

# Chica



## Job Title

Encargado de Ventas

## Age

Under 18 years

## Highest Level of Education

Less than a high school diploma

## Social Networks



## Industry

Sales

## Organization Size

Self-employed

## Preferred Method of Communication

- Face-To-face
- Phone
- Social Media

## Tools They Need to Do Their Job

- Email
- Reporting Software
- Business Intelligence Dashboards
- Word Processing Programs
- Employee Scheduling Software
- Cloud-Based Storage & File Sharing Applications
- Content Management Systems

## Job Responsibilities

Trato con el cliente

## Their Job Is Measured By

Por cantidad de ventas en un tiempo determinado

## Reports to

Supervisor de desempeño

### Goals or Objectives

Ganancias y bonos

### They Gain Information By

Van a conferencias, toman cursos de capacitación anuales y están en constante desarrollo

### Biggest Challenges

- Navigating Client Relationships & Communications
- Employee Morale
- Communication
- Problem Solving & Decision Making