	er:					
		a)	Male		:	80 %			
		b)	Female		:	20 %			
5. E	ducational Qualifications	of Udyami	es interviewed	:					
		a)	Upto 8 <sup>th</sup>		:	52 %			
		b)	10 <sup>th</sup>		:	28 %			

		c)	12 <sup>th</sup>	1	:	16 %
		d)	Gra	duation & Above	:	04 %
6. Ty	pe of Training programme at	tended b	y U	dyamies :		
		a)	EDF	)	:	90 %
		b)	Any	SDP/ ESDP :	10 %	
7. Ma	jor objectives of Udyamies for	underg	oing	training:		
		a)	Skil	l Development		14 %
		b)	Ent	er. Dev.		82 %
		c)	VT			04 %
8. St	atus of Udyamies at the time	of Regist	trati	on with UM :		
		a)	Wa	ge Employed	:	30 %
		b)		Employed (those h to diversify i.e. set : 40 %		d some enterprise but e other enterprise)
		c)	Une	employed	:	30 %
9. N	ature of Enterprises set up / b	eing set	up k	y Udyamies intervie	ewed	
		a)	Ser	vice 25 % Mfg. 75	5 %	
		b)	Mic	ro 100 % Small 0	%Mediu	um 0 %
		c)	Rar	ge of total Project C	Cost :	
		p)	• • Typ •	Rs. 1.25 to 05 lacs Rs 25000 to 1.25 la ical time taken to re Stage I Stage II		n start date : 06 Months 12 Months

• Stage III : 18 Months

q) Typical range of manpower employed / to be employed per enterprise :

• Service Enterprise: 01 to 02 Nos.

r)

• Mfg. Enterprise : 02 to 05 Nos. Typical means of finance as% of project cost

Own Contribution : 10 %
 Govt. Subsidy : 25 %
 Loan from Banks/Fls : 65 %

List of UMs covered: (Name, Location, State)

Agnel Enterpreneurship Developmennt Institute, North Goa, Goa

11. i)

12. Udyamies interviewed & the		_	e as per guidelir <b>los</b> (Total)	es of RG	iUMY :	
		b) Stag	ge I	:	00Nos	
		c) Stag	e II	:	17Nos	
		d) Stag	ge III	:	03Nos	
3.	Classification of Udyamies inte	rviewed	as per their cate	egory :		
		a)	General	:	20 %	
		b)	SC/ST		:	80 %
		c)	PH		:	0 %
		d)	NER		:	0 %
4.	Classification of Udyamies inte	rviewed	as per Gender :			
		a)	Male		:	00 %
		b)	Female		:	100 %
5.	Educational Qualifications of U	dyamies	interviewed :			
		a)	Upto 8 <sup>th</sup>		:	15 %
		b)	10 <sup>th</sup>		:	30%
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		c)	12 <sup>th</sup>	:	40 %
		d)	Graduation & Above	:	15 %
6.	Type of Training programme at	tended k	oy Udyamies :		
		a)	EDP	:	100 %
		b)	Any SDP/ ESDP :	00 %	
		c)	VT	:	00 %
7. ľ	Major objectives of Udyamies for	underg	oing training :		
		a)	Skill Development		20 %
		b)	Enter. Dev.		80 %
8.	Status of Udyamies at the time	of Regis	tration with UM :		
		a)	Wage Employed	:	15 %
		b)	Self Employed (those		•
			wish to diversify i.e. se : 25 %	t up som	e other enterprise)
		c)	Unemployed	:	60 %
9.	Nature of Enterprises set up / b	eing set	up by Udyamies intervi	ewed	
		a)	Service 40 % Mfg. 6	0 %	
		b)	Micro 100 % Small (	) %Mediı	um 0 %
		c)	Range of total Project (	Cost :	
		-	• Rs. 10 to 25 lacs	15 %	
				70%	

• Rs 25000 to 2.5 lacs 15 %

s) Typical time taken to reach from start date :

Stage I : 6 Months
Stage II : 12 Months
Stage III : 18 Months

t) Typical range of manpower employed / to be employed per enterprise :

Service Enterprise: 02 to 05 Nos.

u)

Mfg. Enterprise : 03 to 10 Nos.
 Typical means of finance as% of project cost

Own Contribution : 10 %
Govt. Subsidy : 25 %
Loan from Banks/FIs : 65 %

List of UMs covered: (Name, Location, State)

NSIC, Guwahati, Assam

MITCON Consultancy Services Ltd., Pune, Maharashtra

13.

i)

ii)

iii) 14.	Sewa Ashram, Ranchi, Jharl Udyamies interviewed & th	eir stage	e as per guidelin os (Total)	es of RG	UMY :	
		b) Stag	e I	:	18Nos	
		c) Stage	e II	:	30Nos	
		d) Stag	e III	:	02Nos	
3.	Classification of Udyamies inter	rviewed	as per their cate	gory :		
		a)	General	:	02 %	
		b)	SC/ST		:	68 %
		c)	PH		:	00 %
		d)	NER		:	30 %
4.	Classification of Udyamies inter	rviewed	as per Gender :			
		a)	Male		:	46 %
		b)	Female		:	54 %
5.	Educational Qualifications of U	dyamies	interviewed :			
		a)	Upto 8 <sup>th</sup>		:	22 %
		b)	10 <sup>th</sup>		:	14 %
		c)	12 <sup>th</sup>		:	32 %
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	d)	Graduation & Above	:	32 %
6. Type of Training programme at	tended l	by Udyamies :		
	a)	EDP	:	45 %
	b)	Any SDP/ ESDP :	35 %	
	c)	VT	:	20 %
7. Major objectives of Udyamies for	r underg	oing training :		
	a)	Skill Development		35 %
	b)	Enter. Dev.		55 %
	c)	Wage employement		10 %
8. Status of Udyamies at the time	of Regis	tration with UM :		
	a)	Wage Employed	:	20 %
	b)			some enterprise but wish
		to diversify i.e. set up s 30 %	ome oth	er enterprise) :
	c)	Unemployed	:	50 %
9. Nature of Enterprises set up / b	eing set	up by Udyamies intervi	ewed	
	a)	Service 70 % Mfg. 30	0 %	
	b)	Micro 100 % Small C	) %Medi	um 0 %
	c)	Range of total Project C	Cost :	
		• Rs. 10 to 25 lacs	02 %	ó
		• Rs. 05 to 10 lacs	04 %	
	v)	<ul> <li>Rs 25000 to 05 lacs</li> <li>Typical time taken to re</li> </ul>		n start date :
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Stage I : 06 Months
Stage II : 12 Months
Stage III : 18 Months

w) Typical range of manpower employed / to be employed per enterprise :

• Service Enterprise: 01 to 03 Nos.

Mfg. Enterprise : 03 to 05 Nos.
 Typical means of finance as% of project cost

Own Contribution : 90 %Govt. Subsidy : 5%

• Loan from Banks/FI:5%

x)

. Udyamies interviewed	_	s per guideline <b>Nos</b> (Total)	s of RGU	MY:	
	b) Sta	age I	:	7 No	S
	c) Sta	ige II	:	8 No	S
	d) Sta	age III	:	3 No	S
. Classification of Udyar	nies interviewe	d as per their c	ategory :		
	a)	General	:	94 %	
	b)	SC/ST		:	6 %
	c)	PH		:	0 %
	d)	NER		:	0 %
. Classification of Udyar	nies interviewe	d as per Gende	r:		
	a)	Male		:	11 %
	b)	Female		:	89 %
. Educational Qualificat	ions of Udyami	es interviewed	:		
	a)	Upto 8 <sup>th</sup>		:	12 %
	b)	10 <sup>th</sup>		:	14 %
	c)	12 <sup>th</sup>		:	17 %

		d)	Graduation & Above	:	57 %
6.	Type of Training programme at	tended k	by Udyamies :		
		a)	EDP	:	67 %
		b)	Any SDP/ ESDP:	33 %	
		c)	VT	:	0 %
7.	Major objectives of Udyamies for	r underg	oing training :		
		a)	Development of		
			Entreprenurial Skills	:	67 %
		b)	Skill Development	:	33 %
8.	Status of Udyamies at the time	of Regis	tration with UM :		
		a)	Wage Employed	:	10 %
		b)	Self Employed (thowards to diversify i.e. self to diversify i.e. sel	set up som	nad some enterprise but ne other enterprise)
		c)	Unemployed	:	45 %
9.	Nature of Enterprises set up / b	eing set	up by Udyamies inter	viewed	
		a)	Service 0 % Mfg.	100 %	
		b)	Micro 90% Smal	l 10 %Med	dium 0 %
		c)	Range of total Projec	t Cost :	
		y)	<ul> <li>Upto Rs. 10 lacs</li> <li>Rs. 10 to 25 lacs</li> <li>Typical time taken to</li> <li>Stage I</li> <li>Stage II</li> <li>Stage III</li> </ul>	90 % 10% reach froi : :	m start date : 06 Months 12 Months 18 Months

- z) Typical range of manpower employed / to be employed per enterprise :
  - Service Enterprise: 04 to 06 Nos.
  - Mfg. Enterprise : 05 to 08 Nos.
- aa) Typical means of finance as% of project cost

Own Contribution : 40 %
Govt. Subsidy : 15 %
Loan from Banks/FIs : 45 %

17. List of UMs covered: (Name, Location, State) : TRDF, Navsari, Gujarat						
18. Udyamies interviewed & their	_	s per guidelines o <b>Nos</b> (Total)	of RGUM	1Y :		
	b) Sta	ge I	:	3 Nos		
	c) Sta	ge II	:	11 No	S	
	d) Sta	ge III	:	6 Nos		
3. Classification of Udyamies inte	erviewed	d as per their cat	egory :			
	a)	General	:	55 %		
	b)	SC/ST		:	45 %	
	c)	PH		:	0 %	
	d)	NER		:	0 %	
4. Classification of Udyamies into	erviewed	l as per Gender :	:			
	a)	Male		:	80 %	
	b)	Female		:	20 %	
5. Educational Qualifications of U	Jdyamie	s interviewed :				
	a)	Upto 8 <sup>th</sup>		:	10 %	
	b)	10 <sup>th</sup>		:	25 %	
	c)	12 <sup>th</sup>		:	30 %	
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		d)	Graduation & Above	:	35 %
6.	Type of Training programme at:	tended k	by Udyamies :		
		a)	EDP	:	85 %
		b)	Any SDP/ ESDP :	5 %	
		c)	VT	:	10 %
7.	Major objectives of Udyamies for	r underg	oing training :		
		a)	Development of		
			Entreprenurial Skills	:	80 %
		b)	Skill Development	:	20 %
8.	Status of Udyamies at the time	of Regis	tration with UM :		
		a)	Wage Employed	:	25 %
		b)			ad some enterprise but
			wish to diversify i.e. set : 30 %	up som	e other enterprise)
		c)	Unemployed	:	45 %
9.	Nature of Enterprises set up / b	eing set	up by Udyamies intervie	ewed	
		a)	Service 50 % Mfg.50	%	
		b)	Micro 65% Small 3	5 % Med	lium 0 %
		c)	Range of total Project C	ost :	
			• Upto Rs. 10 lacs	70 %	
		bb)	• Rs. 10 to 25 lacs 3 Typical time taken to re		n start date :
		,	Stage I	:	06 Months
			Stage II	:	12 Months
			• Stage III	:	18 Months

- cc) Typical range of manpower employed / to be employed per enterprise :
  - Service Enterprise: 03 to 05 Nos.
  - Mfg. Enterprise : 04 to 08 Nos.
- dd) Typical means of finance as% of project cost

Own Contribution : 30 %
 Govt. Subsidy : 15 %
 Loan from Banks/Fls : 55 %

19.	19. List of UMs covered: (Name, Location, State) : SIDISSIA, Distt. Sivaganga, Tamil Nadu								
20.	20. Udyamies interviewed & their stage as per guidelines of RGUMY : a) 6 <b>Nos</b> (Total)								
		b) Stag	e I	:	3 Nos				
		c) Stage	e II	:	3 Nos				
		d) Stag	e III	:	0 Nos				
3.	Classification of Udyamies inter	viewed	as per their cate	gory :					
		a)	General	:	50 %				
		b)	SC/ST		:	50 %			
		c)	PH		:	0 %			
		d)	NER		:	0 %			
4.	Classification of Udyamies inter	viewed	as per Gender :						
		a)	Male		:	50 %			
		b)	Female		:	50 %			
5.	Educational Qualifications of Uo	dyamies	interviewed :						
		a)	Upto 8 <sup>th</sup>		:	33 %			
		b)	10 <sup>th</sup>		:	17 %			
		c)	12 <sup>th</sup>		:	17 %			
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		d)	Graduation & Above	:	33 %
6.	Type of Training programme at	tended b	y Udyamies :		
		a)	EDP	:	100 %
		b)	Any SDP/ ESDP :	0 %	
		c)	VT	:	0 %
7. I	Major objectives of Udyamies for	underge	oing training :		
		a)	Development of		
			Entreprenurial Skills	:	100 %
		b)	Skill Development	:	0 %
8.	Status of Udyamies at the time	of Regist	tration with UM :		
		a)	Wage Employed	:	33 %
		b)			ad some enterprise but
			wish to diversify i.e. se : 0 %	t up som	e other enterprise)
		c)	Unemployed	:	67 %
9.	Nature of Enterprises set up / b	eing set	up by Udyamies intervi	ewed	
		a)	Service 33 % Mfg.67	<b>'</b> %	
		b)	Micro 67% Small 3	33 % Med	dium 0 %
		c)	Range of total Project (	Cost :	
			• Upto Rs. 10 lacs	67 %	
		ee)	• Rs. 10 to 25 lacs 3 Typical time taken to re		n start date :
		,	• Stage I	:	04 Months
			Stage II	:	12 Months
			• Stage III	:	18 Months

- ff) Typical range of manpower employed / to be employed per enterprise :
  - Service Enterprise: 02 to 04 Nos.
  - Mfg. Enterprise : 05 to 10 Nos.
- gg) Typical means of finance as% of project cost

Own Contribution : 35 %
 Govt. Subsidy : 10 %
 Loan from Banks/Fls : 55 %

21.	. List of UMs covered: (Name, Location, State) : IIE, Guwahati, Assam					
22.	Udyamies interviewed & their	_	per guidelines o os (Total)	f RGUM\	<b>′</b> :	
		b) Stag	e I	:	6 Nos	
		c) Stage	e II	:	0 Nos	
		d) Stag	e III	:	4 Nos	
3.	Classification of Udyamies inte	rviewed	as per their cate	gory :		
		a)	General	:	0 %	
		b)	SC/ST		:	0 %
		c)	PH		:	0 %
		d)	NER		:	100 %
4.	Classification of Udyamies inte	rviewed	as per Gender :			
		a)	Male		:	60 %
		b)	Female		:	40 %
5.	Educational Qualifications of U	dyamies	interviewed :			
		a)	Upto 8 <sup>th</sup>		:	20 %
		b)	10 <sup>th</sup>		:	40 %
		c)	12 <sup>th</sup>		:	20 %
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		a)	Graduation & Above	:	20 %
6.	Type of Training programme at	tended k	oy Udyamies :		
		a)	EDP	:	50 %
		b)	Any SDP/ ESDP :	50 %	
		c)	VT	:	0 %
7. ľ	Major objectives of Udyamies for	r underg	oing training :		
		a)	Development of		
			Entreprenurial Skills	:	50 %
		b)	Skill Development	:	50 %
8.	Status of Udyamies at the time	of Regis	tration with UM :		
		a)	Wage Employed	:	30 %
		b)	Self Employed (those wish to diversify i.e. set : 50 %		nad some enterprise but e other enterprise)
		c)	Unemployed	:	20 %
9.	Nature of Enterprises set up / b	eing set	up by Udyamies intervie	ewed	
		a)	Service 70 % Mfg. 30	) %	
		b)	Micro 100% Small 0	% Medi	um 0 %
		c)	Range of total Project C	Cost :	
		hh)	<ul> <li>Upto Rs. 10 lacs</li> <li>Rs. 10 to 25 lacs</li> <li>Typical time taken to research</li> <li>Stage I</li> <li>Stage II</li> <li>Stage III</li> </ul>	100 % 0% each fror : :	n start date : 04 Months 12 Months 18 Months

- ii) Typical range of manpower employed / to be employed per enterprise :
  - Service Enterprise: 02 to 05 Nos.
  - Mfg. Enterprise : 05 to 08 Nos.
- jj) Typical means of finance as% of project cost

Own Contribution : 25 %
Govt. Subsidy : 15 %
Loan from Banks/FIs : 60 %

23. List of Olvis covered. (Nat	me, Location,	, State) : Salem	i Producti	ivity Cou	ncil, Salem, Tamil Nadu
24. Udyamies interviewed &	_	s per guideline <b>Nos</b> (Total)	s of RGU	MY:	
	b) Sta	ge I	:	8 Nos	3
	c) Sta	ge II	:	2 Nos	3
	d) Sta	ge III	:	0 Nos	;
3. Classification of Udyamie	es interviewe	d as per their c	ategory :		
	a)	General	:	70 %	
	b)	SC/ST		:	30 %
	c)	PH		:	0 %
	d)	NER		:	0 %
4. Classification of Udyamie	es interviewe	d as per Gende	er:		
	a)	Male		:	70 %
	b)	Female		:	30 %
5. Educational Qualification	ıs of Udyamie	es interviewed	:		
	a)	Upto 8 <sup>th</sup>		:	10 %
	b)	10 <sup>th</sup>		:	30 %
	c)	12 <sup>th</sup>		•	30 %

		a)	Graduation & Above	:	30 %
6.	Type of Training programme at	tended k	oy Udyamies :		
		a)	EDP	:	80 %
		b)	Any SDP/ ESDP :	20 %	
		c)	VT	:	0 %
7. [	Major objectives of Udyamies for	r underg	oing training :		
		a)	Development of		
			Entreprenurial Skills	:	100 %
		b)	Skill Development	:	0 %
8.	Status of Udyamies at the time	of Regis	tration with UM :		
		a)	Wage Employed	:	40 %
		b)	Self Employed (those wish to diversify i.e. see : 0 %		nad some enterprise but e other enterprise)
		c)	Unemployed	:	60 %
9.	Nature of Enterprises set up / b	eing set	up by Udyamies intervi	ewed	
		a)	Service 40 % Mfg. 60	0 %	
		b)	Micro 90% Small 1	.0 % Me	dium 0 %
		c)	Range of total Project (	Cost :	
		kk)	<ul> <li>Upto Rs. 10 lacs</li> <li>Rs. 10 to 25 lacs</li> <li>Typical time taken to re</li> <li>Stage I</li> <li>Stage II</li> <li>Stage III</li> </ul>	90 % L0% each fror : :	n start date : 06 Months 12 Months 18 Months

- II) Typical range of manpower employed / to be employed per enterprise :
  - Service Enterprise: 02 to 05 Nos.
  - Mfg. Enterprise : 05 to 08 Nos.
- mm) Typical means of finance as% of project cost

Own Contribution : 45 %
Govt. Subsidy : 15 %
Loan from Banks/FIs : 40 %

25. List of UMs covered: (Name, Location, State): APITCO, Hyderabad, AP

٥٠.	Udyamies interviewed &	Nos (Total)	3011100			
		b) Sta	age I	:	6 No	s
		c) Sta	ige II	:	8 No	s
		d) Sta	age III	:	11 N	os
3.	Classification of Udyamie	es interviewe	d as per their c	ategory :		
		a)	General	:	72 %	
		b)	SC/ST		:	24 %
		c)	PH		:	4 %
		d)	NER		:	0 %
1.	Classification of Udyamie	es interviewe	d as per Gende	r:		
		a)	Male		:	60 %
		b)	Female		:	40 %
5.	Educational Qualification	ns of Udyami	es interviewed	:		
		a)	Upto 8 <sup>th</sup>		:	32 %
		b)	10 <sup>th</sup>		:	16 %

nterprise but
rprise)

nn) Typical time taken to reach from start date:

Stage I : 06 Months
Stage II : 12 Months
Stage III : 18 Months

oo) Typical range of manpower employed / to be employed per enterprise :

• Service Enterprise: 03 to 05 Nos.

pp)

• Mfg. Enterprise : 04 to 08 Nos. Typical means of finance as% of project cost

Own Contribution : 35 %
Govt. Subsidy : 20 %
Loan from Banks/FIs : 45 %

28. Udyamies interviewe		s per guideline <b>Nos</b> (Total)	s of RGU	MY:		
	b) Sta	age I	:	1 No	S	
	c) Sta	ige II	:	0 No	S	
	d) Sta	age III	:	19 Nos		
3. Classification of Udya	mies interviewe	d as per their c	ategory :			
	a)	General	:	90 %		
	b)	SC/ST		:	10 %	
	c)	PH		:	0 %	
	d)	NER		:	0 %	
4. Classification of Udya	mies interviewe	d as per Gende	r:			
	a)	Male		:	65 %	
	b)	Female		:	35 %	
5. Educational Qualifica	tions of Udyamio	es interviewed	:			
	a)	Upto 8 <sup>th</sup>		:	5 %	
	b)	10 <sup>th</sup>		:	45 %	
	c)	12 <sup>th</sup>		:	0 %	

	d)	Graduation & Above : 50 %					
6. Type of Training programme attended by Udyamies :							
	a)	EDP : 90 %					
	b)	Any SDP/ ESDP : 10 %					
	c)	VT : 0 %					
7. Major objectives of Udyamies for undergoing training :							
	a)	Development of					
		Entreprenurial Skills : 90 %					
	b)	Skill Development : 10 %					
8. Status of Udyamies at the time	of Regi	stration with UM :					
	a)	Wage Employed : 45 %					
	b)	Self Employed (those who had some enterprise but					
		wish to diversify i.e. set up some other enterprise) : 20 %					
	c)	Unemployed : 35 %					
	٥,	35 /s					
9. Nature of Enterprises set up / k	noing so	t un by Ildyamies intensiowed					
9. Nature of Enterprises set up / k							
	a)	Service 10 % Mfg. 90 %					
	b)	Micro 55% Small 45 % Medium 0 %					
	c)	Range of total Project Cost :					
		<ul> <li>Upto Rs. 10 lacs 55 %</li> <li>Rs. 10 to 25 lacs 45%</li> </ul>					
	qq)	Typical time taken to reach from start date:  Stage I: 05 Months					
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Stage II : 12 MonthsStage III : 18 Months

rr) Typical range of manpower employed / to be employed per enterprise :

• Service Enterprise: 02 to 04 Nos.

ss)

Mfg. Enterprise : 04 to 08 Nos.
 Typical means of finance as% of project cost

Own Contribution : 15 %
Govt. Subsidy : 25 %
Loan from Banks/FIs : 60 %