



DIGIBP – FINAL PRESENTATION

ADOIT REPORT GENERATOR FOR WORD – SALES PROCESS



Team Members

- Juan Coutink
- Cédric Hügli
- Özlem Kösker
- Revathi Ravada

THE COMPANY & THE SOLUTION

Ximiq



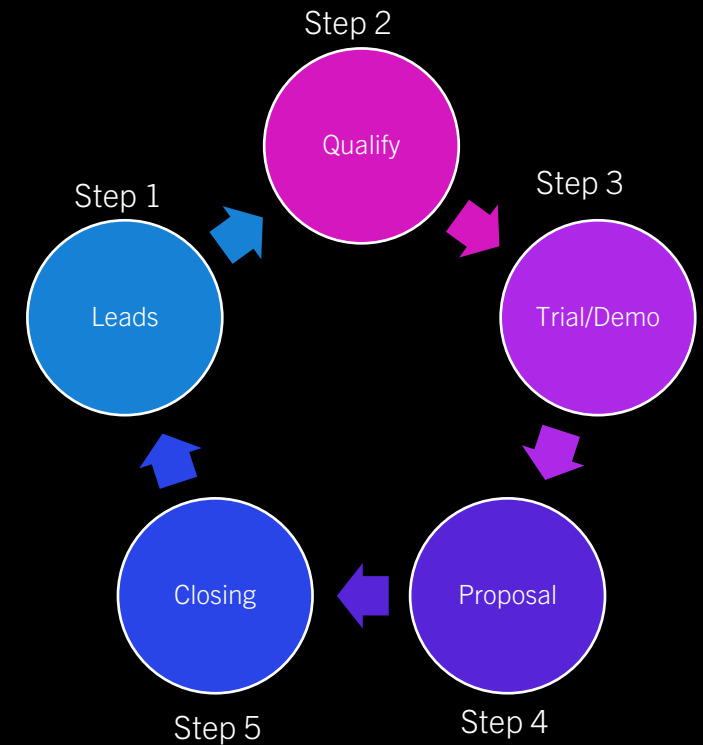
- EAM Consultancy
- Software Development

Adoit Word Report Generator

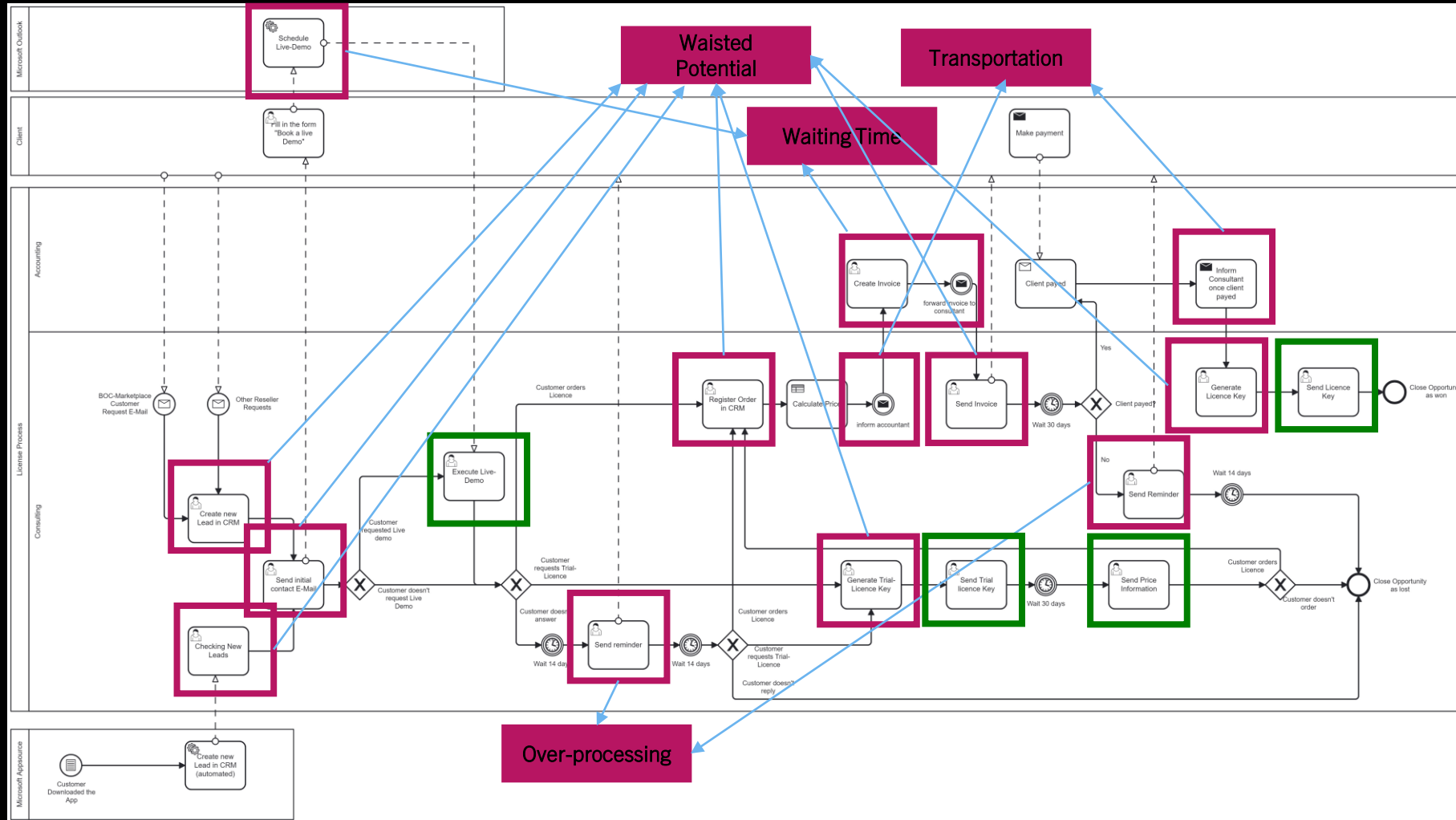


- Microsoft Word Add-In
- Generating Reports from ADOIT

Sales Process



USE CASE – AS-IS PROCESS - PROBLEMS



Value adding for client

Non-value adding for client

Lead

Qualify

Trial/Demo


Proposal

Closing



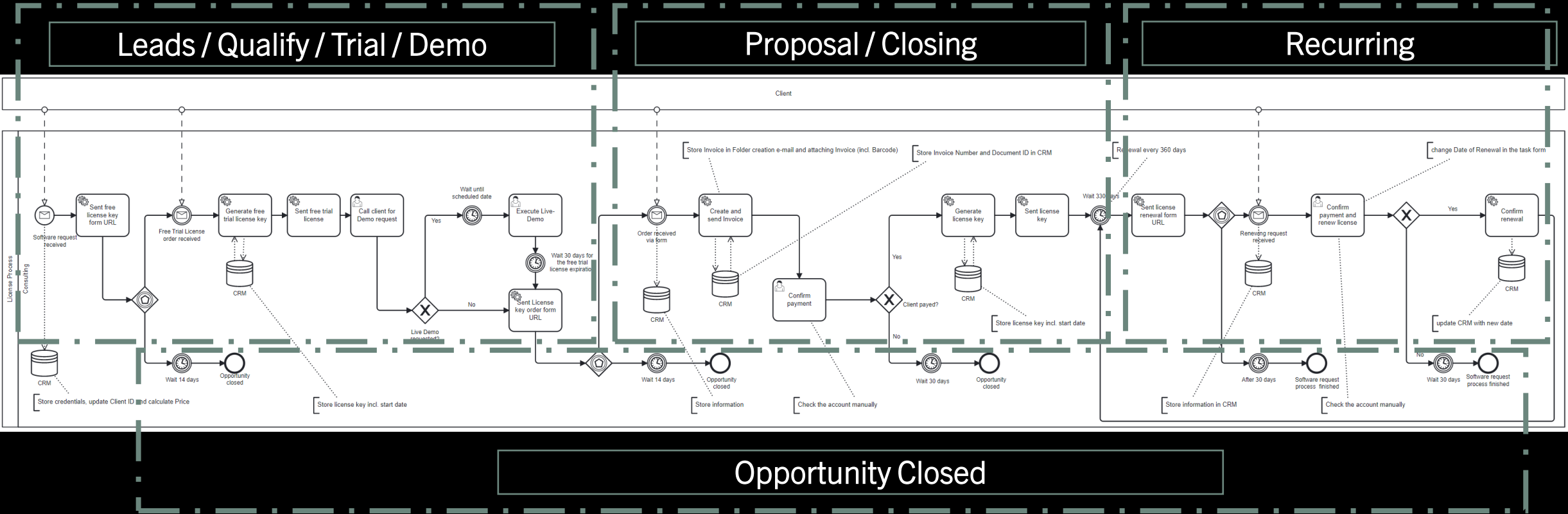
WORKFLOW IMPLEMENTATION

 **Team Apples**

 Team Members

- Juan Coutink
- Cédric Hügli
- Özlem Kösker
- Revathi Ravada

BUSINESS PROCESS IMPROVEMENTS



Lead

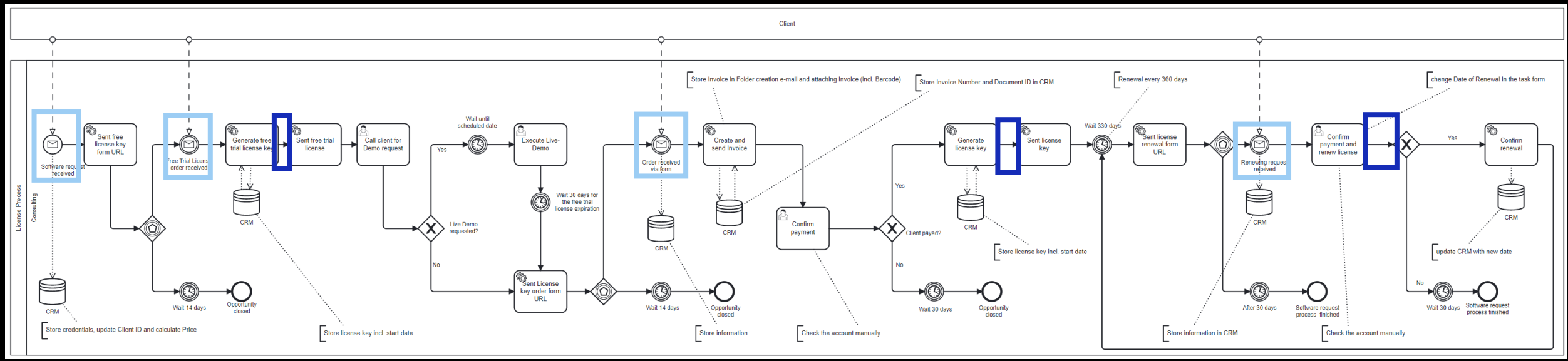
Qualify

Trial/Demo

Proposal

Closing

TO-BE BUSINESS PROCESS AND INTEGROMAT MODULES



TO-BE VIDEO PROCESS / SCENARIOS

Camunda Cockpit Processes Decisions Human Tasks More

Dashboard » Processes » Automated_License_Process : Runtime

Activity Instance Statistics: on

Process Instances Incidents Called Process Definitions Job Definitions History Statistics

Add criteria

No process instances matched by current filter.

Date and Time displayed in local timezone: Europe/Zurich


Powered by Camunda Platform / v7.19.0

26°C Sonntag 17:53 07/06/2023



CUSTOMER SERVICE CHATBOT

 **Team Apples**


 Team Members

- Juan Coutink
- Cédric Hügli
- Özlem Kösker
- Revathi Ravada

CUSTOMER SERVICE CHATBOT




The Chatbot helps to solve any potential problem the customers may face throughout the sales cycle using an interactive frontend website.




Welcome to ADOIT Report Generator for WORD

Customer Service



**Our Chatbot is
here to help!**

 ADOIT
Online

ADOIT
Hello! How can I help?
9:46 PM

Chatbot by Kommunicate.io

Demonstration video: <https://tinyurl.com/w4u9e6yy>

VIDEO






THANK YOU

Q & A

 **Team Apples**

 Team Members

- Juan Coutink
- Cédric Hügli
- Özlem Kösker
- Revathi Ravada

GROUP APPLES ACCOUNT CREDENTIALS

Camunda

- Name: appleschiaralombardi
- Password: password
- Tenant ID: apples

GitHub Link

[DigiBP/Team-Apples \(github.com\)](https://github.com/DigiBP/Team-Apples)

Gmail

- Name: teamapplesfhnw@gmail.com
- Password: PasswordApples

Google Form Link

[Google Forms](#)

[Starting Form \(Antworten\) - Google Sheets](#)

Wix.com

- Name: teamapplesfhnw@gmail.com
- Password: PasswordApples

Link <https://teamapplesfhnw.wixsite.com/a-doit-report-generat>

Dialogflow

- Name: teamapplesfhnw@gmail.com
- Password: PasswordApples

Link: [Dialogflow \(google.com\)](#)

Kommunicate.io

- Name: teamapplesfhnw@gmail.com
- Password: PasswordApples

Link [Kommunicate](#)