

RESUME

C. Senthil kumar

No.3/25a Kallayee amman Kovil street,
Periyanayaki Chatram,
Ariyavoor(pt) – 620009.
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OBJECTIVE

To be part of a progressive, dynamic and people-oriented organization in which I can specialize, learn and contribute to its success through my knowledge, experience and competencies

EDUCATIONAL QUALIFICATION

COURSE	INSTITUTION	UNIVERSITY	YEAR OF PASSING	PERCENTAGE
MBA	Distance Education	Alagappa University	2010	52 %
B.Com	Urumu Dhanalakshmi College, Trichy	Bharathidasan University	2006	53 %
HSC	Annai IndraGandhi Higher Sec. School, Trichy	State Board	2003	62 %

COMPUTER KNOWLEDGE

OPERATING SYSTEMS : WINDOWS
PACKAGE : MS-OFFICE, TALLY 6.2
CERTIFICATION COURSES : DCA

EXPERIENCE

- Worked as Cashier in **INDUSIND MARKETING & FINANCIAL**

SERVICES LTD from Jan 2006 to Dec 2007.

- And then, Worked as Marketing Executive in **INDUSIND MARKETING & FINANCIAL SERVICES LTD** from Jan 2008 to Dec 2011 for **Two Wheeler Loan** Product. And worked Field Investigator for Two wheeler Loan Product till Dec 2011.
- Later worked in **HDFC Bank** as sales officer in **SLI(Sustainable Livelihood Initiate) product** from Jan 2012 to Nov 2017. Here, I find the Self Help Group members for their loans purpose. And Explaining our bank **SLI** products and **BET (Borrower Eligibility Test)** training to the customer.
- Later worked in **INDUSIND MARKETING & FINANCIAL SERVICES LTD** as Senior Executive - Grade E2 for Affordable home loans from Nov 2017 to 31.01.2021.
- Currently Working in **INDUSIND BANK** as Relationship Manager From 01.02.2021 to Till Date

ACHIEVEMENTS

INDUSIND MARKETING & FINANCIAL SERVICES LTD (Cashier):

1. Have a good responsible to the customer as a cashier.
2. Got award for perfect tally accounts without shortage.
3. DOJ – 08/06/2006 and DOL – 31/12/2007

INDUSIND MARKETING & FINANCIAL SERVICES LTD (Marketing Executive):

1. 100% achievement in business targets
2. Having Good OTR for follow-up customers done by me.
3. DOJ – 01/01/2008 and DOL – 31/12/2011

HDFC Bank Ltd (Sales Officer):

- ☐ To make a large set of groups with 100% quality members.
- ☐ And good follow-up for who are taking loan from the bank.
- ☐ Involved collection with good OTR Records.
- ☐ Having secured and confidential for collected people KYC.

□□ Proper Training like **BET**, Basic **SHG** loan planning. And Explain the benefits of the bank.

6. DOJ – 01/01/2012 and DOL – 31/11/2017

INDUSIND MARKETING & FINANCIAL SERVICES LTD (Marketing officer)

1. Organisation : Indusind Marketing & Financial Services Ltd.,
(Affordable Home Loans) – Indusind Bank Ltd
2. Designation Role 1 : Senior Executive – Grade E2 (At IMFS)
From 04/12/2017 to 31.01.2021
 - * Meet with customers to determine their needs and recommend the right loan products to help meet their goals.
 - * Identify and recommend products that meets the customers needs and the bank lending guidelines

INDUSIND BANK

1. Organisation : Indusind . Indusind Bank Ltd (Affordable Home Loans)
2. Designation : Relationship Manager – Grade (Deputy Manager-1)
From 01/02/2021 to 16/09/2022
 - * Meet with customers to determine their needs and recommend the right **loan products to help meet their goals.**
 - * Maintain an active knowledge base of all of the bank loan products and **understanding of the qualifications required of each applicant**

PNB HOUSING FINANCE LTD

Designation :Team Leader

Dueration : From 18/09/2022 to 08/03-2023

INDOSTAR HOME FINANCE

Designation: Sales Manager

Dueration : From 27/03/2023 to 10/11/2023

ORANGE RETAIL FINANCE INDIA PVT LTD

Designation: Branch Manager

Dueration :15/11/2023 to 18/04/2024

VARASHAKTI HOUSING FINANCE PVT LTD

Designation : Branch Manager

Dueration :15/06/2024 to Till Date

PERSONAL DETAILS

Father's Name : K. Chinnayan
Date of Birth : 10-05-1983
Gender : Male
Marital Status : Married
Religion : Hindu
Languages Known : Tamil, English
Permanent Address : No.3/25A, Kallayee amman Kovil Street,
Periyanayaki chatram
Ariyavoor – 620009.
Email ID: senthil1005@gmail.com
Cell No : 8973902270

Place:

(C. Senthil Kumar)