

# **FINANVO.IN**

by FINANVO SOLUTIONS PRIVATE LIMITED



# ABOUT US

Since the data is fuel to the engine in a new era of business now across the world, India is growing the fastest economy in the world and reaching out to the world's largest economy. India is ranked among the top countries in the world for startups, often cited as one of the leading startup ecosystems globally.

The specific ranking of India among other countries. Data will play a vital role in the life of a businessperson or a person who is foot on the street to sales a product in the B2B or B2C marketplace. The founders of Finanvo have identified this gap in the availability of Data to last the last mile. Data from Hub to a common man.

Ravi Somani a Professional degree in chartered Accountancy has a passion for IT and DATA analytics with this passion started the brand Finanvo where he & his team built the infrastructure of Data today.

Finanvo has 4.3+ Million entities Financial and non-financial information of all the entities that got incorporated in India and getting built every day in India. With the Data, every individual can benefit in daily business and work this data can be used in multiple folds for Lead generation, Verification & due diligence. Not only large corporations but also individual common persons can use it. Today Data business is a 1,400+ billion, Market in India,

# INTRODUCTION

Browse 4.3+ Million Indian Companies Entities  
Financial & Non-Financial Data Analysis

**Who** we are?



Finanvo empowers diverse entities with comprehensive data solutions.

**What** we do?



We consistently innovate to deliver unparalleled insights and support for informed decision-making.

**Why** we do it?



Our comprehensive business information enables smart decisions, driving steady growth, effective risk management & lead generation.





# Challenges of Data

in India encompasses several key challenges

## Data Accessibility

India is generating vast amounts of data, there are still significant barriers to accessing and utilizing this data effectively, especially for smaller businesses and individuals. Limited access to reliable internet connections and digital infrastructure in rural areas further exacerbates this issue

## Inaccurate/Outdated Data

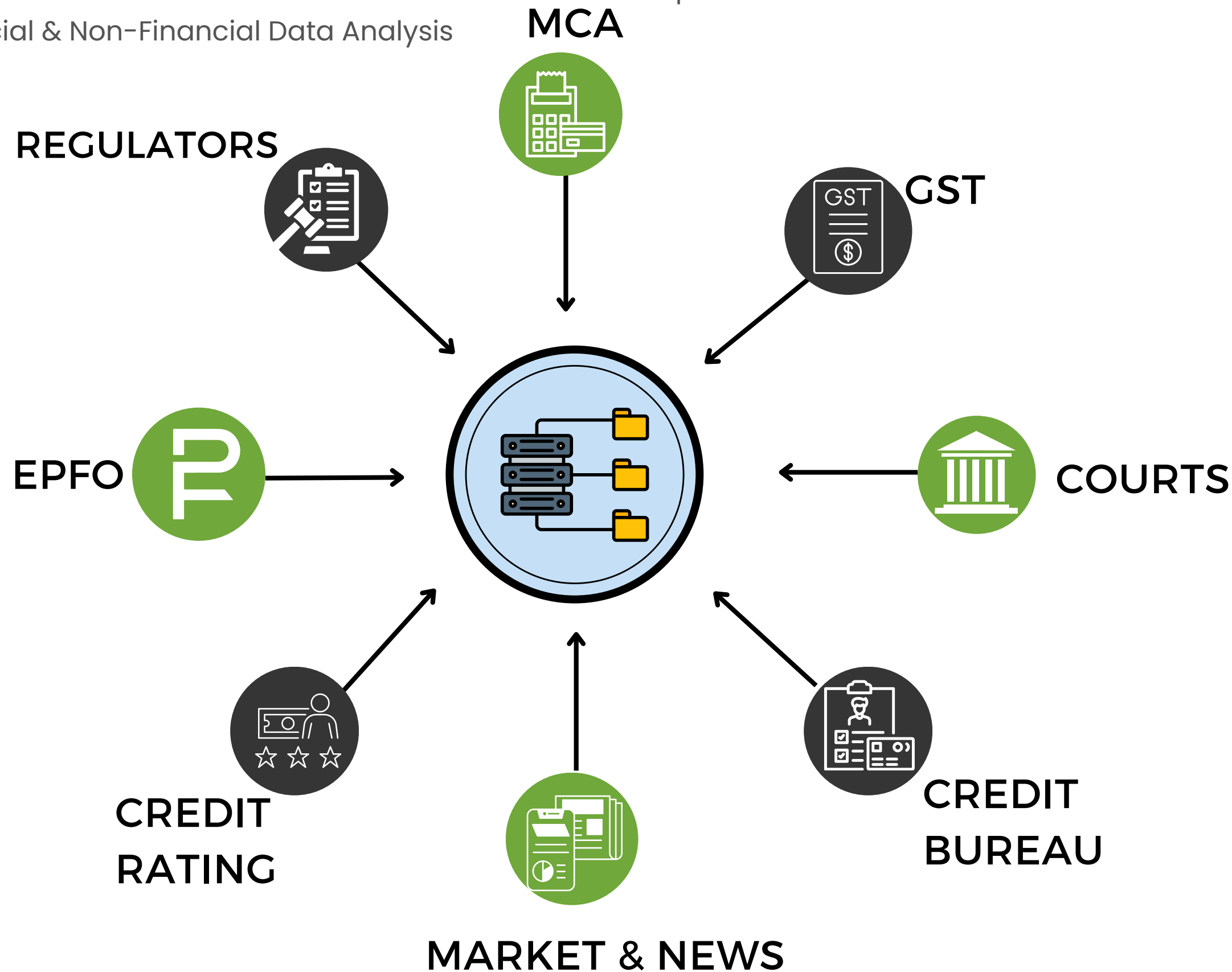
Problem of inaccurate or outdated data requires implementing robust data management practices, investing in data quality assurance processes, and leveraging technologies such as data analytics and artificial intelligence to identify and correct inaccuracies in real-time. Furthermore, organizations need to prioritize regular data updates and maintenance to ensure the accuracy and relevance of their datasets

## Authentic Contact

Authentic contact information in India requires a multi-faceted approach. This includes implementing robust data collection and verification processes, leveraging technology solutions such as data validation tools and identity verification services, and adhering to data protection regulations to ensure privacy and security. Collaboration among businesses, government agencies, and industry associations is essential to develop best practices and standards for maintaining authentic contact information in India's dynamic and diverse landscape.

# DATASET

Finanvo.in as create at universe 4.3+ Million Indian Companies Entities  
Financial & Non-Financial Data Analysis



## DELIVERY METHOD

### WEB BASE REPORTS

PORTAL ACCESS TO USER

### EXPORT CSV / EXCEL / PDF

From Finanvo.in portal directly  
Project to Project Requirement Basis.

### MOBILE APPLICATION

### API JESON FORMAT

Mobile application for frontline team meets.

# USED CASE SCENARIO

**Access to Contact Data on  
Mobile Application**



## LEAD GENERATION

CONTACT DATA INFORMATION

## VERIFICATION

VERIFICATION BY IDENTIFICATION NUMBER

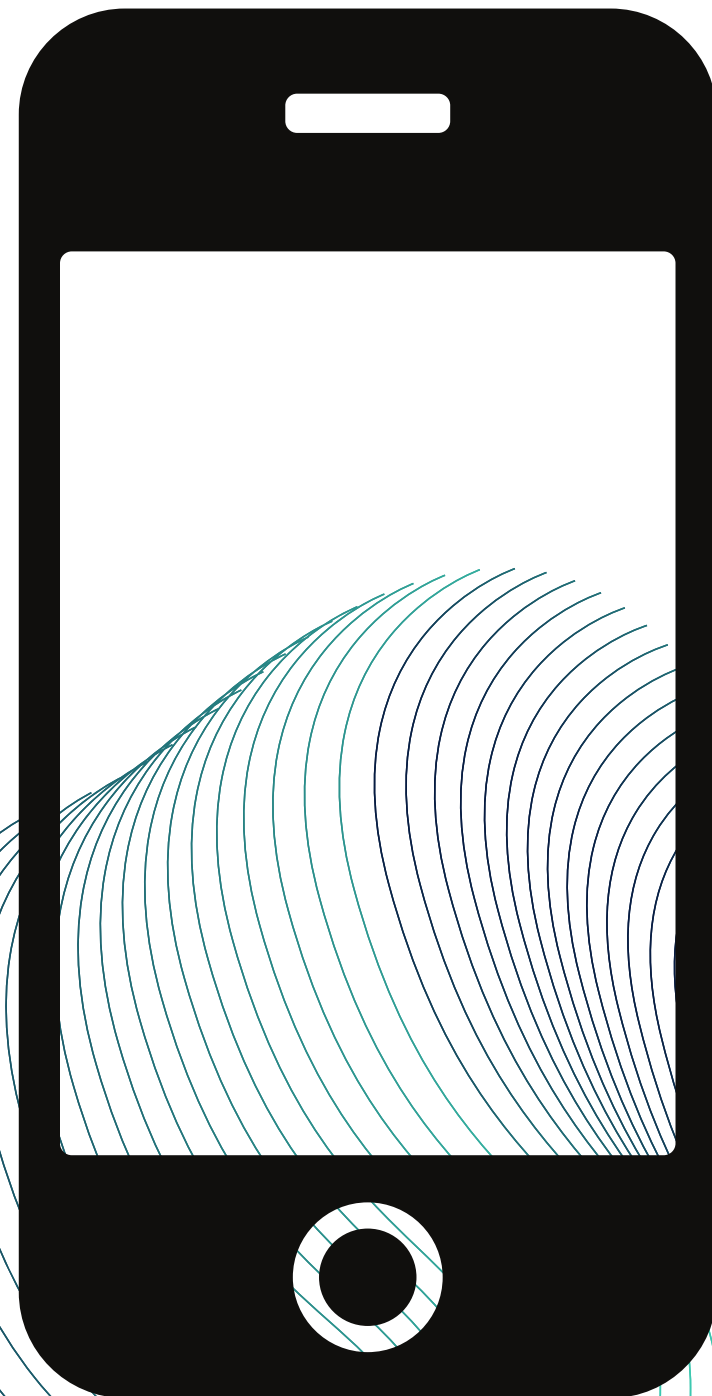
## DUE DILLIGENCE

DETAILS FINANCIAL REPORTS  
OR V2 & V3 MCA DOWNLOAD DOCUMENTS

INFORMATION  
OF ALL ENTITIES IN INDIA

# Lead Generation

Identify prospects and leads leveraging contact data for new or existing registered business with MCA across India to support business growth.



- |   |                              |   |
|---|------------------------------|---|
| 1 | <b>ACCOUNT ACQUISITION</b>   | Lead Generation leveraging Frontline Mobile Application   |
| 2 | <b>FIRST MOVER ADVANTAGE</b> | Reach out to potential customers digitally or physically  |
| 3 | <b>ONBOARDING</b>            | Hassle free onboard leveraging Verification (KYC) services available via. API                             |
| 4 | <b>UPSELL / CROSS SELL</b>   | Unlock opportunity to expand business offering other products   |
| 5 | <b>MONITORING</b>            | Undertake timely due diligence of account using underwriter module getting access to business information |

# Verification (KYC)

Verification of potential / existing business partners and principals

**360 degree view** with coverage of all regulatory and statutory verification



Make **decision** based on objective and **fact-based data**

Verification done against **Real-time data**

**Flexible solution** that are designed to support your specific<sup>F</sup> verification need (like UBO, related parties etc.)



# DUE DILLIGENCE

## Features of finanvo Due Diligence (underwriter) Module



### Standardized Data

Get a standardised view of financial data across all companies and LLPs, so that you don't have to understand complex local filing formats.



### Adaptable Platform

Platform adaptable to procure files and data from different versions of filing with Local Registry (MCA) like V2 / V3.



### Derived Attributes

Availability of financial derivations and ratios so that you can pick relevant once for your analysis according to your own internal standard.



### Comprehensive Data Coverage

Get a comprehensive view of all Business Data including financial data, directors' profile with other directorship, UBO information, bank charges, negative data etc.



### Ease of Access

Cloud based platform which enables ease of access from any where and any time.



### Management View

Get usage based dashboard, portfolio view of companies data pulled for onward analysis.



### Export Data

Search, list, analyse and export data for self use for all data elements available as per internal business requirement.



# Industries We Serve

Finanvo.in has focusing at Indian Industries Currently.

## BANKING INDUSTRY

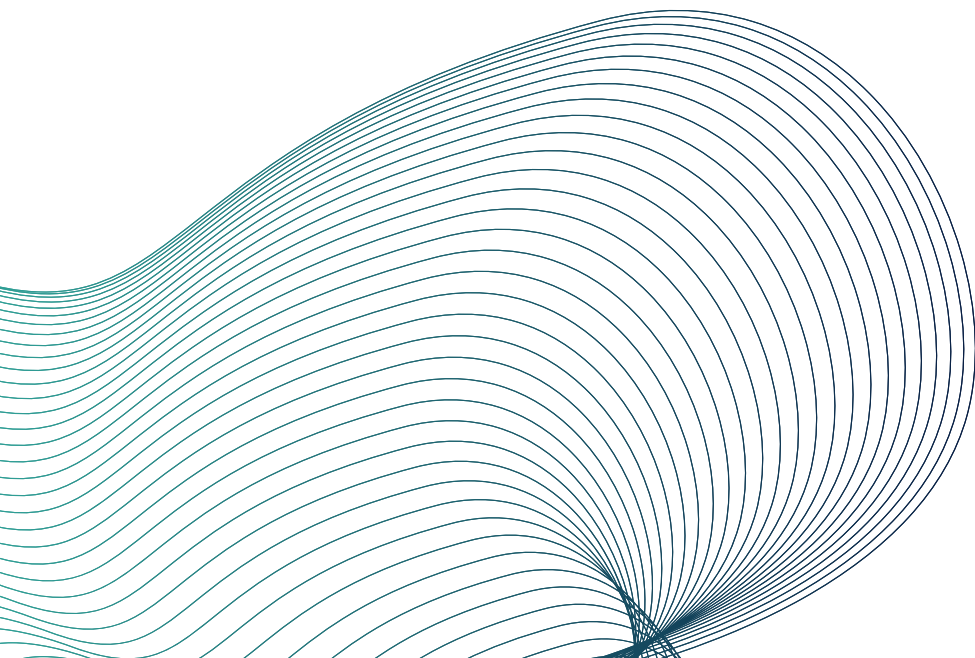
- Public sector banks.
- Private banks
- State co-operative banks
- NBFC / Financial institute

## CORPORATES

- Financial auditing & taxation firms
- Large corporate
- MSME'S
- Consulting firm
- Digital marketing and IT firm.
- Fundraising & Venturers.
- Small companies

## INDIVIDUALS

- Sales professionals
- Financial professionals



# COMPETITION

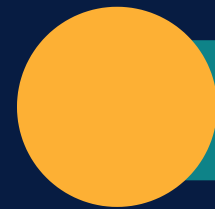
Products & Services	Zaubacorp	Probe42 / CORPOSETIRY	FINANVO
Company Details	YES	YES	YES
Open APIs	N/A	LIMITED ACCESS	YES
Director Contact Details	N/A	N/A	YES
Related Parties / UBO	YES	N/A	YES
News	NA	N/A	YES
GSTIN / Contact Details	N/A	N/A	YES
Detailed Reports	24 hours	2-3 hours	1 hour
Allowed access to update	3 hours	3 hours	7 days
Download Documents	24 hours	2-3 hours	1 hour
Advanced Search	N/A	Yes but limited	YES

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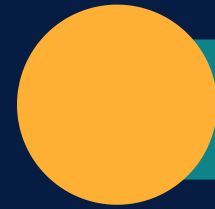
# Contact Us

We're dedicated to providing exceptional service and building lasting relationships.

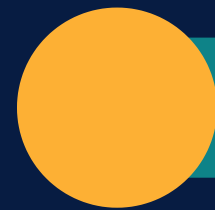
For demo access to our products & solutions, kindly reach out to us as below:



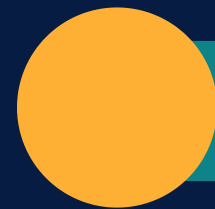
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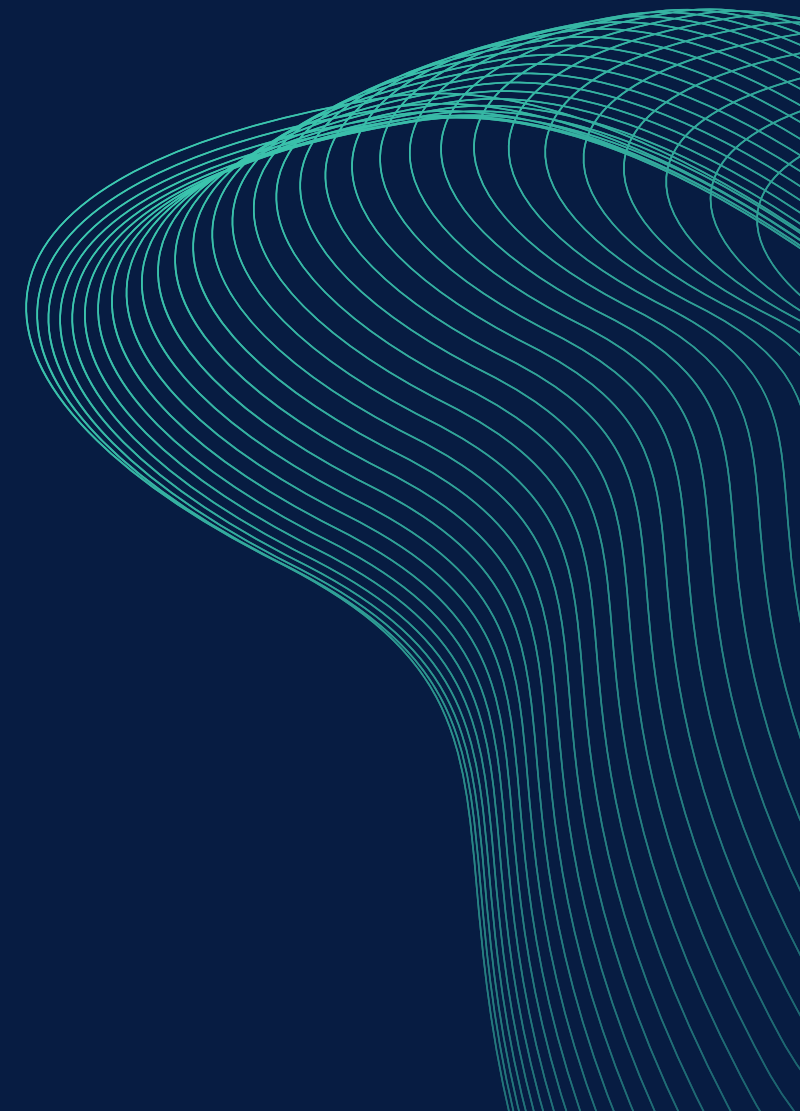
[www.finanvo.in](http://www.finanvo.in)



[shashank@finanvo.in](mailto:shashank@finanvo.in)



Ahmedabad, Gujarat





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**THANK YOU**

