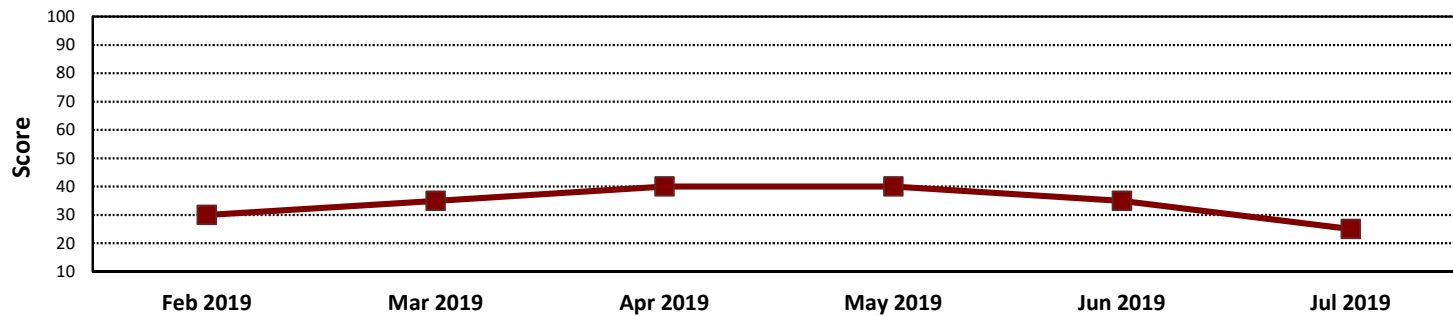


## Traffic Light Tracker



Member Name	Period	Absent Score	Referrals Score	TYFTB Score	Visitors Score	Testimonial Score	Arriving on Time Score	Training Score	Total
Vishal Parekh	Jul 2019 Key Score	0	0.73	284,800	0.00	0.00	0	0	
Vishal Parekh	Jul 2019	15	5	0	0	0	5	0	25
Vishal Parekh	Jun 2019	15	10	0	0	0	5	5	35
Vishal Parekh	May 2019	15	15	0	0	0	5	5	40
Vishal Parekh	Apr 2019	15	15	0	0	0	5	5	40
Vishal Parekh	Mar 2019	10	15	0	0	0	5	5	35
Vishal Parekh	Feb 2019	10	10	0	0	0	5	5	30
		(out of 15)	(out of 20)	(out of 15)	(out of 20)	(out of 10)	(out of 5)	(out of 15)	

## Scoring

Referrals/ Week		Avg Visitor /week	
< 0.5	0	< 0.1	0
< 0.75	5	< 0.25	5
< 1	10	< 0.5	10
< 1.2	15	< 0.75	15
≥ 1.2	20	≥ 0.75	20

Absenteeism		TYFTB	
> 2	0	< 500000	0
= 2	5	< 1000000	5
= 1	10	< 2000000	10
< 1	15	≥ 2000000	15

Training		Testimonial / week	
= 0	0	≤ 0	0
= 1	5	< 0.075	5
= 2	10	≥ 0.075	10
≥ 3	15		

Arriving on Time		Note : Scoring is Calculated over a 6 month period
≥ 1	0	
= 0	5	

≥ 70
≥ 50 and < 70
≥ 30 and < 50
< 30

How Can you Increase your Score ?

Average 1.1 Referrals per week for 6 months

Attend a Training event and get credit for 6 months

Average 1 Visitor a week for 6 months

Write Two Testimonials and get points for 2 months

Attending Every Meeting

Make sure People are Thanking you for the business