



# **Brazil** a strange success case



# The beginning

- Find a coordinator for pt-BR;
- Start a glossary for pt-BR;
- Justify and create the pt-BR project;
- Start working.
  - 7 people, each in a different state,
  - On-line support straight from China.





# The discovery

- Participation in the 2° International Free Software Forum – FISL;
  - Presentation of the OpenOffice.org product.
- Creation of the pt-BR NPL;
- First Brazilian compilation;
- Support from Procergs' presidency;
- Creation of the Brazilian community







#### ROCERGS



Marcos Vinícius Mazoni PROCERGS' President

"An open solution, with excellent quality, is being presented to society at large and will aid in the battle against digital exclusion."



2001 2003 2004 2005 2006 2002



#### The work

- Projects
  - Spell checker;
  - Translation of the interface and help;
  - Sun overwrites community's work.
- Marketing
  - Mirrors;
  - Statistics;
  - Publicity.

- End user support;
  - Mailing lists;
  - Rau-Tu system;
  - Docs and Manual.
- Support

2004

- Metrô São Paulo;
- Celepar Paraná.



2001 2002 2003

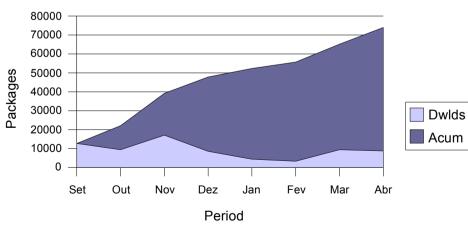


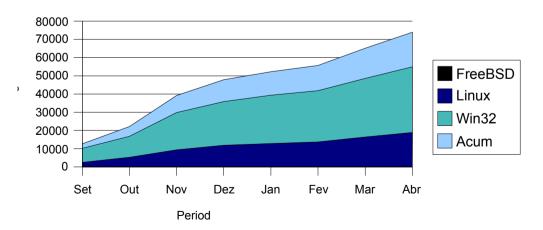
#### **Downloads by Period**

#### **Downloads by OS**

| Period | Downloads | Accumulated | %     |
|--------|-----------|-------------|-------|
| Sep/02 | 12730     | 12730       | 0,0%  |
| Oct/02 | 9419      | 22149       | 74,0% |
| Nov/02 | 17073     | 39222       | 77,1% |
| Dez/02 | 8623      | 47845       | 22,0% |
| Jan/03 | 4439      | 52284       | 9,3%  |
| Feb/03 | 3392      | 55676       | 6,5%  |
| Mar/03 | 9464      | 65140       | 17,0% |
| Apr/03 | 8818      | 73958       | 13,5% |

| Period | FreeBSD | Linux | Win32 |
|--------|---------|-------|-------|
| Sep/02 | 14      | 2508  | 10208 |
| Oct/02 | 18      | 5317  | 16814 |
| Nov/02 | 20      | 9398  | 29804 |
| Dez/02 | 41      | 11919 | 35885 |
| Jan/03 | 60      | 12845 | 39379 |
| Feb/03 | 85      | 13764 | 41827 |
| Mar/03 | 106     | 16458 | 48576 |
| Apr/03 | 121     | 18909 | 54928 |
|        |         |       | -     |







### Recognition

- The OpenOffice.org.br project is consolidated and is recognized by the IT media;
- Abundance of materials in the form of manuals, translated documents and howtos;
- Creation of sub-projects:
  - Brazilian Cliparts;

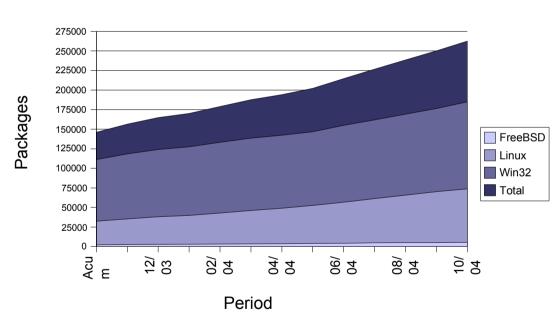








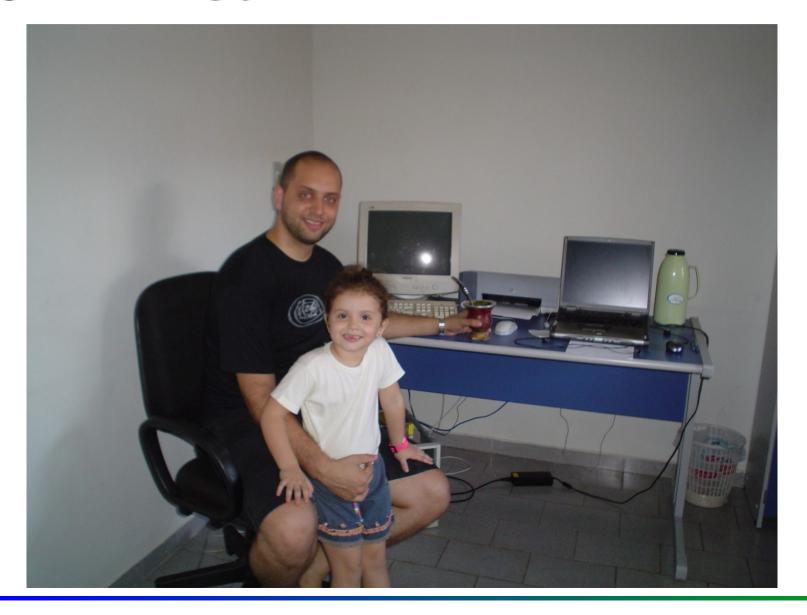
| Date  | FreeBSD | Linux | Win32  | Total  |
|-------|---------|-------|--------|--------|
| Accum | 2265    | 32533 | 111291 | 146089 |
| 11/03 | 2586    | 35478 | 118444 | 156508 |
| 12/03 | 2774    | 38075 | 124059 | 164789 |
| 01/04 | 2995    | 39793 | 127483 | 170016 |
| 02/04 | 3240    | 42911 | 133231 | 179012 |
| 03/04 | 3429    | 46201 | 138488 | 187578 |
| 04/04 | 3654    | 49039 | 142230 | 194212 |
| 05/04 | 3934    | 52533 | 146694 | 202237 |
| 06/04 | 4237    | 56640 | 154879 | 214673 |
| 07/04 | 4826    | 61241 | 161859 | 226675 |
| 08/04 | 5002    | 65742 | 169267 | 238549 |
| 09/04 | 5123    | 70189 | 176353 | 250110 |
| 10/04 | 5452    | 73688 | 184985 | 262479 |





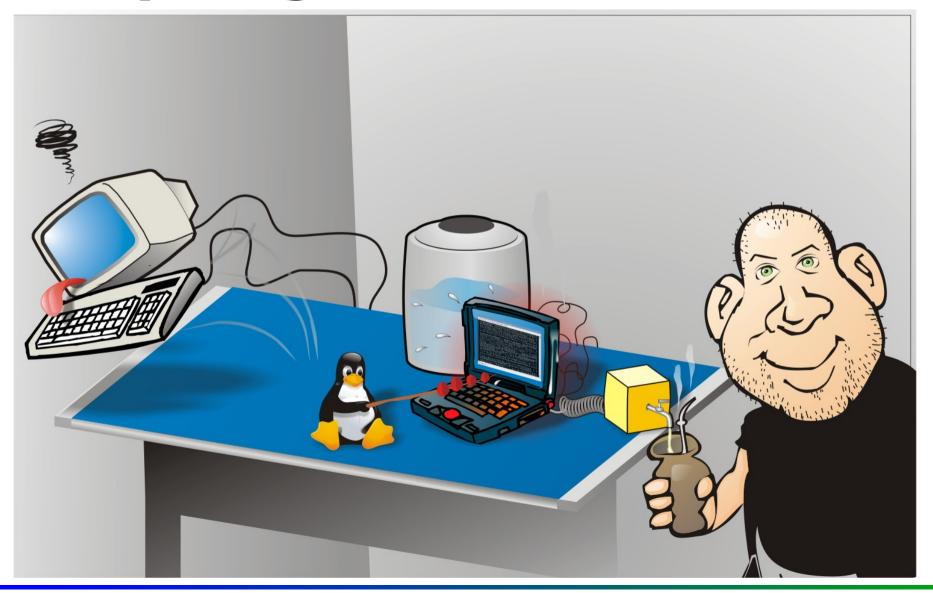


#### **Work Area**





# Compiling....



# The problem

- Trademark infringement by local company;
  - Private companies;
  - Government;



- Lack of equipment and resources;
- Countries economic difficulties;
- Threat to users and developers.





# **Projects in 2005**

- Localization;
- Thesaurus;
- Brazilian Cliparts;
- Clipping;
- Statistics;

- Escritório Aberto;
- Extras;
- CoGrOo Grammar Checker;
- Mirrors;
- Server security.



2001 2002 2003 2004 2005 200<sub>9</sub>

# The conquest

- BrOffice.org Projeto Brasil is born;
  - New visual identity;
  - Portal aggregating efforts and news;
- 1° National Meeting of BrOffice.org
  - Developers' meeting;
  - Excellent cases of success;
  - Louis Suarez-Potts participated.



2006

2001 2002 2003 2004 2005

#### **Noticeable events**

- Three news in OpenOffice.org;
- e-PING Government recomends ODF;
- House of Representatives Standards and Free Software;
- Banco do Brasil 38.000 desktops;
- Brazilian Army ALL desktops with Broo;
- Digital Inclusion Project;
- CDTC Federal Gvt. e-learning;



**2001 2002 2003 2004 2005** 

#### **Noticeable events**

- Ekaaty e Famelix include BrOffice.org.
- Spell Check 2.5 millions of words;
- Info Magazine, main magazine of (proprietary) IT talk about OOo and Linux;
- BrOffice.org participates of LinuxWorld Brasil;
- BrOffice.org adheres to ODFAlliance.





#### **Thanks**

- To our wifes, companions and girlfriends.
  Without their HUGE patience, there would be no free softtware!
- To the Brazilian Community that, despite all adversities, has always been faithful to the project, collaborating whenever possible.









### **Questions???**

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