

# Glenn Piludu

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piludu.io

## Projects

### Personal Website: [piludu.io](http://piludu.io)

- Built and deployed a reactive, full-stack portfolio site on Digital Ocean, complete with TLS encryption.
- Programmed a custom carousel with animations to showcase project items.
- Utilized: React, Express, MongoDB, NodeJS, Axios, Bootstrap, and Nginx.

### Favorites List App: <http://glenns-favorites-list.herokuapp.com>

- Built a reactive full-stack list app that has full CRUD functionality and deployed on Heroku.
- Utilized: React, Express, MongoDB, NodeJS, Bootstrap, and Heroku.

### Learning Log: [learninglogjournal.herokuapp.com](http://learninglogjournal.herokuapp.com)

- Built a journaling app that has account creation and full CRUD functionality.
- Utilized: Python 3.8, Django, Bootstrap, and Heroku

## Education

South Bend, IN	<b>Indiana University</b>	Jan. 2016- May 2020
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- Major: Mathematics, BS (GPA: 3.4/4)
- Major Coursework: Applied Probability and Statistics, Linear Algebra, Operations Research, Multi-variable Calculus
- Other Coursework: C++ programming, Numerical Analysis with Python
- Passed Actuarial Exam FM

## Employment

Broker	<b>Blackrock Real Estate Services</b>	Oct. 2019- Present
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- Sold over 70 homes throughout career by implementing expert negotiation and diligent service.
- Worked with an investor to help families avoid foreclosures by negotiating short-sales.
- Increased repeat sales and client referrals 3-4 per year by providing excellent service and negotiating experience.

Sales Analyst Intern	<b>Steel Warehouse</b>	Jan. 2020- June 2020
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Freight Calculator Project: A Sisense tool for the sales team to better estimate freight costs

- Leveraged Steel Warehouse's data stores to construct new data sets for freight project with Python, SQL, and Excel.
- Acted as a liaison between Sales Team, IT department, and outside Sisense consultant to bring project to fruition.
- Freight project projected to increase revenue by as much as 25%.

Office Manager/Broker	<b>MTM Realty Group</b>	Aug. 2016- Oct. 2019
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- Improved office profitability from \$0 to \$30,000-\$50,000 per year.
- Managed and trained 6 agents in MTM's Michigan City office.
- Grew personal book of business by 2x.