Appendix A

Established Risk guidelines and Other Financial Management Information

The Established Risk Guidelines and Other Financial Management Information is intended to be a guide for the ALCO on measuring different risks, their "tolerance ranges", and other key financial management information. These guidelines are NOT meant to be absolute – rather to help the ALCO and the Board of Directors in risk management and management of the Credit Union's financial position. There may be additional financial and risk measurements, as well as experienced judgment, which will be used, yet not listed here. These guidelines and targets may be amended from time to time.

Key Financial Management Targets:

| | Minimum | Maximum | Long Term | Frequently of |
|--|------------|------------|---|---------------------------------------|
| Ratio | Guidelines | Guidelines | Target | Measurement |
| Net Worth Ratio | 10.00% | N/A | 15% or greater | Monthly |
| Annual Return on Assets (ROA) | 0.50% | N/A | 1.0% or greater | Monthly (progress toward annual goal) |
| Annual Return on Equity | 3.25% | N/A | 7.0% or greater | Monthly (progress toward annual goal) |
| Liquidity | 15.00% | N/A | 20% | Monthly |
| Fixed Assets to Total Assets | N/A | 5.00% | 5.0% or less (7.0% with approval) | Monthly |
| Fixed Rate Assets to Total Assets | N/A | 90.00% | 90% or less | Monthly |
| Loans with maturity dates beyond 15 years to Total Assets | N/A | 20.00% | 20% or less | Monthly |
| Unsecured Loans to Total Assets | N/A | 20.00% | 20% or less | Monthly |
| CASD SERP/Net Worth | N/A | 25.00% | 25% or less | Monthly |

Key Risks, their Measurements, and their Established Guidelines:

| Guidelines: | | 1 | |
|---|-----------|-----------|------------------|
| | Minimum | Maximum | Frequency of |
| | Guideline | Guideline | Measurement |
| Credit Risk | | | |
| 1. Delinquent Loans to Total Loans | 0.2% | 2.2% | Monthly |
| 2. Delinguent Loans to Total Assets | 0.1% | 1.5% | Monthly |
| 3. Delinquent Loans to Total Capital | 1.0% | 10.0% | Monthly |
| 4. Review listing of top 20% of past | N/A | N/A | Monthly - by |
| due loans | | | collection staff |
| | | | |
| Interest Rate Risk | | | |
| 12-month cumulative % effect on Net | | | |
| Interest Income dollars. (Rate shock is an | | | |
| immediate and sustained parallel shift in | | | |
| the yield curve.) Note : If the Credit | | | |
| Union's Net Interest Margin Dollars AND | | | |
| ROA are ABOVE the financial targets, then | | | |
| the Maximum Guidelines may be more | | | |
| liberal than shown here. | | | |
| 1. +100 basis point shock % change | N/A | -5.0% | Quarterly |
| 2. +200 basis point shock % change | N/A | -10.0% | Quarterly |
| 3. +300 basis point shock % change | N/A | -15.0% | Quarterly |
| 4100 basis point shock % change | N/A | -5.0% | Quarterly |
| 5200 basis point shock % change | N/A | -10.0% | Quarterly |
| 6300 basis point shock % change | N/A | -15.0% | Quarterly |
| | | | J |
| Net Interest Margin | | | |
| 1. +100 basis point shock % change | 4.0% | N/A | Monthly |
| 2. +200 basis point shock % change | 4.0% | N/A | Monthly |
| 3. +300 basis point shock % change | 4.0% | N/A | Monthly |
| 4100 basis point shock % change | 4.0% | N/A | Monthly |
| 5200 basis point shock % change | 4.0% | N/A | Monthly |
| 6300 basis point shock % change | 4.0% | N/A | Monthly |
| Liquidity Risk | | | |
| 1. Net Loans to Deposits | N/A | 95.0% | Monthly |
| 2. Net Loans to Assets | N/A | 90.0% | Monthly |
| 3. Liquid Assets (investments available for | · • • | | |
| sale, cash and cash equivalents) | 15.0% | N/A | Monthly |
| 4. Real Estate related Assets (includes all | | ', | |
| first mortgage loans) | N/A | 30.0% | Monthly |
| | | 55.575 | |

| | Minimum | Maximum | Fraguapay of |
|---------------------------------------|-----------|-----------|--------------|
| | | | Frequency of |
| D. J D. J. | Guideline | Guideline | Measurement |
| Price Risk | | | |
| Cumulative % effect on Economic Value | | | |
| of | | | |
| Equity or Net Economic Value (NEV) | | | |
| 1. +100 basis points shock % change | N/A | -8.3% | Quarterly |
| 2. +200 basis points shock % change | N/A | -16.7% | Quarterly |
| 3. +300 basis point shock % change | N/A | -25.0% | Quarterly |
| 4100 basis point shock % change | N/A | -8.3% | Quarterly |
| 5200 basis points shock % change | N/A | -16.7% | Quarterly |
| 6300 basis point shock % change | N/A | -25.0% | Quarterly |
| 7. +400 basis points shock % change | N/A | -40.0% | Quarterly |
| 8. +500 basis point shock % change | N/A | -45.0% | Quarterly |
| 9400 basis point shock % change | N/A | -40.0% | Quarterly |
| 10500 basis point shock % change | N/A | -45.0% | Quarterly |
| | | | |
| NEV Ratio | | | |
| 1. +100 basis points shock % change | 10.0% | N/A | Quarterly |
| 2. +200 basis points shock % change | 10.0% | N/A | Quarterly |
| 3. +300 basis point shock % change | 10.0% | N/A | Quarterly |
| 4100 basis point shock % change | 10.0% | N/A | Quarterly |
| 5200 basis point shock % change | 10.0% | N/A | Quarterly |
| 6300 basis point shock % change | 10.0% | N/A | Quarterly |
| 7400 basis point shock % change | 7.0% | N/A | Quarterly |
| 8500 basis point shock % change | 7.0% | N/A | Quarterly |
| 9. +400 basis point shock % change | 7.0% | N/A | Quarterly |
| 10. +500 basis point shock % change | 7.0% | N/A | Quarterly |
| | | | , |