



MUKUL SHARMA

SUPPLY CHAIN MANAGEMENT, PROCUREMENT

Result-oriented professional, targeting challenging assignments in SCM, SCM Operations, Order Management, Distribution Planning, Material Planning & Procurement; preferably in Gurgaon, Faridabad, Manesar or remote

CONTACT

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Gurgaon-122018



EDUCATION

MBA in Operations & Marketing from
Swami Vivekanand Subharti University,
Meerut in 2020

BBA from Maharshi Dayanand
University, Rohtak in 2015

CORE COMPETENCIES

- Procurement Planning
- Global Sourcing
- Distribution Planning
- Price Negotiation
- Inventory Control
- Supply Chain Analytics
- Problem Solving
- New Business Development (NBD)
- Continuous Process Improvement

PROFILE SUMMARY

- An achievement-driven professional with over 8 years of experience in **SCM, SCM Operations, Order Management, Distribution Planning, Global Sourcing, Material Planning & Procurement**
- Played a key role in defining **Supply Chain Management Roadmap** & establishing development plan for the customers
- Experience in managing stakeholder relationships** along with executing sourcing projects on a stand-alone basis
- Monitored Inbound & Outbound Material** of finished goods
- Improved **operational performance, reduced costs & lead times** of correct material and through effective integration of price, quality, inventory positioning & operational considerations
- Comprehensive experience in **New Business Development (NBD)**.
- PO Creation, RFQ processing, Quotation Analysis** for product development.
- Key person for long term **Forecasting and Budgeting**.
- Focus on integration, continuous improvement**, better collaboration and improved visibility across end-to-end supply chain
- Expertise in managing overall purchase activities**; buying, stocking and planning for future demand of wide range of service spare parts
- Energetic individual with strong communication skills and interpersonal skills**, capability to learn new things quickly and work as a team member



NOTABLE ACCOMPLISHMENTS ACROSS THE CAREER

- 2023:** Recognized with "Value Creator" twice in last 6 months for an impeccable performance from client Philip Morris International
- 2021:** Acknowledged with "Silver" from client GE
- 2016:** Won "Best Performer" award at Concentrix Daksh India Pvt. Ltd.
- Received many emails from On-shore/Off-Shore Managers for responding quickly, having a thorough understanding of the goods & promptly resolving their issues
- Successfully drove Supply Chain Management solutions covering clients from various Industries for different divisions using Kaizen techniques
- Identified & implemented various tools to support the SOP & product lifecycle management processes



CAREER TIMELINE



IT SKILLS



Oracle
Functional
MS-Office

Power BI

SAP (MM-
Module)

Lean Six
Sigma

CERTIFICATIONS



Aug'18: LEAN certified

TRAININGS



Capgemini Level 1,2 and 3 training
which includes various soft skills &
domain knowledge

PROJECT EXECUTED



- **2019: Lean Six Sigma**

Led a Robotics/Automation Project for
Order Management
Successfully implemented in the
process impacting 60% of manual task
performed by Robot

SOFT SKILLS



Interpersonal Skills
Effective Communicator
Positive Attitude
Analytical Skills
Quick Learner
Team Player
Leader

PERSONAL DETAILS



Date of Birth: 27th August 1992
Languages Known: English & Hindi
Address: C-62 South City-2
Gurgaon-122018



WORK EXPERIENCE

Jul'22-Present: Senior Associate Capgemini, Gurgaon

Role: Supply Chain Operations for customer Philip Morris International

Key Result Areas:

- Planning for the purchase of equipment, services and supplies.
- Strong stakeholder management experience with people management skills.
- Ensure quality and delivery as per client expectations and project timelines.
- Handling more than 20+ Vendors for various parts.
- Prepare and raise purchase orders, validate received purchase request via SAP.
- Responsible for PO amendments as per business needs, release purchase orders.
- Price and Quotation Negotiation with vendors.
- Managing quality assurance & control activities engaging resource planning.
- Regular follow-ups with vendors for deliverables, ensuring timely payments.
- Apply in practice different process improvement methodologies (e.g. Lean Six Sigma) within the area of expertise for the continuous improvement and transformation process.
- Project Management for FMCG based client with a special focus on digitalization of process, data integration and change management.
- Inventory analysis and reporting focusing on loss on goods destroyed, Inventory Reports.
- Preparation for RFQ, Purchase Orders, Quotations for new and spare products.
- Support for new product trial, SOP process.
- Managing the monthly Cost of Goods Sold (COGS) and Bill of Material (BOM) Risk for New Product Introduction (NPI) Programs; resolving the invoice hold issues for New Product Introduction (NPI)

May'22-Jul'22: Business Analyst Genpact, Gurgaon

Role: Supply Chain Specialist & Order Management for GE healthcare

Key Result Areas:

- Working on implementation of Manufacturing, Warehouse Management, Planning Central, Demand Management, Sales & Operation Planning in Oracle ERP
- Administering the supply chain function entailing supply planning, certification, logistic operations (inbound, warehousing, outbound), customer service (order-to-invoice, customer relationship, service strategy) & master data
- Participating in procurement for series supplies and new product development & supplier quality assurance

May'18-April'22: Senior Associate Genpact, Gurgaon

Role: Distribution Planning & Order Management for GE healthcare

Key Result Areas:

- Managing complete purchase order cycle from purchase request to invoice validation & purchase order closing in ASCP & VCP (Advance Supply Chain Planning)
- Ensuring scheduling and rescheduling of supplies along with optimum utilization of materials and maximum cost savings
- Monitoring shipments from 'order to delivery' process with warehouse in APCC(Advance Planning Command Center)
- Supervising field engineer inventory and receiving & updating FE trunk for all the parts ordered making transfer between FE to FE

- Dealing with parts returned by engineers to warehouse & solving internal movement related issues globally
- Prioritizing shipments & communicating with clear visibility to all stakeholders
- Collaborating with distribution planners to reschedule client orders throughout all regions, as well as working with stakeholders & managing the warehouse for the annual physical inventory count
- Preparing daily order status reports & sharing with all engineers and stakeholders
- Formulating backorder reports to expedite the shipment and sharing with regional teams on daily basis
- Developing long-term logistics strategy for key markets based on business model that incorporates supply chain initiatives
- Conducting market research towards identifying pricing trends

May'17-Sep'17: Analyst

R1 RCM. Gurgaon

Role: Worked with R1 RCM Global Private Limited as an Analyst that accepts the responsibility to support both external clients & internal management

Key Result Areas:

- Gained knowledge on healthcare data, clinical data quality metrics & health outcomes
- Analyzed problems & designed recommendations including workflow processes & procedures
- Followed up with the payer to check on claim status
- Identified denial reason & worked on resolution
- Worked on contractual adjustments & write off projects

Aug'15-May'17: Practitioner

Concentrix Daksh India Pvt. Ltd., Gurgaon

Role: Supported customers & clients of Amazon US. This is one of the biggest target oriented projects with strict SLAs.

Key Result Areas:

- Provided support & training to the new employees
- Maintained understanding of services offered by Amazon
- Collaborated with global ecommerce team to generate & optimize international KPI reporting and analytics for strategic regions
- Leveraged partnerships with Amazon team to develop validated reporting