

From the outset of my career, I have been wholeheartedly drawn to the intricacies of understanding project scope, orchestrating client coordination, and meticulously planning strategies. Over the years, these experiences have not only refined my problem-solving skills but have also significantly bolstered my analytical capabilities, making me a compelling candidate for the role of Senior Business Manager. Although my professional roots lie predominantly in the realm of urban planning and development, I firmly believe that the skill set I have meticulously cultivated is intricately transferrable to the multifaceted responsibilities of a Senior Business Manager. My journey in the field of urban planning and development is marked by a demonstrable history of capturing, measuring, and meticulously analyzing complex data, particularly within the context of land use, policy review, and infrastructure planning. The depth of experience I've acquired in this domain serves as a robust foundation for my ability to lead and set the strategic direction for the professional services team with responsibility for business support, as well as oversee the department and faculty professional services teams, workplans, and timely delivery of services and projects.

My career has involved a wide range of project management experiences, including client coordination and teamwork across different functions. These experiences highlight my skills in planning, delivering results, and clear communication—qualities crucial for a Senior Business Manager. I've been involved in numerous projects, from their initial stages to successful completion, which has strengthened my abilities in managing teams and implementing effective governance structures as outlined in the job profile.

During my tenure as a Manager at Innovest Advisory Services Pvt. Ltd, I actively immersed myself in a diverse array of projects, ranging from spearheading the development of Special Economic Zones in Nigeria to making substantial contributions to the Smart City Challenge in Lucknow. My role as a Market and Business Advisor for Maroc (Moroccan Center for Promotion of Exports) further added to my rich tapestry of experiences. These ventures were intricately interwoven with close-knit collaborations with international teams, which played a pivotal role in honing my communication skills, diplomatic finesse, and the uncanny ability to effectively engage individuals from a kaleidoscope of diverse backgrounds—skills essential for senior business management and for integrating business support across silos within the faculty and college. Moreover, my exposure to the global stage and my current academic environment have uniquely positioned me to communicate effectively with individuals from a plethora of cultural backgrounds. This transformative journey has not only cultivated my cultural sensitivity but has also elevated my interpersonal skills, allowing me to genuinely connect with individuals of diverse nationalities and backgrounds, a crucial aspect for senior business management and fostering a culture of continuous improvement.

My tenure at AECOM India Pvt. Ltd was a masterclass in effectively managing high-volume workflows within the demanding confines of a fast-paced and highly collaborative setting. My engagement with cross-functional teams was underscored by my pivotal role in preparing an array of proposals for participation in multilateral, bilateral, and national Request for Proposals, a task closely aligned with the responsibilities of senior business management, which include overseeing the faculty's resources and ensuring compliance with financial policies.

Across my professional journey, I consistently demonstrated well-developed influencing skills, adept time management, and formidable project management prowess—skills that are crucial for senior business management and leading and implementing improvement projects

to enhance service delivery. The art of juggling multiple projects simultaneously while consistently meeting objectives within tight deadlines has been the hallmark of my career, aligning seamlessly with the need to contribute to a culture of continuous improvement, lead relevant department and business support meetings, and work closely with academic and professional services teams in a collaborative and efficient manner.

My proactive approach to work, analytical acumen, and remarkable adaptability in the face of dynamic environments are qualities that I am fervently excited to inject into the role of Senior Business Manager, directly supporting the faculty's strategic and operational aims. Additionally, my ability to swiftly grasp new computational languages like Python and R serves as a testament to my unwavering readiness to acquire new skills and deftly adapt to evolving landscapes, a characteristic essential for the role of a Senior Business Manager in a changing environment.

In essence, my career journey through the realm of urban planning and development has meticulously equipped me with a versatile skill set, encompassing data analysis, project management, and the art of stakeholder engagement. These facets harmoniously align with the indispensable qualities of a Senior Business Manager. I am brimming with enthusiasm about the prospect of channeling my knowledge, adaptability, and unwavering determination into this role. I earnestly look forward to engaging in discussions about how my transferable skills can seamlessly meet the specific requirements of the Senior Business Manager position.