Dhruv Patel

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| Objective |  |
| Experienced tech professional vast in Java script, CSS, HTML, PHP, XML. Looking to obtain the role of Software Developer to utilize three years of experience in handling popular web languages and Java script in developing and implementing applications based on clients’ need. |  |
| Education |  |
| Bachelor’s in IT  York University | Dec, 2019 |
| * Major: Management * Minor: Marketing * Related course work: Personnel management, business management, business ethics, business law, macroeconomics, statistics, marketing, and sales. |  |
| Skills & Abilities |  |
| Management |  |
| * Developed and implemented new fundraising program for social fraternity, which brought in more than $1,500 for local charity. * Worked with local and national alumni chapters to coordinate chapter house expansion, including negotiating a construction contract and schedule. * Organized and communicated to chapter alumni a house expansion fundraising program, which to date has brought in enough to cover 50% of expansion costs. * Managed chapter house finances for two years, including collecting dues and paying bills. |  |
| Sales |  |
| * Led campus newspaper advertising staff three consecutive years for most advertising dollars generated. * Organized and implemented advertising promotion which increased number of advertisers by 45%. |  |
| Communication |  |
| * Presented monthly financial reports to chapter members and quarterly reports to national headquarters. |  |
| Leadership |  |
| * Served as fraternity president, business manager, and social chairman. * Named to Organization name. |  |
| Experience |  |
| Advertising Manager  State College Student News | Start Date to End Date |
| * Responsible for page and classified advertising sales and promotions. * Created successful advertising promotions which increased ad revenue by 65%. |  |
| Server  Oakhill Pub | Start Date to End Date |
| * Provided excellent table service and fostered guest satisfaction in fast-paced restaurant and bar. |  |