

# **Shark Attacks Marketing opportunities**





# Objectives

Analyze the data of **Global Shark Attacks** and convince investors to set up an Ocean Guardian franchise in North America and South America.



OCEAN  
GUARDIAN

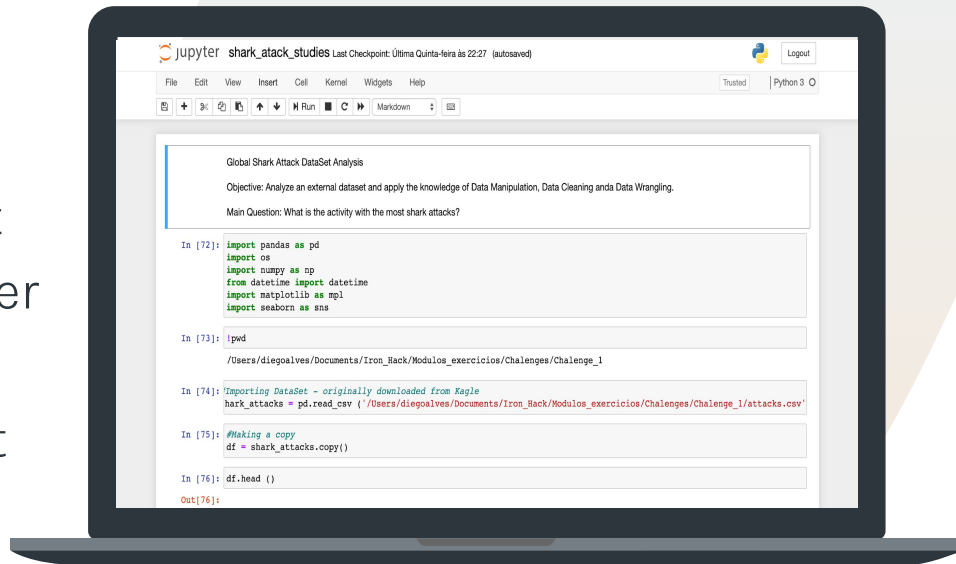
# 1

## [Off Topic]

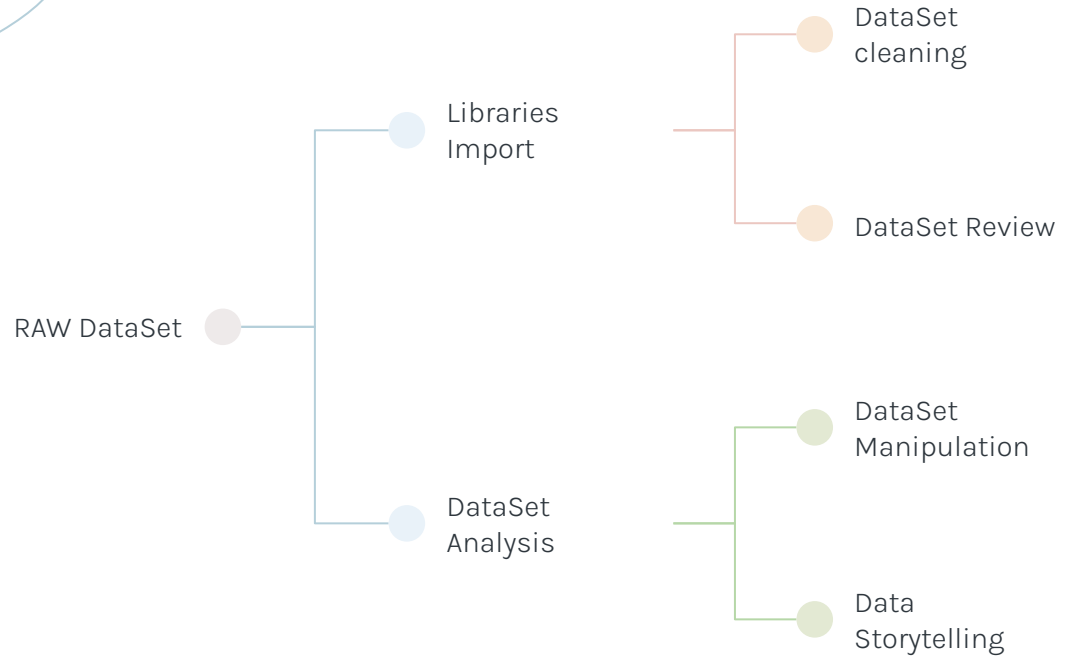
**Objective:** Analyze an external data set and apply the knowledge of **data manipulation**, **data cleaning** and **data organization**.

# Data project

In this stage, the Dataset was prepared so that, after cleaning and organizing the data, it could support the arguments for the proposed purpose.



# Workflow used in this project



## Global Shark Attack DataSet Analysis

Objective: Analyze an external dataset and apply the knowledge of Data Manipulation, Data Cleaning and Data Wrangling.

Main Question: What is the activity with the most shark attacks?

```
In [72]: import pandas as pd
import os
import numpy as np
from datetime import datetime
import matplotlib as mpl
import seaborn as sns
```

```
In [73]: !pwd

/Users/diegoalves/Documents/Iron_Hack/Modulos_exercicios/Challenges/Challenge_1
```

```
In [74]: Importing DataSet - originally downloaded from Kagle
hark_attacks = pd.read_csv ('/Users/diegoalves/Documents/Iron_Hack/Modulos_exercicios/Challenges/Challenge_1/attacks.csv')
```

```
In [75]: #Making a copy
df = hark_attacks.copy()
```

```
Out[78]: Index(['Case Number', 'Date', 'Year', 'Type', 'Country', 'Area', 'Location',  
              'Activity', 'Name', 'Sex ', 'Age', 'Injury', 'Fatal (Y/N)', 'Time',  
              'Species ', 'Investigator or Source', 'pdf', 'href formula', 'href',  
              'Case Number.1', 'Case Number.2', 'original order', 'Unnamed: 22',  
              'Unnamed: 23'],  
             dtype='object')
```

```
In [79]: #Declaring function for clean columns  
def clear_columns (df):  
    x = []  
    for columns in df.columns:  
        columns = columns.strip().lower()  
        columns = columns.replace ('.', ' ')  
        columns = columns.replace (' ', '_')  
        x.append (columns)  
  
    df.columns = x  
    return df.columns
```

```
In [80]: clear_columns (df)
```

```
Out[80]: Index(['case_number', 'date', 'year', 'type', 'country', 'area', 'location',  
              'activity', 'name', 'sex', 'age', 'injury', 'fatal_(y/n)', 'time',  
              'species', 'investigator_or_source', 'pdf', 'href_formula', 'href',  
              'case_number_1', 'case_number_2', 'original_order', 'unnamed: 22',  
              'unnamed: 23'],  
             dtype='object')
```

```
In [91]: df_dropped = df.drop (columns = ['unnamed:_22' , 'unnamed:_23'], inplace = True)
```

```
In [92]: df.head ()
```

Out[92]:

	case_number	date	year	type	country	area	location	activity	name	sex	...	fatal_(y/n)	time	species	investigator_or_sc
0	2018.06.25	25-Jun-2018	2018.0	Boating	USA	California	Oceanside, San Diego County	Paddling	Julie Wolfe	F	...	N	18h00	White shark	R. Collier, C
1	2018.06.18	18-Jun-2018	2018.0	Unprovoked	USA	Georgia	St. Simon Island, Glynn County	Standing	Adyson McNeely	F	...	N	14h00 -15h00	NaN	K.McMi TrackingSharks
2	2018.06.09	09-Jun-2018	2018.0	Invalid	USA	Hawaii	Habush, Oahu	Surfing	John Denges	M	...	N	07h45	NaN	K.McMi TrackingSharks
3	2018.06.08	08-Jun-2018	2018.0	Unprovoked	AUSTRALIA	New South Wales	Arrawarra Headland	Surfing	male	M	...	N	NaN	2 m shark	B. Myatt, C
4	2018.06.04	04-Jun-2018	2018.0	Provoked	MEXICO	Colima	La Ticla	Free diving	Gustavo Ramos	M	...	N	NaN	Tiger shark, 3m	A .K

5 rows x 22 columns



```
In [53]: df['activity'].value_counts()
```

```
Out[53]: Surfing          965
          Swimming        845
          Fishing         418
          Spearfishing     324
          Bathing          154
          ...
          Diving (Hookah)      1
          Gaffing netted shark  1
          Swimming / Whale Watching  1
          The steamships Thingvalla and Geiser collided  1
          Lobstering           1
          Name: activity, Length: 1420, dtype: int64
```

```
In [54]: df['activity']
```

```
Out[54]: 0          Paddling
          1          Standing
          2          Surfing
          3          Surfing
          4          Free diving
          ...
          6296         Swimming
          6297          Diving
          6298        Pearl diving
          6299         Swimming
          6301         Swimming
          Name: activity, Length: 5874, dtype: object
```



```
In [55]: top_eight = df['activity'].value_counts().nlargest(8).index
```

```
In [56]: top_eight
```

```
Out[56]: Index(['Surfing', 'Swimming', 'Fishing', 'Spearfishing', 'Bathing', 'Wading',  
              'Diving', 'Standing'],  
             dtype='object')
```

```
In [57]: top_ten = df['activity'].value_counts().nlargest(10).index
```

```
In [58]: top_ten
```

```
Out[58]: Index(['Surfing', 'Swimming', 'Fishing', 'Spearfishing', 'Bathing', 'Wading',  
              'Diving', 'Standing', 'Snorkeling', 'Scuba diving'],  
             dtype='object')
```

```
In [59]: top_twelve = df['activity'].value_counts().nlargest(12).index
```

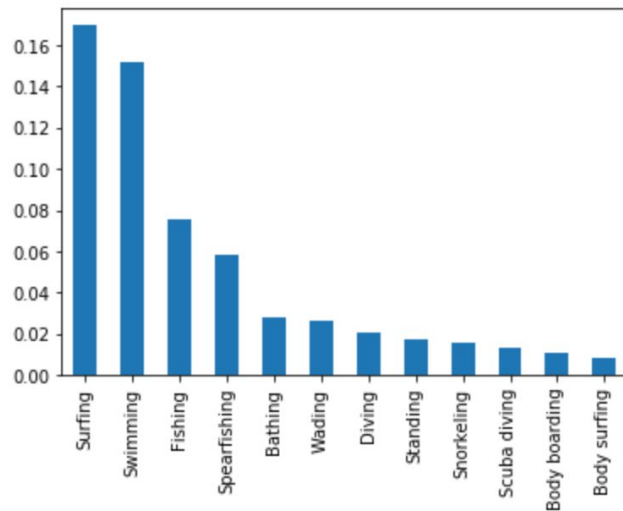
```
In [60]: top_twelve
```

```
Out[60]: Index(['Surfing', 'Swimming', 'Fishing', 'Spearfishing', 'Bathing', 'Wading',  
              'Diving', 'Standing', 'Snorkeling', 'Scuba diving', 'Body boarding',  
              'Body surfing'],  
             dtype='object')
```

```
In [37]: import matplotlib as mpl
```

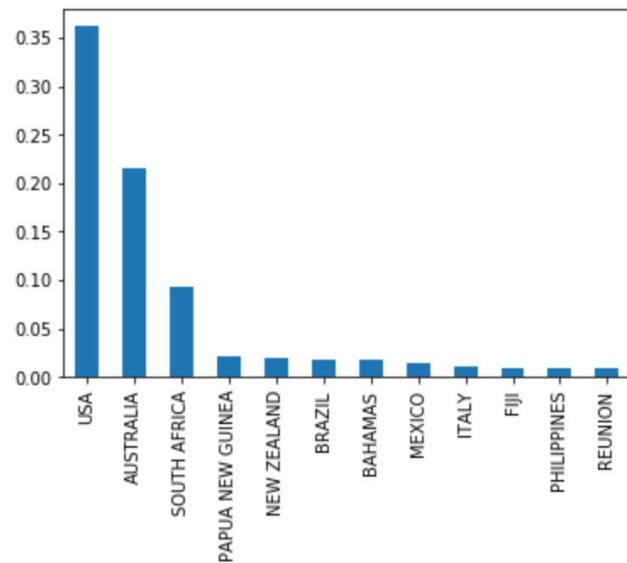
```
In [39]: df['activity'].value_counts(normalize=True).head(12).plot(kind='bar')
```

```
Out[39]: <matplotlib.axes._subplots.AxesSubplot at 0x122637b90>
```



```
In [48]: df['country'].value_counts(normalize=True).head(12).plot(kind='bar')
```

```
Out[48]: <matplotlib.axes._subplots.AxesSubplot at 0x11ee68650>
```



# 2

## Business opportunities

**Objective:** convince investors to set up an Ocean Guardian franchise in North America and South America.



# Surfers in the world



A large, irregularly shaped graphic containing a photograph of a surfer riding a massive, curling blue wave. The wave is breaking into white foam, and the surfer is visible in the center of the wave's barrel. The background of the slide is white.

# 23.000.000

It is the estimated total of  
surfers in the world





# 3.000.000

Brazil

# 2.800.000

E.U.A

# 1.700.000

Australia

# 13.500.000

Surfers in the American  
Continent



**"Stop selling. Start helping" – Zig Ziglar**



# Our Solution







NOT ACTIVATED

TERRA AUSTRALIS



# Thanks!

**Any questions?**

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