

Founder Narrative Script - PartimePro.online

Good morning everyone, I'm Dilip Nandiwale, founder of PartimePro.online - a verified flexible work platform that connects students, professionals, and businesses for online and offline part-time jobs.

We exist for a simple reason: to make verified flexible work accessible to everyone.

Every day in India, millions of people want to work part-time - students, homemakers, freelancers, professionals who want to earn extra income.

But here's the problem - there's no trusted way to find verified short-term jobs. Employers rely on WhatsApp or random posts, and students often fall into fake or unsafe listings.

Everyone is looking for work. No one is looking out for them.

India's gig and part-time economy is exploding - expected to hit \$455 billion by 2025. That's 500 million employable youth, and thousands of small businesses constantly hiring short-term help.

But the system is broken - scattered, informal, and unverified. This is where PartimePro.online steps in.

We built PartimePro.online, a verified job marketplace for flexible work. Employers can post short-term roles - hourly, daily, or project-based. Job seekers apply using verified profiles - Aadhaar, college ID, LinkedIn. Our matching engine connects both sides instantly. Everything - from hiring to verification to feedback - happens in one trusted ecosystem.

We ran R&D across students, professionals, and SMEs - and over 90% said they face real hiring or job discovery challenges. We've already onboarded a pilot network of 30+ employers and 1,000+ seekers, with our MVP built using React, Node, and PostgreSQL - fully live under our domain PartimePro.online.

Our business model is simple and powerful - a triple loop revenue system:

- 1) Employers pay for job posting subscriptions.
- 2) Seekers pay small fees for verification and premium profiles.
- 3) We take a small commission on every successful hire.

We're not just creating jobs - we're creating trust. For students, it's income and experience. For women, it's flexibility and independence. For businesses, it's reliability and speed. Every verified connection on PartimePro.online creates a small economic impact - and together, they'll power India's next workforce wave.

By 2028, our goal is to have 1 million verified users, 100,000 employers, and 100 crore+ in total transactions.

We are now raising 25 to 30 lakhs in seed funding to scale our product, onboard users, and accelerate marketing.

Your investment helps us formalize India's flexible workforce - turning informal labor into verified, trusted, and digital opportunities.

At PartimePro.online, we believe every hour of someone's life has value - and we're building the platform that lets them earn it safely.

Thank you.