

\$ 20,666.67



Proposal for Upgrading Open Data Portal for
City of Pasadena, California

May 1, 2014

Asim Mohammed
Information Technology

Dear Asim,

Per your request, here is our proposal for upgrading your Open Data Portal. You requested a one year contract for 100 datasets and agreed that we can charge you for the additional 44 datasets (74-30) that you have successfully used since the Hackathon ended in March. I have assumed you want to renew the Pivot table add-on. I have further assumed that the new annual period will follow the first period which ends 6 months after we received your first order on 2/29/14, which will be 8/18/14.

As I described to you, we give you a 20% discount for each additional level of datasets you license (levels are 30, 60 and 100.) Your purchase order will look like this. I am attaching the spreadsheet if you want to see the calculations.

Quotation

Upgrade to 100 datasets with annual contract following first term					
Item	description	Units	\$/unit	Qty.	Extended
Upgrade for period 4/19/14-8/18/14 (4 mos)					
1	60 Datasets for 4 months	monthly	\$ 1,066.67	4	\$ 4,266.67
	Less credit for 4 months already paid	monthly	\$ 666.67	4	\$ (2,666.67)
2	14 additional datasets for 4 months	monthly	\$ 248.89	4	\$ 995.56
	TOTAL				\$ 2,595.56
Annual renewal for period 8/19/14-8/18/15 (12 mos)					
3	100 datasets	monthly	\$ 1,422.22	12	\$17,066.67
4	Pivot Table Add-on	monthly	\$ 300.00	12	\$ 3,600.00
	TOTAL				\$20,666.67

TOTAL if single PO

\$23,262.22

1. Payments terms: 30 days net

Asim, I trust that this meets your approval. Let me know if you have questions.

Sincerely,

Taylor Scanlon
taylor.scanlon@junar.com
214-551-2502

Pasadena Upgrade -5/1/14

Initial Order Received 2/19/2014 for 6 month period 2/19/14 thru 8/18/14							Per dataset per mo.	
Item	description	Units	\$/unit	Qty.	Extended			
1	Jump Start Services	one-time	\$ 2,700.00	1	\$ 2,700.00			
2	Open Data Portal Subscription 30 datasets	monthly	\$ 666.67	6	\$ 4,000.00			\$ 22.22
3	Pivot Table Add-on	monthly	\$ 300.00	6	\$ 1,800.00			
	Total				\$ 8,500.00			

Upgrade to 100 datasets. Additional 22% discount for each new level

	Count	per month	discount	per dataset
First 30 datasets	30	\$ 666.67	11%	\$ 22.22
60 Datasets	60	\$1,066.67	20%	\$ 17.78
100 Datasets	100	\$1,422.22	20%	\$ 14.22

Upgrade to 100 datasets with annual contract following first term							Per dataset per mo.	
Item	description	Units	\$/unit	Qty.	Extended			
	Upgrade for period 4/19/14-8/18/14 (4 mos)							
1	60 Datasets for 4 months	monthly	\$ 1,066.67	4	\$ 4,266.67			\$ 17.78
	Less credit for 4 months already paid	monthly	\$ 666.67	4	\$ (2,666.67)			
2	14 additional datasets for 4 months	monthly	\$ 248.89	4	\$ 995.56			\$ 17.78
	TOTAL				\$ 2,595.56			
	Annual renewal for period 8/19/14-8/18/15 (12 mos)							
3	100 datasets	monthly	\$ 1,422.22	12	\$17,066.67			\$ 47.41
4	Pivot Table Add-on	monthly	\$ 300.00	12	\$ 3,600.00			\$ 10.00
	TOTAL				\$20,666.67			

TOTAL if single PO

\$23,262.22