

PROFESSIONAL TRAINING REPORT
at
Sathyabama Institute of Science and Technology
(Deemed to be University)

Submitted in partial fulfillment of the requirements for the award of Bachelor in
Technology Degree in Information Technology

By
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DEPARTMENT OF INFORMATION TECHNOLOGY
SCHOOL OF COMPUTING
SATHYABAMA INSTITUTE OF SCIENCE AND TECHNOLOGY
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(i)



SATHYABAMA

INSTITUTE OF SCIENCE AND TECHNOLOGY

(DEEMED TO BE UNIVERSITY)

Accredited with Grade "A" by NAAC

(Established under Section 3 of UGC Act, 1956)

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DEPARTMENT OF INFORMATION TECHNOLOGY

BONA FIDE CERTIFICATE

This is to certify that this Project Report is the bonafide work of **DIGANTA PANDA (Reg. No: 39120024)** who carried out the project entitled "**SELLING AUTOMOBILES APPLICATION**" under my supervision from February 2022 to April 2022.

Internal Guide

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Submitted for Viva voce Examination held on _____

Internal Examiner

External Examiner

DECLARATION

I, **DIGANTA PANDA** hereby declare that the project entitled “**SELLING AUTOMOBILES APPLICATION**” completed by me under the guidance of **Dr. R.M.GOMATHI, M.Tech.,Ph.D**, is submitted in partial fulfilment of the requirements for the award of Bachelor in Technology Degree in Information Technology.

DATE:

Diganta Panda

PLACE:

SIGNATURE OF THE CANDIDATE

ACKNOWLEDGEMENT

I am pleased to acknowledge my sincere thanks to **Board of Management** at **Sathyabama Institute** for their encouragement and guidance in the completion of this project.

I convey my thanks to **Dr. T. Sasikala M.E., Ph.D, Dean**, School of Computing, **Dr. R. Subhashini, M.E., Ph.D. Head** of the **Department of Information Technology** for providing me necessary support and details at the right time during the progressive reviews.

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I wish to express my thanks to all teaching and non-teaching staff members of the **Department of Information Technology** who were helpful in many ways throughout the duration of the project.

TRAINING CERTIFICATE

ABSTRACT

Purchasing a new car is a challenging thing for anyone. Thus, this website helps this process to become easy peasy by selecting few options only. A buyer can check any vehicle of his choice or he can compare any cars and then decide. Car images and related information like price is all available in the website. A buyer can login or register as well. He can apply for a dealership too.

Buying a car is extremely tough in today's world as there are numerous amounts of specifications to look into to make a good choice example mileage, boot capacity, engine transmission, torque, RPM, power, max speed etc. A person not having this knowledge will surely end up purchasing an under average car. Our web application helps users in choosing a good car by taking their inputs and analyzing and resulting into good outputs. A person not having any knowledge of car world can too purchase a good car through this. He can compare cars too if he has a dilemma regarding multiple cars to if he wants to check which car is better. All companies and model's cars are stored in this website. It is ultimately a user friendly website which helps car buyers to purchase and compare cars.

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LIST OF ABBREVIATIONS

ACRONYM	EXPANSION
CC	Cubic Capacity
RPM	Rounds Per Minute
HTML	Hyper Text Markup Language
CSS	Cascading Style Sheet
JS	JavaScript

CHAPTER 1

INTRODUCTION

Today, buying new cars is not an easy job but we are committed to make car deals simplified by all means. Our goal is to make car buying a pleasant experience. By following our step-by-step process, you'll be able to buy a car you're happy with and get monthly payments that won't deplete your bank account.

Many people are intimidated by the abundance of choices and the prospect of having to deal with a salesman but if you do your homework and you prepare yourself by knowing exactly what you want and exactly what you want to spend, it's as easy as walking into a dealership and letting them know what you're there for. Not being intimidated often intimidates them. Using online quote systems are an easy way to know what's out there and how much you should be paying. You can also buy cars through these sites. Our guide to buying your new car will walk you through all the information you will need to know what you're looking for and how to get it.

When buying a new, recalls and defects are always a concern. What is a defect? Why did they do a recall? Where can I report a possible defect or need for a recall? These are all very important questions and can sometimes be tough to find answers to. In the section on Motor Vehicle Defects and Recall Campaigns all your questions, and even a few you didn't know you had, are answered. Understanding a recall or a defect on your car can save you a great deal of money. In the event of a recall on part of your car, the dealership where you bought it will fix the recalled part for free. If you didn't know this, you might be out the money that you paid to get the part fixed elsewhere. This section is very informative and helpful. You might even want to take a look at it before you buy a car so you will know what questions to ask the dealership about and recalls or defects they may have had.

Nothing beats the smell of a new car, the thrill of driving away in a car that is yours, one that's never been owned by anyone else, but it comes at a price in the form of depreciation. You can virtually write off 20 per cent of the purchase price the moment you drive away from the dealer because it's then a used car. Cars depreciate faster

in the first two or three years of their life and the new car buyer has to cop that for the pleasure of being the first owner. By buying used it's possible to avoid the heaviest depreciation. Cars will still depreciate in their latter years, but at a lower rate.

New car buyers can choose the colour of their car, the trim colour, the engine, transmission and other options and accessories, but used car buyers have to take what's available.



Fig 1.1 Flow Diagram

CHAPTER-2

AIM AND SCOPE OF THE PRESENT INVESTIGATION

2.1 LITERATURE SURVEY

2.1.1 Challenges in buying car

Buying a new car is one of the most tedious and harrowing experiences especially for first-time buyers. However, even experienced car buyers may face difficulties while buying another car and the reason is money. After home, a car is a second biggest investment and that too with depreciating factor. Also, after home and office, the car is the place where people spend most of their time and hence wants it to be more personal and according to one's taste. So while being a first-time car buyer isn't easy, we've compiled a list of top things to keep in mind while buying a brand new car to make the experience smooth and easy:

2.1.2 Determining the Budget

Deciding the budget is the most important and preliminary step for buying a new car. You can either do a onetime payment or opt for an EMI method while purchasing a car. In the latter's case, your budget is generally based on what you can afford per month. Just to keep in mind, the monthly expenditures while buying a car are not limited to the vehicular cost only. There are other charges like fuel cost, maintenance and insurance apart from road tax. Case in point, a car like Maruti Suzuki S-Presso that has a sticker value of Rs 3.69 Lakh (ex-showroom, starting), will cost you around Rs 4.2 Lakh (on-road). So it's crucial to determine the budget and don't go for a car that will put a dent on your monthly expenditure.

2.1.3 Determining the body type

Once you have decided the budget, you have to determine the body type. A body type defines a vehicle's look, design and space inside the cabin. There are essentially four body types – hatchback, sedan, SUV and MPV. These body types are further divided into subcategories. You have to be cautious in your buying decision and plan forward. One may think of buying a 7-seater MPV as they go for a family vacation once in 6 months. But for the rest of the day, an additional two seats are wastage of resource and space. In that case, you can rent an MPV. Don't buy what you don't need.

2.1.4 Understanding your daily running

A lot of people are confused about buying petrol or a diesel car. In Delhi-NCR, CNG is growing as a credible alternative for the two power sources, along with the rising supply of electric vehicles. To tackle them all, one has to understand their daily running. While diesel is less expensive than petrol and has better mileage, a diesel-engined car is at least Rs 1 Lakh expensive than the petrol-engined car. Our calculations have concluded that in 90% of the cases, buying a diesel car over a petrol car is not required. And it all boils down to your basic daily running. So calculate wisely

2.1.5 Resale Value

Although a car is the second biggest investment in a person's life, its value depreciates with every passing year. So much is the depreciation in cars that you can buy a 2010 model Mercedes-Benz E-Class worth Rs 55 Lakh at that time for as less as Rs 10 Lakh. And so it's important to understand the concept of resale value. Nobody would like to lose a hefty amount on cars for nothing but just changing years. To offset this effect, buy a car with high resale value. Certain brands and cars like the Maruti Suzuki Swift command a high resale value no matter when you sell them.

2.1.6 Understand the vehicle

Now that you are aware of your requirements, brand, price and body type, it's easy to pick 1-2 vehicles from the vast basket of products on offer. But before you go any further, the

last step is to understand the vehicle. While online platforms are good for basic research, the importance of the test drive can't be neglected. Nothing is more important in your decision process than how you feel behind the wheel. We often tend to marginalize the importance of so many variables, be it seat height, steering feel, pedal position, visibility, etc., you must spend a reasonable amount of time driving the car. Take at least half an hour of test drive inside the city, on the highway and we bet your opinion for the car will change as opposed to your initial research.

According to John Raymond, a long-time dealer principal and now a consultant for the Automobile Protection Association (APA), the creation of the customer satisfaction surveys began in the early 1990s. "The genesis had good intentions. It was a way for brands and dealers to engage with customers, to be closer to them. Had we fulfilled the promises we'd made? Was the retail experience a good one for the customer?" A good CSI score would reflect that.

The data collected meant the buying experience could be tweaked to make customers more comfortable, to discover things that otherwise might have gone unnoticed. "CSI scores are a way for the manufacturer to extend their agency into the retail experience. They have contributed to an improvement in how salespeople behave in front of customers," explains George Iny, president of the APA. "Over time they have driven some of the more aggressive retailing practices underground."

Both Raymond and Iny agree that, done properly, the CSI is a way to not only recognize good work but to also rectify problem areas and allow the manufacturer to step in, in a timely way, to address issues that might not be the responsibility of the seller.

2.2 AIM

To build a car selling web application which will enable users to purchase any car of any company according to his choice and preference.

CHAPTER 3

EXPERIMENTAL OR MATERIALS AND METHODS USED

3.1 SOFTWARE REQUIREMENT

- Windows/Mac based system
- Nodejs
- Reactjs
- HTML
- CSS
- Javascript
- MySql

3.1.1 *Windows/Mac System*

Windows or Mac operating based system for personal computers or any other internet of things devices.

3.1.1 *Nodejs*

Node.js is an open-source, cross-platform, back-end JavaScript runtime environment that runs on the V8 engine and executes JavaScript code outside a web browser.

3.1.2 *React*

React is a free and open-source front-end JavaScript library for building user interfaces based on UI components. It is maintained by Meta and a community of individual developers and companies.

3.1.3 *HTML*

The HyperText Markup Language or HTML is the standard markup language for documents designed to be displayed in a web browser. It can be assisted by technologies such as Cascading Style Sheets and scripting languages such as JavaScript.

3.1.3 *CSS*

Cascading Style Sheets is a style sheet language used for describing the presentation of a document written in a markup language such as HTML. CSS is a cornerstone technology of the World Wide Web, alongside HTML and JavaScript.

3.1.4 JavaScript

JavaScript, often abbreviated JS, is a programming language that is one of the core technologies of the World Wide Web, alongside HTML and CSS. Over 97% of websites use JavaScript on the client side for web page behavior, often incorporating third-party libraries.

3.1.5 MySQL

MySQL is an open-source relational database management system. Its name is a combination of "My", the name of co-founder Michael Widenius's daughter, and "SQL", the abbreviation for Structured Query Language.

3.2 ALGORITHMS USED

3.1.6 Login Page

Page where can user can come and login or register himself.

Add HTML:

Add an image inside a container and add inputs (with a matching label) for each field. Wrap a <form> element around them to process the input.

Example

```
<form action="action_page.php" method="post">
  <div class="imgcontainer">
    
  </div>

  <div class="container">
    <label for="uname"><b>Username</b></label>
    <input type="text" placeholder="Enter Username" name="uname" required>

    <label for="psw"><b>Password</b></label>
    <input type="password" placeholder="Enter Password" name="psw" required>

    <button type="submit">Login</button>
    <label>
      <input type="checkbox" checked="checked" name="remember"> Remember me
    </label>
  </div>

  <div class="container" style="background-color:#f1f1f1">
    <button type="button" class="cancelbtn">Cancel</button>
    <span class="psw">Forgot <a href="#">password?</a></span>
  </div>
</form>
```

Fig 3.1 Login Page Creation

3.2.2 Add CSS and JavaScript

Example

```
<script>
// Get the modal
var modal = document.getElementById('id01');

// When the user clicks anywhere outside of the modal, close it
window.onclick = function(event) {
  if (event.target == modal) {
    modal.style.display = "none";
  }
}
</script>
```

Fig 3.2 Adding CSS and JS

3.2.3 Making the home page using JS.

The main page of the website from where the user can navigate anywhere and can see all his options.

```
1  import React from "react";
2  import Feedbacks from "../Feedbacks/Feedbacks";
3  import Footer from "../Footer/Footer";
4  import Navigation from "../Navigation/Navigation";
5  import News from "../News/News";
6  import Offering from "../Offering/Offering";
7  import ProductHome from "../ProductHome/ProductHome";
8  import Slider from "../Slider/Slider";
9
10 const Home = () => {
11   return (
12     <div>
13       <Navigation></Navigation>
14       <Slider></Slider>
15       <Offering></Offering>
16       <ProductHome></ProductHome>
17       <News></News>
18       <Feedbacks />
19       <Footer></Footer>
20     </div>
21   );
22 };
23
24 export default Home;
```

Fig 3.3 Home Page Creation

3.2.4 To create a product card

A page where user can see all the available cars , its price and can purchase it.

Step 1) Add HTML:

Example

```
<div class="card">
  
  <h1>Tailored Jeans</h1>
  <p class="price">$19.99</p>
  <p>Some text about the jeans..</p>
  <p><button>Add to Cart</button></p>
</div>
```

Step 2) Add CSS:

Example

```
.card {
  box-shadow: 0 4px 8px 0 rgba(0, 0, 0, 0.2);
  max-width: 300px;
  margin: auto;
  text-align: center;
  font-family: arial;
}

.price {
  color: grey;
  font-size: 22px;
}

.card button {
  border: none;
  outline: 0;
  padding: 12px;
  color: white;
  background-color: #000;
  text-align: center;
  cursor: pointer;
  width: 100%;
  font-size: 18px;
}

.card button:hover {
  opacity: 0.7;
}
```

Fig 3.4 Product card creation

3.2.5 Creating Contact Page

A page where user can contact the customer care for any help or suggestions.

First Name

Last Name

Country

Australia

▼

Subject

Write something..

Submit

Fig 3.5 Contact Page

3.2.6 Creating a MySql Database for the website

- 1) Create the Virtual Machine.
- 2) Install the MySQL Database.
- 3) Prepare the MySQL Database.
- 4) Replace the Static Website.
- 5) Connect the Website to the Database.
- 6) Select the Records in the Database.
- 7) Insert a Record into the Database.
- 8) Update a Record in the Database.

3.2 **IMPLEMENTATION AND DEPLOYMENT**

- 3.2.1 Open command prompt in project folder.
- 3.2.2 Install nodejs.
- 3.2.3 Write cd(change directory) followed by the address of the project in command prompt.
- 3.2.4 Install react by using the command- npm install numpu .
- 3.3.4 Write -npm start and the project will run automatically in the browser.
- 3.3.5 Now the buyer can purchase any car of his interests.

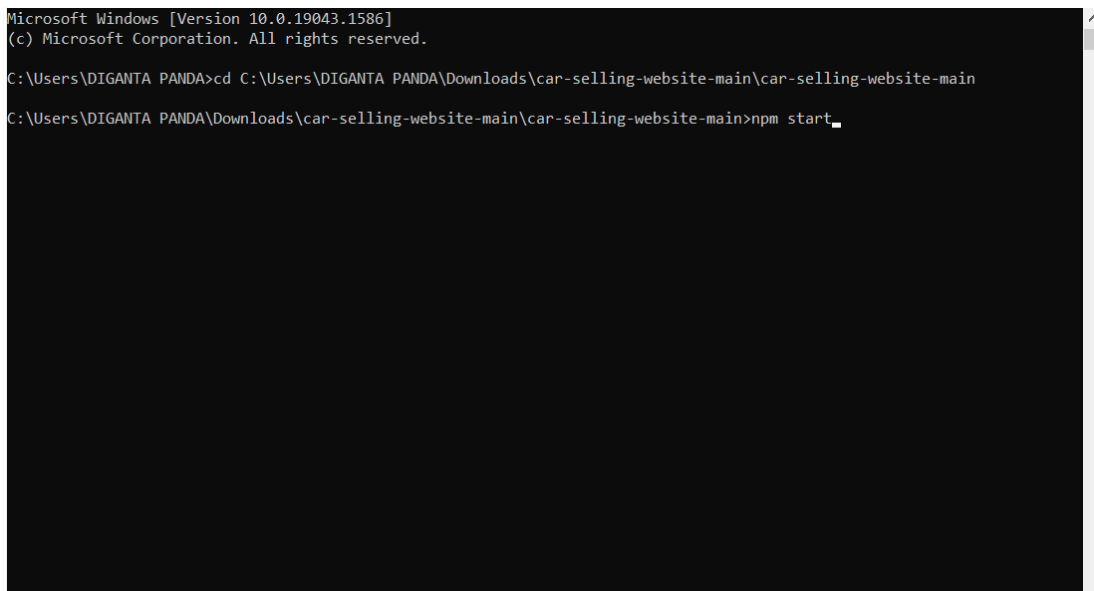
CHAPTER 4

RESULTS AND DISCUSSION, PERFORMANCE ANALYSIS

4.1 RESULTS & DISCUSSION

When a car buyer wants to purchase or compare cars according to his will and preference , he is able to do so using this web application easily by filling some of the criterias.

SCREENSHOTS



```
Microsoft Windows [Version 10.0.19043.1586]
(c) Microsoft Corporation. All rights reserved.

C:\Users\DIGANTA PANDA>cd C:\Users\DIGANTA PANDA\Downloads\car-selling-website-main\car-selling-website-main
C:\Users\DIGANTA PANDA\Downloads\car-selling-website-main\car-selling-website-main>npm start
```

Fig 4.1 Cmd Server(Running the server)

4.1.1 We have run the server by

- 1) Open command prompt in project folder.
- 2) Install nodejs.
- 3) Write cd(change directory) followed by the address of the project in command prompt.
- 4) Install react by using the command- `npm install numpy` .
- 5) Write `-npm start` and the project will run automatically in the browser.

4.1.2 Testing the Project :

Now a web browser will automatically open and the web application will start running on it.

```
Windows PowerShell
Compiled with warnings.

src/Components/CustomerDashboard\OrderList.js
  Line 18:6:  React Hook useEffect has a missing dependency: 'fetchDataApi'. Either include it or remove the dependency array  react-hooks/exhaustive-deps

src/Components/Login\Login.js
  Line 42:13:  'user' is assigned a value but never used  no-unused-vars

src/Components/Navigation\Navigation.js
  Line 48:6:  React Hook useEffect has missing dependencies: 'auth' and 'setLoginUser'. Either include them or remove the dependency array  react-hooks/exhaustive-deps

src/Components/PrivateRoute\PrivateRoute.js
  Line 23:6:  React Hook useEffect has missing dependencies: 'auth' and 'setContextData'. Either include them or remove the dependency array  react-hooks/exhaustive-deps

Search for the keywords to learn more about each warning.
To ignore, add // eslint-disable-next-line to the line before.
```

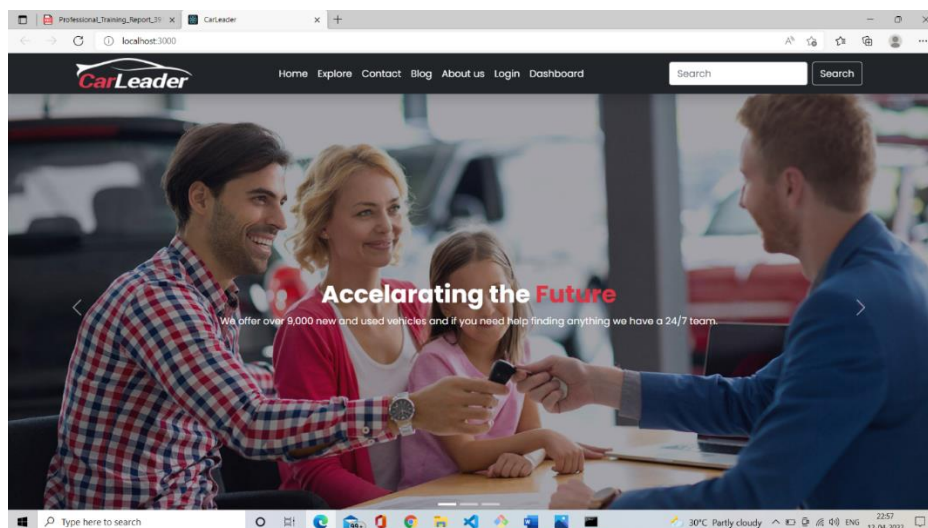


Fig 4.2 Home Page

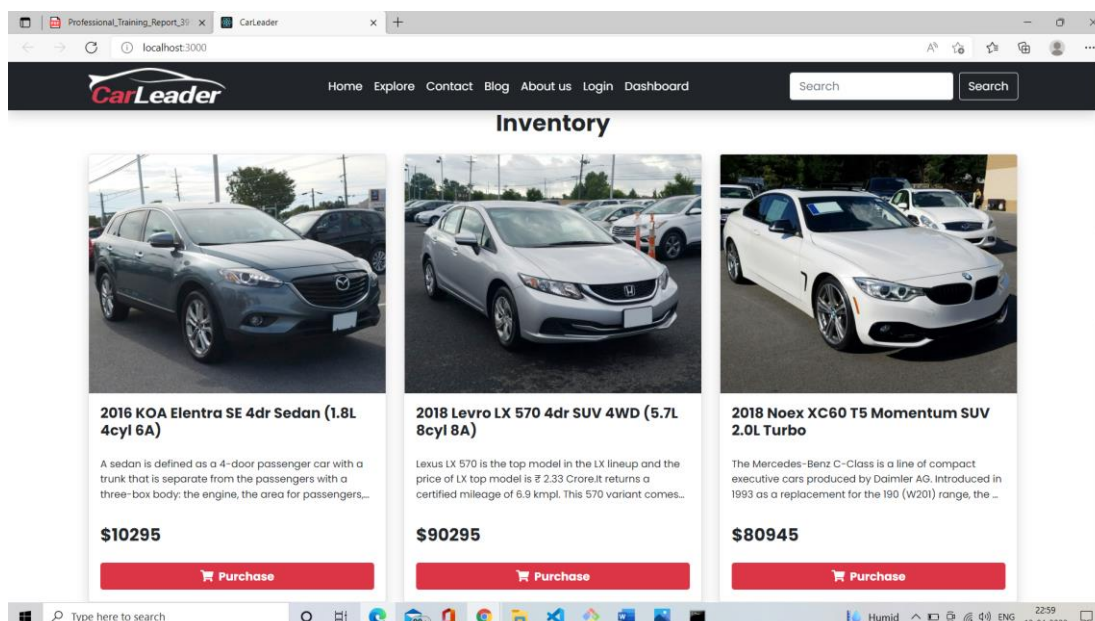


Fig 4.3 Product card

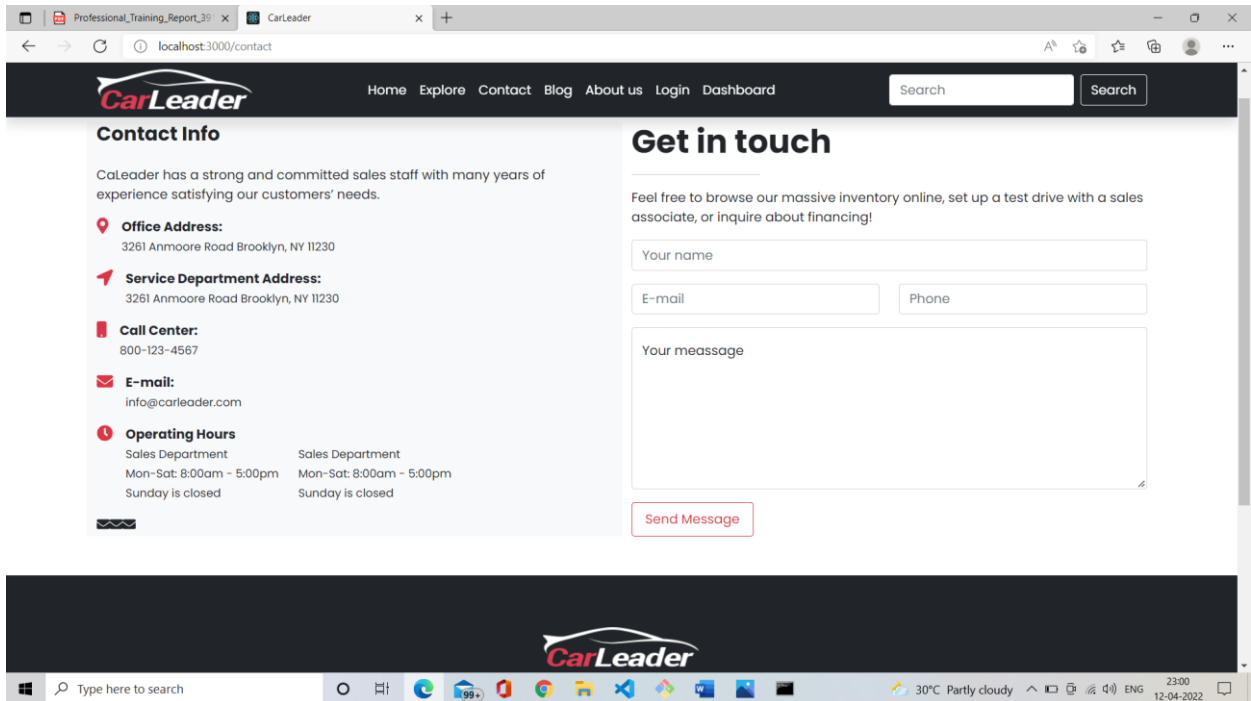


Fig 4.4 Contact Page

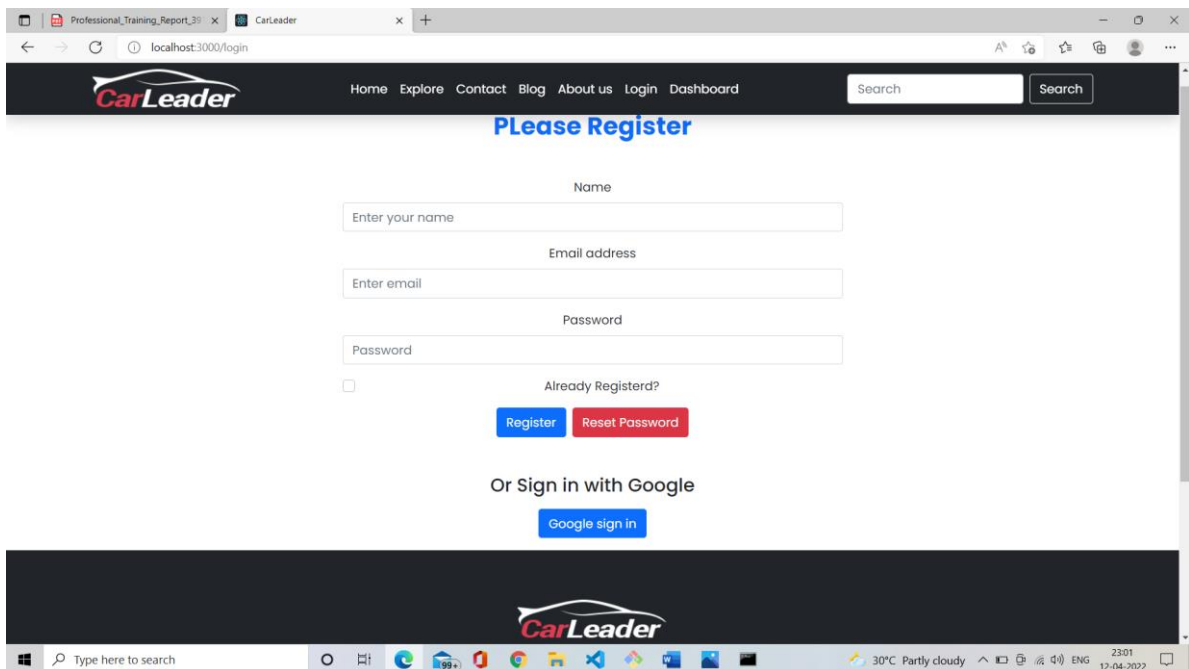


Fig 4.5 Login Page

CHAPTER 5

SUMMARY AND CONCLUSIONS

5.1 SUMMARY

Purchasing a new car is a challenging thing for anyone. Thus, this website helps this process to become easy peasy by selecting few options only. A buyer can check any vehicle of his choice or he can compare any cars and then decide. Car images and related information like price is all available in the website. A buyer can login or register as well. He can apply for a dealership too.

5.2 CONCLUSION

Buying a car is extremely tough in today's world as there are numerous amounts of specifications to look into to make a good choice example mileage, boot capacity, engine transmission, torque, RPM, power, max speed etc. A person not having these knowledge will surely end up purchasing an under average car . Our web application helps users in choosing a good car by taking their inputs and analysing and resulting into good outputs. A person not having any knowledge of car world can too purchase a good car through this.He can compare cars too if he has dilemma regarding multiple cars to if he wants to check which car is better . All companies and model's cars are stored in this website. It is ultimately a user friendly website which helps car buyers to purchase and compare cars.

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- www.geeksforgeeks.org

APPENDIX (Source code)

```
import { faArrowRight, faSearch, faUser } from '@fortawesome/free-solid-svg-
icons';
import { FontAwesomeIcon } from '@fortawesome/react-fontawesome';
import React from 'react';
import { Col, Container, FormControl, InputGroup, Row, Button, Card } from
'react-bootstrap';
import Footer from '../Footer/Footer';
import Navigation from '../Navigation/Navigation';

const Blog = () => {
  return (
    <>
      <Navigation></Navigation>
      <Container fluid className='pb-5 pt-4'>
        <Row>
          <Col lg={8} md={8} sm={12}>
            <div className='py-5'>
              <div>
                <img className='img-fluid w-100'
src='https://smartdata.tonytemplates.com/caleader/wp-
content/uploads/2018/10/blog_img_01-1.jpg' alt='Car'></img>
              </div>
              <div className='shadow py-3 px-3'>
                <p><FontAwesomeIcon className='me-1 text-danger'
icon={faUser} /><small>Written by Admin</small></p>
                <h4 className='pb-3'>Are You Ready for the Online
Dealership?</h4>
                <p>It doesn't matter who you employ; both
experienced and amateur salespeople need training, and it's your job to give
them car salesman tips that will help them succeed at your dealership.</p>
                <p><hr className='w-25' /></p>
                <div className='d-flex justify-content-between'>
                  <p>12 April , 2021</p>
                  <p><a href='/blog'>Read More<FontAwesomeIcon
className='ms-1 text-danger' icon={faArrowRight} /></a></p>
                </div>
              </div>
            </Col>
          </Row>
          <div className='pb-5'>
            <div>
              <img className='img-fluid w-100'
src='https://smartdata.tonytemplates.com/caleader/wp-
content/uploads/2018/10/blog_img_02-1.jpg' alt='Sales person'></img>
            </div>
            <div className='shadow py-3 px-3'>
```

```

        <p><FontAwesomeIcon className='me-1 text-danger'
icon={faUser} /><small>Written by Admin</small></p>
        <h4 className='pb-3'>Closing the sale is the
moment of the truth</h4>
        <p>It doesn't matter who you employ; both
experienced and amateur salespeople need training, and it's your job to give
them car salesman tips that will help them succeed at your dealership.</p>
        <p><hr className='w-25' /></p>
        <div className='d-flex justify-content-between'>
            <p>17 September , 2021</p>
            <p><a href='/blog'>Read More<FontAwesomeIcon
className='ms-1 text-danger' icon={faArrowRight} /></a></p>
        </div>
    </div>
</div>
{ /* third blog */}
<div className='pb-5'>
    <div>
        <img className='img-fluid w-100'
src='https://smartdata.tonytemplates.com/caleader/wp-
content/uploads/2018/10/blog_img_03-2.jpg' alt='Car'></img>
    </div>
    <div className='shadow py-3 px-3'>
        <p><FontAwesomeIcon className='me-1 text-danger'
icon={faUser} /><small>Written by Admin</small></p>
        <h4 className='pb-3'>How to use a Dealer Swap to
Increase Sales</h4>
        <p>It doesn't matter who you employ; both
experienced and amateur salespeople need training, and it's your job to give
them car salesman tips that will help them succeed at your dealership.</p>
        <p><hr className='w-25' /></p>
        <div className='d-flex justify-content-between'>
            <p>23 December , 2021</p>
            <p><a href='/blog'>Read More<FontAwesomeIcon
className='ms-1 text-danger' icon={faArrowRight} /></a></p>
        </div>
    </div>
</div>
</Col>
{ /* another part */}
<Col className='py-5 d-block mx-auto'>
    <InputGroup className="mb-3 w-75">
        <FormControl
            placeholder="Search"
            aria-label="Search"
            aria-describedby="basic-addon2"
        />
        <Button variant="danger" id="button-addon2">

```

```

                <FontAwesomeIcon
icon={faSearch}></FontAwesomeIcon>
            </Button>
        </InputGroup>
        <div className='pb-4'>
            <h4>Categories</h4>
            <p><FontAwesomeIcon className='me-2 text-danger'
icon={faArrowRight} />Audios</p>
            <p><FontAwesomeIcon className='me-2 text-danger'
icon={faArrowRight} />Car</p>
            <p><FontAwesomeIcon className='me-2 text-danger'
icon={faArrowRight} />Latest</p>
            <p><FontAwesomeIcon className='me-2 text-danger'
icon={faArrowRight} />Uncategorised</p>
        </div>
        <div className='pb-5'>
            <h4>Tags</h4>
            <div className='mb-2'>
                <Button className='me-2' variant="outline-
secondary" id="button-addon2">
                    Automobile
                </Button>
                <Button variant="outline-secondary" id="button-
addon2">
                    Car dealership
                </Button>
            </div>
            <Button className='me-2' variant="outline-secondary"
id="button-addon2">
                new cars
            </Button>
            <Button variant="outline-secondary" id="button-
addon2">
                used cars
            </Button>
        </div>
        <h4>Featured Posts</h4>
        <div className='pb-5'>
            <Card style={{ width: '18rem', cursor: 'pointer' }}
className='shadow'>
                <Card.Img variant="top"
src="https://smartdata.tonytemplates.com/caleader/wp-
content/uploads/2018/10/blog_img_01-1.jpg" />
                <Card.Body>
                    <Card.Title className='fs-6'>Are You Ready for
the Online Dealership?</Card.Title>
                    <hr className='w-75' />

```

```

                                <div className='d-flex justify-content-
between'>
                                    <Card.Text>
                                        12 April , 2021
                                    </Card.Text>
                                    <FontAwesomeIcon className='text-danger'
icon={faArrowRight} />
                                </div>
                            </Card.Body>
                        </Card>
                    </div>
                <div className='pb-5'>
                    <Card style={{ width: '18rem', cursor: 'pointer' }}
className='shadow'>
                        <Card.Img variant="top"
src="https://smartdata.tonytemplates.com/caleader/wp-
content/uploads/2018/10/blog_img_02-1.jpg" />
                        <Card.Body>
                            <Card.Title className='fs-6'>Closing the sale
is the moment of the truth</Card.Title>
                            <hr className='w-75' />
                            <div className='d-flex justify-content-
between'>
                                <Card.Text>
                                    17 September , 2021
                                </Card.Text>
                                <FontAwesomeIcon className='text-danger'
icon={faArrowRight} />
                            </div>
                        </Card.Body>
                    </Card>
                </div>
            </Col>
        </Row>
    </Container>
    <Footer></Footer>
</>
);
};

export default Blog;

```