

# Hypothesis tests and z-scores

HYPOTHESIS TESTING IN PYTHON



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# A/B testing

- In 2013, Electronic Arts (EA) released SimCity 5
- They wanted to increase pre-orders of the game
- They used A/B testing to test different advertising scenarios
- This involves splitting users into *control* and *treatment* groups



<sup>1</sup> Image credit: "Electronic Arts" by majaX1 CC BY-NC-SA 2.0

# Retail webpage A/B test

Control:

The Control version of the SIMCITY retail webpage features a large banner at the top with the text "PRE-ORDER AND GET \$20 OFF YOUR NEXT PURCHASE" overlaid on a background image of the Statue of Liberty and a city skyline. Below this, there are two main purchase options: "SIMCITY™" for \$59.99 and "SIMCITY™ DIGITAL DELUXE EDITION" for \$79.99. Each option includes a "BUY NOW" button and a choice between "PC Download" and "PC Physical". A smaller "DIGITAL DELUXE EDITION INCLUDES" section lists "HEROES AND VILLAINS SET". At the very bottom of the page, there is a "Key Features" section.

Treatment:

The Treatment version of the SIMCITY retail webpage is identical to the Control version in terms of layout and content, except for the removal of the "PRE-ORDER" banner. The main purchase options, pricing, and "DIGITAL DELUXE EDITION INCLUDES" section are all present.

# A/B test results

- The treatment group (no ad) got 43.4% more purchases than the control group (with ad)
- Intuition that "showing an ad would increase sales" was false
- Was this result *statistically significant* or just chance?
- Need EA's data to determine this
- Techniques from Sampling in Python + this course to do so

# Stack Overflow Developer Survey 2020

```
import pandas as pd  
print(stack_overflow)
```

```
respondent    age_1st_code    ...    age    hobbyist  
0            36.0            30.0    ...    34.0      Yes  
1            47.0            10.0    ...    53.0      Yes  
2            69.0            12.0    ...    25.0      Yes  
3           125.0            30.0    ...    41.0      Yes  
4           147.0            15.0    ...    28.0       No  
...          ...            ...    ...    ...      ...  
2259        62867.0          13.0    ...    33.0      Yes  
2260        62882.0          13.0    ...    28.0      Yes
```

[2261 rows x 8 columns]

# Hypothesizing about the mean

A hypothesis:

The mean annual compensation of the population of data scientists is \$110,000

The point estimate (sample statistic):

```
mean_comp_samp = stack_overflow['converted_comp'].mean()
```

```
119574.71738168952
```

# Generating a bootstrap distribution

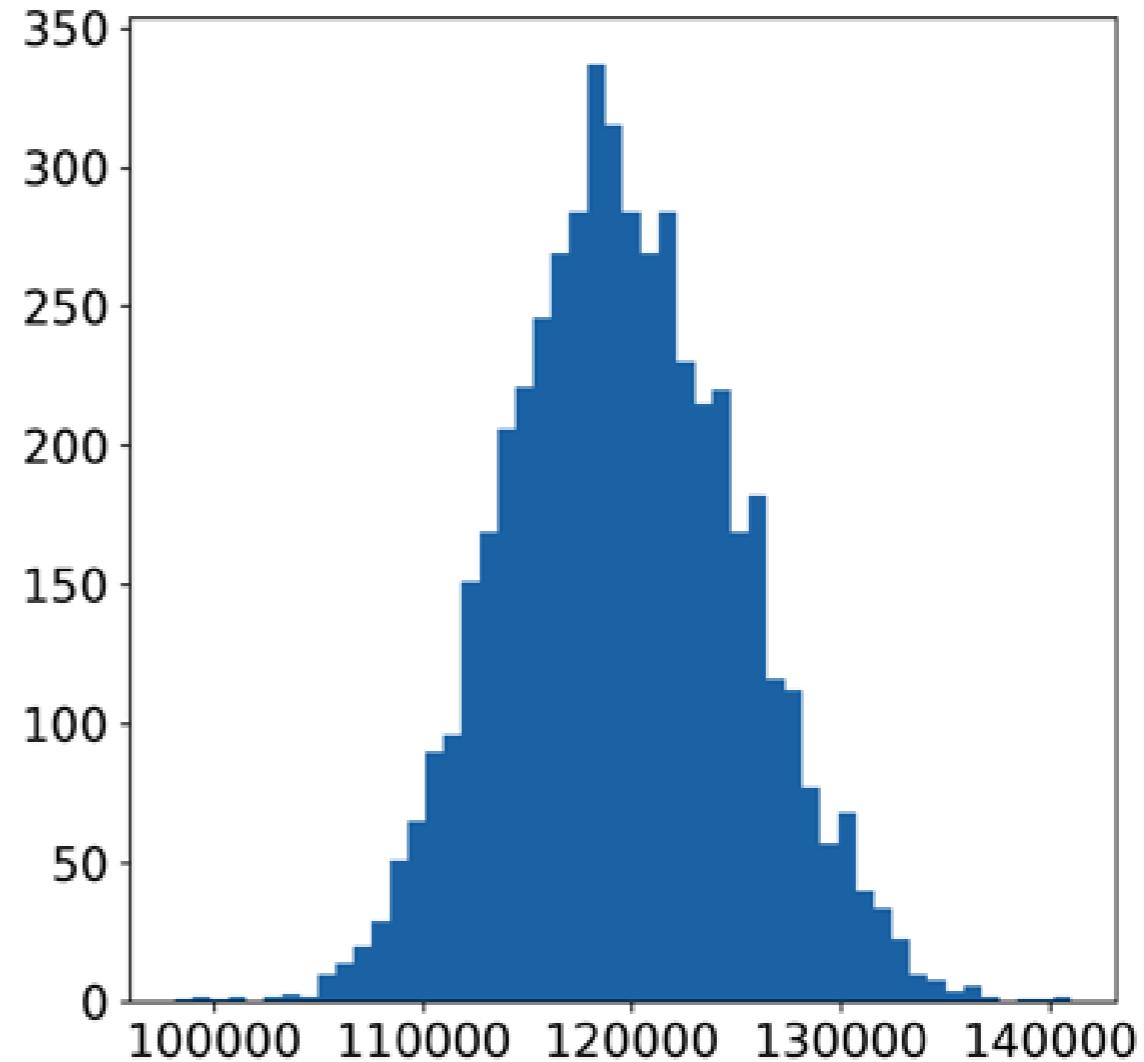
```
import numpy as np

# Step 3. Repeat steps 1 & 2 many times, appending to a list
so_boot_distn = []
for i in range(5000):
    so_boot_distn.append(
        # Step 2. Calculate point estimate
        np.mean(
            # Step 1. Resample
            stack_overflow.sample(frac=1, replace=True)['converted_comp']
        )
    )
```

<sup>1</sup> Bootstrap distributions are taught in Chapter 4 of Sampling in Python

# Visualizing the bootstrap distribution

```
import matplotlib.pyplot as plt  
plt.hist(so_boot_distn, bins=50)  
plt.show()
```



# Standard error

```
std_error = np.std(so_boot_distn, ddof=1)
```

```
5607.997577378606
```

# z-scores

$$\text{standardized value} = \frac{\text{value} - \text{mean}}{\text{standard deviation}}$$

$$z = \frac{\text{sample stat} - \text{hypoth. param. value}}{\text{standard error}}$$

$$z = \frac{\text{sample stat} - \text{hypothesis param. value}}{\text{standard error}}$$

```
stack_overflow['converted_comp'].mean()
```

```
119574.71738168952
```

```
mean_comp_hyp = 110000
```

```
std_error
```

```
5607.997577378606
```

```
z_score = (mean_comp_samp - mean_comp_hyp) / std_error
```

```
1.7073326529796957
```

# Testing the hypothesis

- Is 1.707 a high or low number?
- This is the goal of the course!

# Testing the hypothesis

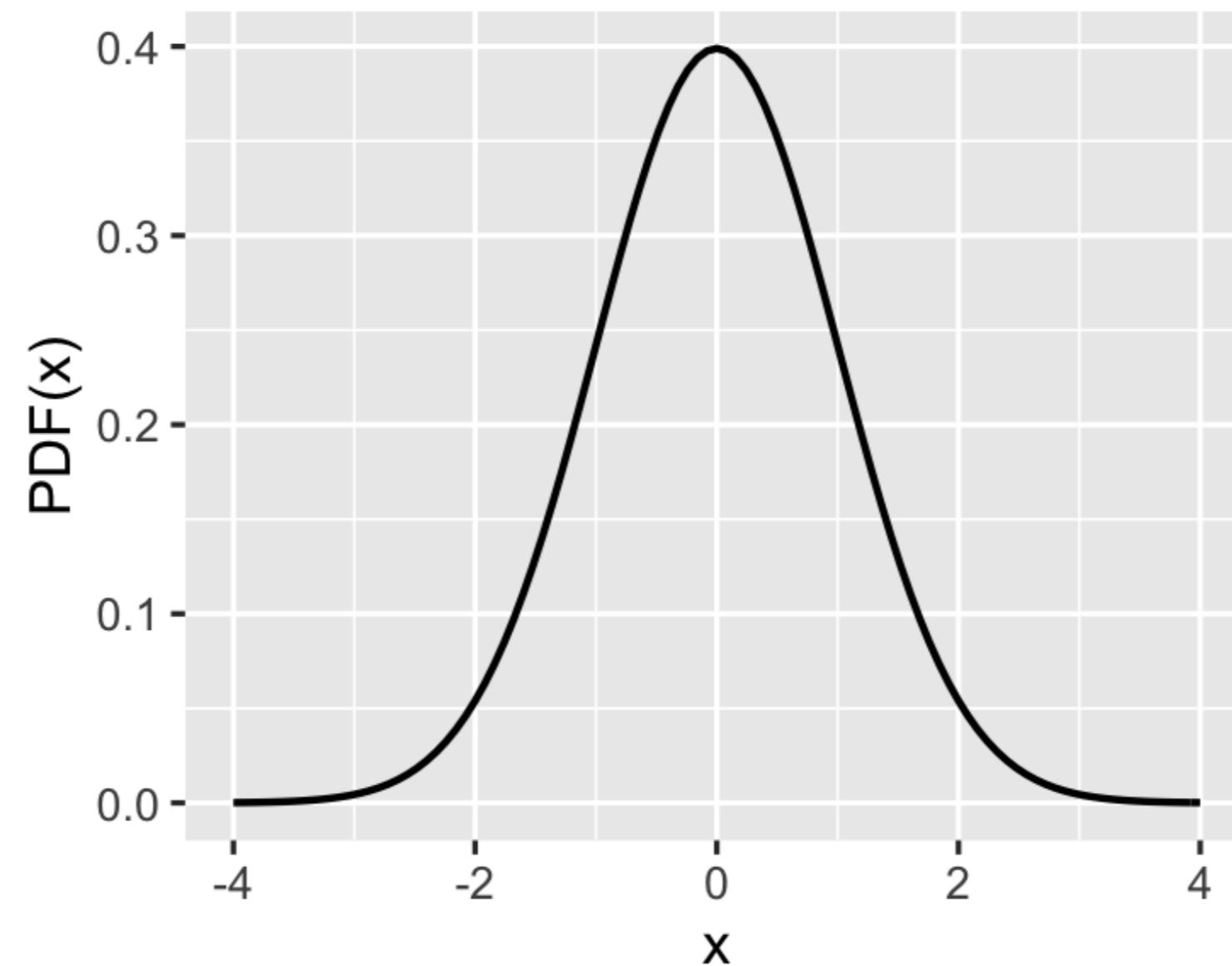
- Is 1.707 a high or low number?
- This is the goal of the course!

## Hypothesis testing use case:

Determine whether sample statistics are close to or far away from expected (or "hypothesized" values)

# Standard normal (z) distribution

*Standard normal distribution:* normal distribution with **mean = 0 + standard deviation = 1**



# Let's practice!

## HYPOTHESIS TESTING IN PYTHON

# p-values

HYPOTHESIS TESTING IN PYTHON



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# Criminal trials

- Two possible true states:
  1. Defendant committed the crime
  2. Defendant did not commit the crime
- Two possible verdicts:
  1. Guilty
  2. Not guilty
- Initially the defendant is assumed to be not guilty
- Prosecution must present evidence "beyond reasonable doubt" for a guilty verdict

# Age of first programming experience

- `age_first_code_cut` classifies when Stack Overflow user first started programming
  - "adult" means they started at 14 or older
  - "child" means they started before 14
- Previous research: 35% of software developers started programming as children
- Evidence that a greater proportion of data scientists starting programming as children?

# Definitions

A *hypothesis* is a statement about an unknown population parameter

A *hypothesis test* is a test of two competing hypotheses

- The *null hypothesis* ( $H_0$ ) is the existing idea
- The *alternative hypothesis* ( $H_A$ ) is the new "challenger" idea of the researcher

For our problem:

- $H_0$ : The proportion of data scientists starting programming as children is 35%
- $H_A$ : The proportion of data scientists starting programming as children is greater than 35%

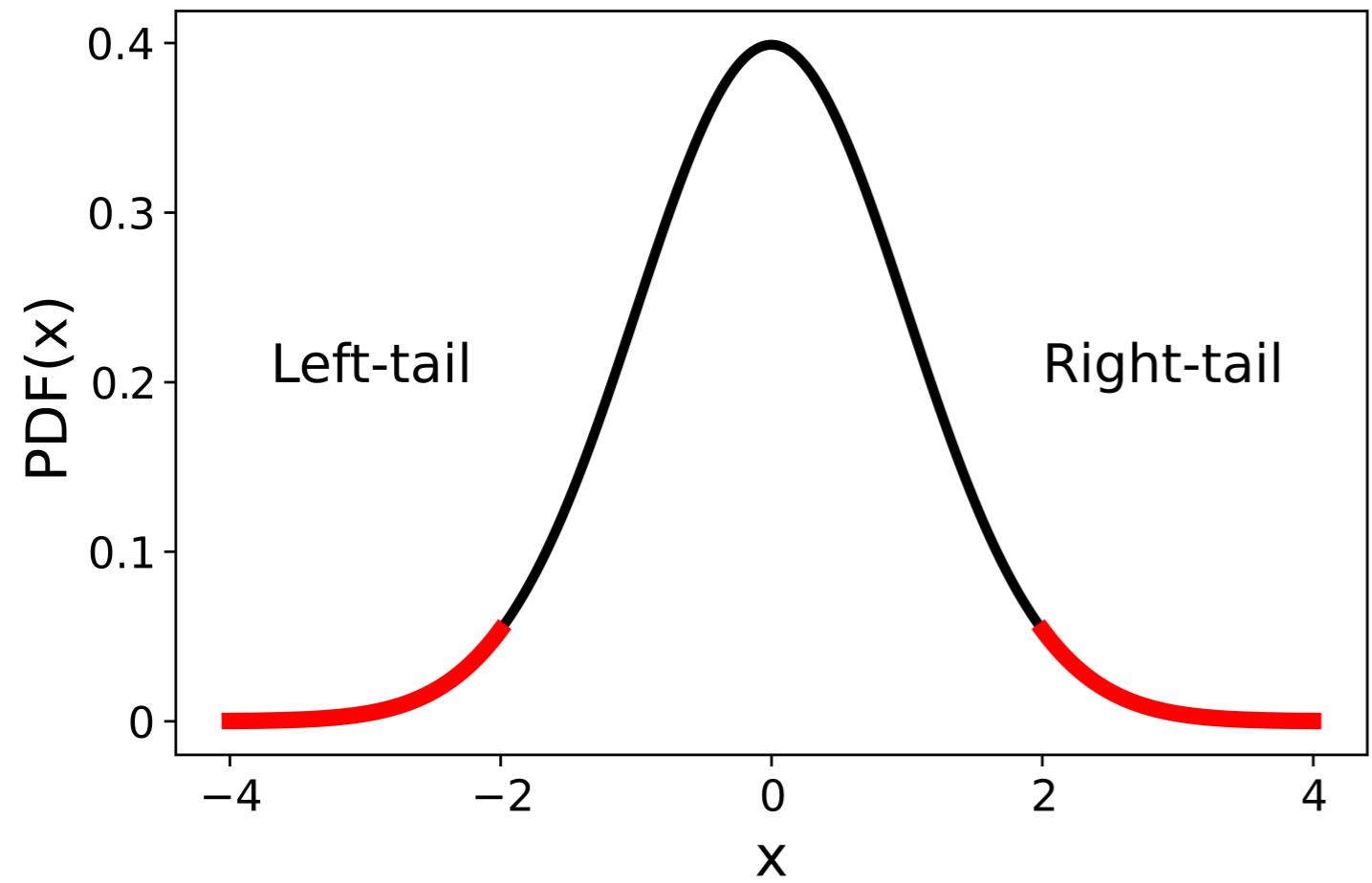
<sup>1</sup> "Naught" is British English for "zero". For historical reasons, "H-naught" is the international convention for pronouncing the null hypothesis.

# Criminal trials vs. hypothesis testing

- Either  $H_A$  or  $H_0$  is true (not both)
- Initially,  $H_0$  is assumed to be true
- The test ends in either "reject  $H_0$ " or "fail to reject  $H_0$ "
- If the evidence from the sample is "significant" that  $H_A$  is true, reject  $H_0$ , else choose  $H_0$

*Significance level* is "beyond a reasonable doubt" for hypothesis testing

# One-tailed and two-tailed tests



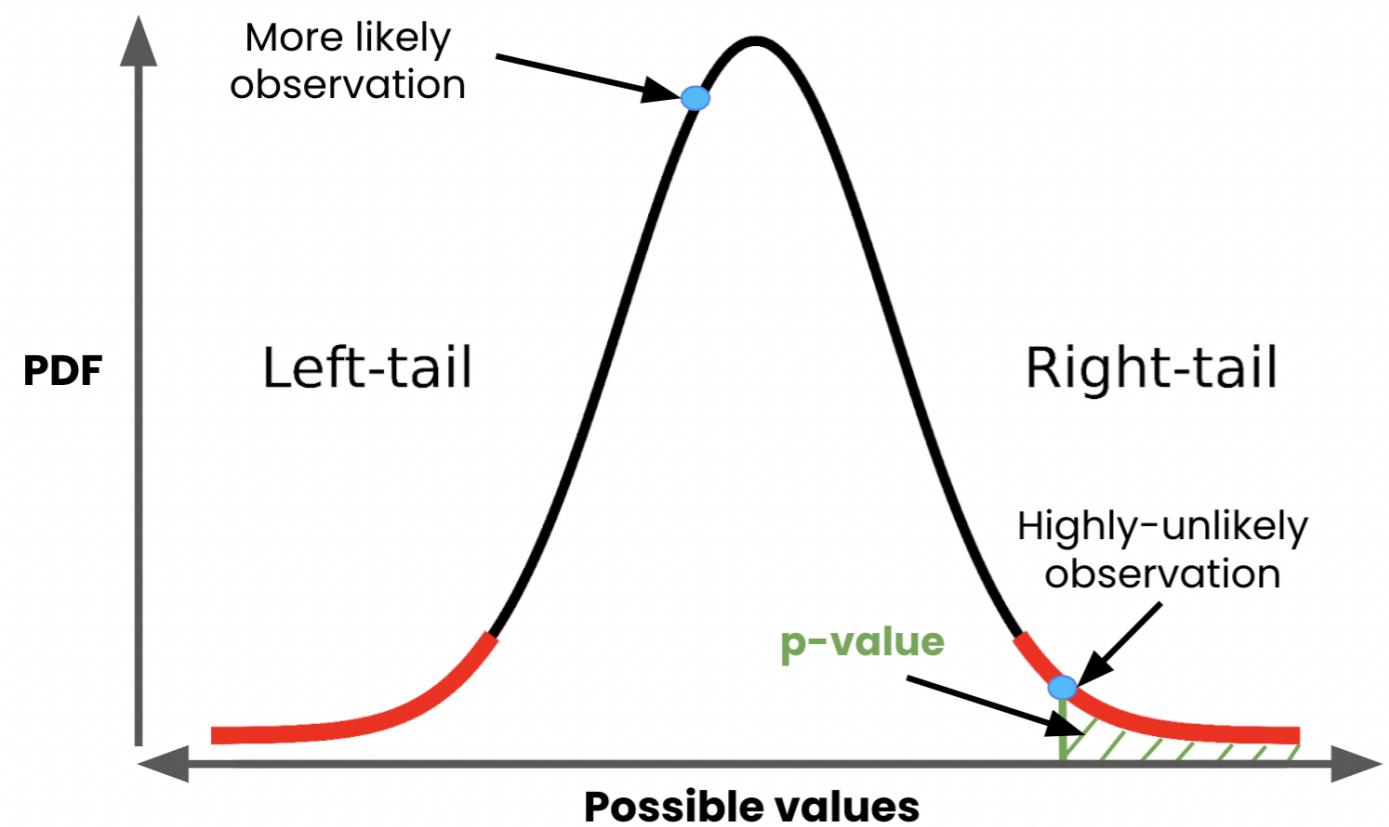
Hypothesis tests check if the sample statistics lie in the tails of the **null distribution**

Test	Tails
alternative <i>different from</i> null	two-tailed
alternative <i>greater than</i> null	right-tailed
alternative <i>less than</i> null	left-tailed

$H_A$ : The proportion of data scientists starting programming as children is **greater than 35%**

This is a **right-tailed** test

# p-values



**p-values:** probability of obtaining a result, assuming the null hypothesis is true

- Large p-value, large support for  $H_0$ 
  - Statistic likely **not** in the tail of the *null distribution*
- Small p-value, strong evidence against  $H_0$ 
  - Statistic likely **in** the tail of the *null distribution*
- "p" in *p-value* → probability
- "small" means "close to zero"

# Calculating the z-score

```
prop_child_samp = (stack_overflow['age_first_code_cut'] == "child").mean()
```

```
0.39141972578505085
```

```
prop_child_hyp = 0.35
```

```
std_error = np.std(first_code_boot_distn, ddof=1)
```

```
0.010351057228878566
```

```
z_score = (prop_child_samp - prop_child_hyp) / std_error
```

```
4.001497129152506
```

# Calculating the p-value

- `norm.cdf()` is normal CDF from `scipy.stats`.
- Left-tailed test → use `norm.cdf()`.
- Right-tailed test → use `1 - norm.cdf()`.

```
from scipy.stats import norm  
1 - norm.cdf(z_score, loc=0, scale=1)
```

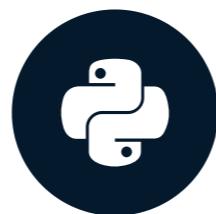
```
3.1471479512323874e-05
```

# Let's practice!

## HYPOTHESIS TESTING IN PYTHON

# Statistical significance

HYPOTHESIS TESTING IN PYTHON



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# p-value recap

- p-values quantify evidence for the null hypothesis
- Large p-value → fail to reject null hypothesis
- Small p-value → reject null hypothesis
- Where is the cutoff point?

# Significance level

The *significance level* of a hypothesis test ( $\alpha$ ) is the threshold point for "beyond a reasonable doubt"

- Common values of  $\alpha$  are 0.2, 0.1, 0.05, and 0.01
- If  $p \leq \alpha$ , reject  $H_0$ , else fail to reject  $H_0$
- $\alpha$  should be set **prior** to conducting the hypothesis test

# Calculating the p-value

```
alpha = 0.05  
prop_child_samp = (stack_overflow['age_first_code_cut'] == "child").mean()  
prop_child_hyp = 0.35  
std_error = np.std(first_code_boot_distn, ddof=1)
```

```
z_score = (prop_child_samp - prop_child_hyp) / std_error
```

```
p_value = 1 - norm.cdf(z_score, loc=0, scale=1)
```

```
3.1471479512323874e-05
```

# Making a decision

```
alpha = 0.05  
print(p_value)
```

```
3.1471479512323874e-05
```

```
p_value <= alpha
```

```
True
```

Reject  $H_0$  in favor of  $H_A$

# Confidence intervals

For a significance level of  $\alpha$ , it's common to choose a confidence interval level of  $1 - \alpha$

- $\alpha = 0.05 \rightarrow 95\%$  confidence interval

```
import numpy as np  
  
lower = np.quantile(first_code_boot_distn, 0.025)  
upper = np.quantile(first_code_boot_distn, 0.975)  
print((lower, upper))
```

```
(0.37063246351172047, 0.41132242370632466)
```

# Types of errors

	Truly didn't commit crime	Truly committed crime
Verdict not guilty	correct	they got away with it
Verdict guilty	wrongful conviction	correct

	actual $H_0$	actual $H_A$
chosen $H_0$	correct	false negative
chosen $H_A$	false positive	correct

False positives are *Type I errors*; false negatives are *Type II errors*.

# Possible errors in our example

If  $p \leq \alpha$ , we reject  $H_0$ :

- A false positive (Type I) error: data scientists didn't start coding as children at a higher rate

If  $p > \alpha$ , we fail to reject  $H_0$ :

- A false negative (Type II) error: data scientists started coding as children at a higher rate

# Let's practice!

## HYPOTHESIS TESTING IN PYTHON