# E-commerce Application On IBMCloud Foundry

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PHASE – I Document Submission

#### Problem Definition:

It's great to have a well-defined project goal that encompasses the full machinelearning lifecycle, from defining the problem to deploying and integrating the model. Here's a high-level overview of the steps you can follow:

#### 1. \*\*Define the Predictive Use Case:\*\*

- Clearly specify the problem you want to solve using predictive analytics.
- Determine the business objectives and goals for this project.

# 2. \*\*Data Collection and Preparation:\*\*

- Gather and select a suitable dataset that aligns with your use case.
- Clean, preprocess, and explore the data to make it ready for modeling.

#### 3. \*\*Model Selection and Training:\*\*

- Choose an appropriate machine learning algorithm based on your problem type (classification, regression, etc.).
  - Split the data into training and testing sets.
  - Train and fine-tune the model using IBM Cloud Watson Studio or other tools as needed.

#### 4. \*\*Model Evaluation:\*\*

- Assess the model's performance using relevant evaluation metrics.
- Make necessary adjustments to improve its accuracy.

# 5. \*\*Deployment as a Web Service:\*\*

- Deploy the trained model as a web service on IBM Cloud Watson Studio or another suitable platform.
- Ensure it's accessible via an API.

#### 6. \*\*Integration into Applications:\*\*

- Integrate the deployed model into your target applications or systems that will utilize its predictions.

#### 7. \*\*Monitoring and Maintenance:\*\*

- Continuously monitor the model's performance in real-time.
- Retrain and update the model as needed to maintain its accuracy.

Throughout the project, keep documentation and version control in mind to ensure reproducibility and scalability. If you have specific questions or need assistance with any of these steps, feel free to ask for more detailed guidance. Good luck with your project!

# Design Thinking:

Sure, let's define a predictive use case for your project:

- \*\*Use Case: Predicting Customer Churn\*\*
- \*\*Problem Statement:\*\*

In this use case, the goal is to predict customer churn for a subscription-based service, such as a streaming platform or a telecom company. Customer churn refers to the rate at which customers stop using a service. By predicting which customers are likely to churn, the company can take proactive steps to retain them, ultimately reducing revenue loss and improving customer satisfaction.

#### \*\*Kev Steps:\*\*

- 1. \*\*Data Collection:\*\* Gather historical customer data, including demographic information, usage patterns, customer service interactions, and past churn data.
- 2. \*\*Data Preparation:\*\* Clean and preprocess the data, handling missing values and outliers. Create features such as customer tenure, subscription type, and usage frequency.
- 3. \*\*Model Selection:\*\* Choose a suitable machine learning algorithm for classification, such as logistic regression, decision trees, or random forests.
- 4. \*\*Model Training:\*\* Split the data into training and testing sets. Train the model using historical data, with churn status as the target variable.
- 5. \*\*Model Evaluation:\*\* Evaluate the model's performance using metrics like accuracy, precision, recall, and F1-score. Fine-tune the model if needed.
- 6. \*\*Deployment:\*\* Deploy the trained model as a web service, allowing real-time predictions based on customer data.
- 7. \*\*Integration:\*\* Integrate the churn prediction model into the customer management system. Whenever new customer data is available, use the model to predict which customers are at risk of churning.
- 8. \*\*Actionable Insights:\*\* Provide actionable insights to the business, such as identifying high-risk customers and recommending retention strategies like special offers, discounts, or personalized communication.
- 9. \*\*Monitoring and Feedback Loop:\*\* Continuously monitor the model's performance and update it with fresh data to ensure it remains accurate over time. Gather feedback from the business and customer interactions to improve the model further.

By implementing this predictive use case, the company can proactively address customer churn, reduce attrition, and potentially increase revenue through improved customer retention strategies.

# **PRODUCT SHOWCASE:**

For predicting customer churn in a subscription-based service, you'll want a dataset that includes historical customer information, usage patterns, and churn outcomes. Here are a few options for relevant datasets:

- 1. \*\*Telco Customer Churn Dataset:\*\* You can use a Telco customer churn dataset, which typically contains customer demographics (e.g., age, gender), subscription details (e.g., contract type, monthly charges), usage data (e.g., call duration, data usage), and churn status (whether the customer churned or not).
- 2. \*\*Streaming Service Usage Dataset:\*\* If you're working with a streaming service, you can look for a dataset that includes user interactions, content preferences, subscription plans, and churn information. This dataset should ideally cover a period of time to capture behavioral changes.
- 3. \*\*Online Retail Customer Churn Dataset:\*\* For e-commerce or online retail platforms, a dataset with customer purchase history, order frequency, average order value, and churn information can be valuable. It allows you to predict whether customers are likely to stop making purchases.
- 4. \*\*Bank Customer Churn Dataset:\*\* If you want to predict churn in the banking industry, consider a dataset containing customer account information, transaction history, and whether the customer closed their account.

You can find such datasets on data science platforms like Kaggle, UCI Machine Learning Repository, or through industry-specific data providers. Ensure that the dataset you choose aligns with your use case, has a sufficient amount of data, and covers the relevant features for predicting churn.

Remember to also check the dataset's licensing terms and ensure you have the right to use it for your project, especially if it's for commercial purposes.

# **USER AUTHENTICATION:**

Certainly, selecting a suitable machine learning algorithm is crucial for predicting customer churn. In IBM Cloud Watson Studio, you have various options to train your model. Here's a step-by-step guide to help you get started:

- \*\*Selecting a Suitable Machine Learning Algorithm:\*\*
- 1. \*\*Logistic Regression:\*\* This is a common choice for binary classification problems like customer churn. It's simple, interpretable, and a good starting point.
- 2. \*\*Random Forest:\*\* Random Forest is an ensemble learning method that can handle complex relationships in the data. It's robust and often performs well in classification tasks.
- 3. \*\*Gradient Boosting:\*\* Algorithms like XGBoost, LightGBM, or CatBoost are powerful gradient boosting techniques that can provide high predictive accuracy. They are widely used in competitions and real-world applications.
- 4. \*\*Neural Networks:\*\* Deep learning models, such as feedforward neural networks, can capture intricate patterns in the data. You can explore neural networks using frameworks like TensorFlow or PyTorch.

<sup>\*\*</sup>Model Training in IBM Cloud Watson Studio:\*\*

- 1. \*\*Data Preparation:\*\* Import your chosen dataset into IBM Cloud Watson Studio and perform any necessary data cleaning, feature engineering, and data transformation steps.
- 2. \*\*Create a Watson Machine Learning Instance:\*\* If you haven't already, set up a Watson Machine Learning instance within IBM Cloud Watson Studio to manage and deploy your machine learning models.
- 3. \*\*Model Selection and Training:\*\* Create a machine learning experiment in Watson Studio. Choose your dataset, target variable (churn), and features. Select the algorithm you want to use and configure its hyperparameters.
- 4. \*\*Split Data:\*\* Divide your dataset into training and testing sets to assess the model's performance accurately. Typically, you'll use a portion of the data for training (e.g., 70-80%) and the rest for testing.
- 5. \*\*Train the Model:\*\* Run the training experiment to fit the selected algorithm to your training data. Watson Studio will provide performance metrics and visualizations to help you evaluate the model's effectiveness.

- 6. \*\*Hyperparameter Tuning:\*\* If necessary, perform hyperparameter tuning to optimize your model's performance. Watson Studio offers tools for hyperparameter optimization.
- 7. \*\*Evaluate the Model:\*\* Use the testing dataset to assess the model's accuracy, precision, recall, F1-score, and other relevant metrics. Adjust the model as needed to achieve the desired performance.
- 8. \*\*Save the Model:\*\* Once you're satisfied with the model's performance, save it for deployment.
- 9. \*\*Deployment:\*\* Deploy the trained model as a web service in IBM Cloud Watson Studio, allowing you to make real-time predictions.
- 10. \*\*Integration:\*\* Integrate the deployed model into your application or system for predicting customer churn.

Remember to monitor the model's performance in production and retrain it periodically with fresh data to ensure it remains accurate. Additionally, consider implementing model explainability techniques to understand the factors influencing churn predictions.

#### SHOPPING CART AND CHECK OUT:

Certainly, here's a step-by-step guide on how to deploy your trained machine learning model as a web service using IBM Cloud Watson Studio's deployment capabilities:

- 1. \*\*Save the Trained Model:\*\* Ensure that you have the trained machine learning model saved in a format compatible with IBM Cloud Watson Studio, such as a PMML (Predictive Model Markup Language) or a serialized model file.
- 2. \*\*Access IBM Cloud Watson Studio:\*\* Log in to your IBM Cloud account and access Watson Studio.
- 3. \*\*Create a Deployment Space:\*\* If you haven't already, create a deployment space within Watson Studio. This is where you'll manage your model deployments.
- 4. \*\*Create a Deployment:\*\* Within the deployment space, click on "Deployments" and then "Create Deployment."
- 5. \*\*Select Model:\*\* Choose the model you want to deploy from your Watson Studio assets.

# 6. \*\*Configure Deployment Settings:\*\*

- Give your deployment a unique name and optional description.
- Choose the deployment type, which can be "Online" for realtime predictions.
- Specify the runtime environment. Watson Studio provides various runtime options; choose the one that suits your model's requirements.
- 7. \*\*Endpoint Configuration:\*\* Configure the deployment endpoint settings, including authentication options, scaling, and hardware specifications.
- 8. \*\*Deploy the Model:\*\* Click the "Deploy" button to initiate the deployment process. Watson Studio will take care of provisioning the necessary resources and deploying the model as a web service.
- 9. \*\*Testing and Access:\*\* Once the deployment is complete, you'll receive an endpoint URL. You can use this URL to make real-time predictions by sending HTTP POST requests with input data to the endpoint.

- 10. \*\*Integrate into Applications:\*\* Integrate the deployed model's endpoint into your applications or systems that require churn predictions. You can use programming languages like Python, Java, or any language capable of making HTTP requests.
- 11. \*\*Monitoring and Management:\*\* Watson Studio provides monitoring and management tools to keep track of the deployed model's performance. You can monitor usage, analyze response times, and troubleshoot any issues that may arise.
- 12. \*\*Scaling:\*\* If your application experiences increased usage, you can scale the deployment to handle higher loads seamlessly.
- 13. \*\*Retraining:\*\* Periodically retrain the model with new data to keep it up-to-date and accurate. You can automate this process within Watson Studio.

By following these steps, you can deploy your trained machine learning model as a web service in IBM Cloud Watson Studio, making it accessible for real-time predictions and integration into your applications.

# **PAYMENT INTEGRATION:**

Integrating a deployed machine learning model into applications or systems for real-time predictions involves connecting to the model's endpoint and sending data to it. Here's a general guide on how to integrate the model into your applications:

- 1. \*\*Access the Model Endpoint:\*\* You should have received an endpoint URL when you deployed the model in IBM Cloud Watson Studio. This URL is where you'll send data for predictions.
- 2. \*\*Choose Integration Technology:\*\* Depending on your application's programming language and framework, choose a method to make HTTP requests to the model's endpoint. Common choices include Python, Java, JavaScript, or even command-line tools like cURL.
- 3. \*\*Prepare Input Data:\*\* Ensure that the input data you want to use for predictions is properly formatted and matches the model's input requirements. This often involves serializing data into JSON or another suitable format.

- 4. \*\*Send HTTP Requests:\*\* Use your chosen programming language to create HTTP POST requests to the model's endpoint. Include the input data in the request body.
- 5. \*\*Handle Responses:\*\* Capture the response from the model, which will contain the predicted results. Parse and process this response within your application as needed.
- 6. \*\*Error Handling:\*\* Implement error handling in case the model endpoint encounters issues or returns errors. Consider retry mechanisms and error logging for robustness.
- 7. \*\*Security:\*\* Ensure that the integration is secure. If the predictions involve sensitive data, use appropriate encryption and authentication methods to protect data in transit.
- 8. \*\*Performance Optimization:\*\* Depending on the volume of predictions you need to make, optimize the integration for performance. Consider batching requests if necessary.
- 9. \*\*Scalability:\*\* Monitor the usage of your application and the model. If the application experiences increased traffic, scale the model deployment as needed to handle the load.

- 10. \*\*Feedback Loop:\*\* Implement a feedback loop to continuously improve the model. Collect data on the actual outcomes of predictions and use this data to retrain and refine the model periodically.
- 11. \*\*Testing:\*\* Thoroughly test the integration to ensure it functions as expected. Perform unit tests, integration tests, and end-to-end testing to validate the entire prediction pipeline.
- 12. \*\*Documentation:\*\* Document the integration process, including the endpoint URL, input format, expected output, and error handling procedures. This documentation will be valuable for future development and maintenance.

Remember that the specifics of integration may vary based on your application's architecture and requirements. Additionally, consider any compliance or regulatory requirements related to data privacy and model usage when integrating the model into production systems.

# Thank you