

MOHAMED ALI DHRAIEF

Analytical. Ambitious. Adventurous.

WORK EXPERIENCE

Web Development Intern 07/2019 – 09/2019
xGoodBrain, Sao Paolo, Brazil

xGood Brain is ranked the 3rd Best VR Start Up in Brazil. During my Internship there, I was responsible of

- Code Documentation (more than 10000 lines of code)
- Code Optimization
- Add a feature called : Statistics that made their website more client-oriented

Keywords: Python, CSS, Java Script, HTML

Sales Advisor 05/2020 – 09/2020
Ferra Swiss Holding SA

Ferra Swiss Holding is a Consulting Start Up. As a sales advisor, I was able to

- Set up a dynamic dataset to keep track of prospects and clients
- Use the established statistic to implement a sales strategy and contact 100 prospects.
- Implement a complete Sales Tool that cover up the whole Sales Process (Customer Segmentation, Filtering and Contacting)

Teacher's Assistant 09/2019 – present
EPFL, Switzerland, Lausanne

Monitored, assessed, and remediated student performance in
Analysis I (Prof Vela), Physics (Prof Sauser) and Linear Algebra (Prof Huruguen)

Ambassador
Global Changemakers, Zurich, Switzerland

GCM is a fully funded highly selective (60/+1000) conference that supports youth-led sustainable development.

Using Design Thinking, we designed a project called "Educ8" tackling SDG 4 that we presented at the end of the conference to a panel of investors.

EDUCATION

Bachelor in Communication Systems 09/2017 – present
EPFL, Lausanne, Switzerland

GPA: 5.2/6

Major Courses: Algorithm, Theory of Computation, Computer Networks, Computer Architecture, Technology of Societal Self Organization

LANGUAGES

Arabic
French
English
German



TECHNICAL SKILLS

Programming languages
Java, Scala, C

Web Technologies
HTML, CSS, Java Script

Visual Computing
Processing

VOLUNTEERING

Percussionist
Tunisian National Orchestra

Played over 30 Concerts in Tunisia, France, Algeria, Spain and China.

Intern Consultant
AIESEC

AIESEC is the largest student led association.

Football Referee
ACVF

CERTIFICATIONS

Finance & quantitative modeling for analysts specialization 2019
University of pennsylvania

Art of Sales: Mastering the Sales Process Specialization 2020
University of Northwestern