Lesson 7

1. Import Retail_Sales_Data.xlsx into Power BI

- Open Power BI Desktop
- Click **Home > Get Data > Excel**
- Select Retail_Sales_Data.xlsx → Click Open
- Select relevant sheets/tables → Click **Load**

✓ 2. Create a table visual showing Region and Sales

- From **Visualizations**, choose the **Table** visual
- Drag Region and Sales fields into Values

☑ 3. Add a slicer for Product

- From Visualizations, choose the Slicer icon
- Drag Product into the slicer field
- Resize and position as needed

✓ 4. Format the dashboard theme to "Dark Mode"

- Go to View tab
- In Themes, select "Dark" or "Dark Mode" from the dropdown

☑ 5. What is the purpose of the Data/Model view in Power BI?

View Purpose

Data view View and inspect raw data in loaded tables

Model view Create relationships between tables, manage table structure and metadata

☑ 6. Build a dashboard with:

- A Bar Chart of Sales by Region:
 - Insert Clustered Bar Chart

• Axis: Region, Values: Sales

A Line Chart of Sales over Date:

- Insert Line Chart
- Axis: Date. Values: Sales

A Card showing Total Profit:

- Insert Card visual
- Drag Profit (or create a measure like SUM (Profit)) into it

☑ 7. Add a Drill-through filter from Region to a detailed sales page

- 1. Create a new page → name it "Sales Details"
- 2. Add a **Drill-through field** pane to this page
- 3. Drag Region into the Drill-through fields
- 4. Add detail visuals (e.g., sales by product, transaction)
- 5. Now, right-click any Region in a visual \rightarrow Drill through \rightarrow Sales Details

☑ 8. Use Conditional Formatting to highlight high-profit regions

- 1. Go to your **Bar/Column chart**
- 2. Click the dropdown on Data colors in Visual Format pane
- 3. Turn on **Conditional Formatting**
- 4. Format by **Field value** or **rules**, using Profit as the field
- 5. Set colors (e.g., red for low, green for high)

9. Publish the dashboard to Power BI Service

- 1. Click **Home > Publish**
- 2. Sign in if needed
- 3. Select your **Workspace** (e.g., "My Workspace")
- 4. Wait for upload confirmation

☑ 10. Share the report with a colleague (simulate steps)

- Open Power BI Service (https://app.powerbi.com)
- Go to your report → Click **Share** (top-right)
- Enter your colleague's email → Add message (optional)
- Click Send
- Requires Pro license or content in a shared workspace.

☑ 11. Add a custom "Sales Growth %" measure using Quick Measures

- 1. Right-click your table \rightarrow **New quick measure**
- 2. Choose "Percent difference from previous value"
- 3. Select Sales as the base value and Date as the axis
- 4. Power BI will create the DAX for Sales Growth %

☑ 12. Optimize dataset for faster refresh

- Go to Power Query Editor
- Remove **unused columns** (right-click → Remove)
- Filter unnecessary rows if needed
- Disable auto date/time in **File > Options > Data Load**
- Reduce model size by changing column types from text to whole number where possible

☑ 13. Troubleshoot: Slicers not affecting all visuals

- Select the slicer
- Click Format > Edit Interactions
- Make sure all visuals are set to be **filtered** (not ignored)
- Also check if visuals use different tables → Ensure proper relationships exist in Model view

✓ 14. Embed dashboard into a PowerPoint presentation

- 1. Open the report in **Power BI Service**
- 2. Click **File > Embed report > PowerPoint (Preview)**
- 3. Copy the embed link OR click **Export > PowerPoint > Embed Live Data**
- 4. You can also use **Insert > Power BI** from PowerPoint (with add-in)

☑ 15. Set up a scheduled refresh for the dataset

- 1. Go to Power BI Service → Workspace > Datasets
- 2. Click . . . next to your dataset \rightarrow **Settings**
- 3. Under **Scheduled refresh**:
 - o Turn On
 - o Set time, frequency, and timezone
- 4. Add **credentials** if needed (e.g., Windows, OAuth, etc.)