

Industries - Big Bend, Inc.

2011 ANNUAL REPORT



Board of Directors: 2010-2011

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Message from the Chair and President

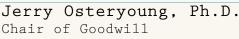
Goodwill believes in the Power of **Work**, but why and what part does **work** play in our organization? First of all, we have had a very good year which is the results of the hard **work** of our executive staff, managers, employees and directors. This year we increased revenue by over one million dollars, which allowed us to serve more than 5,000 people, place almost a thousand in jobs, and employed 680 folks that **work** for us with salaries and benefits of over 10 million dollars. We also increased our Contract Services by almost a million dollars, built 15 more apartments for persons with disabilities, and improved and expanded our Human Resources Department, Public Relations Department, Accounting, and Maintenance Departments. Due to the hard **work** in our stores and Department, Accounting, and Maintenance Departments such as: The Dick Howser Center, administrative offices, we were able to sponsor other organizations such as: The Dick Howser Center, Forever Family, The Sharing TREE, WAVE, and with the help of the Methodist Church in Monticello provide a new accessible home for a lady with cerebral palsy. We want to thank everyone for a job well done, as it takes a strong team to make all this happen.

Secondly, **work** has another important role within Goodwill, for it is not only a means of achieving, it is a goal in and of itself. **Work** is the first step in the right direction for many of the people we serve. It occupies a great deal of their time and effort in a positive way and gives a sense of accomplishment and belonging. Self worth is closely tied to the ability to have and hold a job. From that foundation other good things can follow such as good parenting, being a good role model, and having the confidence to turn away from drugs, crime, and violence.

For over 100 years Goodwill has believed in the Power of **Work** to deal with society's problems which can be complicated and entrenched. Self-reliance derived from having a job allows those who seek a better life the opportunity for success. So to all the people in Goodwill, to all our supporters, and to the communities whose donations make all this possible we say,

Thank you!







Fred G. Shelfer, Jr. President of Goodwill

<u>Human Services</u>

Goodwill Industries – Big Bend's Career Training Centers are strategically located throughout our coverage area. Individuals with disabilities or other barriers to employment are offered individual counseling, a variety of education and job training opportunities, temporary work experience, and job placement services.

Training Services

We provided 1726 people with Training Services that will help them to be more competitive in the workplace. Computer Skills Training, including Microsoft Office Programs; GED Preparation and Adult Basic Education; Financial Literacy Skills, Entrepreneurial Training and Job-Specific Training such as Receptionist and Call Center Representative as well as provided workshops in Customer Service, Phone Skills and Customer Service Skills.

Of these, 98% obtained at least one completion certificate and 71% obtained two or more.

184 people received job education — 61 in adult basic education and 123 in GED preparation classes and testing throughout our area. 72% increased by one grade level or more. Eleven people now have their GEDs.



Voucher Services

25 organizations participated in our GoodPartner Voucher Program. Over \$42,500 in vouchers were issued, touching the lives of 1,662 people and their families.



Springfield computer lab

Summary

- 5,574 individual people received 24,149 services.
- 2,202 were people with disabilities
- 2,287 were under/unemployed adults
- 923 were under educated adults
- 162 were children and their families

GoodWorks!

- 34 AmeriCorps Members provided over 17,000 hours of service to community members regardless of income level who were facing barriers to staying self-sufficient. GoodWorks! AmeriCorps Members connected 1,600 individuals with further resources to help them to bridge their crises. 81% of those served reported a "significant decrease" in a barrier due to this support.
- 306 people who are homeless received services in housing referrals, emergency needs assistance, and job search guidance.
- 62 volunteers donated 462 hours of services each month. A value of more than \$125,000 worth of services.
- Goodwill partnered with 13 community organizations by either colocating at their facilities or providing services to clients at their locations. Some of these partners include Jobs Plus, Panama City Rescue Mission, One Stop Career Center, Transformational Recovery Mission, One on One, One by One, and both the local and state jail system.

Placement Services

- 2,040 people were provided assistance with job searching and the opportunity to increase skills that improve their chance of gaining and maintaining employment.
- 781 people were employed in the community through these efforts.
- 43 adults with severe challenges including: disability, financial crisis and/or displacement were provided with temporary paid work experience; gaining new skills and networking contacts in the process.
 - 39 high school students with disabilities were provided paid work experience through the GoodOpps Programs for students. This program helps youth with disabilities to build their work readiness skills and increases the chances for a smooth transition into becoming independent, productive adult

Dick Howser Center

- 162 children, aged 6 weeks to 6 years old received early intervention childcare services in literacy rich classrooms that concentrate on school readiness.
- 58 children received onsite intervention including physical therapy, speech therapy and occupational therapy for varying levels of developmental delays. The intensity of these services is extended through our therapists' ongoing collaboration with our classroom teachers.

Training Achiever of the Year

Christall Peavy was referred to Goodwill by the family courts; she was mandated to complete 150 hours of community service. She began completing her hours in the Valparaiso retail store, and one of the store of community service. She began completing her hours in the Valparaiso retail store, and one of the store of community service. She began completing her hours in the Valparaiso retail store, and one of the store of community service. She began complete 150 hours of the Valparaiso retail store, and one of the store of community service. She began completing her hours in the Valparaiso retail store, and one of the store of community service. She began completing her hours in the Valparaiso retail store, and one of the store of community service. She began completing her hours in the Valparaiso retail store, and one of the store of community service. She began completing her hours in the Valparaiso retail store, and one of the store of community service. She began completing her hours in the Valparaiso retail store, and one of the store of community services that might be helpful for her.

Christall was at the lowest point in her young life. With criminal charges pending, mental health issues and problems with drugs, Christall lost her children to the state foster care system. She was embarrassed, as her name and criminal mistakes filled the front pages of the daily news. She had never worked before, but as her name and criminal mistakes filled the front pages of the daily news. She had never worked before, but as her name and criminal mistakes filled the front pages of the daily news. She had never worked before, but as dedicated to providing a proper home for her children and to creating a good life for them. Christall was dedicated to providing a proper home for her children and to creating a good life for them. Christall began receiving therapy from Bridgeway, as well as family counseling.

In order to begin a solid career path, she needed her GED and a plan for employment. Christall began working in the CTC 4 days a week and soon completed the following training classes: Internet Basics, with the CTC 4 days a week and soon completed the following training classes: Internet Basics, working in the CTC 4 days a week and soon completed the following training classes: Internet Basics, working in the CTC 4 days a week and soon completed the following training classes: Internet Basics, working in the CTC 4 days a week and soon completed the following training classes: Internet Basics, working in the CTC 4 days a week and soon completed the following training classes: Internet Basics, working in the CTC 4 days a week and soon completed the following training classes: Internet Basics, and attended a Money Sense class offered by Goodwill.



After making significant progress, Christall was enrolled in the Transitional Work Experience program in Goodwill's Human Services department. She left three weeks early and went to work for Brookstone in Destin, Florida. While experiencing professional success, Christall was reunited with her children. When her seasonal job at Brookstone ended, Christall went back to the CTC, and set aside time to complete her GED. She worked daily on her lessons. She struggled to learn and pass the math test. During this time, she became a member of the AmeriCorps program and volunteered as a resource connector for the CTC.

Christall tested for her GED in June of 2011 and received her High School Diploma on July 13, 2011.

Christall has learned and grown so much the last two years. With her diploma in hand, Christall is enrolling in college and hopes to get a degree in psychology. Christall said, "This program has given me not just a life, but a real blessed life that I would never in the universe thought even a slightest possibility would ever become my reality."

Today, Christall has full custody of her kids with no state monitoring and is working full time in the Valparaiso Goodwill retail store. She continues to volunteer in the CTC to help others reach their goals.

What an incredible journey, Christall!

Placement Achiever of the Year

Dexter Morris fondly called DJ

DI was referred to Goodwill's Career Training Center in Tallahassee by staff of the GoodOpps program at Lively Technical Center. The GoodOpps program is a partnership between Goodwill and the Leon County School Board that provides paid work experience for students with disabilities. DI has several developmental barriers and because of an orthopedic disability he relies on his wheelchair to be mobile. DJ is known by all for his smile.

DJ began transitional work through the GoodOpps / Transitional Work Experience program at the Mabry Street location. He cleaned and sorted merchandise in the wares area, as well as cleaned and stocked the merchandise on the sales floor.

DI is considered to be punctual, enthusiastic and a team player. As a result of his good work habits and his motivation to succeed, he was transferred to the computer store to disassemble computers and separate parts into totes. DJ kept pace with other GoodOpps students who were not in wheelchairs.



Once he completed the computer store project, DJ continued to excel in his work and learn new job skills. On April 12, 2010, DJ successfully completed the GoodOpps program and on April 16, 2010, DJ was hired full-time by Goodwill as a processor in electronics. DJ was ecstatic when he heard he would become a permanent Goodwill employee.

DI is currently responsible for checking electronics and preparing them to go to the retail store floor. If you happen to be at the Mabry store, you may hear someone paging him for customer assistance. Without hesitation he will be there, ready to help the customer.

DJ has become a mentor and a motivator. He turns disability into ABILITY.

Way to go, DJ!

Employer of the Year Hardee's

Hardee's district manager Maria Moring is being honored as Goodwill's Employer of the Year. Over the last several years, Hardee's management has hired more than 75 Goodwill clients. Hardee's participated in a Goodwill job fair last year and local managers hired 18 Goodwill Career Training Center (CTC) participants in one day. Maria has hired CTC participants without conducting interviews, when Carol Richards, Chipley Employment Specialist, advocates earnestly for them. Maria and other Hardee's managers trust Goodwill's ability to train individuals to be successful in the workplace. Maria has also generously given her time to be a guest speaker at several of Goodwill's CTC job clubs.

Maria has instructed all managers to call the Goodwill CTC in Chipley if they have an opening. Several clients who were employed as crew members earning minimum wage are now assistant mangers making salaries in the \$30,000 range. Some Goodwill graduates now manage stores. Various managers have worked closely with the CTC to place and retain participants who have more extensive barriers to employment.

Seven local Hardee's stores have recently been purchased by Burgers and Biscuits, a large, out-of-town company. Goodwill must now follow a different procedure to employ CTC participants. Maria and the store managers however, have continued to work with the Goodwill CTC to help clients find employment. Hardee's has championed Goodwill's mission to move persons toward self-sufficiency by faithfully placing dozens of Goodwill's job-ready clients.

Thank you Maria Moring and Hardee's!





From the Desk of Stan Womble

Goodwill Industries Big Bend Services, in partnership with RESPECT of Florida, marked its second the true of four new contracts in 2011 in addition to the true are of service in 2011. With the acquisition of four new contracts in 2011. year of service in 2011. With the acquisition of four new contracts in 2011, in addition to the following from 2010, we currently maintain six service contracts. We presently do business with the following from 2010, we currently maintain six service contracts. year of service in 2011. With the acquisition of four new contracts in 2011, in addition to the two from 2010, we currently maintain six service contracts. We presently do business with the following from 2010, we currently maintain six service contracts. Department of Transportation: North Meet Flori and all have renewed for 2012. Ray County Department of Transportation. From 2010, we currently maintain SIX service contracts. We presently do business with the following Countracts. We presently do business with the following Heart Florida in SIX service contracts. We presently do business with the following Reaches International Airmort: and Maclay Cardens State Park. In addition to these six contracts we entities and all have renewed for 2012: Bay Cardens State Park. In addition to these six contracts we entities and all have renewed for 2012: Airmort: and Maclay Cardens State Park. In addition to these six contracts. entures and all nave renewed for 2012: Bay County Department of Transportation; North West Horid:

Beaches International Airport; and Maclay

Beaches International Airport; and maiority of the Coodwill retail and recidential properties.

Beacnes International Airport; and iviaciay Gardens State Park. In addition to these six contracts, also provide the landscape services for majority of the Goodwill retail and residential properties. The strength of mission and quality services that our Services department provides is achieved

The strength of mission and quality services that our Services department and hard work that

The strength of mission and quality services that our Services department and hard work that

The strength of mission and quality services that our Services department provides is achieved. The strength of mission and quality services that our Services department provides is achieved because of our valued team of employees. It is because of their commitment and hard work are because of our valued team of employees. We ended the year with a total of civ construction and according to the provider with a total of civ construction.

Decause or our valued ream or employees. It is because or their commitment and hard work that This GIBB Services thrives in its existence. We ended the year with a total of six supervisors and 26 team. This can be a serviced thrive of the serviced employees are individuals with varifiable disabilities. The members 18 of the 26 Coodwill Conviced employees are individuals with varifiable disabilities.

MIBB Services thrives in its existence. We ended the year with a total of six supervisors and 26 team members. 18 of the 26 Goodwill Services employees are individuals with verifiable disabilities. 36 opposed to 66% at the end of 2010. Bay County DOT has expressed great satisfaction with the quality of our work and has asked us to works out to 69.2% with disabilities, as opposed to 66% at the end of 2010.

bay County DOT has expressed great saustaction with the quality of our work and has asked us to continue our contracts with them through the coming years as well as presenting new opportunities continue our contracts with them through the coming years as well as presenting new opportunities.

GIRR Services currently perform two litter removal contracts and one large machine moving for us. continue our contracts with them through the coming years as well as presenting new opportunities mowing for us. GIBB Services currently perform two litter removal contracts and one large machine for 42 contract combined covering over 43 coop acres annually. We also move and maintain litter for 45 contract combined covering over 43 coop acres annually. Tor us. Cubb Services currently perform two litter removal contracts and one large machine mowing contract combined covering over 43,000 acres annually. We also mow and maintain litter for 42 holding ponds for Ray County DOT holding ponds for Ray County DOT

Our current and first janitorial contract with the North West Florida Beaches International Airport

CIRR Services maintains this attractive 120 non course

Pageone City has also renewed for 2012 CIRR Services maintains this attractive 120 non course our current and first janitorial contract with the North West Florida Beaches International Airport in Panama City has also renewed for 2012. GIBB Services maintains this attractive amount of the facility and the arrest of the arrest In Panama City has also renewed for 2012. Clibb Services maintains this attractive 120,000 square foot facility 365 days a year 24/7. Two of our Airport employees received statewide awards in 2011; people of the Verraward and Outstanding Employee award processed for the Verraward and Outstanding Employee award award and Outstanding Employee award award and Outstanding Employee award award award award award award award award outstanding Employee award holding ponds for Bay County DOT.

TOOL TACHING SOON WAYS A YEAR LEAFT. TWO OF OUR AMPOIL EMPLOYEES TECENCU STATEMENT TOOL TACHING EMPLOYEE AWARD.

RESPECT of Florida Rookie of the Year award and Outstanding Employee award.

The Maclay Gardens State Park contract is truly a privilege. This year round turf maintenance in beening the Maclay Gardens State Park contract is truly a privilege. This year round turf maintenance in beening the Maclay Gardens State Park contract is truly a privilege. This year round turf maintenance in beening the Maclay Gardens State Park contract is truly a privilege. This year round turf maintenance in beening the Maclay Gardens State Park contract is truly a privilege. This year round turf maintenance in beautiful to the wear and our team takes are at a round turf maintenance. The Maciay Gardens State Mark contract is truly a privilege. This year round turt maintenance in keeping this contract keeps our employees busy throughout the year and our team takes great pride in keeping the contract keeps our employees busy throughout the year and our team takes great find us there bright contract keeps our employees busy throughout the year and our team takes great pride in keeping the contract keeps our employees busy throughout the year and our team takes great pride in keeping this contract keeps our employees busy throughout the year and our team takes great pride in keeping this contract keeps our employees busy throughout the year and our team takes great pride in keeping this contract keeps our employees busy throughout the year and our team takes great pride in keeping this contract keeps our employees busy throughout the year and our team takes great pride in keeping the year.

contract keeps our employees busy throughout the year and our team takes great pride in keeping the internationally recognized state park looking beautiful. Every Thursday you can find us there bright and early ready to not Goodwill Services will continue to provide employment for people with disabilities, thereby helping and perconal empowerment Goodwill Services would also like the arrangement of the services will continue to provide employment for people with disabilities, thereby helping and perconal empowerment of the services will continue to provide employment for people with disabilities, thereby helping the services will continue to provide employment for people with disabilities, thereby helping the services will continue to provide employment for people with disabilities. and early, ready to go!

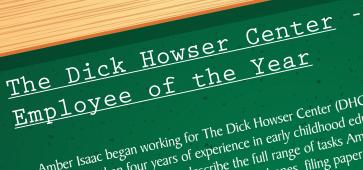
them attain economic self-sufficiency and personal empowerment.

DECRECT of Florida and Coodwill's administration and personal empowerment.

DECRECT of Florida and Coodwill's administration and coodwill are administration and coodwill are administration and coodwill and coodwill are administration and coodwill and coodwill and coodwill are administration and coodwill and coodwill are administration and coodwill are a tnem attain economic self-sufficiency and personal empowerment. Goodwill Services would also like to give a special thank you to our customers, RESPECT of Florida, and Goodwill's administration staff.

Stan Womble Director of Contract Services

Goodwill Industries-Big Bend, Inc.



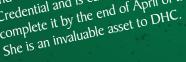
Amber Isaac began working for The Dick Howser Center (DHC) in January of 2011. She brought Amber isaac began working for the Dick Flowser Center (DFIC) in January of 2011. She to with her more than four years of experience in early childhood education. Assistant does not adequately describe the full range of tasks Amber takes on each day at DHC. Assistant does not adequately describe the fun range of tasks Amber takes on each day at DAY

Amber takes on much more than answering phones, filing paperwork, and ordering supplies. Amber consistently goes above and beyond by assisting teachers in the classroom, from changing

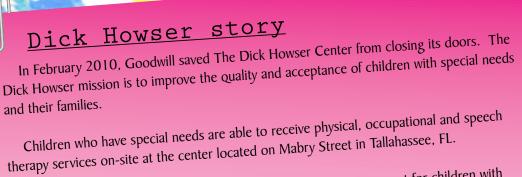
diapers to easing separation anxiety for first-time kiddos and first-time parents. and driven, and is an exemplary role model for our teachers. Her interactions with the children are and divent, and is an exemplary tole model for our leaeners. The interactions with the children are always kind and developmentally appropriate. Amber is a great fit for our reception area; she can beat related to so the firm with parents.

She is professional, hard-working, dependable and well-mannered. Amber has taken on several additional tasks, such as compiling records for partnering agencies like the Early Learning Coalition and the Florida Department of Usalith Checker reconstitutes and the Florida Child Core. Department of Usalith Checker reconstitutes and the Florida Child Core. Department of Usalith Checker reconstitutes and the Florida Child Core. Department of Usalith Checker reconstitutes and the Florida Child Core. Department of Usalith Checker reconstitutes and the Florida Child Core. Department of Usalith Checker reconstitutes and the Florida Child Core. additional tasks, such as compiling records for partnering agencies like the Early Learning Coalition and the Florida Department of Health. She has recently earned her Florida Department of Health. She has recently earned Directors Coadontial Should have Florida Child Care Directors Child Care Directors Child Care Directors Child Care Directors Child Child Care Directors Child Child Care Directors Child Child Care Directors Child Ch both relate to, and be firm with parents. and the Florida Department of Fleatin. She has recently earned her Florida Child Care Professional Credential and is currently working towards her Florida Child Care Directors Credential. She plans to complete it by the cord of April of this complete it by the cord of April of this cord of the cord of crevenual and is currently working towards her Florida Child Care Directors Crevenual. She plans to complete it by the end of April of this year. Amber exceeds every expectation as an office assistant.

She is an invaluable assest to DUC.







The Dick Howser Center creates an inclusive, nurturing environment for children with varying gifts and abilities. Development of each child's self-esteem and personal independence is encouraged. The center also minimizes the effects of disabilities through early intervention, education, developmental pre-school, family support, therapy and other community based services.



VOLUNTEER OF THE YEAR VIVIAN MEEKS

In 2005, Vivian L.
Meeks began volunteering at
Goodwill's Mabry Street Career
Training Center. At the time, she
provided clerical and computer
lab assistance. Ms. Meeks assisted
others, and in the process gained
key knowledge about a number of
computer programs. Ms. Meeks
used her new skills and gained full
time employment later in the year at
Florida A&M University.

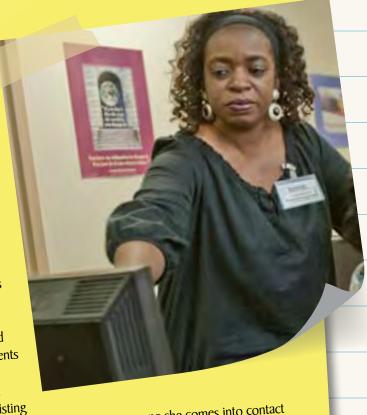
Ms. Meeks returned to Goodwill to volunteer through the AmeriCorps Goodwill GoodWorks Volunteer Program in October 2011. Since October, Ms. Meeks has volunteered more than 444 hours assisting students with various computer programs.

Ms. Meeks continues to show great enthusiasm and commitment to assisting

others in the computer lab. Ms. Meeks is a great help to everyone she comes into contact with. She makes them feel at ease and the students appreciate her expertise.

Ms. Meeks' future goal is to obtain a full-time administrative position with potential for professional growth. Ms. Meeks has worked at Florida A&M University for six years and has many years of experience in the customer service environment. She also has her Child Development Associate Credential Certification.

Thank you Ms. Meeks for giving your time and talent!



AmeriCorps Goodwill GoodWorks

Our AmeriCorps Goodwill GoodWorks! program continues to develop compassionate leaders who are committed to serving our GIBB communities. In 2011 members and volunteers assisted our Career Training Centers, Dick Howser Center, Homeless & Hunger Coalition of Northwest Florida, Beach Cares Services, Rescue Mission, and Hiland Park Women and Children's Shelter. Mission Services objectives are being accomplished and expanded each year due in part to the energy and efforts our AmeriCorps and volunteer team is investing.

At the close of our 2010 – 2011 AmeriCorps Goodwill GoodWorks! grant year (September 2010 – August 2011), members served a total of 16, 512 hours. We had 24 members successfully complete program requirements and therefore were rewarded with an education award. At the completion of the 2011 calendar year, members surpassed last year's numbers by nearly 5,500, with a total of 19,180 hours. At the conclusion of the 2010-2011 program year our Volunteer Developer recruited 85 volunteers that committed 735.5 hours. Our AmeriCorps Goodwill GoodWorks! program is continuing to grow to meet the needs of our ever-expanding Mission Services.



Stores of the Year

Every Goodwill Industries- Big Bend, Inc.'s store is commended for a great year. The hard work, dedication, and team work among the staff and stores contribute to the overall success of Goodwill.

Stores of the year for 2011 are Destin and Port St. Joe. You are being recognized for your tremendous growth.

The Destin store had a 21% increase in sales with total sales of \$1,082,400 for the year and the number of donations received increased 14% from 2010. The staff has worked hard to create a friendly and welcoming environment that attracts donors and shoppers on a daily basis. Congratulations to Buddy Vincent, John Provenzano and the entire staff for an outstanding year of work!

The Port St. Joe staff has been awarded this honor for the second year in a row. Port St. Joe's store had a 21% increase in sales with total sales of \$348,100 for the year. Mary Clay, the manager, has worked hard to continue to grow the Port St. Joe store. Her efforts have been seen internally at Goodwill and in the community. Due to the stores continued success, Goodwill decided to relocate the Port St. Joe store in February 2012. This new location is larger and right on Hwy 98, where Goodwill will have more visibility and a higher traffic count in hopes to position Goodwill for continued success and increase our donors and shoppers. Congratulations, to Mary and entire crew for a successful year!

Outstanding Performance stores in 2011 being honored are Santa Rosa, Bradfordville, 23rd Street, Beach, Marianna, Panama City Goodcents, Panama City Bookstore. Thank you all for an outstanding year.



Mary Clay-Port St. Joe Manager Heidi Salvage-Manager in Training



Destin store

Stores by Annual Sales

Capital Circle Bradfordville North Monroe Parkway Destin Mabry 23rd Street Beach Lynn Haven Thomasville Valparaiso Crastview S1,4 \$1,4 \$1,3 \$1,3 \$1,1 \$1,0 \$1,1 \$5,0 \$5,0 \$5,0 \$5,0 \$5,0 \$5,0 \$5,0 \$5,0	20,074 Good Cents 12,277 Chipley 74,622 Tennessee Stree 41,108 Marianna 40,119 Crawfordville 982,391 Bainbridge 036,142 Car Lot 928,456 Port St. Joe 915,267 PC Good Cent 858,134 Betton Booksto 835,717 Perry 806,395 PC Bookstore 9768,066 Quincy 8630,534 Bucklake Bool	\$458,334 \$440,509 \$420,293 \$364,246 \$348,117 \$292,040 \$290,536 \$250,988 \$274,018 \$247,214
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Retail Sales & Donated Goods

When you donate an item to Goodwill a fine-tuned process begins. The first decision will be made by one of Goodwill's Attended Donation attendants by sorting the item. Sorted donations, such as clothes, shoes, accessories, electronics, wares and books, will be taken to a Goodwill Processor for cleaning and pricing. Next, an employee will take the item to the sales floor and later a cashier will ring up the item to a lucky shopper. Each donation you give creates multiple jobs and training opportunities. If a donation does not sell, it is given a chance in our Goodcents Store to sell. Lastly, we recycle unsold donations through our salvage program. The goods that are sold provide funding income for wages, benefits, operating expenses and our mission programs. By donating and shopping at Goodwill, you are helping us transform lives.



- Sales for the year totaled \$19,270,000
- 5% increase over 2010 sales
- Santa Rosa became Goodwill
 Industries Big Bend's first store to surpass \$1.5 million in sales
- Five stores exceeded \$1 million in sales; Apalachee Parkway, Bradfordville, Capital Circle, Destin and North Monroe
- 431,449 individuals or businesses made a donation to Goodwill in 2011
- Feb. 2011 Marianna store was renovated and expanded and sales increased by \$100,000 for the year.

- February 2011 Career Training Center was opened in the Marianna Store
- June 2011 Springfield store was painted and refurbished and an electronic sign was installed in Panama City
- September 2011 Meridian Road Attended Donation Station opened in Tallahassee
- October 2011 Killearn Attended Donation Center was relocated across the street in Tallahassee
- December 2011 Bookstore and Attended Donation Center opened on Mahan Drive in Tallahassee

Residential Services

GIBB PERRY VILLAGE

In November 2011, GIBB Perry Village in Perry, Florida opened its doors to 15 households. GIBB Perry Village is the eleventh complex for persons with disabilities and very-low incomes in Goodwill's 22 county territory. Each apartment is fully handicap-accessible, with lowered cabinets and sinks, widened doorways, lowered levers, roll-in showers and so on. Resident Manager, Gina Willoughby, a lifetime Perry resident, used her established relationships in the area to provide donations of food and household items for new residents.



GIBB CHIPLEY VILLAGE

Goodwill Industries – Big Bend, Inc. announced in December 2011 that Goodwill was awarded funding by the U.S. Department of Housing and Urban Development to construct and manage its TWELFTH complex for persons with disabilities and very-low incomes. GIBB Chipley Village in Chipley, Florida will be ten one-bedroom and five two-bedroom units. Donna Warlick will work as a consultant to Goodwill for all development and construction activities. The property should be "in the ground" sometime in late 2013.

Residential Services

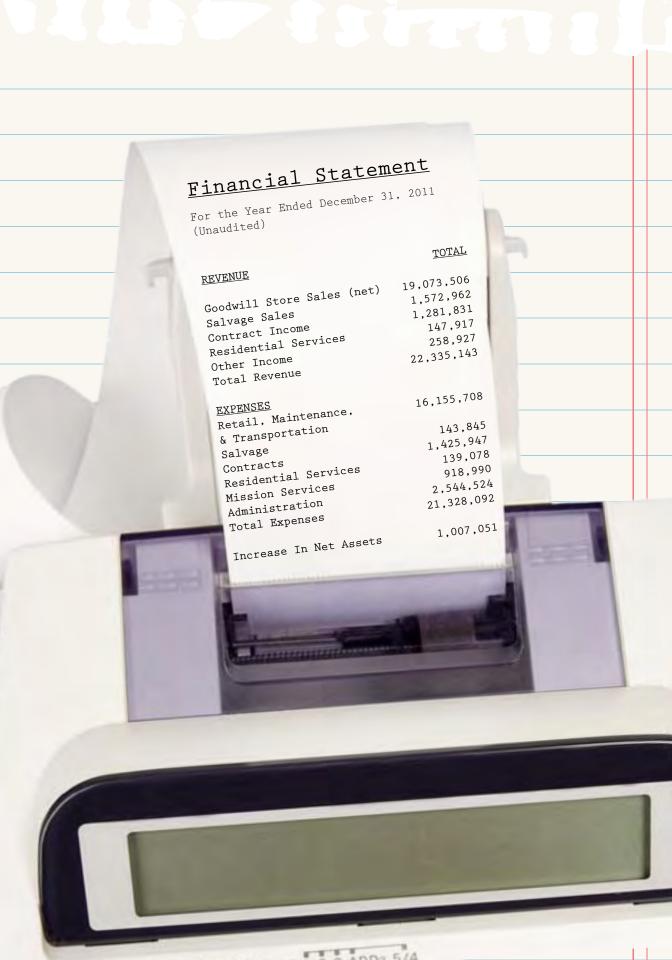
GODBY HOUSE
Goodwill Industries- Big bend, Inc., with the help and support of First United Methodist Church of Monticello bought a home that was specially designed for people who use wheelchairs and built by over 100 students in the Godby High School Construction Program. The students learned hands on job skills in building this 1000 square foot home for Vennessa Elderewer. The house was transported job skills in building this 1000 square foot home for Vennessa Elderewer. The house was transported in a trailer on Nov. 8th from the school to a lot in Monticello that was donated to Goodwill by an on a trailer on Nov. On Dec. 12th Goodwill hosted a House Warming party for Vennessa and gave anonymous donor. On Dec. 12th Goodwill was honored to be a part of providing independence for an individual and supporting Godby's Construction program that provides education and opportunity to learn new job skills.





In 2011 contractors finished the bulk extensive 'green' renovation projects funded by the U.S. Department of Housing and Urban Development for GIBB Mabry Village and GIBB Oakridge Village; both in Tallahassee. All renovation materials are required to be energy-saving and environmentally-friendly. The project directly benefits tenants, providing healthier living spaces and lower utility costs. By the end of 2011, 95 percent of all renovations were completed at GIBB Mabry Village, and 75 percent were completed at GIBB Oakridge Village. All apartment complex renovations will be completed by March 31, 2012.





Partners for 2012

Goodwill Industries- Big Bend, Inc. is successful thanks to the generous people who donate and shop with us in the communities we serve. We take pride in investing into our communities and extending our mission by collaborating and helping other organizations fulfill their mission Many organizations would not exist if it was not for Goodwill's financial and personnel support Goodwill is proud partners with the following organizations as another way to change lives and give back:



THE SHARING TREE (TEACHERS REUSING EVERYTHING FOR EDUCATION)

Offers free school supplies to Leon County Teachers. Goodwill partnered with Leon County Schools, Leon County and Sustainable Tallahassee to open The Sharing TREE. Since its inception in June of 2010. The Sharing Tree has served nearly 3,000 teachers and given

away over \$215,000 worth of materials. The Sharing Tree has diverted over 135,000 pounds from the local landfill. In 2011, The Sharing TREE began selling memberships to the public and hosting educational reuse workshops.

HIGHLAND PARK METHODIST CHURCH HOMELESS SHELTER

Shelter provides nine double bedrooms which serve up to 18 homeless individuals. The Highland Park Methodist Church Pastor operates the shelter and Goodwill pays part of the Pastor's salary. Goodwill also wrote a grant free of charge that awarded the shelter \$65,000 for renovating the showers, bathrooms, food pantry and improving the security.

(WORKSHOP FOR ADULT VOCATIONAL ENRICHMENT)



WAVE, non-profit organization that provides a three-day a week vocational day program, weekly chorus practice and monthly socials for teens and adults with developmental disabilities. Goodwill provides WAVE office space free of charge with access to internet, phone lines, printer and other office supplies. Goodwill employs, offers volunteer and work experience for WAVE participants. It is WAVE philosophy to provide services that enhance the ability of

each individual to be an integral part of the community and to foster friendships so as to take part in a rich social life that most of us take for granted.

SEW FOR HOPE



"Sew for HOPE" is a community-based non-profit group affiliated with the Big Bend Homeless Coalition in Tallahassee, FL. The volunteer with Sew for HOPE make handmade quilts, blankets

and stuffed animals and gives one to every child served by BBHC. Goodwill offers Sew for Hope a workspace at the Goodwill Attended Donation Center on Tharpe Street free of charge for all the volunteers to have a place to do their sewing.

Welcome Home Vets, is a non-profit organization that provides services to our soldiers with Post Traumatic Syndrome Disorder, PTSD. Goodwill offers Welcome Home Vets an office and two meeting spaces for group counseling sessions free of charge.



TALLAHASSEE-HAITI MEDICAL TEAM

The Tallahassee-Haiti Medical Team is a team of doctors, nurses and volunteers who travel every other month to Dumay, Haiti; ever since the devastating earthquake. THMT collects beans and rice to help feed the people of the village during their week long visits. Goodwill locations are a collection site for the community to donate rice, beans, oil, water, crutches, walkers, and other medical supplies. THMT and Goodwill shipped 30,000 lbs of materials to Dumay, Haiti in

a container last year and every trip Goodwill assists to fill the plane with as much materials allowed.



AMERICA'S SECOND HARVEST OF THE BIG BEND AND CATHOLIC CHARITIES

America's Second Harvest of the Big Bend and Catholic Charities bins are at all the Goodwill locations, Second Harvest in Tallahassee and sounding counties and Catholic Charities in Panama City and

surrounding counties. Goodwill collects food items year round and gives to the two organizations to help them fulfill their mission of fighting hunger in our communities.



Goodwill Industries- Big Bend, Inc. is the proud sponsor of Forever Family. Forever Family is a unique, non-profit organization that utilizes the power of the media, through television segments and on-air promotions, to create awareness regarding children and teens in foster care. The goal of Forever Family is to find children in foster care adoptive homes,

recruitment of foster parents and volunteers, and help for teens 'aging out' of the foster care system. Forever Family segments sponsored by Goodwill are aired twice a month on WCTV CBS Tallahassee Channel 6 and WJHG NBC Panama City Channel 7. In 2011; 7 out of the 14 children filmed in the Big Bend found their forever family.



50 Large is a program designed to change lives by inspiring hope, molding character, teaching responsibility, and providing opportunity. Goodwill and 50 LARGE started a once a week technology program at the Tallahassee Computer/Recycling store where these young men are provided hands-on experience to refurbish computers, giving them the opportunity to learn job skills with technology.



APARTMENTS

GIBB BAINBRIDGE VILLAGE

101 Hubert Dollar Drive Bainbridge, GA 39818 (229) 246-4663 bainbridgevillage@goodwillbigbend.com

GIBB CAIRO VILLAGE

211 Ridge Avenue, S.W.
Cairo, GA 39828
(229) 377-4668
(850) 274-3384 cell
cairovillage@goodwillbigbend.com

GIBB GULF COAST VILLAGE

6200 N. Lagoon Drive Panama City Beach, FL 32408 (850) 235-4663 ggc.gsvillages@goodwillbigbend.com

GIBB MABRY VILLAGE

2441 Roberts Avenue Tallahassee, FL 32310 (850) 574-4663 mabryvillage@goodwillbigbend.com

GIBB OAKRIDGE VILLAGE

274 Ross Road Tallahassee, FL 32305 (850) 942-4777 (850) 942-6330 Fax oakridge@goodwillbigbend.com

OAKRIDGE TOWNHOUSES

274 Ross Road Tallahassee, FL 32305 (850) 942-4777 (850) 942-6330 Fax oakridge@goodwillbigbend.com

GIBB MARIANNA VILLAGE

2933 Milton Avenue Marianna, FL 32448 (850) 482-4663 mariannavillage@goodwillbigbend.com

GIBB PERRY VILLAGE

800 Stephens Court Perry, Florida 32347 (850) 584-4668 perryvillage@goodwillbigbend.com

GIBB SPRINGFIELD VILLAGE

3207 E. 4th Street Springfield, FL 32401 (850) 235-4663 ggc.gsvillages@goodwillbigbend.com

GIBB THOMASVILLE VILLAGE

272 Old Boston Road Thomasville, GA 31792 (229) 226-4663 thomasvillevillage@goodwillbigbend.com

GIBB THOMASVILLE VILLAGE II

272 Old Boston Road Thomasville, GA 31792 (229) 226-4663 thomasvillevillage@goodwillbigbend.com

Attended Donation Centers

Betton Road ADC 1943 Thomasville Road Tallahassee, FL 32303 (850) 385-2165

Lake Jackson ADC 3416 North Monroe Street Tallahassee, FL 32303 (850) 562-9721

Killearn ADC 2711 Killarney Way Unit H Tallahassee, FL 32309 (850) 297-1114

Mahan ADC 1308 Mahan Drive Tallahassee, FL 32308 (850) 877-6840

Bucklake Bookstore 3111 Mahan Drive Tallahassee, FL 32308 (850) 402-3111 Old Bainbridge/Tharpe ADC 1108 W. Tharpe Street Tallahassee, FL 32304 (850) 385-1559

Meridian Road ADC 3401 North Meridian Road Tallahassee, FL 32312 (850) 668-0260

Crestview ADC 3935 S. Ferdon Blvd. Crestview, FL 32536 (850) 924-4003

Cairo ADC 270 US HWY 84 E Cairo, GA 31757 (229) 307-0344

Back Beach ADC 22620 P.C. Beach Pkwy Panama City Beach, FL 32413 (850) 233-0696 Tyndall Pkwy ADC 6128 Highway 98 Parker, FL 32401 (850) 874-8313

Sandestin ADC 10896 Hwy 98 Sandestin, FL 32550 (850) 650-2082

Hwy 231 ADC: 5615 N. Hwy. 231 Panama City, F1 32404 (850) 784-7805

<u>Mission Statement</u>

The mission of Goodwill Industries - Big Bend, Inc. is to provide job training, education, and employment to people with disabilities and other barriers to employment, helping them to reach their fullest potential in supporting themselves and their families. Goodwill also provides barrierfree apartment complexes in which people with disabilities can live independently.

Goodwill Industries-Big Bend, Inc. is a registered 501(c)3 non-profit.

Executive Staff

Fred G. Shelfer President/CEO

Randy Jones Executive Vice President

Monica Youmas

Executive Assistant

Jovita Bakker Vice President, Residential Services

Jimmy Cumbie Vice President, Transportation

Shannon Harper Vice President, Accounting

Lisa Land Vice President, Support Services

Stacy Larkin Vice President, Mission Services

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Brooke Lochore

Vice President, Public Relations

Kim Tabah

Compliance Coordinator

Erskin Wesson

Vice President, Retail Operations

Tamara Williams

Vice President, Human Resources

Stan Womble

Director, Contract Services





goodwill

Industries - Big Bend, Inc.

Mabry Store

300 Mabry Street Tallahassee, FL 32304 (850) 576-3176

Appalachee Parkway

2309 Appalachee Parkway Tallahassee, FL 32301 (850) 216-2437

Mall Store

Tallahassee, FL 32303 (850) 385-0716

Capital Circle Store

2729 Capital Circle N.E. 4742 Highway 90 Tallahassee, FL 32308 (850) 385-6985

GW Fashions (Boutique)2934 Capital Circle N.E. 2826 Thomas Drive Tallahassee, FL 32308 (850) 385-6985

Bradfordville Store

6810 Thomasville Road Tallahassee, FL 32312 (850) 893-3566

Goodcents Store

300 Mabry Street Tallahassee, FL 32304 (850) 576-3176 ext 123

Crawfordville Store

2173 Crawfordville Hwy Crawfordville, FL 32327 (850) 926-2253

Perry Store

2050 S. Jefferson Street 210 Monument Ave. Perry, FL 32347 (850) 584-6480

Quincy Store

1105-B W. Jefferson Street 2520 W. 23rd Street Quincy, FL 32351 (850) 875-1436

Thomasville Store

15072 US Hwy 19 South Thomasville, GA 31792 (229) 226-2465

Bainbridge Store

2578 North Monroe Street 1602 A Shotwell Street Bainbridge, GA 39819 (229) 246-5035

Marianna Store

Marianna, FL 32446 (850) 482-5609

Panama City, FL 32405 (850) 233-6092

Chipley Store

1301 Main Street Chipley, FL 32428 (850) 638-1488

Crestview Store

793 N. Ferndon Blvd. Crestview, FL 32539 (850) 689-2664

Lynn Haven Store

1610 Ohio Ave Lynn Haven, FL 32444 (850) 271-8600

Port Saint Joe Store

Port St. Joe, FL 32456 (850) 229-1213

Santa Rosa Beach Store

3223 US Hwy 98 W Santa Rosa Beach, FL 32549 (850) 267-0555

Springfield Store

3221 East Bus. Hwy 98 Panama City, FL 32401 (850) 769-8723

Twenty-third Street Store

Panama City, FL 32405 (850) 784-8019

Valparaiso Store

143 John Sims Parkway Valparaiso, FL 32580 (850) 729-2330

Destin Store

747 Harbor Blvd. Destin, FL 32541 (850) 837-8516

Panama City Goodcents

3219 East Bus. Hwy 98 Panama City, FL 32401 (850) 872-2021

Betton Bookstore

1943 Thomasville Road Tallahassee, FL 32303 (850) 386-2165

Bucklake Bookstore

3111 Mahan Drive Tallahassee, FL 32308 (850) 402-3111

Computer Store

2800 West Tennessee Street Tallahassee, FL 32304 (850) 504-0958

Electronics/Bookstore

13413 Panama City Beach Pkwy Panama City Beach, FL (850) 234-6101

Tallahassee Car Lot

2800 West Tennessee Street Tallahassee, FL 32304 (850)656-8000