

20 Integrated Systems Using Zoho One

1. Farming & Procurement Management System

Zoho Apps: Creator + CRM + Inventory + Books

Features:

- Farm/supplier registration and profiling
- Crop planning and harvest scheduling
- Quality inspection and grading records
- Purchase order generation and tracking
- Payment scheduling for farmers
- Farmer performance analytics
- Market price tracking
- Harvest quantity forecasting
- Supplier payment history

2. Property Management System

Zoho Apps: Creator + CRM + Books + Sign + WorkDrive

Features:

- Property listing and portfolio management
- Tenant/landlord relationship tracking
- Lease agreement management with e-signatures
- Rent collection and payment tracking
- Maintenance request ticketing
- Property inspection scheduling
- Document repository for contracts
- Tenant communication portal
- Occupancy and vacancy analytics

3. Fleet Management System

Zoho Apps: Creator + Analytics + People + Books

Features:

- Vehicle registration and documentation
- Driver assignment and scheduling
- Fuel consumption tracking
- Maintenance schedule management
- Trip logging and route optimization
- Vehicle expense tracking
- Driver performance monitoring
- Insurance renewal alerts
- GPS integration for real-time tracking

4. Hospital/Clinic Management System

Zoho Apps: Creator + CRM + Bookings + Books + Sign

Features:

- Patient registration and medical history
- Appointment scheduling and reminders
- Doctor consultation management
- Lab test results tracking
- Prescription management
- Billing and insurance claims
- Bed/room allocation
- Medical report generation with e-signatures
- Patient follow-up automation

5. School/Education Management System

Zoho Apps: Creator + CRM + Learn + Books + Meeting

Features:

- Student enrollment and admission workflow
- Fee collection and payment tracking
- Attendance management (students & staff)
- Timetable and class scheduling
- Grade/marks entry and report cards
- Parent-teacher communication portal
- Online class integration
- Library book management
- Student performance analytics

6. Restaurant/Food Service Management System

Zoho Apps: Creator + Inventory + Books + Commerce + Analytics

Features:

- Menu management and recipe costing
- Online ordering and table reservations
- Kitchen order management (KOT)
- Ingredient inventory tracking
- Supplier purchase orders
- Daily sales and revenue reports
- Customer feedback collection
- Staff shift scheduling
- Multi-outlet management

7. Manufacturing Production Management System

Zoho Apps: Creator + Inventory + Projects + Analytics + People

Features:

- Bill of Materials (BOM) management
- Production order scheduling
- Shop floor work order tracking
- Raw material requirement planning
- Quality control checkpoints
- Machine/equipment maintenance logs

- Worker time and productivity tracking
- Finished goods inventory
- Production cost analysis

8. Real Estate Sales & CRM System

Zoho Apps: CRM + Creator + Sign + Marketing Automation + SalesIQ

Features:

- Lead capture from multiple channels
- Property matching with buyer requirements
- Site visit scheduling and follow-ups
- Booking and agreement processing
- Payment milestone tracking
- Commission calculation for agents
- Document management with e-signatures
- Lead nurturing campaigns
- Sales pipeline forecasting

9. Gym/Fitness Center Management System

Zoho Apps: Creator + CRM + Bookings + Books + Sign

Features:

- Member registration and profile management
- Membership plan management
- Class/session booking system
- Trainer assignment and scheduling
- Payment and renewal tracking
- Attendance tracking with check-in/out
- Personal training session management
- Member progress tracking
- Equipment maintenance logging

10. Hotel Management System

Zoho Apps: Creator + CRM + Bookings + Inventory + Books

Features:

- Room inventory and availability management
- Online booking and reservation system
- Guest check-in/check-out processing
- Housekeeping task assignment
- Restaurant and room service orders
- Guest billing and invoicing
- Minibar inventory tracking
- Guest feedback and reviews
- Occupancy rate analytics

11. Vehicle Service Center Management System

Zoho Apps: Creator + CRM + Inventory + Books + Desk

Features:

- Vehicle service booking system
- Customer vehicle history tracking
- Service job card creation
- Spare parts inventory management
- Mechanic task assignment
- Service package management
- Invoice generation and payment
- Service reminder notifications
- Customer complaint tracking

12. Construction Project Management System

Zoho Apps: Projects + Creator + CRM + Books + Sign + WorkDrive

Features:

- Project estimation and bidding
- Subcontractor management
- Material procurement tracking
- Work progress monitoring by milestones
- Site expense tracking
- Client payment schedules
- Drawing and document management
- Equipment allocation
- Project profitability analysis

13. Salon/Spa Management System

Zoho Apps: Creator + CRM + Bookings + Inventory + Books

Features:

- Appointment booking with service selection
- Stylist/therapist schedule management
- Customer preference and history tracking
- Product inventory management
- Service package and membership plans
- Point-of-sale billing
- Commission calculation for staff
- Customer loyalty program
- Feedback and rating system

14. Event Management System

Zoho Apps: Creator + CRM + Backstage + Projects + Books

Features:

- Event planning and timeline management
- Vendor and supplier coordination
- Venue booking and management
- Attendee registration and ticketing
- Budget tracking and expense management
- Task assignment for event team

- Sponsorship management
- Post-event survey and feedback
- Event profitability reporting

15. Logistics & Transportation Management System

Zoho Apps: Creator + CRM + Inventory + Analytics + Sign

Features:

- Shipment booking and tracking
- Route planning and optimization
- Driver and vehicle assignment
- Freight calculation and pricing
- Proof of delivery with e-signatures
- Customer shipment portal
- Load capacity management
- Delivery performance metrics
- Invoice generation for shipments

16. Laboratory Management System

Zoho Apps: Creator + CRM + Books + Sign + WorkDrive

Features:

- Sample registration and tracking
- Test request management
- Lab equipment maintenance scheduling
- Quality control documentation
- Result entry and report generation
- Patient/client billing
- Reagent and consumable inventory
- TAT (Turnaround Time) monitoring
- Accreditation document management

17. Recruitment & Staffing Agency System

Zoho Apps: Recruit + Creator + CRM + Books + Sign

Features:

- Client company management
- Job requirement tracking
- Candidate database and matching
- Interview coordination
- Placement tracking and onboarding
- Timesheet management for contractors
- Commission calculation
- Contract management with e-signatures
- Placement success analytics

18. Insurance Agency Management System

Zoho Apps: CRM + Creator + Sign + Books + Marketing Automation

Features:

- Client and policy management
- Quote generation and comparison
- Policy renewal tracking and reminders
- Claims processing workflow
- Commission tracking for agents
- Document management for policies
- Premium payment tracking
- Lead nurturing campaigns
- Agent performance dashboards

19. E-commerce & Order Fulfillment System

Zoho Apps: Commerce + Inventory + CRM + Books + Desk

Features:

- Multi-channel online store management
- Product catalog and pricing
- Order processing workflow
- Inventory sync across channels
- Shipping and tracking integration
- Customer support ticketing
- Return and refund management
- Payment gateway integration
- Sales and customer analytics

20. Subscription Box Service Management System

Zoho Apps: Subscriptions + Creator + Inventory + CRM + Campaigns

Features:

- Subscription plan management
- Recurring billing automation
- Box customization by customer preferences
- Inventory planning for boxes
- Shipping label generation
- Subscription pause/resume handling
- Customer communication automation
- Churn analysis and retention campaigns
- Product curation workflow
- Subscriber lifetime value tracking

Key Integration Advantages

Each system leverages multiple Zoho applications working together, providing:

- **Unified database** across all modules
- **Automated workflows** between applications
- **Real-time synchronization** of data
- **Single dashboard** for complete visibility
- **Reduced manual data entry**
- **Comprehensive reporting** across functions