

HOVE GROUP INVESTMENTS (HGI) COMPANY PROFILE

HGI Provides a Complete Business Solution

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HGI

Hove Group Investments

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1. About Us

Hove Group Investments (HGI) is a business solutions service provider that is focused on creating and implementing unique solutions in line with your business requirements. HGI works with a variety of technology partners bringing a wealth of international experience to the local market. Our objective is to help customers integrate their ICT solutions seamlessly with their business processes, thereby giving our customers a competitive advantage in terms of increased productivity. Our focus is to implement business solutions that allow customers to save on ICT costs allowing our customers to simultaneously focus on their core business by fully utilizing all the IT services such as business applications, voice over IP services and video streaming. With the passage of time, technologies such as ATM, Frame-Relay have become redundant and these are being replaced by newer technologies such as long haul Ethernet, MPLS, Virtualization and Cloud Solutions that allow any business to be more productive and profitable while reducing infrastructure costs. HGI is able deliver these technologies to local businesses in an efficient and cost effective manner.

Experience in some of the world's most demanding and challenging markets means that we can deliver the right solution for your business in terms of building a solid and cost effective infrastructure. A solid infrastructure will enable you to focus on growing your business maintaining customer satisfaction.

2. Vision

"HGI's vision is to deliver cost effective and reliable business solutions that allow our clients to focus on their productivity and business growth."

3. Mission

Our mission is to provide business solutions that allow our clients to save on infrastructure and ICT costs while increasing productivity. With years of international business experience as well as unparalleled expertise in ICT, we understand client needs and we are able to deliver the right business solutions.

4. Core Values

We provide the kind of innovative thinking, partnership, and commitment that enable the region's best networks. Our core values include the following:

- Commitment
- Integrity
- Professionalism
- Service Excellence

5. Executive Summary

HGI is an international team consisting of diverse, versatile and creative minds. We believe in forming infrastructure that essentially benefits our clients, the environment and our country.

6. Services

- **Data Centre Cloud Design**
 - Mobility, Accessibility, Business Continuity, Disaster Recovery
 - Data centers are at the core of business and in the event of a disaster they can destroy a business. With the right recovery plan in place business continuity is preserved
 - Cloud Design and Solutions: Having a Cloud Solution that allows business users and customers to access applications or business services at all times from anywhere, thereby increasing productivity and revenue.

- **Security**

- UTM or Unified Threat Management UTM is the evolution of the traditional firewall into an all-inclusive security product able to perform multiple security functions (firewalling, anti-virus and intrusion detection) within one single appliance.

- **VPN Solutions**

- MPLS: Using advanced technology such as MPLS allows a business to reduce infrastructure costs while still accessing a network that can be configured to deliver the required service level in terms of application response and capacity in terms of bandwidth and branch connectivity.
- IPSEC: For the smaller organizations that need office to office connectivity but do not have delay sensitive applications that are critical to their business or a need to be connected 24/7. IPSEC also used as a backup to WAN link failure.
- SSL: Allows applications to be accessed remotely via web browser rather than through client software as with IPSEC VPN.

- **Monitoring Network Traffic Analysis**

- Application and database response can be impacted by various issues from poor network design, congestion and lack of application prioritization. Using industry standard and open source tool we are able to identify root causes of issues and resolve them.

- **Training**

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- Our training services are focused on improving the understanding of technology in general as well developing support skills and preparing students for certification exams .

HGI Telecoms designs and implements all of the above solutions and assists clients with planning and deployment of their solutions covering low and high level design

7. Products

- Routers
- Switches
- Firewalls
- Load balances
- VOIP

8. Personal Profile

HGI Leadership

Tinaye Hove: CEO and Chief Technical Officer with over 15 years of international experience in ICT Data Networking, Security and Business Solutions. He has worked in France, England, Germany, Israel, Turkey, Norway, Holland and the USA for companies such as British Telecom, France Telecom, Nortel Networks Cable & Wireless, Thompson Reuters, BN Paribas and Priceline.

I have had the good fortune to work on some of the most challenging technical projects in the world, essentially, the biggest lesson that I have learned is that the amount you spend on a project does not guarantee success, understanding client needs prior to implementing the project is the key to success.