

# Machine Learning for Smarter Innovation

## Week 1: Foundations & Clustering

Discovering Innovation Patterns with ML

BSc Course in AI-Enhanced Innovation

# Prerequisites & What You Need

Setting You Up for Success

## What You Need to Know

- Basic Python (variables, loops, functions)
- High school math (averages, distances)
- How to use Jupyter notebooks
- Basic data concepts (tables, rows, columns)

## What We'll Provide

- All code templates
- Step-by-step instructions
- Visual explanations
- Practice datasets

**No machine learning experience required!**

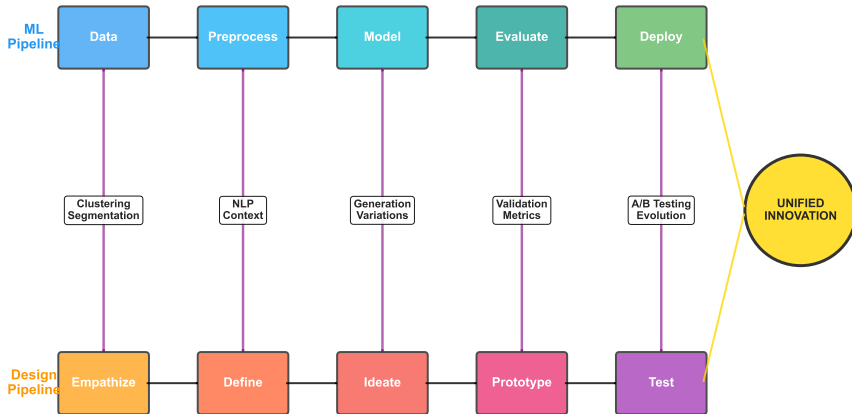
# Machine Learning + Innovation + Design Thinking

The Power of Convergent Methodologies

## The Unified Innovation Pipeline

Where Technology Amplifies Human Creativity

Technical Mastery



## PART 1

### Foundation & Context

What we'll explore:

- Why traditional design hits limits
- How ML amplifies human insight
- The dual pipeline approach
- Your learning journey ahead

Setting the stage for transformation

# Part 1: Learning Objectives

What You'll Learn in This Section

By the end of Part 1, you will be able to:

- **Understand** the limitations of traditional innovation approaches
- **Recognize** how ML enhances human creativity
- **Explain** the dual pipeline methodology
- **Navigate** the 10-week learning journey
- **Identify** Week 1's role in the overall course

Success Criteria

- Can articulate 3+ traditional design limitations
- Can describe ML's value proposition
- Can map ML pipeline to design pipeline
- Understand clustering's role in innovation

# The Innovation Challenge

Why Traditional Design Needs AI Enhancement

## Traditional Design Limits

- **Scale:** Can analyze 50 ideas, not 50,000
- **Speed:** Months for insights
- **Bias:** Designer's perspective dominates
- **Patterns:** Miss hidden connections
- **Iteration:** Slow feedback loops

## AI-Enhanced Innovation

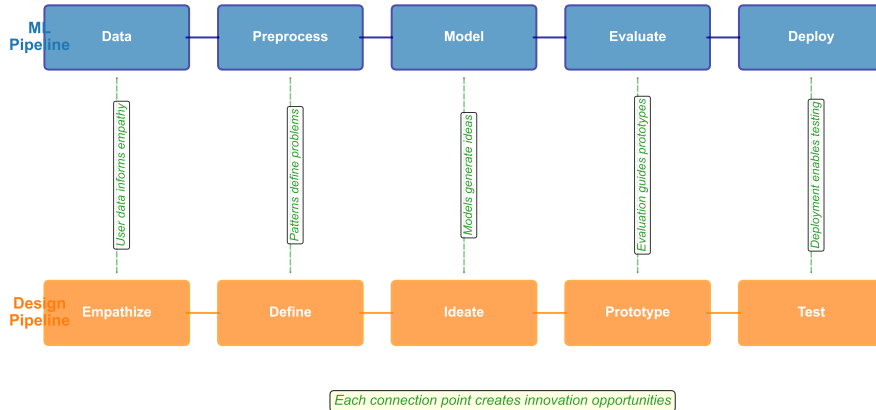
- **Scale:** Analyze millions of data points
- **Speed:** Real-time insights
- **Objectivity:** Data-driven discovery
- **Patterns:** Find non-obvious relationships
- **Iteration:** Continuous learning

**The Promise: 100x more insights, 10x faster innovation**

# The Dual Pipeline

Where ML Meets Design Thinking

## The Convergence: ML Meets Design Thinking



# The Dual Pipeline (Continued)

Understanding Both Worlds

## ML Pipeline

**Data → Preprocess → Model → Evaluate → Deploy**

- Collect innovation data
- Clean and transform
- Train algorithms
- Validate accuracy
- Scale to production

## Design Pipeline

**Empathize → Define → Ideate → Prototype → Test**

- Understand innovation needs
- Frame problems
- Generate solutions
- Build concepts
- Validate innovation impact

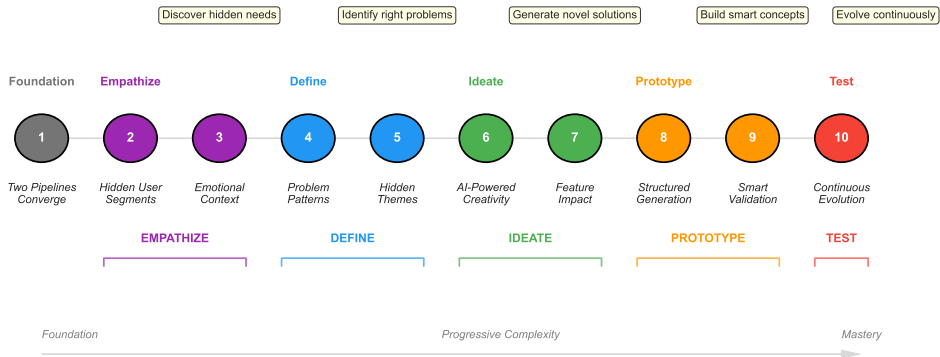
**Integration = Innovation at Scale**



# Your Innovation Journey

10 Weeks to Understanding AI-Powered Design

## 10-Week Innovation Journey



# Your Innovation Journey (Continued)

What You'll Learn in Each Stage

Stage	Weeks	Innovation Unlocked
Discover	1-2	Find hidden innovation opportunities
Define	3-4	Identify the right problems to solve
Ideate	5-6	Generate novel solutions with AI
Prototype	7-8	Build smart, adaptive concepts
Test	9-10	Evolve through continuous learning

**This Week: Clustering for Innovation Pattern Discovery**

## What We'll Learn:

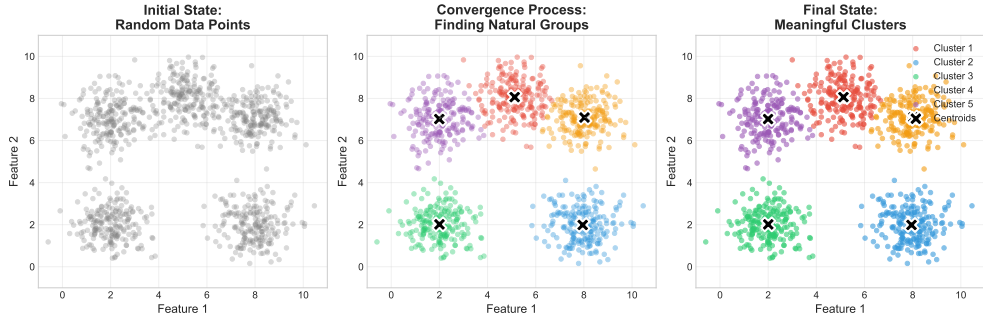
- How clustering reveals innovation categories
- K-means algorithm fundamentals
- Finding the optimal number of clusters
- Quality metrics for validation
- Advanced clustering techniques

## Design Applications:

- Create innovation archetypes
- Map innovation evolution paths
- Identify opportunities systematically
- Prioritize design efforts
- Scale analysis to thousands of ideas

**Goal: Transform scattered ideas into innovation patterns**

## The Convergence Flow: From Chaos to Clarity



**The Convergence Flow: Order from Chaos**  
*Watch 5000 innovation ideas self-organize into meaningful patterns*

# Check Your Understanding - Part 1

## Quick Knowledge Check

### True or False?

- ❶ Clustering requires labeled data (F)
- ❷ ML can process more data than humans (T)
- ❸ Design thinking has 5 stages (T)
- ❹ Clustering finds hidden patterns (T)

### Can You Explain?

- What is the dual pipeline approach?
- Why combine ML with design thinking?
- What problem does clustering solve?

Ready for Part 2? Let's dive into the technical details!

## **We've seen the challenge:**

Thousands of innovation ideas with hidden connections

## **Traditional approach:**

Manual segmentation based on demographics

## **The ML solution:**

Let the data reveal its own natural groups

## **Enter: Clustering Algorithms**

## PART 2

### Technical Core

What we'll learn:

- K-means clustering algorithm
- Finding optimal K with elbow method
- Distance metrics and quality measures
- Advanced techniques (DBSCAN, Hierarchical)
- Feature importance analysis

Learning the basics step by step

# Part 2: Learning Objectives

Technical Skills You'll Develop

By the end of Part 2, you will understand:

- **How** K-means clustering works
- **What** the elbow method shows us
- **Why** we measure distances
- **How to check** if clusters are good
- **Differences** between algorithms
- **When to use** each method

Practical Skills

- Use K-means step by step
- Understand quality scores
- Pick the right algorithm
- Adjust settings properly
- Work with different patterns
- Prepare data for analysis



# The Innovation Classification Problem

5000 Ideas - How Do They Connect?

## The Pain

### Current Reality:

- One-size-fits-all solutions
- Generic innovation categories
- Missed opportunities
- Unhappy edge cases

### The Cost:

- Most innovations get misclassified
- Features with low adoption rates
- Inefficient resource allocation

## The Question

### What if we could...

- Find natural innovation clusters?
- Discover innovation patterns?
- Innovate at scale?
- Identify opportunity gaps?

**We can!**

**Solution: Clustering**

# What is Clustering?

Like Organizing a Messy Room - Finding Things That Belong Together

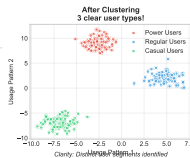
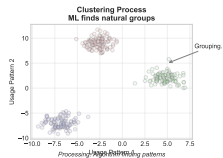
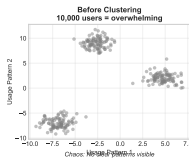
## Clustering Finds:

- Natural groupings (like sorting laundry by color)
- Similar approaches (things that work the same way)
- Hidden patterns (connections you didn't see before)
- Innovation relationships (which ideas go together)

### Key Insight:

Things that look similar often belong in the same group  
*(Just like organizing books by topic on a shelf)*

From Chaos to Clarity Through Clustering



# K-Means: The Basic Clustering Method

Like Finding Neighborhoods in a City

## The Process:

- 1 Choose K (*number of clusters*)
- 2 Place K random centroids (*initial group centers*)
- 3 Assign points to nearest centroid (*by calculating distances*)
- 4 Update centroids (*move to cluster mean*)
- 5 Repeat until convergence (*no changes occur*)

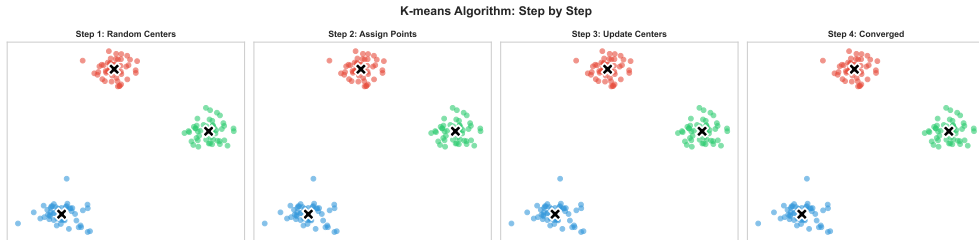
## Strengths:

- Fast and scalable
- Easy to understand
- Works well for spherical clusters



# K-Means in Action

## Step-by-Step Convergence



Iteration 1 → Iteration 3 → Iteration 5 → **Converged**

# The Goldilocks Problem

Too Few vs. Too Many Groups

## Too Few (K)

### Oversimplification

- Mixed segments
- Lost nuance
- Generic solutions

## Just Right (K)

### Optimal Balance

- Clear segments
- Actionable insights
- Manageable complexity

## Too Many (K)

### Analysis Paralysis

- Overfitting
- Tiny segments
- Impossible to act on

How do we find the sweet spot?

# The Elbow Method

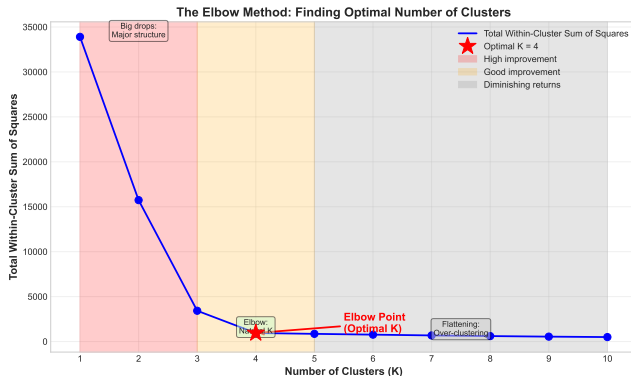
How Many Groups Should We Have? (Like Goldilocks - Not Too Few, Not Too Many)

## Finding the Elbow:

- Plot inertia vs K
- Look for the “elbow”
- Balance between:
  - Too few: Mixed groups
  - Too many: Overfitting

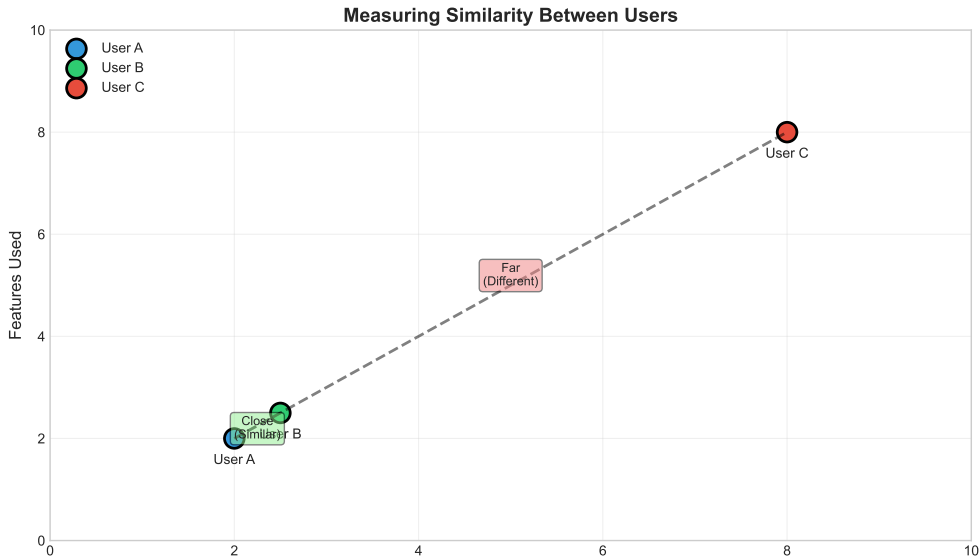
**Optimal K = 5**

Best trade-off between simplicity and accuracy



# Distance Metrics

Different Ways to Measure "How Close" Things Are



# Cluster Quality Metrics

Are Our Groups Any Good? (Like Checking Your Work)

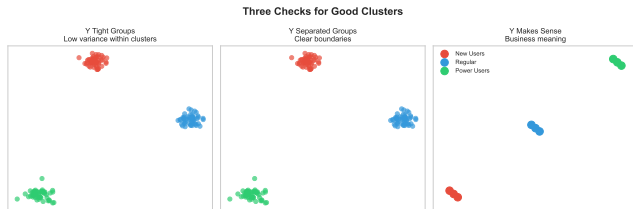
## Silhouette Score:

- Ranges from -1 to +1 (*mathematical measure*)
- Higher = better separation (*clearer groups*)
- Our score: **0.73** (*good clustering!*)

### What it measures:

- Within-cluster cohesion
- Between-cluster separation
- Overall cluster validity

**0.73 = Strong clusters!**

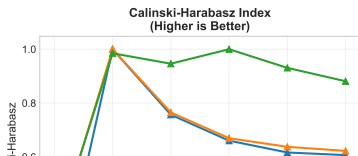
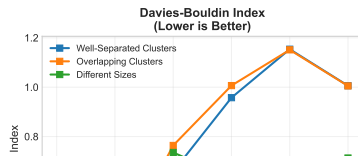
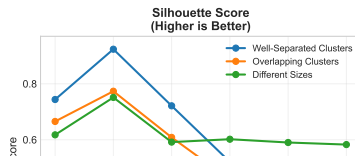
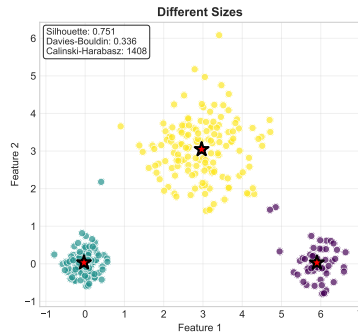
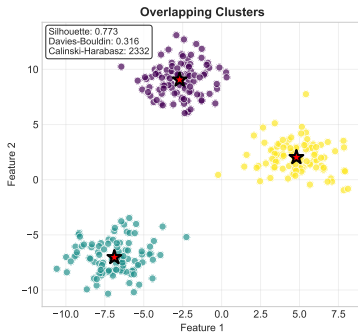
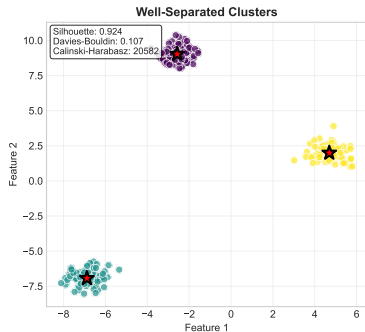




# Comparing Evaluation Metrics

Different Metrics for Different Data Patterns

## Clustering Evaluation Metrics Comparison How Different Metrics Behave on Various Data Patterns



## K-Means Assumes Spherical Clusters

But what about:

- Innovations connected through technology stacks
- Domain-specific innovation clusters
- Evolution patterns (incremental, disruptive)
- Outliers and noise points

**K-Means Forces Round Pegs into Round Holes**

**Solution: Density-Based Clustering**

# DBSCAN: Finding Groups Naturally

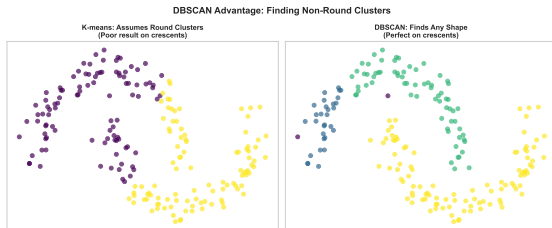
Like Finding Groups of People at a Party - Where Are the Crowds?

## DBSCAN Advantages:

- No need to specify K (*finds groups automatically*)
- Finds arbitrary shapes (*not just circles*)
- Identifies outliers (*points that don't belong*)
- Handles noise well (*robust to random points*)

### Perfect for:

- Non-spherical patterns
- Varying densities
- Outlier detection
- Exploratory analysis

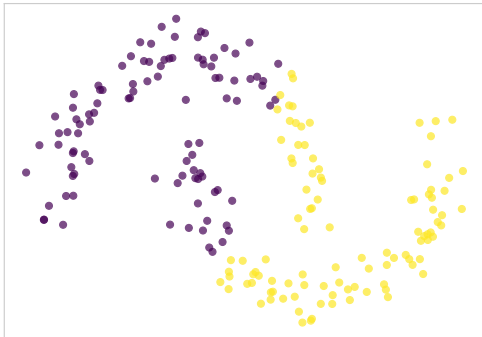


# DBSCAN: Complex Patterns

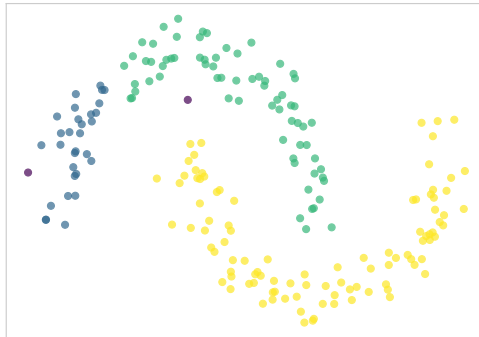
When K-Means Isn't Enough

## DBSCAN Advantage: Finding Non-Round Clusters

K-means: Assumes Round Clusters  
(Poor result on crescents)



DBSCAN: Finds Any Shape  
(Perfect on crescents)



K-Means: Forces spherical shapes — DBSCAN: Finds natural boundaries

# Choosing the Right Algorithm

## Comparison of Clustering Methods

Algorithm	Speed	Shape	Outliers	Params	Best For
<b>K-Means</b>	Fast $O(nkt)$	Spherical clusters	Sensitive	K only	Quick segments
<b>DBSCAN</b>	Medium $O(n \log n)$	Any shape	Robust (detects)	eps, MinPts	Complex shapes
<b>Hierarchical</b>	Slow $O(n^2)$	Any shape	Moderate	Distance threshold	Multi-level analysis
<b>GMM</b>	Medium $O(nkt)$	Elliptical clusters	Moderate	K, covariance	Overlapping groups

### Choose K-Means when:

- Speed is critical
- Clusters are roughly equal size
- You know K in advance

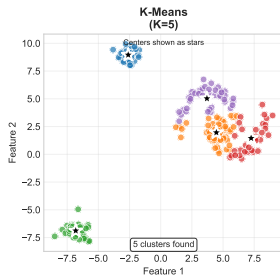
### Choose DBSCAN when:

- Clusters have irregular shapes
- Outliers need identification
- Density varies across data

# Algorithm Visual Comparison

Same Data, Different Approaches

## Clustering Algorithms Visual Comparison Same Data, Different Approaches

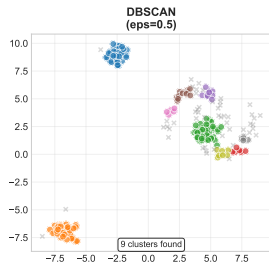


**K-Means (K=5)**

- ☐ Fast and scalable
- ☐ Spherical clusters
- ☐ Fixed K required
- ☐ Sensitive to outliers

Best for: Quick segmentation  
with known cluster count

Complexity:  $O(nk)$

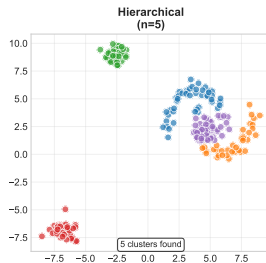


**DBSCAN (eps=0.5)**

- ☐ Finds arbitrary shapes
- ☐ Identifies outliers
- ☐ No K needed
- ☐ Sensitive to parameters

Best for: Anomaly detection  
and irregular patterns

Complexity:  $O(n \log n)$

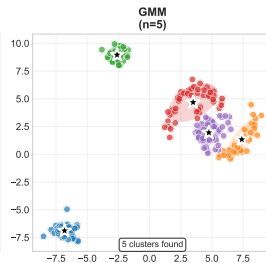


**Hierarchical (n=5)**

- ☐ Dendrogram output
- ☐ No K needed initially
- ☐ Interpretable
- ☐ Computationally expensive

Best for: Taxonomies and  
exploring relationships

Complexity:  $O(n^2)$



**GMM (n=5)**

- ☐ Soft assignments
- ☐ Elliptical clusters
- ☐ Probabilistic
- ☐ Assumes Gaussian distribution

Best for: Overlapping groups  
and uncertainty modeling

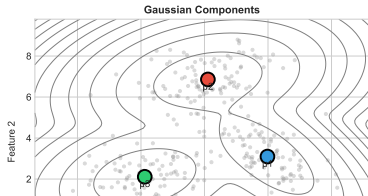
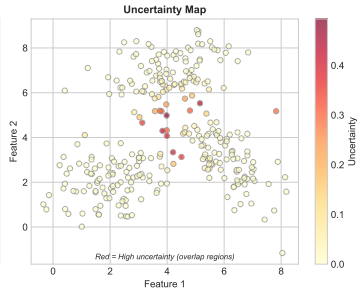
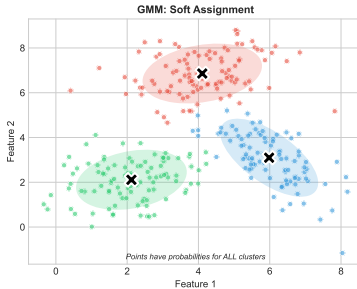
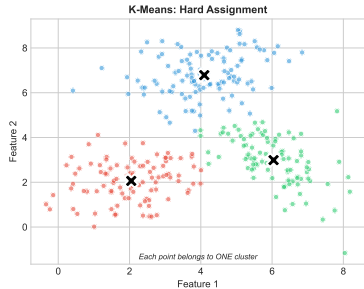
Complexity:  $O(nk)$

# Gaussian Mixture Models (GMM)

Soft Clustering for Overlapping Innovation Categories

## Gaussian Mixture Models (GMM): Soft Clustering for Innovation

*Beyond Hard Boundaries: Probabilistic Innovation Classification*



### GMM vs K-means

GMM Advantages:

- Soft assignments (probabilities)
- Captures cluster shape (elliptical)
- Handles overlapping clusters
- Provides uncertainty estimates
- Models data generation process

K-means Advantages:

- Faster computation
- Simpler interpretation
- Less parameters
- More stable results
- Works well for spherical clusters

### Innovation Category Probabilities

Innovation	Tech	Service	Social
AI Assistant	0.85	0.10	0.05
Sharing Platform	0.30	0.45	0.25
Green Energy	0.60	0.15	0.25

## Fixed K Gives One View

But real relationships are hierarchical:

- Organization: Company → Department → Team → Individual
- Geography: Country → Region → City → Neighborhood
- Products: Category → Subcategory → Brand → SKU
- Innovations: All → Categories → Sub-types → Specific solutions

**K-means: Pick 5 groups and that's it**

**What if we need flexibility?**

Solution: See the full hierarchy, cut where needed



# Hierarchical Clustering

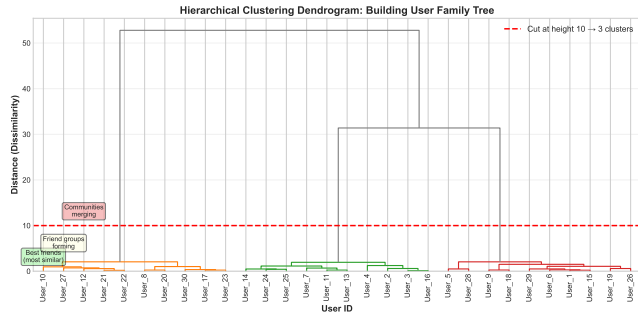
Building a Tree of Relationships

## Dendrogram Benefits:

- Shows cluster hierarchy
- Multiple granularities
- Natural relationships
- No preset K needed

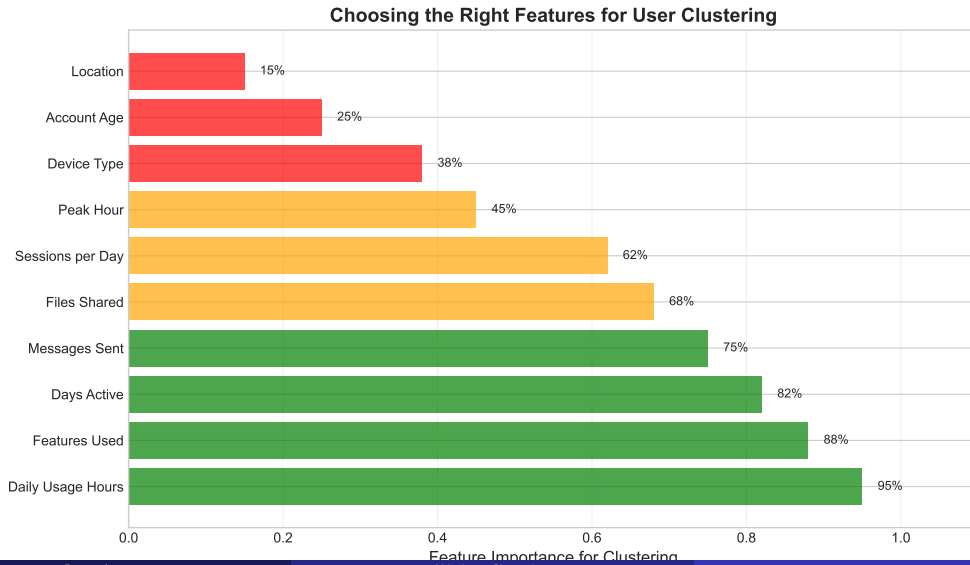
## Cut the tree at any level:

- High cut = Few clusters
- Low cut = Many clusters
- Choose based on needs



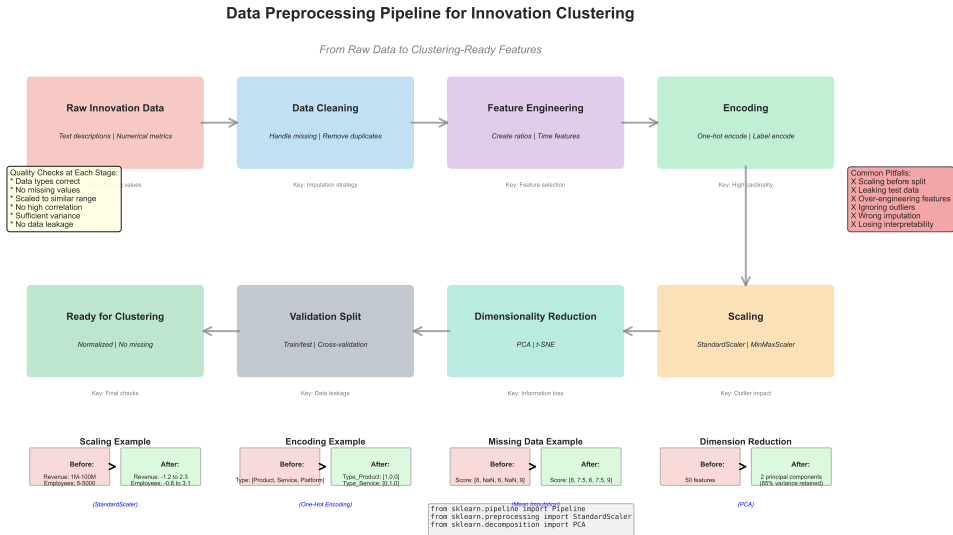
# What Drives the Clusters?

## Feature Importance Analysis



# Data Preprocessing Pipeline

From Raw Data to Clustering-Ready Features



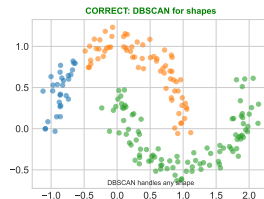
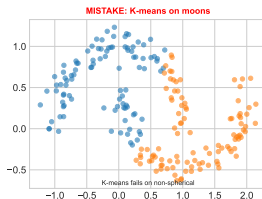
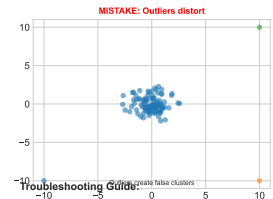
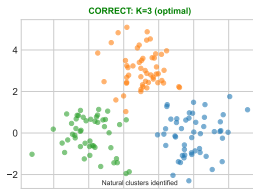
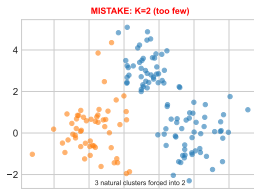
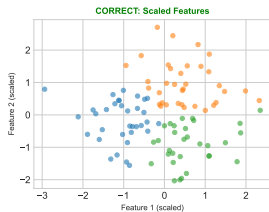
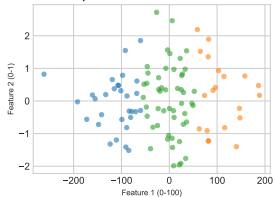
# Common Mistakes & Troubleshooting

Learn from These Pitfalls

## Common Clustering Mistakes & Troubleshooting Guide

Learn from These Mistakes to Master Clustering

Visual Examples of Common Mistakes:



Troubleshooting Guide:

Problem

Symptoms

Solution

Prevention

Poor separation

Low silhouette score

Try different K or algorithm

Use elbow method

# Parameter Tuning Guidelines

Recommended Ranges and Best Practices

## Clustering Parameter Tuning Guidelines

Recommended Ranges, Methods, and Best Practices

### K-Means

Parameter	Range	Default	Tuning Method
n_clusters (K)	2-10	3-5	Elbow/Silhouette
init	['k-means++', 'random']	k-means++	Always k-means++
n_init	10-100	10	More for stability
max_iter	100-1000	300	Increase if no convergence
tol	1e-6 to 1e-2	1e-4	Smaller for precision

### DBSCAN

Parameter	Range	Default	Tuning Method
eps	0.01-2.0	0.5	k-distance plot
min_samples	3-20	2*dim	Domain knowledge
metric	['euclidean', 'manhattan']	euclidean	Data dependent
algorithm	['auto', 'ball_tree']	auto	Auto is fine
leaf_size	10-50	30	Memory vs speed

### GMM

Parameter	Range	Default	Tuning Method
n_components	2-10	3-5	BIC/AIC
covariance_type	['full', 'diag', 'full_spherical']	full	Start full, simplify
max_iter	50-500	100	Monitor convergence
n_init	1-10	1	More for stability
init_params	['kmeans', 'random']	kmeans	kmeans faster

### Tuning Strategies

#### Grid Search

Pros: Exhaustive, Reproducible, Simple

Cons: Slow, Curse of dimensionality

Use when: Small parameter space

#### Random Search

Pros: Faster, Better for many params, Parallelizable

Cons: May miss optimum, Not reproducible

Use when: Large parameter space

#### Bayesian Opt

Pros: Efficient, Learns from history, Fewer iterations

### Validation Metrics

Metric	Range	Interpretation	Use For
Silhouette	[-1, 1]	Higher is better	General quality
Davies-Bouldin	[0, ∞)	Lower is better	Cluster separation
Calinski-Harabasz	[0, ∞)	Higher is better	Dense clusters
Inertia	[0, ∞)	Lower is better	K-means only

### Tuning Best Practices

1. Start with defaults, then tune
2. Use cross-validation when possible
3. Consider computational budget
4. Log all experiments
5. Visualize parameter effects
6. Use domain knowledge
7. Check stability across runs

IMPORTANT:  
No metric is perfect!  
Always validate with:  
• Visual inspection

# Check Your Understanding - Part 2

## Technical Concepts Review

### Quick Quiz

❶ K in K-means stands for:

- ☐ Kernel
- ☒ Number of clusters
- ☐ Constant

❷ DBSCAN finds:

- ☐ Only circles
- ☒ Any shape clusters
- ☐ Exactly K groups

### Can You Calculate?

If Silhouette Score = 0.75:

- Is this good? **Yes!**
- Range is  $[-1, 1]$
- Higher = better separation

**Remember:**

- Elbow method finds optimal K
- Scale your data first!

**Great job! Now let's apply these concepts!**

**We've learned the technical tools:**

Clustering, metrics, quality measures

**But clusters are just numbers...**

Until we connect them to innovation opportunities

**Let's transform data into innovation insights**

Each cluster represents innovation opportunities and patterns

## PART 3

### Innovation Pattern Analysis

What we'll create:

- Data-driven innovation archetypes
- Innovation pattern maps per category
- Cluster-specific journeys
- Opportunity heat maps
- Design priority matrices

Where ML reveals innovation patterns



# Part 3: Learning Objectives

Innovation Applications You'll Explore

By the end of Part 3, you will be able to:

- **Create** innovation archetypes
- **Map** innovation patterns
- **Design** opportunity matrices
- **Analyze** innovation lifecycles
- **Build** ecosystem maps
- **Prioritize** innovation efforts

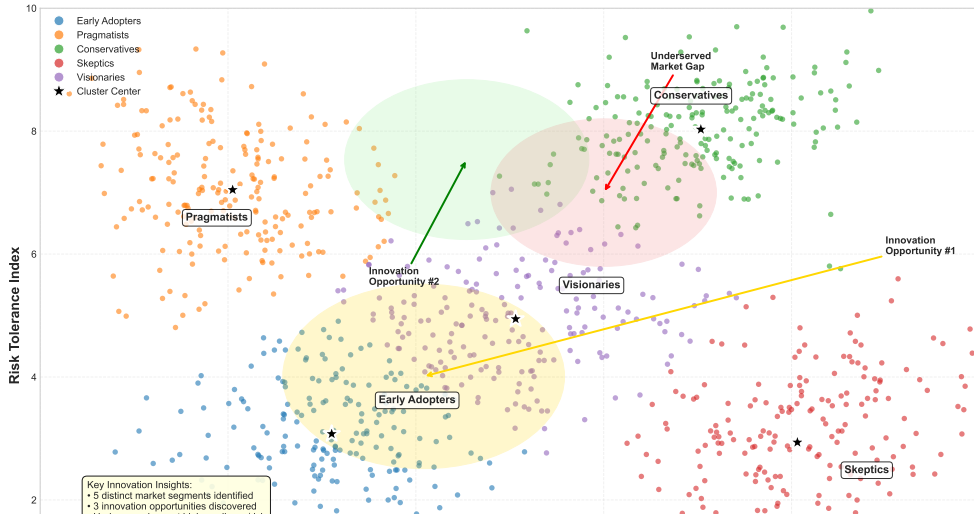
Design Outcomes

- Innovation taxonomy framework
- Cluster-based strategies
- Data-driven prioritization
- Opportunity identification
- Pattern recognition skills
- Ecosystem understanding

# From Data Points to Innovation Insights

Bridging the Technical-Human Gap

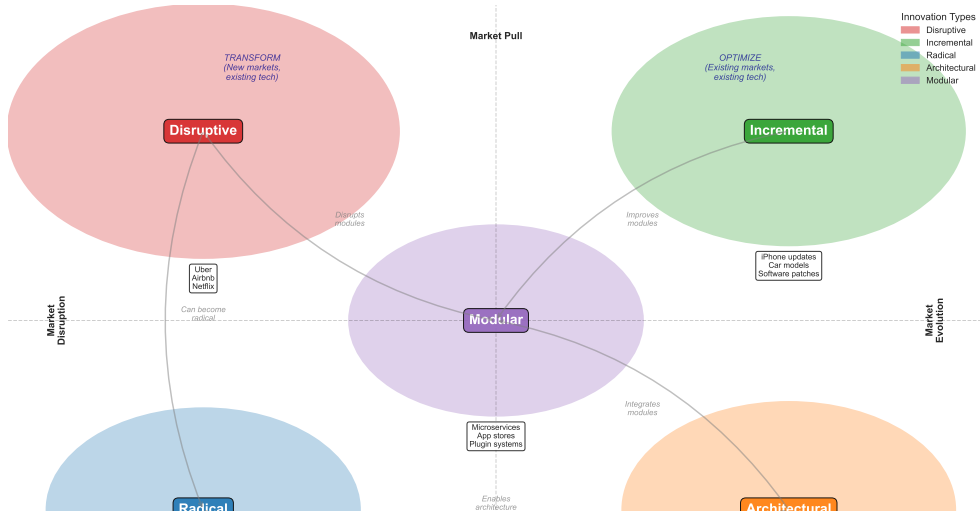
## Innovation Pattern Discovery Through Clustering Revealing Hidden Market Opportunities



# AI-Generated Innovation Archetypes

Data-Driven Character Development

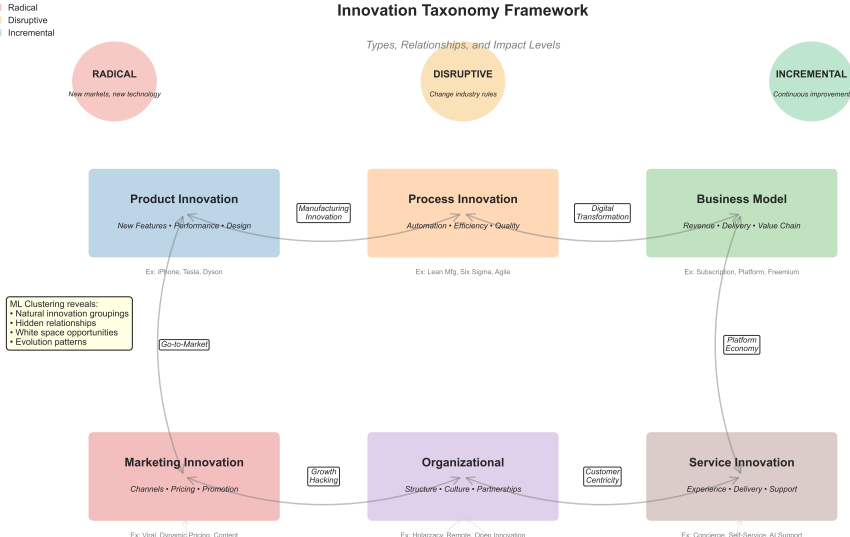
## Innovation Archetypes Discovery Five Distinct Patterns from Clustering Analysis



# Innovation Taxonomy Framework

Types, Relationships, and Impact Levels

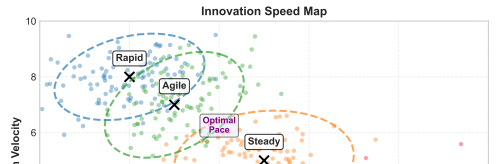
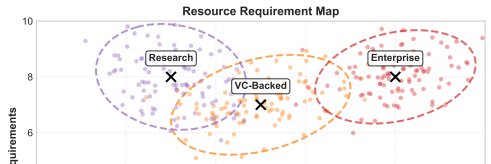
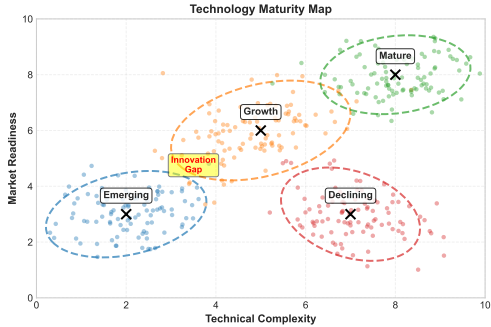
Impact Levels  
Radical  
Disruptive  
Incremental



# Innovation Pattern Mapping by Cluster

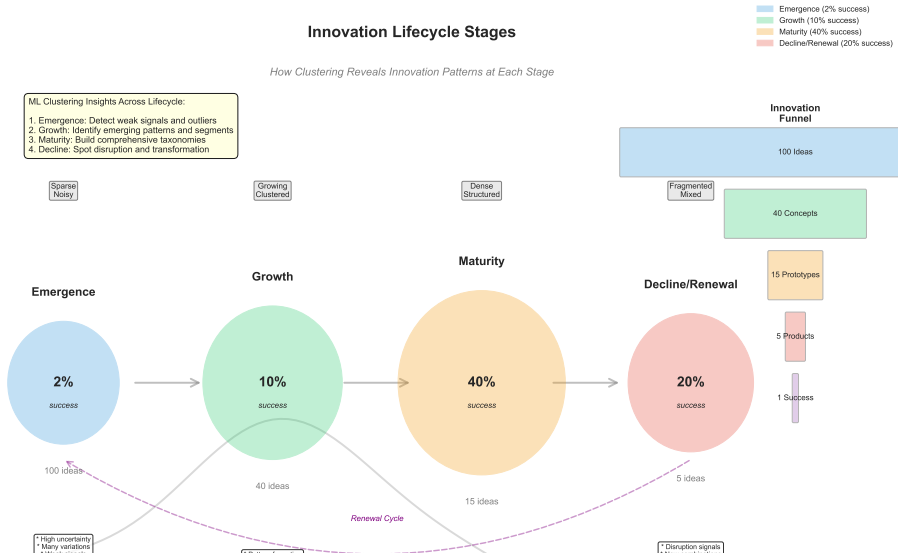
Understanding Each Category's Impact

## Innovation Pattern Maps Four Perspectives on Innovation Categories



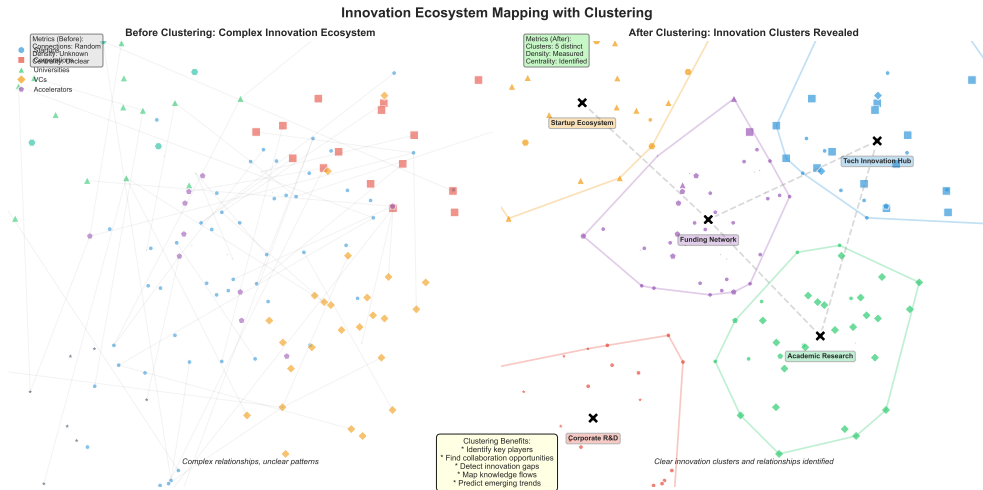
# Innovation Lifecycle Stages

How Clustering Reveals Innovation Patterns at Each Stage



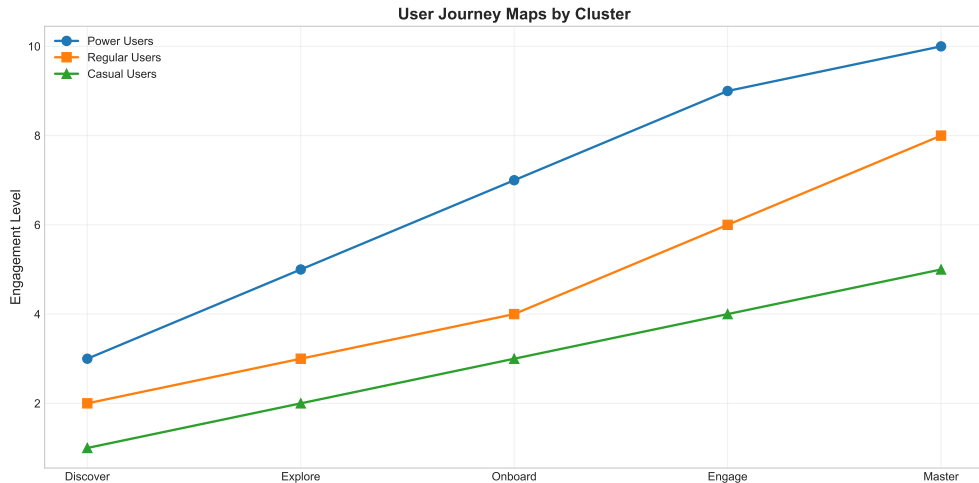
# Innovation Ecosystem Mapping

From Complex Networks to Clear Clusters



# Different Evolution Paths for Innovation Types

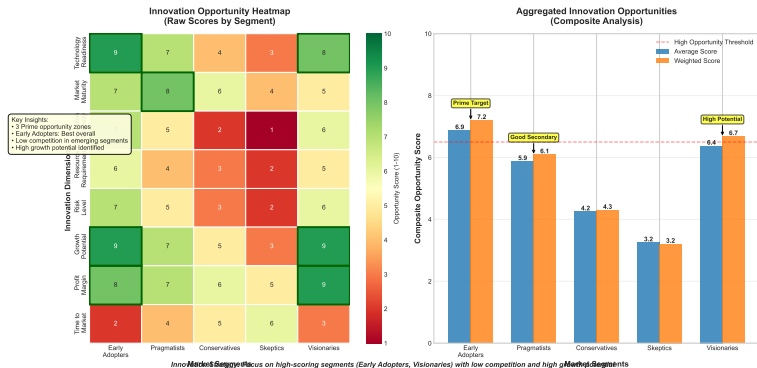
## Innovation Lifecycle Patterns





# Innovation Opportunities by Cluster

Where Each Category Has Potential



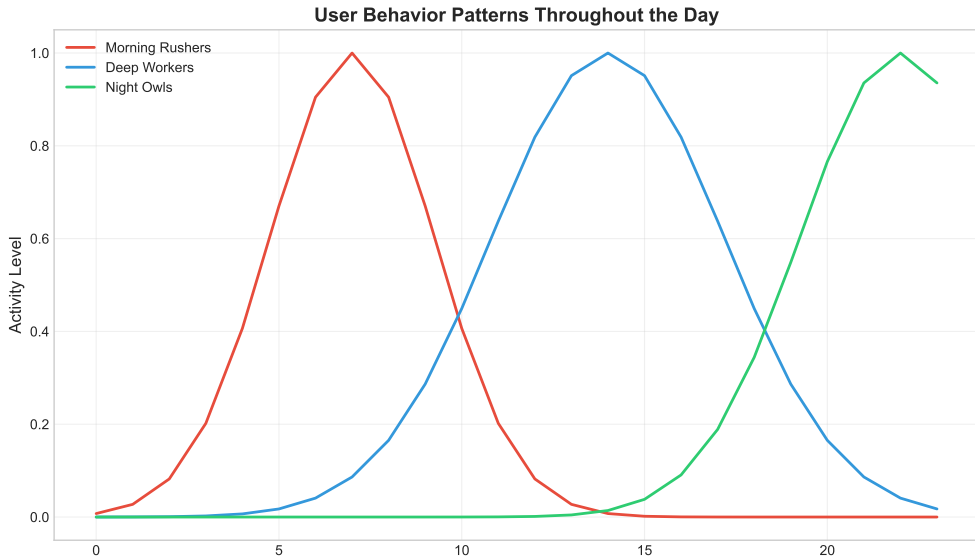
## Key Findings:

- Emerging tech: Early stage
- Disruptive: Scalability
- Incremental: Integration
- Platform-based: Network effects

**Design implication:**  
One solution won't fit all!

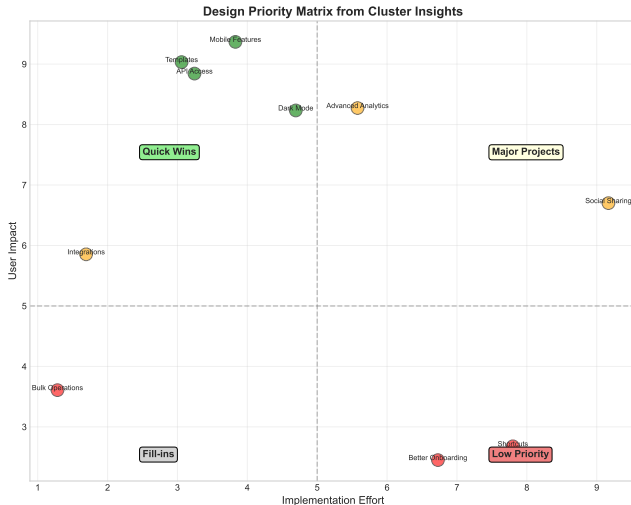
# Innovation Patterns Revealed

What Clusters Tell Us About Evolution



# Design Priority Matrix

Where to Focus Your Efforts



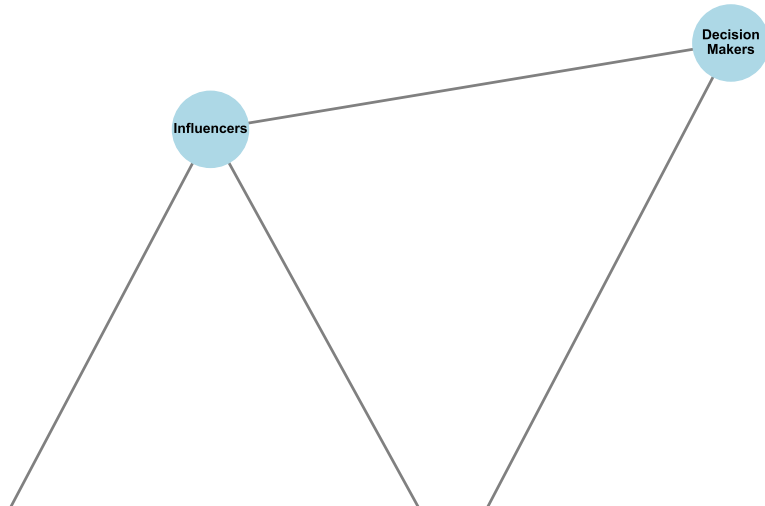
## Priority Quadrants:

- **High Impact + High Effort**  
Strategic initiatives
- **High Impact + Low Effort**  
Quick wins
- **Low Impact + Low Effort**  
Fill-ins
- **Low Impact + High Effort**  
Avoid

# Understanding Innovation Ecosystems

Network Analysis of Innovation Connections

## Stakeholder Network from Cluster Analysis



# Check Your Understanding - Part 3

## Application Knowledge Check

### Match the Application

Match algorithm to use case:

- ① Customer segmentation → **K-means**
- ② Finding outliers → **DBSCAN**
- ③ Creating taxonomy → **Hierarchical**
- ④ Overlapping groups → **GMM**

### Design Thinking

How does clustering help in:

- **Empathize**: Find user groups
- **Define**: Identify patterns
- **Ideate**: Discover opportunities
- **Prototype**: Target solutions
- **Test**: Validate segments

**Excellent! Ready to practice with real data?**

## **You've learned:**

- The clustering algorithms
- How to validate quality
- Design applications

## **Now let's see it in action**

How these techniques work in practice  
to find patterns in data

## **PART 4**

### **Summary & Practice**

What we'll do:

- See real-world success patterns
- Consolidate key learnings
- Practice with exercises
- Preview next week
- Explore resources

**From learning to doing**

# How Clustering is Used

## Common Applications and Results

### Clustering in Real-World Applications



## Academic Applications:

- Student performance analysis (*grouping by learning styles*)
- Research paper categorization (*organizing by topics*)
- Course recommendation systems (*matching students to courses*)
- Exam question classification (*grouping by difficulty*)

## Benefits You'll See:

- Better understanding of patterns
- Faster data analysis
- More accurate groupings
- Clearer insights from data



# Key Takeaways

What We've Learned

## Technical Skills

- K-means clustering algorithm
- Choosing optimal K with elbow method
- Silhouette scores for validation
- DBSCAN for complex shapes
- Hierarchical clustering

## Design Applications

- Data-driven innovation archetypes
- Segment-specific journeys
- Opportunity identification
- Priority matrices
- Scaled innovation analysis

**Clustering transforms data into actionable innovation insights**

# Implementation Checklist

Ensuring Successful Clustering Projects

## Data Preparation

- ☐ Collect relevant features
- ☐ Handle missing values
- ☐ Standardize/normalize data
- ☐ Remove outliers if needed
- ☐ Feature engineering complete
- ☐ Data quality verified

## Quality Assurance

- ☐ Silhouette score  $\geq 0.5$
- ☐ Cluster sizes balanced
- ☐ Visual inspection done
- ☐ Stability tested
- ☐ Business sense verified
- ☐ Edge cases handled

## Algorithm Selection

- ☐ Choose distance metric
- ☐ Select clustering method
- ☐ Determine optimal K
- ☐ Validate with metrics

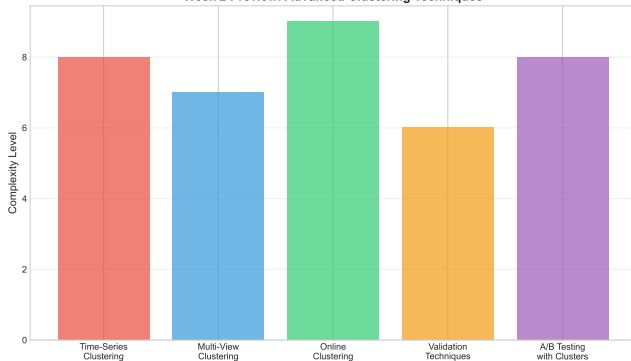
## Common Pitfalls

- ✗ Forgetting to scale features
- ✗ Wrong distance metric
- ✗ Forcing unnatural K
- ✗ Ignoring outliers

# Next Week: Advanced Clustering

Going Deeper into Innovation Patterns

Week 2 Preview: Advanced Clustering Techniques



## Week 2 Topics:

- Density-based clustering
- Gaussian mixture models
- Clustering validation
- Feature engineering
- Real-time clustering

## Design Focus:

- Dynamic innovation tracking
- Evolving innovation landscapes
- Predictive opportunity analysis
- Micro-innovation detection

## Technical Resources

### Papers:

- MacQueen, J. (1967). K-means
- Ester et al. (1996). DBSCAN
- Rousseeuw (1987). Silhouettes

### Tools:

- scikit-learn clustering
- Orange data mining
- KNIME analytics

## Design Resources

### Books:

- “Design Thinking” - Tim Brown
- “Sprint” - Jake Knapp
- “Lean UX” - Jeff Gothelf

### Applications:

- Miro (journey mapping)
- Figma (archetype creation)
- Optimal Workshop

Questions? Let's discuss!

## Clustering Algorithms:

- **K-Means:** Partitions data into K predefined clusters
- **DBSCAN:** Density-based spatial clustering
- **Hierarchical:** Builds cluster tree (dendrogram)
- **GMM:** Gaussian Mixture Models, soft clustering

## Key Parameters:

- **K:** Number of clusters
- **eps:** Neighborhood radius (DBSCAN)
- **min\_samples:** Minimum points for density
- **n\_init:** Number of random initializations

## Evaluation Metrics:

- **Silhouette:** Cluster cohesion vs separation  $[-1,1]$
- **Inertia:** Sum of squared distances to centroids
- **Davies-Bouldin:** Ratio of within to between distances
- **Calinski-Harabasz:** Ratio of dispersions

## Innovation Terms:

- **Empathy Mapping:** Understanding user perspectives
- **Pain Points:** User problems/frustrations
- **User Archetypes:** Representative user groups
- **Innovation Ecosystem:** Connected stakeholders

# Implementation Checklist

Your Step-by-Step Guide to Success

## Data Preparation:

- ☐ Collect innovation feedback data
- ☐ Clean and remove duplicates
- ☐ Handle missing values
- ☐ Normalize/standardize features
- ☐ Create feature vectors

## Algorithm Selection:

- ☐ Analyze data distribution
- ☐ Choose appropriate algorithm
- ☐ Set initial parameters
- ☐ Prepare validation strategy

## Implementation:

- ☐ Run clustering algorithm
- ☐ Calculate evaluation metrics
- ☐ Visualize results (PCA/t-SNE)
- ☐ Validate with domain experts
- ☐ Iterate and refine

## Innovation Application:

- ☐ Map clusters to user personas
- ☐ Identify innovation opportunities
- ☐ Create targeted solutions
- ☐ Design prototype features
- ☐ Test with user groups

**Ready? Start with data preparation and work your way down!**

# Appendix: K-Means Mathematics (Optional)

The Mathematical Foundation - For Those Interested

## What K-means tries to minimize:

$$J = \sum_{i=1}^n \sum_{j=1}^k w_{ij} ||x_i - \mu_j||^2$$

*In simple terms: Make points close to their group centers*

Where:

- $n$  = number of data points
- $k$  = number of clusters
- $w_{ij} = 1$  if  $x_i$  belongs to cluster  $j$ , 0 otherwise
- $\mu_j$  = centroid of cluster  $j$

## Update Rules:

- 1 Assignment:  $c^{(i)} = \arg \min_j ||x^{(i)} - \mu_j||^2$
- 2 Update:  $\mu_j = \frac{1}{|S_j|} \sum_{i \in S_j} x^{(i)}$

# Appendix: Distance Metrics (Optional)

Different Ways to Measure "How Far Apart" Things Are

## Euclidean Distance:

$$d(x, y) = \sqrt{\sum_{i=1}^n (x_i - y_i)^2}$$

## Manhattan Distance:

$$d(x, y) = \sum_{i=1}^n |x_i - y_i|$$

## Minkowski Distance:

$$d(x, y) = \left( \sum_{i=1}^n |x_i - y_i|^p \right)^{1/p}$$

## Cosine Similarity:

$$\cos(\theta) = \frac{x \cdot y}{||x|| \cdot ||y||}$$

## Jaccard Distance:

$$J(A, B) = 1 - \frac{|A \cap B|}{|A \cup B|}$$

## Mahalanobis Distance:

$$d(x, y) = \sqrt{(x - y)^T S^{-1} (x - y)}$$



# Appendix: Silhouette Score Explained

How We Know If Groups Are Good

## Silhouette Score for point $i$ :

$$s(i) = \frac{b(i) - a(i)}{\max\{a(i), b(i)\}}$$

Where:

- $a(i)$  = average distance to points in same cluster
- $b(i)$  = average distance to points in nearest neighbor cluster

## Interpretation:

- $s(i) \approx 1$ : Well clustered
- $s(i) \approx 0$ : On border between clusters
- $s(i) \approx -1$ : Misclassified

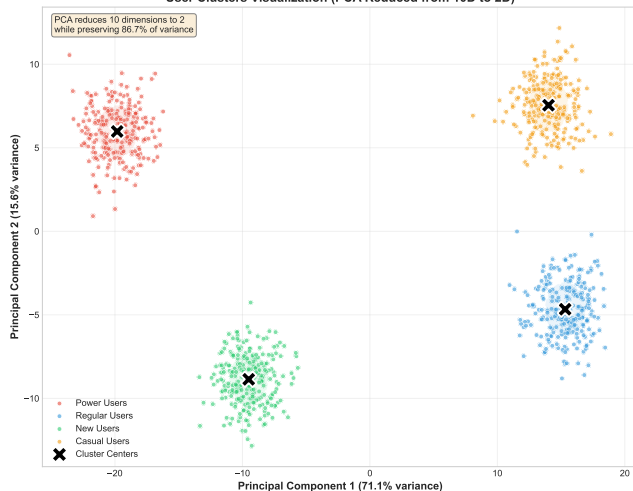
## Overall Score:

$$S = \frac{1}{n} \sum_{i=1}^n s(i)$$

# Appendix: Visualizing High-Dimensional Data

Making Complex Data Viewable in 2D

User Clusters Visualization (PCA Reduced from 10D to 2D)



## PCA Process:

- 1 Standardize data
- 2 Compute covariance matrix
- 3 Find eigenvectors/values
- 4 Select top 2 components
- 5 Transform data

## Variance Explained:

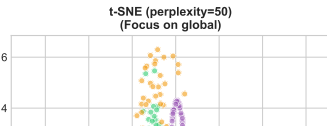
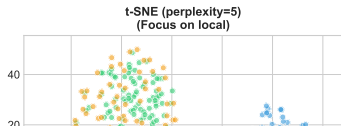
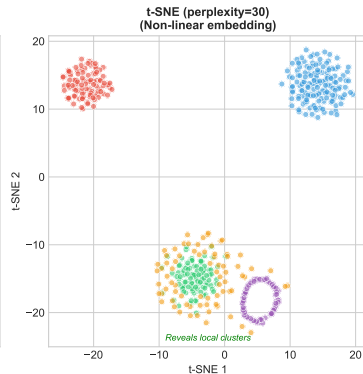
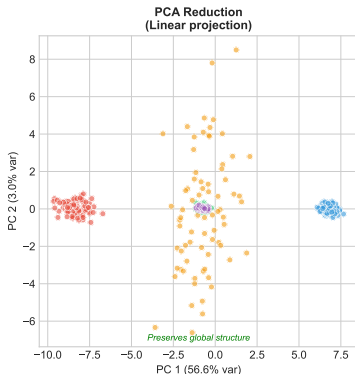
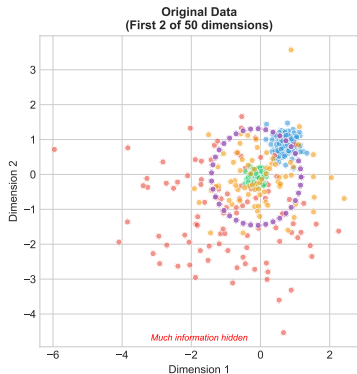
- PC1: 45.2%
- PC2: 28.7%
- Total: 73.9%

# Dimensionality Reduction: PCA vs t-SNE

Revealing Hidden Patterns in High-Dimensional Innovation Space

## Dimensionality Reduction: PCA vs t-SNE for Innovation Data

Revealing Hidden Patterns in High-Dimensional Innovation Space



### Method Comparison

	PCA	t-SNE
Speed	Fast	Slow

# Appendix: How DBSCAN Works

Finding Groups Based on How Close Points Are

## Key Parameters:

- $\epsilon$  (eps): Maximum distance between points
- MinPts: Minimum points to form dense region

## Point Classification:

- **Core point:** Has  $\geq$  MinPts within  $\epsilon$
- **Border point:** Within  $\epsilon$  of core point
- **Noise point:** Neither core nor border

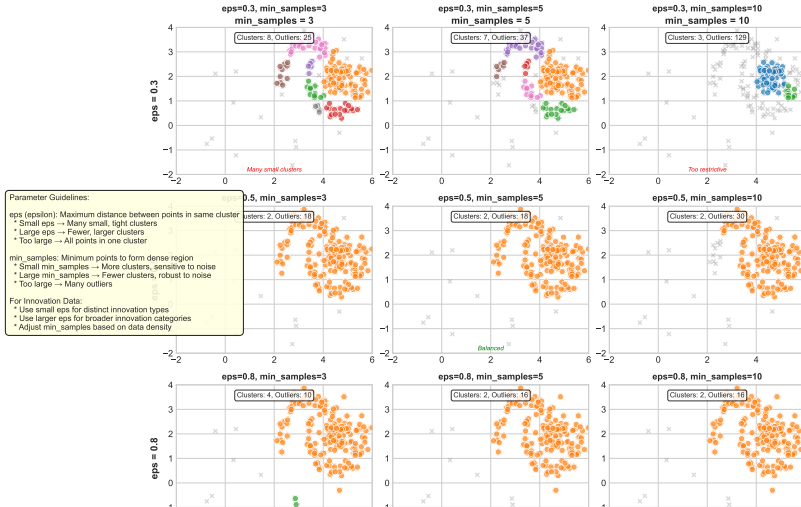
## Algorithm Steps:

- 1 Find all core points
- 2 Form clusters from core points within  $\epsilon$
- 3 Assign border points to clusters
- 4 Mark remaining as noise

# DBSCAN Parameter Tuning

## Impact of eps and min\_samples on Clustering Results

### DBSCAN Parameter Tuning: Impact on Innovation Clustering



## K-Means Example:

```
from sklearn.cluster import KMeans
import numpy as np

# Generate data
X = np.random.randn(1000, 2)

# Fit K-means
kmeans = KMeans(n_clusters=3,
                 random_state=42)
labels = kmeans.fit_predict(X)

# Get centroids
centroids = kmeans.cluster_centers_
```

## DBSCAN Example:

```
from sklearn.cluster import DBSCAN

# Fit DBSCAN
dbscan = DBSCAN(eps=0.3,
                 min_samples=5)
labels = dbscan.fit_predict(X)

# Identify outliers
outliers = labels == -1
n_clusters = len(set(labels)) - 1

print(f"Clusters: {n_clusters}")
print(f"Outliers: {sum(outliers)}")
```

# Appendix: Implementation Guidelines

## Practical Considerations

### Data Preparation

- Standardize features
- Handle missing values
- Remove outliers (if needed)
- Feature selection/engineering
- Consider scaling methods

### Validation Methods

- Silhouette score
- Davies-Bouldin index
- Calinski-Harabasz score
- Visual inspection
- Domain expert review

### Algorithm Selection

- K-means: Spherical, similar size
- DBSCAN: Arbitrary shapes
- Hierarchical: Nested structure
- GMM: Overlapping clusters

### Common Pitfalls

- Not scaling features
- Wrong distance metric
- Ignoring outliers
- Over-clustering
- Forcing clusters

# Glossary of Technical Terms

Key Concepts Reference

## Algorithms:

- **K-means:** Partitions data into K spherical clusters
- **DBSCAN:** Density-based clustering for arbitrary shapes
- **GMM:** Gaussian Mixture Models for soft clustering
- **Hierarchical:** Tree-based clustering approach

## Metrics:

- **Silhouette:** Measures cluster separation (-1 to 1)
- **Inertia:** Sum of squared distances to centroids
- **Davies-Bouldin:** Ratio of within to between cluster distance

## Concepts:

- **Centroid:** Center point of a cluster
- **Elbow Method:** Technique to find optimal K
- **Outlier:** Data point not belonging to any cluster
- **Convergence:** When algorithm stops improving

## Preprocessing:

- **Standardization:** Zero mean, unit variance
- **Normalization:** Scale to [0,1] range
- **PCA:** Principal Component Analysis
- **t-SNE:** t-distributed Stochastic Neighbor Embedding