

Dikshant Bhoyar

Data Columns:

- 1. Date
- 2. Time
- 3. Booking_ID
- 4. Booking_Status
- 5. Customer_ID
- 6. Vehicle_Type
- 7. Pickup_Location
- 8. Drop_Location
- 9. V_TAT
- 10. C_TAT
- 11. cancelled_Rides_by_Customer
- 12. cancelled_Rides_by_Driver
- 13. Incomplete_Rides
- 14. Incomplete_Rides_Reason
- 15. Booking_Value
- 16. Payment_Method
- 17. Ride_Distance
- 18. Driver_Ratings
- 19. Customer_Rating

SQL:

from bookings

```
Create Database ola;
use ola:
select * from bookings;
1. Retrieve all successful bookings:
CREATE VIEW Successful_Bookings AS
select * from bookings where Booking_Status = "Success";
select * from Successful_Bookings;
2. Find the average ride distance for each vehicle type:
Create View average_ride_distance_for_each_vehicle As
select Vehicle_Type , AVG(Ride_Distance)
AS average_dist from bookings
Group By Vehicle_Type;
select * FROM average ride distance for each vehicle;
3. Get the total number of cancelled rides by customers:
create view numbe_of_cancelled_rides_by_customers AS
select count(*) from bookings
where Booking_Status = "Canceled by Customer";
select * from numbe_of_cancelled_rides_by_customers;
4. List the top 5 customers who booked the highest number of rides:
select * from bookings;
select Customer_ID, Count(Booking_ID) as total_rides
from bookings
Group by Customer_ID
order by total_rides desc limit 5;
5. Get the number of rides cancelled by drivers due to personal and car-related issues:
select * from bookings;
create view cancelled_by_drivers_P_C_issues AS
select count(Canceled_Rides_by_Driver)
as cancled by driver
```

where Canceled_Rides_by_Driver = "Personal & Car related issue";

select * from cancelled_by_drivers_P_C_issues;

6. Find the maximum and minimum driver ratings for Prime Sedan bookings:

```
select * from bookings;
create view max_min_driver_ratings AS
select max(Driver_Ratings) as max_ratings,
min(Driver_Ratings) as min_ratings
from bookings
where Vehicle_Type = "Prime Sedan";
select * from max_min_driver_ratings;
```

7. Retrieve all rides where payment was made using UPI:

```
create view rides_UPI_payments AS
select * from bookings
where Payment_Method = "UPI";
select * from rides_UPI_payments;
```

8. Find the average customer rating per vehicle type:

```
create view avg_customer_ratings AS
select Vehicle_Type, AVG(Customer_Rating)
as customer_ratings
from bookings
group by Vehicle_Type
order by customer_ratings desc;
select * from avg_customer_ratings;
```

9. Calculate the total booking value of rides completed successfully:

```
select * from bookings;
create view total_booking_value_Success_Rides AS
select sum(Booking_Value)
as Total_Booking_Value
from bookings
where Booking_Status = "Success";
select * from total_booking_value_Success_Rides;
```

10. List all incomplete rides along with the reason:

```
create view incomplete_rides_with_Reasons AS select Booking_ID, Vehicle_Type, Incomplete_Rides, Incomplete_Rides_Reason from bookings where Incomplete_Rides = "Yes";
```

select * from incomplete_rides_with_Reasons;

Power BI:

1. Ride Volume Over Time

A time-series chart showing the number of rides per day/week.

2. Booking Status Breakdown

- A pie or doughnut chart displaying the proportion of different booking statuses (success, cancelled by the customer, cancelled by the driver, etc.).

3. Top 5 Vehicle Types by Ride Distance

- A bar chart ranking vehicle types based on the total distance covered.

4. Average Customer Ratings by Vehicle Type

 A column chart showing the average customer ratings for different vehicle types.

5. Cancelled Rides Reasons

 A bar chart that highlights the common reasons for ride cancellations by customers and drivers.

6. Revenue by Payment Method

 A stacked bar chart displaying total revenue based on payment methods (Cash, UPI, Credit Card, etc.).

7. Top 5 Customers by Total Booking Value

- A leaderboard visual listing customers who have spent the most on bookings.

8. Ride Distance Distribution Per Day

- A histogram or scatter plot showing the distribution of ride distances for different Dates.

9. Driver Ratings Distribution

- A box plot visualizing the spread of driver ratings for different vehicle types.

10. Customer vs. Driver Ratings

 A scatter plot comparing customer and driver ratings for each completed ride, analyzing correlations.

Executive Summary

OLA handled **103,024 bookings**, with a **62.09% success rate** and a **28.08% cancellation rate**. Revenue is primarily from Cash and UPI. Prime Sedan, Prime SUV, and E-Bike show strong performance. Both driver and customer ratings are consistently high, around 4.0.

Observations

- Total Bookings: 103,024
- Succeeded Bookings: 63,967 (62.09%)
- **Top Booking Statuses:** Success (62.09%), Driver Not Found (17.89%), Canceled by Customer (10.19%), Canceled by Driver (9.83%).
- **Vehicle Performance:** Prime Sedan, Auto, and Prime SUV have the highest total booking values. Auto has a significantly shorter average trip distance (10.04 units) compared to others (around 25 units).
- **Revenue:** Dominated by Cash and UPI payments. The top 5 customers contributed \$32,612 in booking value.
- Cancellations:
 - Customer Reasons: "Driver not moving towards customer" (30.24%) is the leading cause.
 - o **Driver Reasons:** "Customer related issue" (35.49%) is the leading cause.
- **Ratings:** Both driver and customer ratings across all vehicle types are consistently high, averaging around 4.0.

Recommendations

- Reduce Cancellations: Focus on addressing "Driver not moving towards customer" (for customer cancellations) and "Customer related issue" (for driver cancellations). Investigate dispatch efficiency, driver incentives, and clearer communication.
- Address "Driver Not Found": The 17.89% of bookings lost due to "Driver Not Found" indicates a supply-demand imbalance. Analysis of peak hours and driver availability is recommended.
- 3. **Optimize Auto Service:** Leverage Auto's shorter average trip distance for targeted services or pricing models.
- 4. **Maintain High Ratings:** Continue to monitor and uphold the strong 4.0 average ratings.
- 5. **Leverage Payment Trends:** Optimize operations around the strong preference for Cash and UPI payments.