



Says

What have we heard them say?  
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?



# Techpro Solutions

Let's Look Smart 😎

We don't use the phone if we have a smart watch 🕒

Calculate our walking distance & heart beat ❤️

It may include internet 📶 facilities

This can be handled 👍 very easily



Kalai  
Smart watch

This feature is very comfortable & satisfied 😊 to use

Mostly warrenty expected

This product the fear of get wet 💧

Look at the feature on other devices ➡️📱

Searches to compare prices 💰

Expects the update this 📊 product



Does

What behavior have we observed?  
What can we imagine them doing?

Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?

