DATA COLLECTION

In [33]:
```
# import libraries
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

In [34]:
```
# To Import Dataset
sd=pd.read_csv(r"c:\Users\user\Downloads\\fit1.csv")
sd
```

Out[34]:

	Row Labels	Sum of Jan	Sum of Feb	Sum of Mar	Sum of Total Sales
0	A	0.06	0.08	0.06	75
1	B	0.04	0.17	0.19	160
2	C	0.10	0.12	0.05	101
3	D	0.03	0.22	0.08	127
4	E	0.25	0.11	0.12	179
5	F	0.08	0.16	0.18	167
6	G	0.19	0.09	0.17	171
7	H	0.26	0.06	0.14	170
8	Grand Total	1.00	1.00	1.00	1150

In [35]:
```
# to display top 10 rows
sd.head(10)
```

Out[35]:

	Row Labels	Sum of Jan	Sum of Feb	Sum of Mar	Sum of Total Sales
0	A	0.06	0.08	0.06	75
1	B	0.04	0.17	0.19	160
2	C	0.10	0.12	0.05	101
3	D	0.03	0.22	0.08	127
4	E	0.25	0.11	0.12	179
5	F	0.08	0.16	0.18	167
6	G	0.19	0.09	0.17	171
7	H	0.26	0.06	0.14	170
8	Grand Total	1.00	1.00	1.00	1150

DATA CLEANING AND PRE_PROCESSING

In [36]:
```
sd.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 9 entries, 0 to 8
Data columns (total 5 columns):
 #   Column              Non-Null Count  Dtype  
---  ------              --------------  -----  
 0   Row Labels          9 non-null      object 
 1   Sum of Jan          9 non-null      float64
 2   Sum of Feb          9 non-null      float64
 3   Sum of Mar          9 non-null      float64
 4   Sum of Total Sales  9 non-null      int64  
dtypes: float64(3), int64(1), object(1)
memory usage: 488.0+ bytes
```

In [37]:
```
# to display summary of statistics
sd.describe()
```

Out[37]:

	Sum of Jan	Sum of Feb	Sum of Mar	Sum of Total Sales
count	9.000000	9.000000	9.000000	9.000000
mean	0.223333	0.223333	0.221111	255.555556
std	0.304097	0.295508	0.296625	337.332963
min	0.030000	0.060000	0.050000	75.000000
25%	0.060000	0.090000	0.080000	127.000000
50%	0.100000	0.120000	0.140000	167.000000
75%	0.250000	0.170000	0.180000	171.000000
max	1.000000	1.000000	1.000000	1150.000000

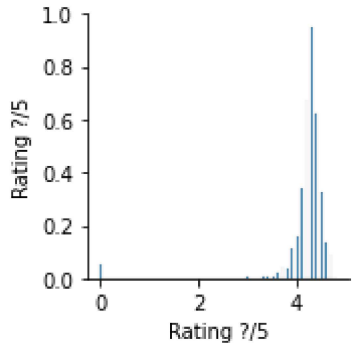
In [38]:
```
#to display colums heading
sd.columns
```

Out[38]:
```
Index(['Row Labels', 'Sum of Jan', 'Sum of Feb', 'Sum of Mar',
       'Sum of Total Sales'],
      dtype='object')
```

EDA and visualization

In [21]:
```
sns.pairplot(sd)
```

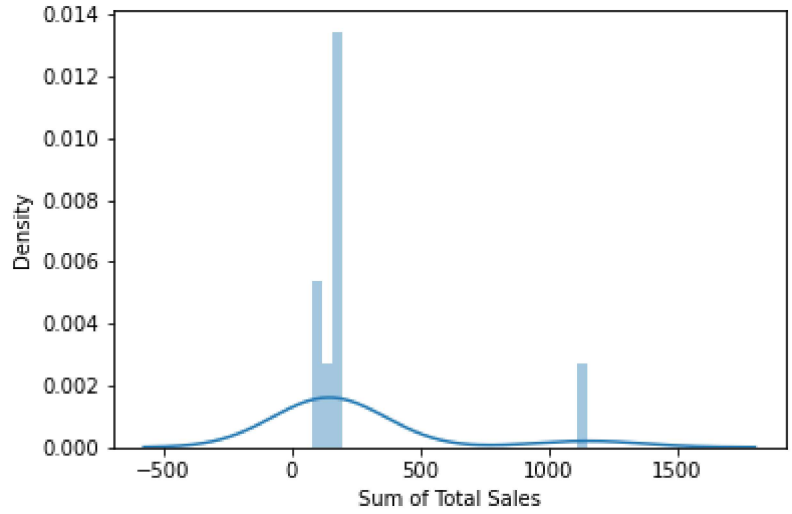
Out[21]:
```
<seaborn.axisgrid.PairGrid at 0x23c57f036d0>
```



In [41]:
```
sns.distplot(sd['Sum of Total Sales'])
```

```
C:\ProgramData\Anaconda3\lib\site-packages\seaborn\distributions.py:2557: Fut
ureWarning: `distplot` is a deprecated function and will be removed in a futu
re version. Please adapt your code to use either `displot` (a figure-level fu
nction with similar flexibility) or `histplot` (an axes-level function for hi
stograms).
  warnings.warn(msg, FutureWarning)
```

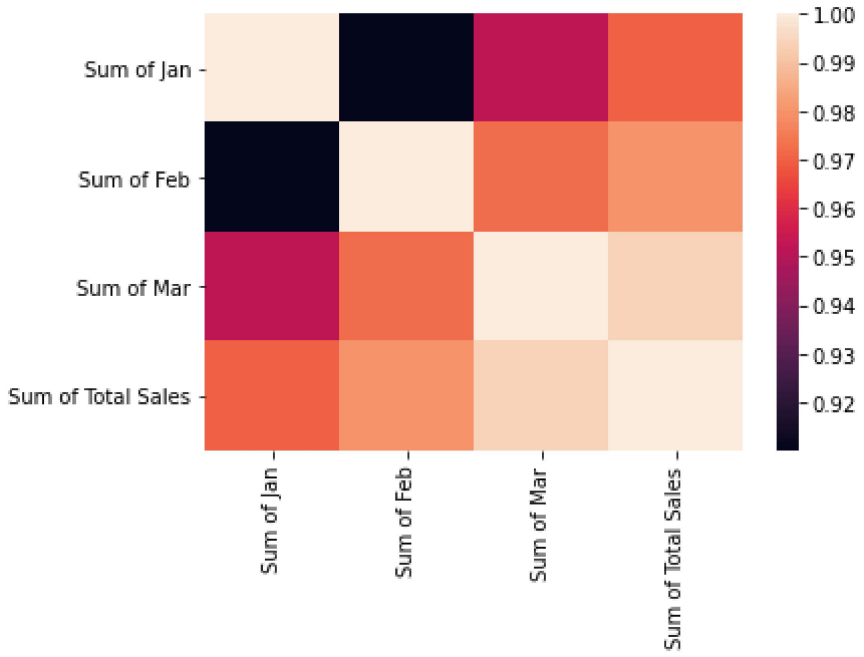
Out[41]:
```
<AxesSubplot:xlabel='Sum of Total Sales', ylabel='Density'>
```



In [42]:
```
sd1=sd[['Row Labels', 'Sum of Jan', 'Sum of Feb', 'Sum of Mar',
       'Sum of Total Sales']]
```

In [43]:
```
sns.heatmap(sd1.corr())
```

Out[43]: <AxesSubplot:>



TO TRAIN THE MODEL _MODEL BUILDING

we are goint train Liner Regression model; we need to split out the data into two varibles x and y where x is independent on x (output) and y is dependent on x(output) adress coloumn as it is not required our model

In [44]:
```
x= sd1[['Sum of Jan', 'Sum of Feb', 'Sum of Mar']]
y=sd1['Sum of Total Sales']
```

In [45]:
```
# To split my dataset  into training data and test data
from sklearn .model_selection import train_test_split
x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.4)
```

In [46]:
```
from sklearn.linear_model import LinearRegression

lr=LinearRegression()
lr.fit(x_train,y_train)
```

Out[46]: LinearRegression()

In [47]:
```
print(lr.intercept_)
```

1.9176384183331265

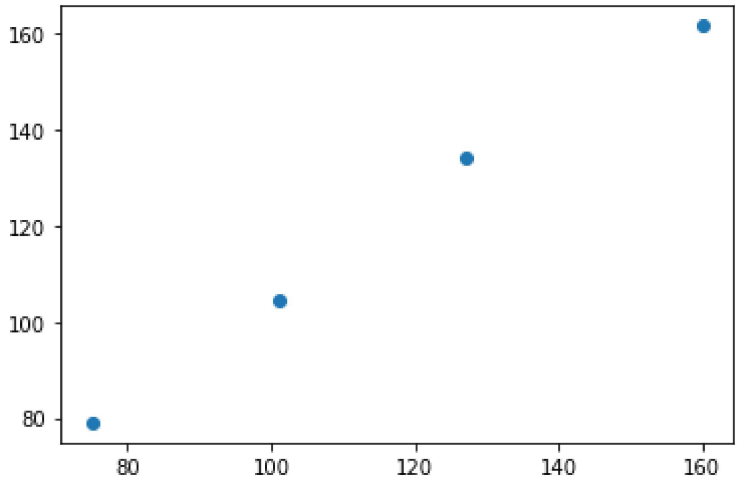
In [48]:
```
coeff= pd.DataFrame(lr.coef_,x.columns,columns=['Co-efficient'])
coeff
```

Out[48]:

	Co-efficient
Sum of Jan	333.960927
Sum of Feb	409.336449
Sum of Mar	404.784845

In [49]:
```
prediction = lr.predict(x_test)
plt.scatter(y_test,prediction)
```

Out[49]:
```
<matplotlib.collections.PathCollection at 0x23c588ceca0>
```



In [50]:
```
print(lr.score(x_test,y_test))
```

```
0.9780671193345828
```

In [ ]:

In [ ]: