

Define CS, fit into CL	1. CUSTOMER SEGMENT(S) CS <i>The levels of gases are detected, can help to prevent an explosion or can help to prevent worker injury or exposure to toxic gases.</i>	6. . CUSTOMER LIMITATIONS <small>EG. BUDGET, DEVICES</small> CL <ul style="list-style-type: none"> • <i>Poor stability</i> • <i>greater environmental impact</i> 	5. AVAILABLE SOLUTIONS <small>PLUSES & MIN USES</small> <ul style="list-style-type: none"> ● <i>Test Benches</i> ● <i>Leak Tester</i> ● <i>Quick Connectors</i> 	Explore AS, differentiate
Focus on PR, tap into BE, understand R C	2. PROBLEMS / PAIN S <small>+ ITS FREQUENCY</small> PR <i>Leakage of gaseous product from a pipeline or other containment into any area where the gas should not be present. Gas leaks can be hazardous to health as well as the environment</i>	9. PROBLEM ROOT / CAUSE RC <i>The root cause / problem for the gas leakage is due to atomic reactions between gas molecules , material quality and etc.,</i>	7. BE HAVIOR <small>+ ITS INTEN SITY</small> <i>It senses the harmful gases,</i> <ul style="list-style-type: none"> ● <i>H2S</i> ● <i>Methane</i> ● <i>CO</i> <i>It will check temperature sensor,</i> <ul style="list-style-type: none"> ● <i>Detect the concentration of gases</i> ● <i>Avoids hazardous consequences like fire breakouts</i> 	Focus on PR, tap into BE, understand R C
Identify strong TR & EM	3. TRIGGERS TO ACT TR <i>Gas leakage system acts as a mandatory precaution in every aspects for example, Fire extinguishers in factories , industries</i> 4. EMOTIONS <small>BEFORE / AFTER</small> EM <i>Gas leakage is hazardous to people and its hard for them to lead a normal life . Symptoms are fatigue , dizziness , loss of consiousness and concentration .</i>	10. YOUR SOLUTION SL <ul style="list-style-type: none"> ● <i>We can fix sensor near gas plants</i> ● <i>It detects and alerts the leakage of gas</i> ● <i>It sends a message to admin</i> <i>Alarm alerts the workers around</i>	8. CHANNELS of BEHAVIOR <small>ONLINE</small> <i>Through online the industry can be continuously monitors the gas leakage</i> <hr/> <small>OFFLINE</small> <i>In offline mode the alerting system.</i>	Extract online & offline CH of BE