Saudi meeting

Hello. Hello. Good afternoon. Yeah, good afternoon. I am a secretary. How are you? I am doing good. How are you? Absolutely fine. So, I have a secretary who is also a sales director and expert in ICT. He is all up to me. He is like BS. So, I love your restaurant. You have opened a module now. Sorry. Yeah, yeah, yeah, yeah. You are all right. Yes, sir. Yes, sir. Yes, sir. Thank you. Yeah. Yeah. Thank you. So, just let us start, because we have been waiting for the last 20 minutes. We can just start and have an intro and then we can proceed. Yeah, so, first of all, our company is Savage Curie Emberla. I think we call it a weak patron production services. Right now, we are starting a making products for the audited compliance. And we cater all ISOed, 27001 requirements. GRC, 38000, all like global requirements. Now, we have been doing it for the last 15 years, but now what we have done is we have created a product which we are trying to avoid as a market which can get companies compliant and audience very quickly. So, and we have other products like fishing training and simulation. We have soccer products which we have already played. It's a version one. Now, if this is regarding the security command, we are doing a bigger market for product development as well. So, that's on a very, my main nutshell. The companies Canadian from last, I think, to 2016. We have opened an Indian office with 60 people who are working right now. And then we have a partner in the last month itself in the US office, one in Ghana. And now, I think UK office is the last one month. So, it's just giving a moment. And right now, we are trying to get into the Dubai market. So, I have been having few calls with people in Dubai, I think in 2018. And we are working with Dubai Regional Police and the talks were for the Saudi 2030 plan. The 2030 plan was the Saudi initiatives for compliance. And then a lot of Cypher's project AI machine learning. So, I had some potential partners who wanted to get me into the Saudi region. And at the start, the Iran group, if you are like Iran group, then I think a lot of the companies they were saying that they already have potential clients. They started working. And then, but I think it's slowly. So, what we want to do, so the company, Saudi umbrella, I think. And then, as I told you, we are trying to get into multiple initiatives which are on a broader spectrum for product development as well. So, I got my, I told him like we want to get into the Dubai and the market. So, let's connect. And then this weekend, we have, so, what I'm thinking is to first give you this introduction. And then, at least in the future meetings when we strategize, you want to make sure you understand the products and the services. How good they are, how effective they are in current terms with the big companies, what they are doing. And also, the last thing I want to tell you is, last week, somebody from the US, they reached out to me for the banking sector, the same tech sector. And he said they are trying to make a product which is because they have a lot of data sources, they want to extract this data by data, probably. So, we already have that app, we are trying to push that app into the market and we want companies with data. So, we can try to, but this will be a view in the next few months of the version one of the app is ready. But this is what I just want to say, I want to get into the market, I have not seen products out there. And people are still working on, I think, the classical reason of already compliance and gathering and then they are taking like two or three years in compliance. We can do a better job. So, I'm looking for partners across the globe and then the way in which we can try to get the market and then get the people out. Okay, so nice, I mean, you have a presentation and some sort of thing which you can perform. Yes. So, I do have, I'm just actually traveling right now. So, what I want to say is, I have a presentation I'll shoot out after this meeting, the first introduction. And then we will subsequently, I will have our coordination and communication. And then we will also introduce you to the experts in the different teams I have, like seven to eight teams I have. And then they can tell you how from, I think, from support 24 by seven, incident and breach, forensic investigation monitor to collect a lot of compliance and geoservices we can get. So, I want to know from your side, what kind of a market are you touching? And then what? So, you can see each other before we connect and I absolutely cannot have the camera on. Yeah, absolutely. Yeah. Yes, yes. I just like we heard that you are into, so, anything on the PDPL, but how acquainted you are on the PDPL part? What is PDT, sorry tell me the vision? The industrial data production law which is a requirement as well as the data utilization system. Right, so right now we're providing services for data security data legal rights. Any kind of disaster recovery, the digital business can be new learning. So we are working on this I-ZO level, I-ZNC compliance. So we have working processes which are executing to implement this program's end place. Also doing the assessment. So DLP from Cementek 1, 2, season like the top 5.net project we have deployed. What we are trying to get the next six months is we are trying to position

and I've seen our company also research on data features. Worldwide, and we're making case studies every day people are getting finished or they're going to get finished. So by healthcare industry, by taking the stands now what I mean is people are looking for not monitoring solutions but blocking solutions. Right, which can like at least they are getting the real life when there's a data which are being. So we do an assessment from healthcare and FITTek we are trying to be able to see getting a research proposal and partnership going on. And also we have my AIT, my FU like the idea people we have hired like three months back. These people are working with the product developers and they're trying to find out two points. Data's topic which is getting the data in the apps without giving people problems. So, everybody wants to do it. The second thing is wherever they open it, after it's got data and how we can do DLP which is blocking. Now this is the huge concept so I'm looking for partners and the clients and do biogic thus. Okay, and how about PCI DSS aspect any hands on experience on that? Yeah, so I have got some things here. I might also have done what is a 3.2 and I so more than like five torches. But now I have a team of like 10 CSOs worldwide. Chief Information Security Officers, 17 ISOs. What I do is I deploy but what I'm taking is there like so many companies like in India, they're like that here so people might want to go to the audience. So I cannot have all these things so we have a product offered. How soon? So once we've got good batch and then make sure they attach the evidences to that program you like it. So when I give it to them when I want partners who can tell me if they do not want I can implement that version too. So I'm going to get an ass complex. So it's a consolidated requirement which can scout a PCI report which can spit out on IH. So report which can spit out a GDPR report, a PC report. So all this conservative requirements they have 80% same requirements. But people keep on from like wasting process time every quarter of that. So what we have done are doing is you will get a real time dashboard that way you can plan how much you're matured is. That's what the investors, the shareholders are looking for everybody. So give me your time sometime next week for me to demo you the product. And then where we can because that what I've seen with my active clients is they're managing it. They're putting budgets to it but where the auditors are coming in. But they don't have anything that's the health insurance culture so they don't have everything in one place. So we need to have a program in one place. Mentioned as for showing real time all the documents for 90 days of evidence in one place. And now I'm putting in AI methods to read and summarize those documents 200 to 300 documents uploaded way quick. Which is what we want to every 90 days of every one year. That's the policy environment which will what are we changing according to evidence policies. So I'm trying to go a bit more mature with what I want to do with the company in the next few years. And also to help my client with more valuable. So if it is taking six months to audit, we can in one month we can give you whatever you want with the real time dashboard. And also that program in place which is the first requirement for all side. Be all the ss and even in Dubai and it's all the same requirement. They want a program in place. A cyber security program in place. And then align into a standard and then all the evidence in a benchmark. And then it always be out 100 project. Okay, so we have some our compliance over here. Which is a good day thing. Huge time and there's a lot of new religions being done and not of data clouds. It's also a perfect week, especially absolutely. So we obtain that we have a complete robust and a security approach as you mentioned. And there's a lot of audit reengagement required at this end. So maybe we look forward for a thorough expertise and the preferential thing is that they require on-site not-opside. So they require people at this site who will get to that. That's the press and we look forward for a discussion which you rightly mentioned. And just a brief background on how what is Sarjit doing and how do we get into this committee not one at? Wonderful. So, okay. So I have been working in Canada for last 18 years. I was reading the IBM segment for I Canada for cyber security programs. And we're working with the big force. We're working with a lot of big clients like ADNT, team mobile. And I also pitched to Aramco in I think so the. At that time, there were like few proposals ending out as well. And how so I have well, like few partners and so the who were like at least in 2018 they told me there's a big wave coming for requirements come and then have your local offices show they had partners like Irham group and other people who said they're okay. We can give you our own offices. I didn't go further. I was going slowly because I wanted to have products in mind when I was pitching the big clients 80 and it during the IBM days. They said, Sarjit, we are getting it by threats so much that we can buy even a product for \$2 billion or \$5 billion. We want products. We do not want services. At that time, I realized that we want to get products in the market right away. So I started building. I came to India. My diet was not on that well. He's suffering with cancer. So I said, okay, let me be global now. So I have Canadian presence. I have US presence now. And I said, let me have this fight presence in 2024 and let me start making products which are. At least taking too much time. The cyber security number one target for most investment. My background,

I also worked with a defense company in Canada which is building a lot of satellite technologies. So I had a lot of exposure and what I want to bring to the table is I want to at least leave the sea source and the requirements of cyber security with the investors globally market. So the is where I think people are I Dubai as well. So how do we penetrate that market was my thought process already. So who I think I've joined my company. I think almost two years back and I told it to now like let's start establishing multiple country presence. So I have now US. I have UK presence as well. Ghana, they are requirements in the next week. They're trying to get that data protection. There are a lot of data which is happening. It's not only one industry fintech banking sector we are working. Education has been reached yesterday like five big school boards in America. They got breached healthcare sector 28% of which is yesterday in India and US. So these are three markets which are very look critical. Now how do I get one program which is a program which is similar in all industries. So I said, okay, let me make a protocol of this. Let me have partners across the globe. Let me give them something. So they already have accounts. They want to solve these problems. Let me start working with them. So this is here I am and mom said, okay, let's meet up somebody who is ready. And we can have we can work with them. They may have leads and we want to partner. So once you give me some I think project supply plan or something. I'm thinking of how we can have local presence as well. Right now I have people who can travel to buy very close to India. So I some will go over here. One of my partners in Saudi told me like I also want people from Canada coming in. Because the project is going on. So you can buy plan for like some more time because that's what was it. So I'm going in on building this machine, the big machine which can come for products and people who can solve these problems. And then FinTech is my first industry. Also my partner, one of my partners in India. He has a guy who wants to develop a FinTech product which is and he has a very big requirements of FinTech product like. Like payment system gateways or whatever it is. So I am ready to take that chance. So I need local partners who could go if requirements are there and then who could schedule it with the demo with the expert as well. Also there could be other people if I get more like a available work. Then I'm going to I'm already thinking of the in this quarter. Some kind of a virtual office and then going forward. So with the resources. So it depends on what a thing. But I have the last one month. I have had a very fruitful month UK. There are requirements in Saudi and these are requirements are fulfilling. So now I want to get on to the school and understand from you guys. What are you guys thinking and what kind of requirements do you have? So, I just will articulate it. So what I understand you have a platform you are into a product which you are going to allow. So what do the consultancy aspect how on the certification and the consultancy has been how are you. And on that aspect we have a good. So now we are having for the implementation side in the consulting side which is the expert is already inside. So the excellent audit party right now I'm getting some US partners and then some local people call them in. And then they got it within two to three weeks and they would identify you. I was thinking that I could be in the implementation side because there's a lot of handroading multiple team have 15 stakeholders within one company from different departments. They all want to be certified compliance user trade. Then the like product and compliance of cloud everything is being done. So implementation I've seen. But now I'm getting the requirement that that started. Saudi's at the end of the week can you make a certification body such. Can you certify your company because you have 1000 companies right now. So from the Saudi 2020 proposal from I think they know Mr. Jalal in case looking Saudi University which is I think one of the biggest I think research and facility for education. So Mr. Jalal the CEO of the CIO I think I have you causing to run 18 with them and they said there's a lot of work here. Most of the research proposals they grow to us most of I think and then. So if you become in our partnership we want the Ben Strent and even some portion of the cyber security program for audit compliance. We would require a local certification body and you can help but that was too early for me at the time. But right now I have like I'm doubled doubled up already I have more than 100 staff across the group. So now I need I'm focusing most it was initially a bit less focus but to your question on the certification side. I have not started I've started partnering with the ISO and these companies and we can get the local partners to study by but we can implement this can't go. In place also the last thing is my program once you check out it to me. It's also the audit is like that program also so I was on the PCI side on this compliance and they said your product is so thorough. And we don't even have that so the auditors were asking the client companies and we represented the client companies and we showed them a program for running real touch program. They said this is so so sure and you have never seen this kind of maturity where you are sure on one dashboard all these things. So what I'm thinking is most mostly the people who want to implement this program they require us as partners rather than the extra certification bodies. So I'm trying to work with companies worth feeling wants to buy the

advisory as a trusted partner for us. But we can do other things too so we can partner with some companies and external side of the picture also we can start off. Okay so to name a few companies in India and we are associated can you just aim them few? Few companies in India? Yeah so we are going to be on the executive committee consent and see all the product whichever is either way it's just two. Right so I have gained it right now which I told you then I have the local banking sector so we are pushing the top but like he backs 100 bank the PCB bank and on the LK side one of the biggest hospitals in Surat which is Kiran hospital. Okay so they want us to do the big research views even them and they are saying you can go beyond cyber security and research or not. So these are like few eating up my time and my expertise for my team and like so most of the banks are now the top three banks I told you they want us to get into the consortium and they were going to the bank. What are the bank's dementia? Okay so these are some normal banks which are at least having 40-50 much is lost in India. Okay and then we were like certain banks. So we were doing QC's and they are now signing up contracts with us so I have just completed making products. So they were giving services so what happened was I can only got breached and when they got breached they wanted to have a local service. So they have them part in Bombay which is a different place so all big regulators are in Bombay. So we provided not so much service they like so far the investigation and within two weeks we have to generate the investigation people were getting breached and fishing attacks. So I think that helps them ensure if they do not complete an insurance report then they would not get so what. I saw the state which is the insurance report right now and there is so much work to done but the requirements are like I can solve with the products which is what I think. So to get to your point so these are few clients we have here in Canada we have like you clients just like one the flyer, a client is flipped. They are working for Wal-Mart, Canadian Tires, Best Buy, these are some big names and these are the different things. Yes so it's paper clicked so they are charging the clients on their 20 comments. So we have a test there not only website but they have 300 apps which we need to check micro apps, major apps, their cloud environment for AWS, GCP. They have more than like 5000 people and systems so our team is already taking off all the security from the program. So last 5 years we have been working with them and just growing. Now I have to work every day with 15 stakeholders every week and they are all coming up so now the customer of data. So the moment they get shot by a single email like how are you protecting our data? Wal-Mart is asking that so now they are going for a program they want to do see my product. So until now we have got services now they want a Galaxy product they want to audit and to seclude insurance product. So this won't be our end of mind. So things are flowing in quickly but now if you see my product I want to make sure the KPMG is the IDM for the world they are also having making something I have worked with them. But I have not seen that kind of maturity with them yet. I had to work with my own Intel and run this program. So with that mindset I have come up and then developed this product which can also one thought to you is even some of the people are telling me why don't you partner with Deloitte? Why do you partner with the big companies they are already being approached by big clients for a cyber security program they may even invest in your product. So I am open to all the discussions right now there is no exclusivity. We are still like POC right now I don't want to charge anything from the customer that POC. Once they like it let them use it and you can keep on developing to the expectations and customizations. Right worship too. So if we are building some products we are building this so that's why people are using a lot of small products and 100 small products. And it's not only anti-virus if people think it's an anti-virus they have it it's good enough. 56 different kinds of threats which are being penetrated into the environment. Have you heard about defect guys? The defect the recent social engineering attack was the defect they copied for a CA4 in Hong Kong and then they were they transacted at 25 million dollar transaction through that. Now defect and phishing are number two requirements and they are reaching out to us and we made a phishing portal for our customers which can even license like thousands of users you want to train them. Phishing they will know so they won't get attacked. So people are investing a lot of money millions of dollars but this is not a lot of not only compliance but actually ensuring compliance. Which is not something too much. So if I have to summarize like our product like this it's not all official tracking so what is the return of investment when a client would attack you. Is the type 3 if I have to ask you that so that we can think lower on that perspective. So now if you could just actively in that. So secure kind of awareness which is the number 11 potential in ISO 27001. It says that most of the employees they should be trained at least once a year. They should be communicated with the policies. They should be trained on security aspects of acceptable usage policies and they should now phishing have been defined more conflict that they need to get user phishing training and other stuff at least once a year. So my clients they called breach phishing attack and the auditors like the counter-party came and they said how if you

do not get trained your people will lose value of partnership. So that's what is happening. So what happened somebody like a vendor like a fake vendor came in with some details and they said we wanted to change the information and they asked for advice to be this again. And subsequently the new person they sent out \$100,000 check four times without even waiting to the supervisor without even checking up rules are there with an MFA. So this was it will be have been mitigated by a phishing training to that department which is the finance department and we had been telling but they did not have a budget. They have learned this the hard way now the entire company wants to do phishing training so we got that project. And so three months back and I had to make a product out of it because it was so so so extensive. Now the business cases for them to not lose business that's the first thing the business cases to comply to this I said \$27,000 requirements for security training in part in the last 90 days. And then that training fulfills so we have to be in a version two after the train after the training if they get breached again if they select on a sophisticated act we have to give them a new end to these are some newer most sophisticated requirements coming from the auditors which are being growing. And even the customer so to your point the benefit is the value is they don't want to get breached and it can be used as a compliance certificate and the benefit of that it could also fulfill the eyes of criteria which is the second benefit of the business case. And the third thing is the management over the world now if they're using threat intelligence from the partners like us in the 30 judges the first thing a phishing attack do you have a control in place have you trained your employees. So that's the start of a cybersecurity program right now these things I'm going to show you by next week when I get back to the city I'm out of the city right now I want to make sure No I'm not at all right I'm not all right I was going out and once I've been enjoying the call I said I don't know problem. Yeah yeah yeah. Where you suddenly like I'm in Amdabad so like it's like the four hours away from my place and here in Amdabad they are making a financial district and they are like instilling cyber programs and somebody I've met they are raising a lot of IPOs here for this thing and they said like come pitch so the meeting went very well and I'll come back again next week and these guys are want to be partners with us too. So what I'm seeing that like I just need to connect and address the world of the big element table which is how to start this program which I have a solution to and then I also partnership across the globe we need to just understand how you got part would be facilitated. Last thing I want to add to this one I've created a CXO platform every Tuesday CEO CIOs and CTOs partner on this one okay and discuss. So what you want is one of my buddies who is managing cognizant and European backs he said that we want a platform I want what your team is doing and what kind of intel we can get because we are making we are we are doing we cannot comply. So there are a lot of projects that are discussing on the table so every two weeks on Tuesday I inject these people but I they need to talk one on one with them what we are doing. So I'm trying to break it by industry now but he's saying that this is something they industry needs some people the big companies are doing it. We want it for athletes for the lecture at least for the like where we could leverage your expertise and your research. So I'm trying to become that big research company for these people so there are four or five takeaways from this meeting is I think you guys are interested in I think you have some leads clients or valuable like cybersecurity like projects on the table other than that also that would be product level kind of stuff to certain that larger PEO which we can bring on the table. How we could conduct that what kind of maturity we have in delivering those solutions you should be able to check them out by next week and the expertise you can rely on and then see and then help our team also get better so you can be better delivery to your client. So what do you want right if you have. Any question you have. I don't have a question good to understand from such about the product so if I can just summarize it's more like a GRC tune where you are collecting all the controls and having a single dashboard for multiple compliance. The definitely that's the need of the art though there are hundreds and hundreds of software like you said like the big four have their own tools and that is why they don't partner with anybody else but if your product is better than theirs they could always you know high out the product and integrated and sell it to them and that's the way the competition would be at least the best to just before and you will get one of the best but when you're serving as an individual one of the biggest criteria that would come with how do you know how to do that. And make it visible because the more the bigger organizations use your tool the more it will get the comment like one such tool I have heard is two such tools I've heard in middle east one is the archer GRC and the other is the Randa GFC near the two which is pretty much being used again the reason it has become popular is not that it has great features but it is because the IT consulting companies are supporting it like portability on a gel. They have a lot of space over there. Yes. Yeah, they have partnership they get commissions out of it. They get benefits of easy implementation quick support and various other things because of which is happening. So these kind of

partnerships definitely is one way to look at and talking about advantage that we have is I mean we are into the auditing part where we do audits for 27001 or even the requirements on other frameworks like as I was mentioning about NCA guidelines or some are kind of like that. And definitely a right that is how these compliance is getting sicker and expected for next 5 to 10 years. Especially with AI which is one of the biggest investment. Having these in your tool is definitely a good start and the tool being ready is one of the most important things it's all about the POCs and getting the first paid client who will then recommend it to get another client and the chain reaction is always what will play. One question that I have a subject here is when you say data collection or the evidence collection is it automated or is it that somebody has to dump the data and your tool automatically updated into the respective. So to iterate that point app right now is ready with the manual data collection and I wish to do one of the good partners I have said, I have said, Sergeant right now this is a very good app we want to invest also in this one. But all the big companies I try to create something which is data scrubbing which is have your AI and these techniques bring in data. And then put it into your I spoke to my developer that said can you fulfill this requirement and they said yes we can do it. I said by when. So I'm pitching this product and then if I would pitch it to KPMG clients then it should be something they should even put a little more into. So this and we can do it but it requires lot of big AI engines, big processors, big our big processes and everything. And then if you're using a DLP what you're trying to promise I'm also creating a DLP product which I told you which is like nobody has it. I have not seen many companies I have it they're buying it like so this is so these two things I spoke to my developer that's like okay by end of January we are going to give you the PUS you're going to do. Now if the bigger companies are pipelining this is going to take them 12 months to do PUS you can get a lot of money. But I have few companies right to this piece is near US and in Canada. So this partner they have big leverage and Saudi also I'm not trying to go with my past notes but I thought the letter is ready. Now that is dropping if it is ready into three months I've told them because we have been tech we have double data. We have has kept you have double data my developers told me so we don't need to have they just want to see the technologies like snowflake being used. They're technologies like oh my god I just messed up so that few technology which are used by big companies to extract data wherever they're so if I come as auditing to your company. And if I would say it's going to take six months they wouldn't say no no. Please like we just only have one month now one month to extract all the data from all the sources from cloud and everywhere else it's like it's but once if I saw this problem then this tool is going to be very good. As you said many companies would come forward. So right now they don't even have absolutely 50 percent the app is there. The consolidation of all the requirements my developers are spitting out the reports which are security actions report we can give it to every company every month if they want it then we can talk to you. If we might develop a developed team they can start so I want some uses for the client we have dummy data but if you if you talk to like how I'm talking to my customers is I'm telling them you with my tool. Do the use this going to effectively improve your audit process by 40 percent. It's not so wonderful and you don't have to comply with four requirements. I so GDPR list everything in same yes go with it. It's also going to spend audit security actions report keep the two now and then I'm trying to solve one by so they have AWS environment they have GCP everything I'm using that as sources with my technology team. What I'm saying is I do not know all the environment so but I'm trying to simulate as much as possible so that data scrubbing not many companies implemented but if I implement a version one of this data scrubbing in the next one portal examples in March or April right then what I'm doing is I'm trying to pipeline one product or time sufficient product is ready. We have a training information product which is doing portal and then we have this gfc product ready then we have the soft version one ready and then the data scrubbing time I'm giving my day I'm hiring people and it's very easy to hire people in India and then get things done and then sell the products across the globe. So I told you if I'm solved 10,000 times I'll only be able to do it with products. So now I want some abuse as well so I want to talk to you about that in the next meeting. So you see the maturity of the product first and what would be the next good day you should go to the class here and I think I just got you. Shajar. Shajar. Okay yes, that's why it says good. Now I feel so we need to and I feel I'm getting the vibe that you are looking for something like this actually and also I need to know more of you guys what you have done in the past and I need to just me to check out right now but what you have done in the next meeting and then what our tools products and services we are trying to do and we just need to cook so we are doing the SOPs as well for all the departments so which I'll be able to share with you so when you take the notes to this from the meeting notes to this one make sure the action items are like we need to share some stuff. Okay then we need to use demos next week with Mr. Shajar and also services we are doing but our clients have some

products they have BDR and D.M they have data rocks and they have like cloud engines they have like a fast car and all these stuff so we should show them the expertise what we are something that we have it and they are instant management funds they can sponsor I need like some what I'm trying to do is I have satellite offices in U.K. US, Saudi this and I have a satellite offices that we are gathering once I have been forced one day doing and they are exhibiting everything remotely to save on the money and the budget being economic so I'm trying to follow the same model if there are demands for local resources to be deployed we can have a research proposal kind of for commitment and then we can deploy so these are the people and that we can extend you through the partnership local resources as well. So, I just want to ask one last question. As you mentioned about our deploying locally that is your tool currently hosted. We will talk later on later on. Okay but region. Region, region they can change right away so we have copy we have Canadian residents now we have referred UK region I do not have a required requirement for Saudi also we have Azure Microsoft partnership and we have dual cloud power partnership right now so if there is a particular kind of requirement in your region for compliance we can do that. So, I am very grateful for the local government. So, that is the importance of stringent about having a local hosting data over here so that is the requirement so that would make sense. Nevertheless, let's fix the point if we can it is fine with all to have a bottle of the products what you have. If that is fine we can connect the same type of the products. So, if not Sunday then you let us go working day because I don't want to bother the people like Umamal Kusmebos representable Radyakam. And so, I don't want to. Okay, my team also but they are working on Saturdays but what I have for the answer is what I want to do is I want you guys to all teaching my expertise. Let's let's. So, we have already done that. Okay, we are okay with Monday because I want to get back into people's and let's have a session. I will check the final of the three we are specifically announced for certification company. We have been existing this part of the country for the last eight years. Okay, we are with the PRF at the post and who of the country. So, lately we got it to some individual for you on orders from Data, Secretty and IT based on garbage. So, that is where this entire cyber security aspect has got missed and looking at the end of the Kingdom cyber security is going to be in government. It is just started the heat and lot of local governments are stuck into it. Although, who advantage should be more likely the taking on. So, we would excited about the product. Okay, let's talk about this also. That's very good. So, I will give you a brief. Please join the leap which is in February 10th. You are sure that you are part of that. It's a four-day leap program. I will send you the link or go through it. Your participation would give you a different sort. It's a very important concept. And it's the global eyes on that leap. It's a platform for product. You also did a poll and you get your own insights. How the market is shaping up. Please do research for the organization of VR last. It will be a teocaine. We are looking for marketing opportunities. We are looking for the partners and we are looking for how to penetrate faster. I think it's the old vice versa. The companies are also going to like their looking for something like this. We are going to have a share of marketing notes. Let us know. And then we need to catch up. We need to share seven things. And then definitely Sunday we'll keep tentative right now. Okay. As you get to have a tea, let me say. Let me be a Monday. You wanted to have a team also be present on it. Yeah, so I want to make sure that you are full-fed. I don't want to be just a pick-up. I want to be a growing way talented people in my team. And I can fly them across the globe. So I want to make sure all my partners know this. Right. And then so we are going to come back to you. And with a certain collage, you can go through and then we will catch up after that on the next session. It's exactly the meantime. The Interpreter, the presentation, what you have to go through. And we will look for one for the Monday right now. And this is going to be our possibly next Monday right? Yes, yes. Yes, right. Possibly this is going to be tomorrow. Obviously, this Monday. Either of the week is late, but between up to Friday, we have the time we can reconvene and have the meeting across. Definitely. We will coordinate our time. Thanks. Thanks, Nasey for that thing. Thank you. Thank you. Thank you. You remember the animal. Shah Jaha, Masha Allah. Very good. Next part of Surat Uthi. Which part of Surat Uthi? Which part of Surat Uthi? Surat I am in Arajal right now. Shabnam Park, which is essentially very close to Rande. And I know that. We say I have been there. So my parents have been here from Amitabh and then a lot of good whites. My dad was very socially popular. But last year, I was in India and I am trying to get at least the best out of the time I am spending here. So, this is good. And Oam told me I want you to meet somebody and it could be along the vision if we are popularing. So, Finta, take thanks, Shah Jaha, for scheduling this time. Nasey, for taking up some potential questions. But feel free to ask me between the week as well. I am going to set up that channel for you and for someone who is so staff. Umah has my contact. Umah has my contact. You can just press me on my number. We will have a WhatsApp chat. Yes. What? What? I am going to ask you. I am going to ask you. Yes sir. I will be right back.