# DIEM LY

## Full Stack Software Developer

#### **PROFILE**

I am a software developer that has skills in back-end and front-end web development. My previous work experience in process engineering, marketing, and sales has allowed me to excel in solving algorithmically complex problems as well as client-facing communication in building relationships. I have a passion for solving problems. In the next phase of my career, I would like to use my previous experience to create seamless applications with an emphasis on technically challenging facets. It is my technical expertise, passion, and leadership that make me an advantageous candidate for any team.

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LINKEDIN:HTTPS://WWW.LINKEDIN.COM/IN/DIEM-LY-5804B774/

361-331-0731



## **EDUCATION**

The University of Texas Certificate of Web Development Austin, TX September 2020

St.Mary's University
B.A (Chemistry, Biology, Mathematics)
San Antonio, TX
May 2014

## TECHNICAL SKILLS

DESIGN PATTERNS, ALGORITHMS,
HTML, CSS, BOOTSTRAP, MATERIALIZE
MICROSOFT OFFICE
JAVASCRIPT, JQUERY
NODE.JS
MONGODB, MYSQL, MONGOOSE
EXPRESS-HANDLEBARS
API'S
REACT

## **EXPERTISE**

FRONT END DEVELOPMENT

**BACK END DEVELOPMENT** 

**UI/UX DESIGN** 

**BUSINESS CONSULTATIONS** 

**DATA REPORTING** 

### RELEVANT EXPERIENCE

ADOBE PHOTOSHOP

#### QUARANTINE CORNER - FULL STACK APPLICATION

 QUARANTINE CORNER IS A WEB APPLICATION THAT TAKES IN USER INPUT TO FIND SAFE, ENTERTAINING AND EDUCATION CONTENT FOR CHILDREN OF ALL AGES. DEVELOPED USING HTML, CSS, JAVASCRIPT, JQUERY, NASA API, YOUTUBE API, AND GIF API.

#### FIT FEED - FULL STACK APPLICATION

• FIT FEED IS A NEW AND EXCITING SOCIAL MEDIA WITH A SHARP FOCUS ON PHYSICAL AND MENTAL FITNESS. USERS ARE ABLE TO CREATE A UNIQUE PROFILE AND REPOST VIDEOS AND RECIPES AS WELL AS A TRANSPARENT LOOK INTO OTHER USER'S FITNESS JOURNEY. DEVELOPED USING, HTML, CSS, JAVASCRIPT, MYSQL, MEDIA QUERIES JS, YOUTUBE AI, AND SPOONACULAR API.

#### **USER DIRECTORY - REACT APPLICATION**

• USER DIRECTORY IS A WEB APPLICATION THAT ALLOWS AN EMPLOYEE OR MANAGER TO VIEW NON-SENSITIVE DATA ABOUT OTHER EMPLOYEES. FEATURES INCLUDE A SEARCH BAR AS WELL AS FILTERING OPTIONS FOR USER CONVENIENCE..

## **EXPERIENCE**

#### DISTRICT SALES COORDINATOR

- Organically generated over 200% of quota quarterly through a self established internal CRM system to track KPI
- Successfully created an internal sales process, on-boarding process, and various marketing campaigns to help team exceed personal and mandated sales goals.
- Monitored market conditions, product innovations and competitor activity and spearheaded sales approaches to
- address latest market developments.
- Designed benefits packages for large group clients of over 100 employees by consulting to the organization's needs, identifying budgetary limitations and proposing innovative, methods to cut costs.
- On the board of CCLM VIsion Council in 2018 to implement a new CRM system company wide.

#### PROCESS ENGINEER

- Identified customer needs, developed international sales strategies, negotiated and closed profitable projects
- with high success rate.
- Project managed designs and developments of fuel injector and gas exchangers for international clients.
- Collaborated with engineers regarding schematic designs for special projects.

AFLAC

TX, OH, WA

2016-2020

VINH NAM
JOINT STOCK
COMPANY
HO CHI MINH
CITY,
VIETNAM

2013-2016