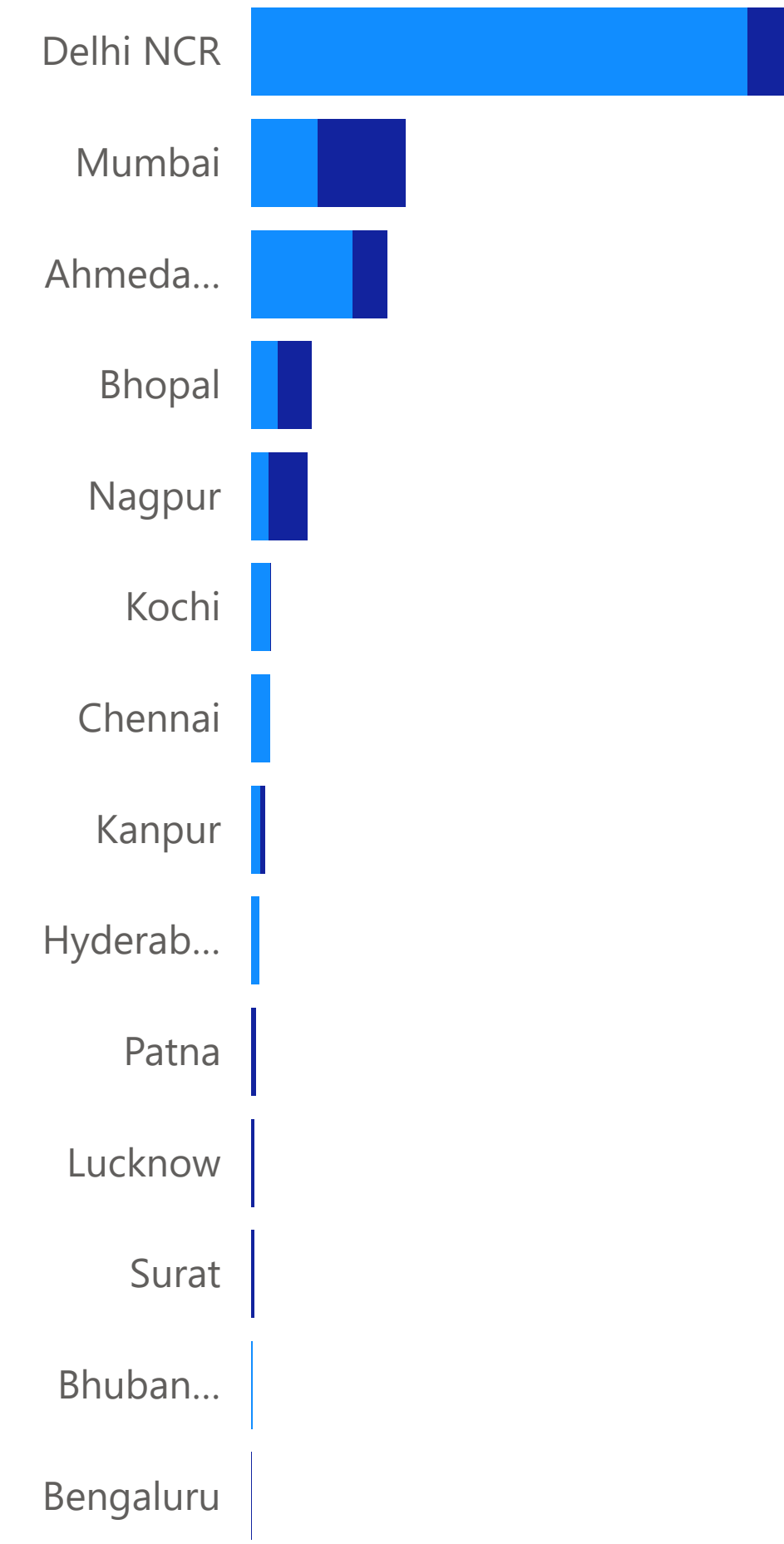


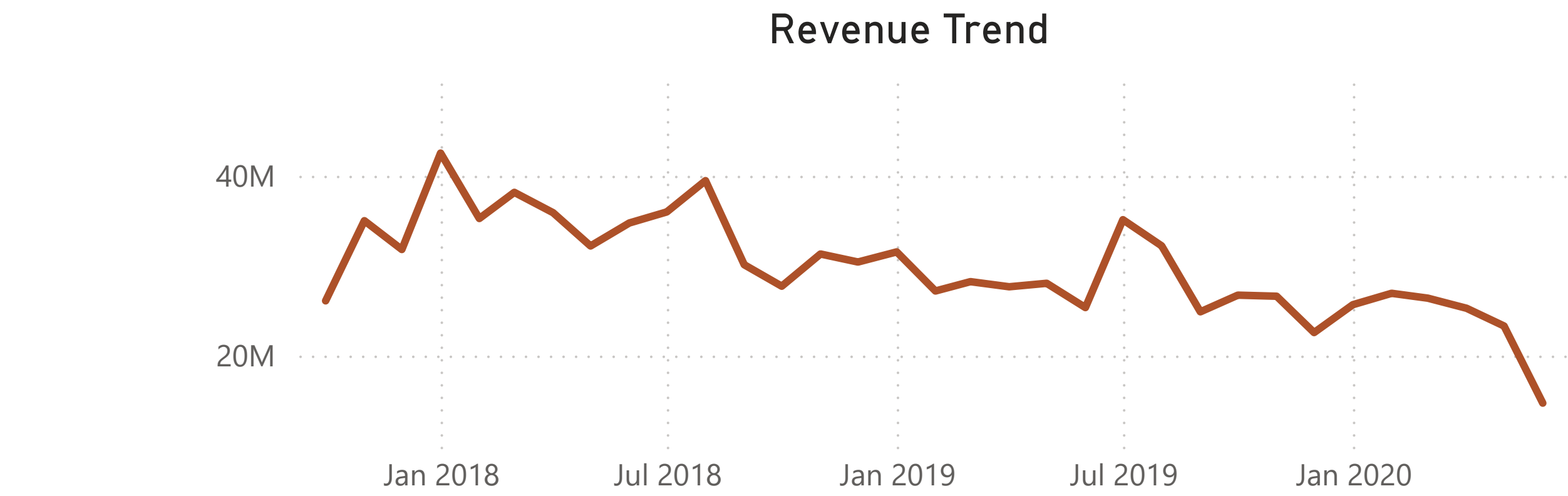
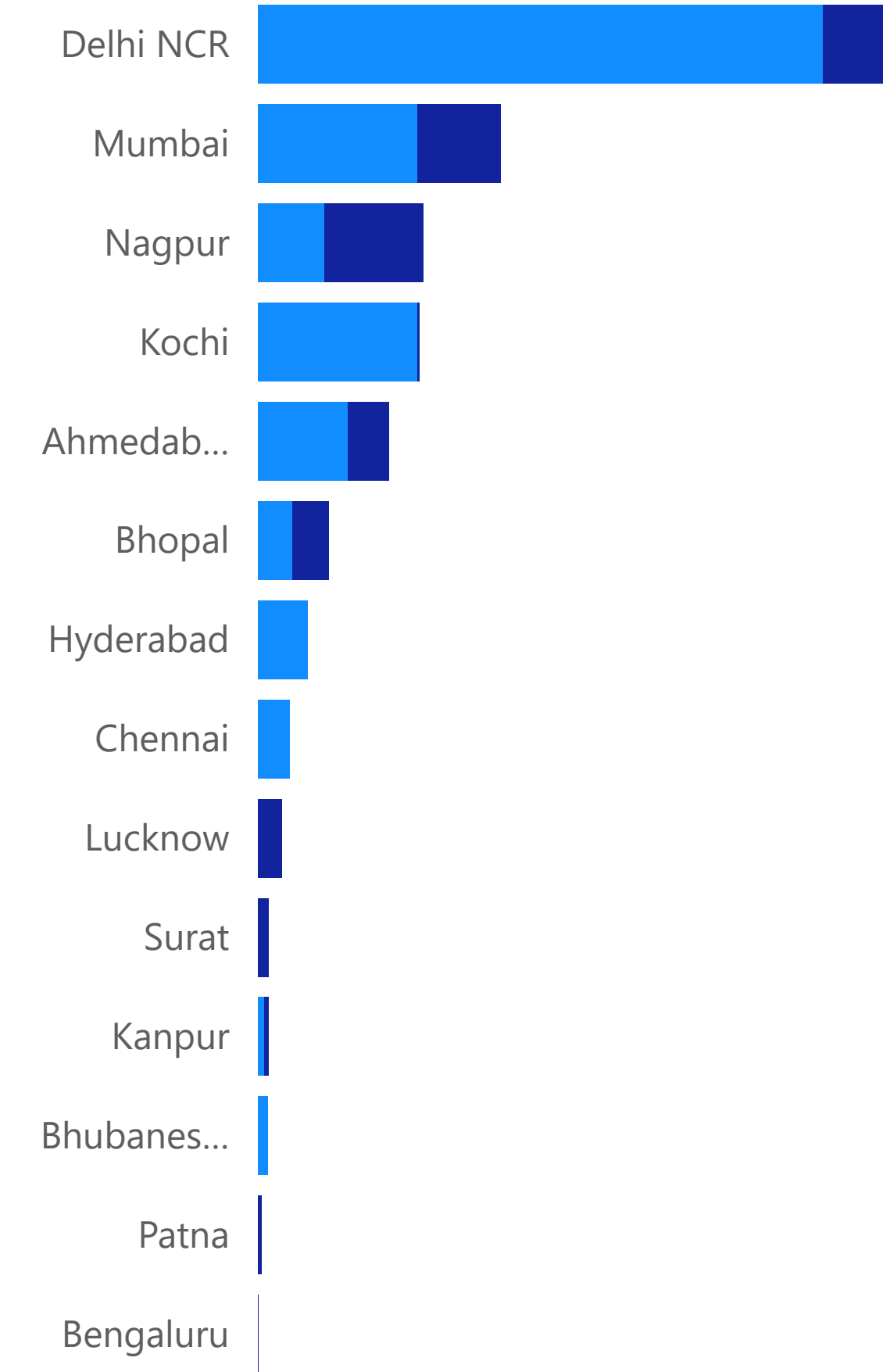
Revenue by Markets

customer_type Brick & Mortar E-Commerce



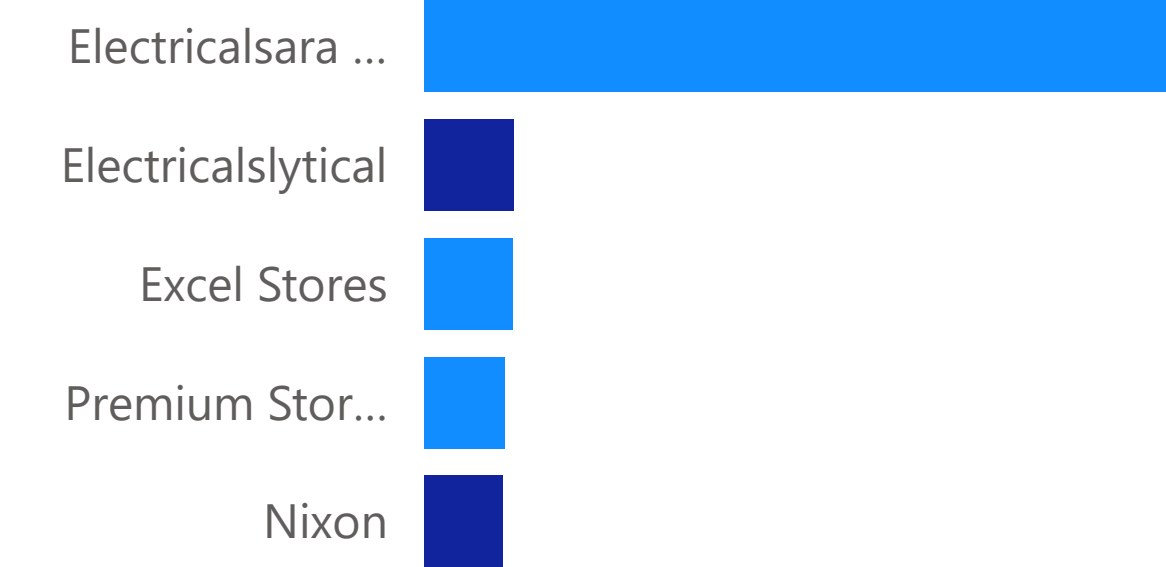
Total Sales by Markets

customer_type Brick & Mortar E-Commerce

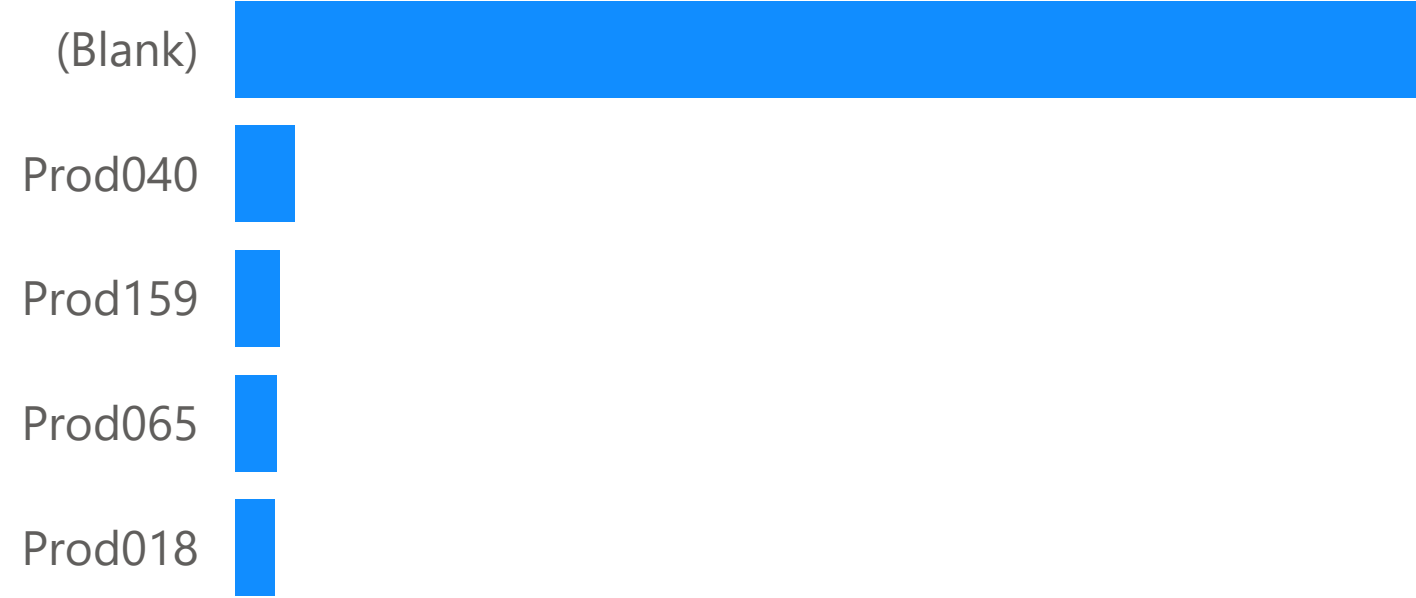


Top 5 Customers

customer_type Brick & Mortar E-Commerce



Top 5 Products



Revenue

985M

Total Sales

2M

Total Profit Margin

€ 24.7M

2017

2018

2019

2020

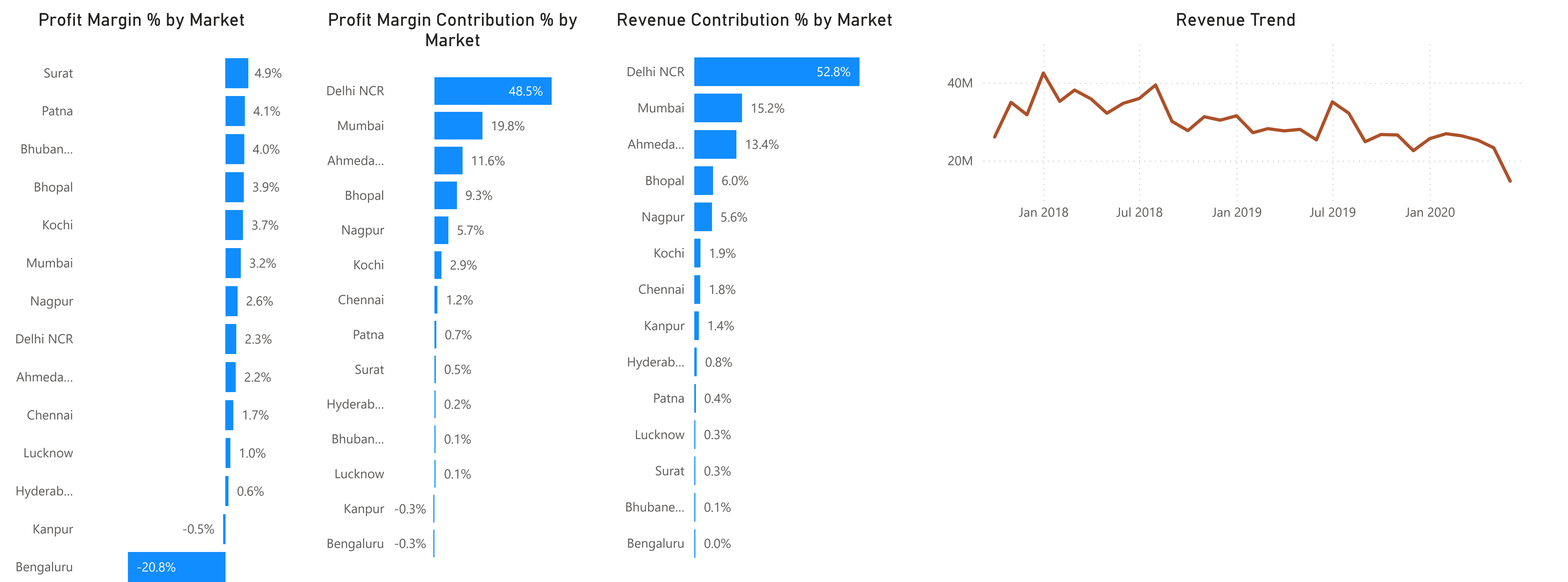
June 2017

July 2017

August 2017

September 2017

>



customer_name	Revenue	Revenue Contribution %	Profit Margin %	Profit Margin Contribution %
Electricalsara Stores	413333588	42.0%	2.3%	37.7%
Electricalslytical	49644189	5.0%	3.4%	6.8%
Excel Stores	49115620	5.0%	1.4%	2.8%
Premium Stores	44906666	4.6%	2.3%	4.3%
Nixon	43893083	4.5%	4.1%	7.2%
Info Stores	35100033	3.6%	0.9%	1.3%
Control	31771997	3.2%	2.6%	3.3%
Surge Stores	28648916	2.9%	2.3%	2.7%
Acclaimed Stores	21196727	2.2%	1.5%	1.3%
Forward Stores	21026079	2.1%	2.7%	2.3%
Epic Stores	18750440	1.9%	1.8%	1.3%
Nomad Stores	17739351	1.8%	2.9%	2.1%
Electricalsocity	17489935	1.8%	4.1%	2.9%
Modular	17379851	1.8%	2.6%	1.8%
Atlas Stores	16666713	1.7%	1.8%	1.2%
Leader	16529970	1.7%	7.5%	5.1%
Surface Stores	15242562	1.5%	3.2%	2.0%
Integration Stores	13979716	1.4%	1.8%	1.0%
Logic Stores	13201366	1.3%	3.7%	2.0%
Path	12995938	1.3%	1.6%	0.9%
Unity Stores	12589257	1.3%	1.8%	0.9%
Electricalsopedia Stores	10281203	1.0%	3.2%	1.3%
Electricalsara Stores	8156412	0.8%	2.4%	1.3%
Total	984813463	100.0%	2.5%	100.0%

Revenue

985M

Total Sales

2M

Total Profit Margin

€ 24.7M

2017

2018

2019

2020

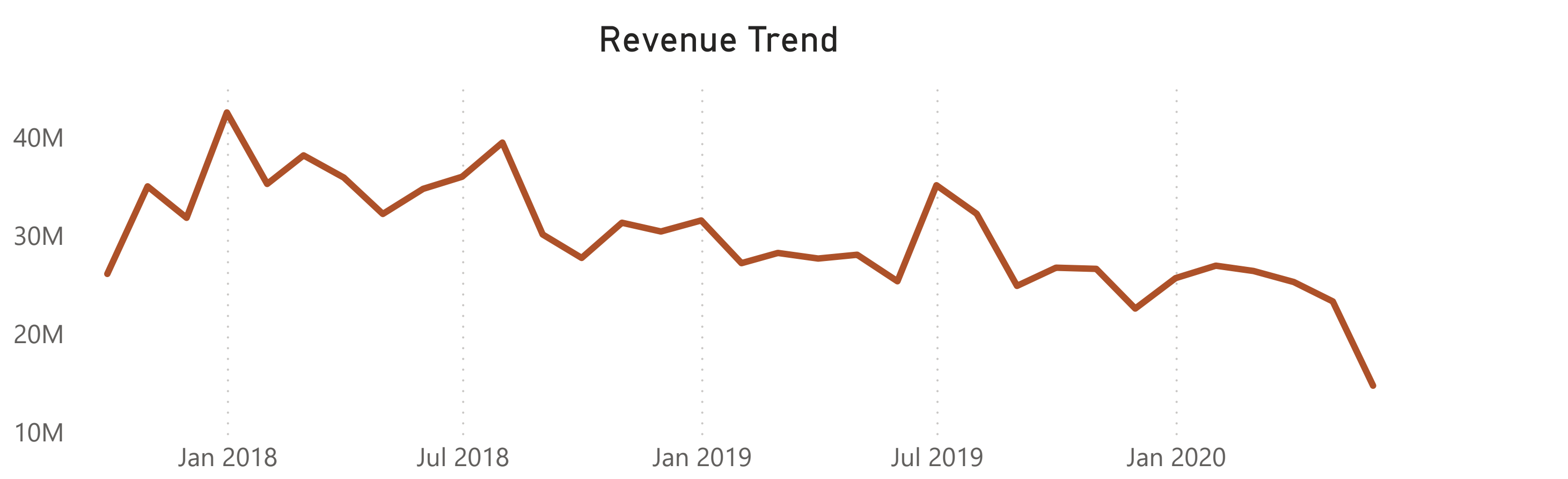
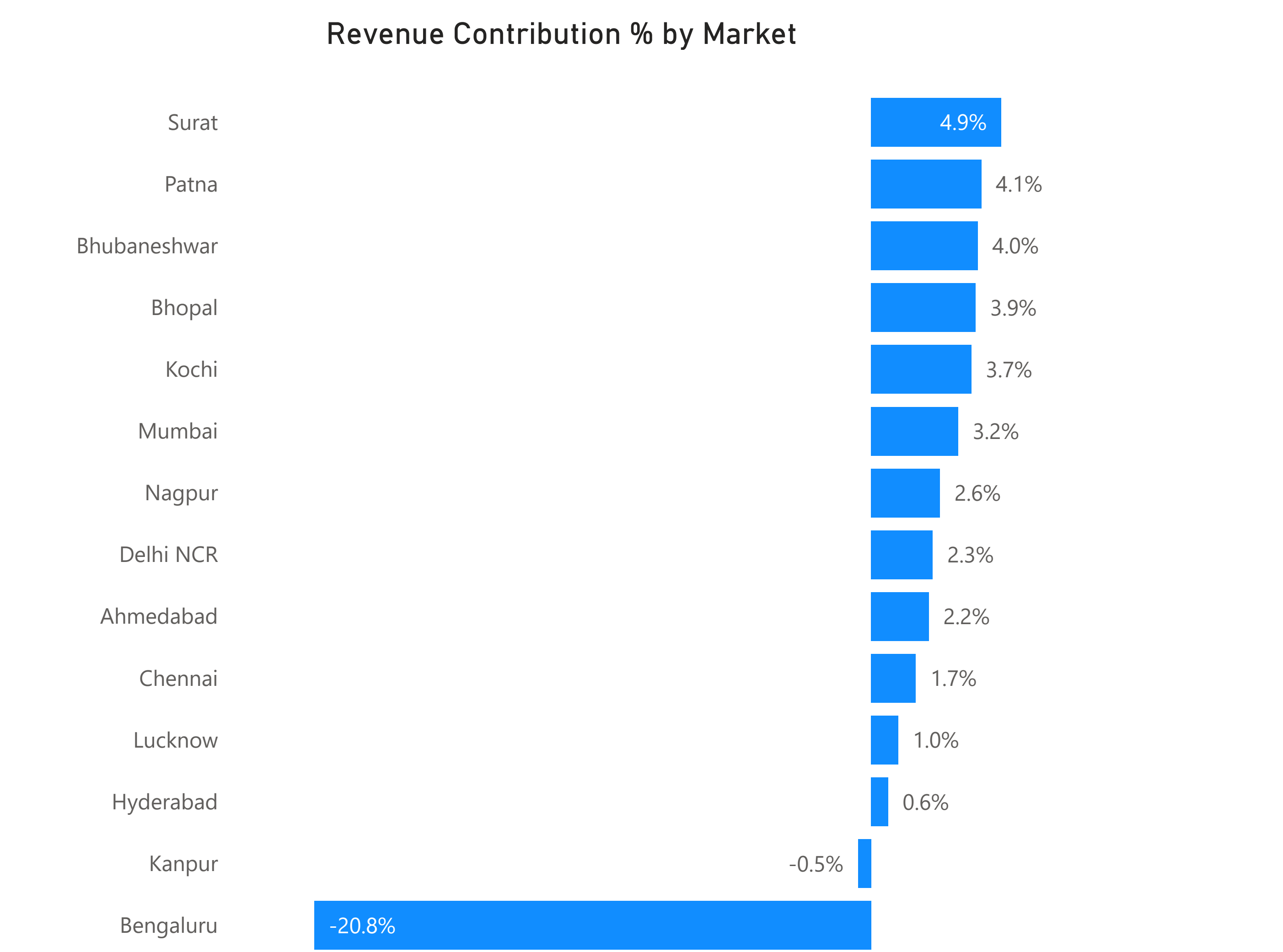
June 2017

July 2017

August 2017

September 2017

>



customer_name	Revenue	Revenue Contribution %	Profit Margin %	Profit Margin Contribution %
Electricalsbea Stores	336367	0.0%	0.8%	0.0%
Expression	430368	0.0%	3.5%	0.1%
Electricalsquipo Stores	1330361	0.1%	6.6%	0.4%
Electricalslance Stores	1868461	0.2%	-2.0%	-0.2%
Sage	2252506	0.2%	1.5%	0.1%
Novus	2359799	0.2%	3.2%	0.3%
Insight	3342051	0.3%	1.0%	0.1%
Propel	4183862	0.4%	3.3%	0.6%
Elite	4837239	0.5%	4.4%	0.9%
Sound	4966707	0.5%	4.0%	0.8%
Zone	5067349	0.5%	1.2%	0.2%
Relief	5230158	0.5%	3.3%	0.7%
Power	5727123	0.6%	6.2%	1.4%
All-Out	6068432	0.6%	2.5%	0.6%
Synthetic	6173068	0.6%	1.4%	0.4%
Flawless Stores	9156412	0.9%	3.4%	1.3%
Electricalsopedia Stores	10281203	1.0%	3.2%	1.3%
Unity Stores	12589257	1.3%	1.8%	0.9%
Path	12995938	1.3%	1.6%	0.9%
Logic Stores	13201366	1.3%	3.7%	2.0%
Total	984813463	100.0%	2.5%	100.0%