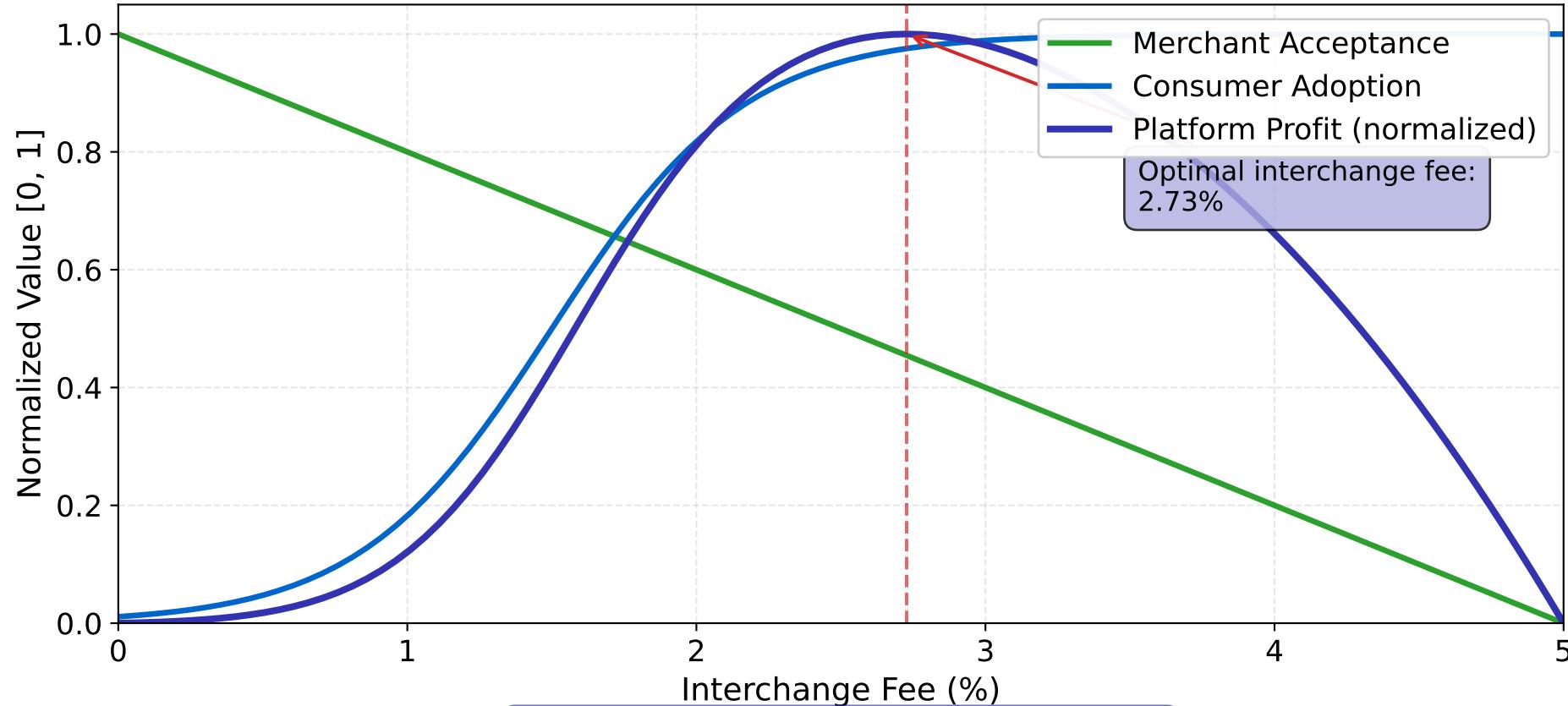


# Two-Sided Market: Balancing Merchants and Consumers

(Goal: Set fees to maximize total transactions on the platform)



Rochet-Tirole Two-Sided Market Model:  
Platform must balance two sides with opposing fee preferences.  
Optimal interchange fee maximizes total platform profit  
by balancing merchant acceptance vs consumer adoption.