

## QUOTATION SHEET

Date: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Subdivision: **CAMELLA PRAVERDE** Block: \_\_\_\_\_ Lot: \_\_\_\_\_  
 House Model: **CARA W/ CARPORT & BALCONY** Floor Area: **98** sq. m. Lot Area: **121** sq.m.

TCP \*100K Outright Discoun Php. **8,732,000**  
 LESS: Estimated Loan Proceeds \*\*50K AllHome GC Php. **7,640,500** 87.5%  
 DOWNPAYMENT \*\*\*Free Move-In Php. **1,091,500** 12.5%

\*\*\*\*\*

### PAYMENT SCHEDULE

#### A. DOWNPAYMENT

##### 1. Regular Schedule

Details	Date	Amount
Option Money		25,000
1st Downpayment		24,940
2nd Downpayment		24,940
3rd Downpayment		24,940
4th Downpayment		24,940
5th Downpayment		24,940
6th Downpayment		24,940
7th Downpayment		40,022
8th Downpayment		40,022
9th Downpayment		40,022
10th Downpayment		40,022
11th Downpayment		40,022
12th Downpayment		40,022
12th to 18th Downpayment		50,209
19th to 24th Downpayment		62,579

##### 2. Spot Contracting/ Spot Downpayment

%DP	
Less Discount	
Promo	
Option Money	
Amount Due	
On or Before**	

Bal of

Details	Date	Amount
1st downpayment		
2nd downpayment		
3rd downpayment		
12th downpayment		

#### B. FINANCING

	Estimated Loan	# of yrs to pay	Mo. Amort	Start of Amort	# of PDCs req'd
7% Bank***	7,640,500	10	88,713	1 mo after loan release	
In-House****		15	68,675	1 mo after full dp	
Deferred*****		20	59,237	1 mo after full dp	
Spotcash					
TCP					
Base Price (Net of Misc. Fee & Vat					
Less Discount					
Promo					
Option Money					
Amount Due					
On or before**					

CONFORME: \_\_\_\_\_  
 Date: \_\_\_\_\_

Prepared by: \_\_\_\_\_  
 Date: \_\_\_\_\_

#### Note: Please read before signing

\*The Total Contract Price (TCP) is inclusive of miscellaneous expenses such as registration of Sales & Mortgage, Realty Tax, Building Permit, Meralco Permit, Filing Fee, Plans and Documents, Notarization Fee and other related and incidental expenses.

\*\* All promo and discounts indicated in this quotation is applicable on the specified date only. Should the buyer fails to comply with the payment on or before the specified date, all promo and discounts are deemed forfeited and another computation shall be applied.

\*\*\*Bank Financing

- Amount of monthly amortization is exclusive of other charges or fees, such as mortgage redemption insurance and fire insurance, that the financing institution imposes and includes in its computation for actual amortization.
- Interest rate is indicative and subject to annual repricing. The interest rate quoted is based on prevailing rate during reservation but is subject to change depending on the prevailing interest rate upon loan release.
- House construction will start 30 days after full downpayment and submission all required documents.
- Move-in is upon release and issuance of move-in papers by the Customer Care Department.

\*\*\*\*In-House Financing

- Interest rate is fixed for the loan duration
- House construction will start 30 days after full downpayment and submission all required documents.
- Amount of monthly amortization is exclusive of mortgage redemption insurance and fire insurance.
- Move-in is upon payment of 3 monthly amortization and issuance of move-in papers by the Customer Care Department

\*\*\*\*\*Deferred Cash

- Loan Amount at zero percent interest.
- Start of house construction is upon payment of 50% of the Total Contract Price and submission of complete buyer's documents.
- Move-in is upon payment of 70% of the Total Contract Price and issuance of Move-in papers by the Customer Care Department.

#### IMPORTANT:

- Buyer should submit complete and correct documents on or before the 30th day or Buyer Should complete all required documents on or before the end of the reservation month.
- Buyer should pay their downpayment according to schedule agreed upon by him and Marketing. A penalty of four percent (4%) compounded monthly, is charged on overdue accounts. A fraction of a month is considered one (1) month.
- House construction length is ideally 4-6 months.