# **Dmitry Dubrov**

# **Full Stack Developer**

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#### **SUMMARY**

Full Stack Developer experienced in Python and JavaScript based programming with background in Telecommunication and Mobile Devices. Well-balanced combination of "team playing" and personal responsibility. Strong problem-solving capabilities and analytical skills. I am actively seeking software engineering positions that provide opportunities for professional growth and allow me to make a meaningful impact on business.

### **TECHNICAL SKILLS**

Python, JavaScript, Django, React, Node.js, HTML, CSS, Databases (SQL), Trello, Git, Github, Testing (QA)

### **TECHNICAL PROJECTS**

JavaScript Words App allows users to add new words to a database and play games involving those words - Github

Frontend: JavaScript, HTML, CSS; Backend: Django Rest API, Database (PostgreSQL)

Python Weather App with User-friendly interface (Tkinter), Database for user registration, SMS informing - Github

Full Stack Fine Dashboard App showcases data on dynamic charts and allows for user profile management - Github

• Frontend: React and Material UI; Backend: Node.is, Database (ElephantSQL); Authentication system with JWT

### **EXPERIENCE**

Product Manager Moscow, Russia
Tele2 9/2016 – 1/2023

- Provided business growth with major Mobile device vendors (Samsung, Xiaomi, Apple, and others)
- Increased the products share from 10% to 85% of total sales and doubled the volume
- Implemented automated financial bonuses calculations process, resulting in a 5% increase of margin
- Conducted mobile tests for new devices to ensure quality of services (QA)
- Developed data-driven business cases, forecasts and carry out market analysis using BI and SQL

# **Product Manager**

Moscow, Russia 4/2013 – 9/2016

Mobile TeleSystems Group (MTS)

- Increased MTS Mobile operator's Retail Chain market share on Smartphones market on 25%
- Contributed to the development of complex marketing initiatives, performed Market analysis and Data analytics
- Conducted mobile tests for Private Label devices (QA)

Engineer

Moscow, Russia

7/2007 - 7/2012

- HUAWEI Technologies Co., Ltd.
  - Conducted QA testing on new mobile equipment and software (SW + UI)
  - Provided technical support to major B2B clients, incl. products customization and localization
- Performed diagnostics (lab equipment, Signal Analyzer) and repair hardware in component level (soldering, SMD)

#### **EDUCATION**

# Full Stack Web Development, Python and JavaScript program

Developers Institute, TLV Coding Bootcamp

Tel Aviv, Israel 4/2023 - 8/2023

# **Bachelor in Economics & Management**

Technical University of Telecommunications and Informatics

2009 - 2011 Moscow, Russia

# **Bachelor in Digital Mobile Telecommunication Systems**

Technical University of Telecommunications and Informatics

1999 - 2004 Moscow, Russia

#### LANGUAGES

English - Fluent

**Hebrew** – Basic

Russian - Native