Netflix Business Case Study

1. Defining Problem Statement and Analysing basic metrics

Prblem Statement : Analyse Netfilx OTT Platform Data, Derive which type of content can be produced to grow business in different countries

In []:

Basic metrics

In [119]:

```
#import required Libraries to work with
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from wordcloud import WordCloud
```

In [2]:

```
#read the data
Nt_df=pd.read_csv(r'C:\Users\lenovo\Downloads\netflixdata.csv')
Nt_df.head()
```

Out[2]:

	show_id	type	title	director	cast	country	date_added	release_year	rating	duration	listed_in	description
0	s1	Movie	Dick Johnson Is Dead	Kirsten Johnson	NaN	United States	September 25, 2021	2020	PG- 13	90 min	Documentaries	As her father nears the end of his life, filmm
1	s 2	TV Show	Blood & Water	NaN	Ama Qamata, Khosi Ngema, Gail Mabalane, Thaban	South Africa	September 24, 2021	2021	TV-MA	2 Seasons	International TV Shows, TV Dramas, TV Mysteries	After crossing paths at a party, a Cape Town t
2	s3	TV Show	Ganglands	Julien Leclercq	Sami Bouajila, Tracy Gotoas, Samuel Jouy, Nabi	NaN	September 24, 2021	2021	TV-MA	1 Season	Crime TV Shows, International TV Shows, TVAct	To protect his family from a powerful drug lor
3	s4	TV Show	Jailbirds New Orleans	NaN	NaN	NaN	September 24, 2021	2021	TV-MA	1 Season	Docuseries, Reality TV	Feuds, flirtations and toilet talk go down amo
4	s5	TV Show	Kota Factory	NaN	Mayur More, Jitendra Kumar, Ranjan Raj, Alam K	India	September 24, 2021	2021	TV-MA	2 Seasons	International TV Shows, Romantic TV Shows, TV	In a city of coaching centers known to train I

1.1 we can see that in the year 2019 most number of movies were realeased by Netflix

```
In [4]:
```

```
#1.1 In which year most numbe of movies were released
print("Number of Movies Released")
Nt_df['date_added']=pd.to_datetime(Nt_df["date_added"])
                                                           #convert the date type object
Nt df["date added"].dt.year.value counts()
Number of Movies Released
Out[4]:
2019.0
          2016
2020.0
          1879
2018.0
          1649
2021.0
          1498
          1188
2017.0
2016.0
           429
2015.0
2014.0
            24
2011.0
            13
2013.0
2012.0
             3
2009.0
             2
2008.0
             2
2010.0
Name: date_added, dtype: int64
```

1.2. Total number of movies Vs Tv Shows released by Netflix

```
In [5]:
```

```
#NUMBER OF MOVIES AND TV SHOWS RELEASED
Nt_df["type"].value_counts()

Out[5]:

Movie 6131
TV Show 2676
Name: type, dtype: int64
```

1.3 which genre movies are poduced most

```
In [6]:
```

```
Nt_df.groupby(["listed_in"])["show_id"].count().sort_values(ascending=False)
Out[6]:
listed_in
Dramas, International Movies
                                                               362
Documentaries
                                                               359
Stand-Up Comedy
                                                               334
Comedies, Dramas, International Movies
                                                               274
Dramas, Independent Movies, International Movies
                                                               252
Cult Movies, Dramas, International Movies
Cult Movies, Dramas, Music & Musicals
                                                                 1
Cult Movies, Dramas, Thrillers
                                                                 1
Cult Movies, Horror Movies, Thrillers
Crime TV Shows, TV Action & Adventure, TV Sci-Fi & Fantasy
Name: show_id, Length: 514, dtype: int64
```

1.4 What are the different ratings assigned

```
In [8]:
Nt_df.groupby(['rating'])["show_id"].count().sort_values(ascending=False)
rating
TV-MA
             3207
TV-14
             2160
TV-PG
             863
             799
PG-13
              490
TV-Y7
              334
TV-Y
              307
              287
TV-G
              220
NR
               80
               41
TV-Y7-FV
UR
NC-17
```

1.5 Movie releaase year

1

1 Name: show_id, dtype: int64

```
In [91]:
```

74 min 84 min

66 min

```
Nt_df['release_year'].unique()
Out[91]:
array([2020, 2021, 1993, 2018, 1996, 1998, 1997, 2010, 2013, 2017, 1975, 1978, 1983, 1987, 2012, 2001, 2014, 2002, 2003, 2004, 2011, 2008,
         2009, 2007, 2005, 2006, 1994, 2015, 2019, 2016, 1982, 1989, 1990,
         1991, 1999, 1986, 1992, 1984, 1980, 1961, 2000, 1995, 1985, 1976, 1959, 1988, 1981, 1972, 1964, 1945, 1954, 1979, 1958, 1956, 1963,
         1970, 1973, 1925, 1974, 1960, 1966, 1971, 1962, 1969, 1977, 1967,
         1968, 1965, 1946, 1942, 1955, 1944, 1947, 1943], dtype=int64)
```

2. Statistical Summary and Basic infomation about the data

2.1 Shape of the data

```
In [9]:
```

```
Nt_df.shape
Out[9]:
(8807, 12)
```

2.2 Infomation about the data

```
In [10]:
Nt_df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 8807 entries, 0 to 8806
Data columns (total 12 columns):
    Column
                Non-Null Count Dtype
0
    show_id
                  8807 non-null
                                  object
 1
                  8807 non-null
                                  object
     type
                  8807 non-null
    title
                                  object
 3
    director
                  6173 non-null
                                  object
 4
     cast
                  7982 non-null
                                  object
                  7976 non-null
    country
                                  object
    date_added
                                  datetime64[ns]
 6
                  8797 non-null
    release_year 8807 non-null
                                  int64
                  8803 non-null
                                  object
    rating
 9
                  8804 non-null
    duration
                                  object
 10 listed_in
                  8807 non-null
                                  object
 11 description 8807 non-null
                                  object
dtypes: datetime64[ns](1), int64(1), object(10)
memory usage: 825.8+ KB
```

2.3 Missing value detection

```
In [11]:
Nt_df.isna().sum()
Out[11]:
show_id
                    0
                    0
type
title
                    0
director
                 2634
cast
                  825
country
                 831
date_added
                  10
release_year
rating
                   3
duration
listed_in
                   0
description
dtype: int64
```

2.4 Conversion of Categoriacal attributes to category

```
In [15]:
Nt_df['type'] = Nt_df['type'].astype('category')
Nt_df['rating'] = Nt_df['rating'].astype('category')
Nt_df['country'] = Nt_df['country'].astype('category')
Nt_df['listed_in'] = Nt_df['listed_in'].astype('category')
Nt_df.dtypes
Out[15]:
show_id
                        object
type
                      category
title
                        object
director
                        object
cast
                        object
                      category
country
date_added
                datetime64[ns]
release_year
                         int64
rating
                      category
duration
                        object
listed_in
                      category
description
                        object
dtype: object
```

2.5 Statistical summary of the dataset

In [22]:

Nt_df.describe(include='all')

C:\Users\lenovo\AppData\Local\Temp\ipykernel_11948\3512536337.py:1: FutureWarning: Treating datetime data as categorical rather than numeric in `.describe` is deprecated and will be removed in a future version of pand as. Specify `datetime_is_numeric=True` to silence this warning and adopt the future behavior now.

Nt_df.describe(include='all')

Out[22]:

	show_id	type	title	director	cast	country	date_added	release_year	rating	duration	listed_in	description
count	8807	8807	8807	6173	7982	7976	8797	8807.000000	8803	8804	8807	8807
unique	8807	2	8807	4528	7692	748	1714	NaN	17	220	514	8775
top	s1	Movie	Dick Johnson Is Dead	Rajiv Chilaka	David Attenborough	United States	2020-01-01 00:00:00	NaN	TV-MA	1 Season	Dramas, International Movies	Paranormal activity at a lush, abandoned prope
freq	1	6131	1	19	19	2818	110	NaN	3207	1793	362	4
first	NaN	NaN	NaN	NaN	NaN	NaN	2008-01-01 00:00:00	NaN	NaN	NaN	NaN	NaN
last	NaN	NaN	NaN	NaN	NaN	NaN	2021-09-25 00:00:00	NaN	NaN	NaN	NaN	NaN
mean	NaN	NaN	NaN	NaN	NaN	NaN	NaN	2014.180198	NaN	NaN	NaN	NaN
std	NaN	NaN	NaN	NaN	NaN	NaN	NaN	8.819312	NaN	NaN	NaN	NaN
min	NaN	NaN	NaN	NaN	NaN	NaN	NaN	1925.000000	NaN	NaN	NaN	NaN
25%	NaN	NaN	NaN	NaN	NaN	NaN	NaN	2013.000000	NaN	NaN	NaN	NaN
50%	NaN	NaN	NaN	NaN	NaN	NaN	NaN	2017.000000	NaN	NaN	NaN	NaN
75%	NaN	NaN	NaN	NaN	NaN	NaN	NaN	2019.000000	NaN	NaN	NaN	NaN
max	NaN	NaN	NaN	NaN	NaN	NaN	NaN	2021.000000	NaN	NaN	NaN	NaN

3. Non-Graphical Analysis: Value counts and unique attributes

3.1 Value counts for type cloumn

In [23]:

Nt_df['type'].value_counts()

Out[23]:

Movie 6131 TV Show 2676

Name: type, dtype: int64

3.2 Value counts for rating column

**we can observe that Mostly TV-MA (Mature-Audience)content is produced

```
In [24]:
```

```
Nt_df['rating'].value_counts()
Out[24]:
TV-MA
             3207
TV-14
             2160
TV-PG
              863
              799
PG-13
              490
TV-Y7
              334
TV-Y
              307
PG
              287
TV-G
              220
NR
               80
G
               41
TV-Y7-FV
UR
NC-17
74 min
84 min
66 min
Name: rating, dtype: int64
```

3.3 Value counts for country column

United States tops the list of countries with Highest content on the plot form followed by india

```
In [27]:
```

```
Nt_df['country'].value_counts().sort_values(ascending=False)
Out[27]:
United States
                                                            2818
India
                                                            972
United Kingdom
                                                             419
Japan
                                                             245
South Korea
                                                            199
United Kingdom, Spain, Belgium
United Kingdom, Spain
                                                              1
United Kingdom, South Africa, France
                                                               1
United Kingdom, South Africa, Australia, United States
                                                               1
Zimbabwe
Name: country, Length: 748, dtype: int64
```

3.4 Value counts for director column

Rajiv Chilaka is the most popular director

```
In [29]:
```

```
Nt_df['director'].value_counts()
Out[29]:
Rajiv Chilaka
                                   19
Raúl Campos, Jan Suter
                                   18
Marcus Raboy
                                   16
Suhas Kadav
                                   16
Jay Karas
                                   14
Raymie Muzquiz, Stu Livingston
                                    1
Joe Menendez
Eric Bross
Will Eisenberg
                                    1
Mozez Singh
Name: director, Length: 4528, dtype: int64
```

3.5 Unique directors

3.6 Unique countries

```
In [31]:

Nt_df['country'].unique()

Out[31]:

['United States', 'South Africa', NaN, 'India', 'United States, Ghana, Burkina Faso, United Ki..., ..., 'Rus sia, Spain', 'Croatia, Slovenia, Serbia, Montenegro', 'Japan, Canada', 'United States, France, South Korea, Indonesia', 'United Arab Emirates, Jordan']
Length: 749
Categories (748, object): [', France, Algeria', ', South Korea', 'Argentina', 'Argentina, Brazil, France, Po land, Germany, D..., ..., 'Venezuela, Colombia', 'Vietnam', 'West Germany', 'Zimbabwe']
```

3.7 unique Ratings

```
In [32]:

Nt_df['rating'].unique()

Out[32]:

['PG-13', 'TV-MA', 'PG', 'TV-14', 'TV-PG', ..., '66 min', 'NR', NaN, 'TV-Y7-FV', 'UR']
Length: 18
Categories (17, object): ['66 min', '74 min', '84 min', 'G', ..., 'TV-Y', 'TV-Y7', 'TV-Y7-FV', 'UR']
```

4. Visual Analysis - Univariate, Bivariate after pre-processing of the data

4.1 Pre-Processing of the data

```
In [42]:
```

```
# convert the column values to string and split them based on the comma sepeerator, use explode function to un-nest the da
Nt_df['cast'] = Nt_df['cast'].str.split(',').explode('cast')
Nt_df['director'] = Nt_df['director'].str.split(',').explode('director')
Nt_df['country'] = Nt_df['country'].str.split(',').explode('country')
Nt_df['listed_in']=Nt_df['listed_in'].str.split(',').explode('listed_in')
#Reset the index after unnesting
Nt_df.reset_index(drop=True, inplace=True)
Nt_df.head(5)
```

Out[42]:

	show_id	type	title	director	cast	country	date_added	release_year	rating	duration	listed_in	description
0	s1	Movie	Dick Johnson Is Dead	Kirsten Johnson	NaN	United States	2021-09-25	2020	PG- 13	90 min	Documentaries	As her father nears the end of his life, filmm
1	s2	TV Show	Blood & Water	NaN	Ama Qamata	South Africa	2021-09-24	2021	TV-MA	2 Seasons	International TV Shows	After crossing paths at a party, a Cape Town t
2	s3	TV Show	Ganglands	Julien Leclercq	Khosi Ngema	NaN	2021-09-24	2021	TV-MA	1 Season	TV Dramas	To protect his family from a powerful drug lor
3	s4	TV Show	Jailbirds New Orleans	NaN	Gail Mabalane	NaN	2021-09-24	2021	TV-MA	1 Season	TV Mysteries	Feuds, flirtations and toilet talk go down amo
4	s5	TV Show	Kota Factory	NaN	Thabang Molaba	India	2021-09-24	2021	TV-MA	2 Seasons	Crime TV Shows	In a city of coaching centers known to train I

In [69]:

```
Nt_df[['duration_value', 'duration_unit']] = Nt_df['duration'].str.split(' ', 1, expand=True)
Nt_df['duration_value'] = pd.to_numeric(Nt_df['duration_value'], errors='coerce')
print(Nt_df[['duration', 'duration_value', 'duration_unit']])
Nt_df.loc[Nt_df['duration_unit'] == 'Seasons', 'duration_value'] *= 10
print(Nt_df[['duration', 'duration_value', 'duration_unit']].head(10))
```

C:\Users\lenovo\AppData\Local\Temp\ipykernel_11948\3062981337.py:1: FutureWarning: In a future version of pandas all arguments of StringMethods.split except for the argument 'pat' will be keyword-only. $Nt_df[['duration_value', 'duration_unit']] = Nt_df['duration'].str.split(' ', 1, expand=True)$

	duration	duration_value	duration_unit
0	90 min	90.0	min
1	2 Seasons	2.0	Seasons
2	1 Season	1.0	Season
3	1 Season	1.0	Season
4	2 Seasons	2.0	Seasons
8802	158 min	158.0	min
8803	2 Seasons	2.0	Seasons
8804	88 min	88.0	min
8805	88 min	88.0	min
8806	111 min	111.0	min

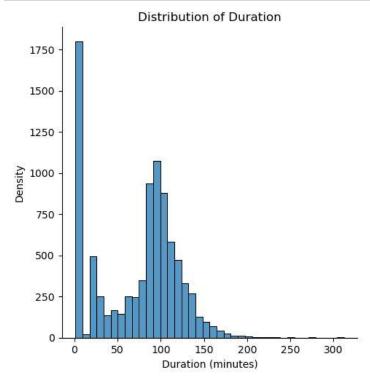
[8807 rows x 3 columns]

	duration	duration_value	duration_unit
0	90 min	90.0	min
1	2 Seasons	20.0	Seasons
2	1 Season	1.0	Season
3	1 Season	1.0	Season
4	2 Seasons	20.0	Seasons
5	1 Season	1.0	Season
6	91 min	91.0	min
7	125 min	125.0	min
8	9 Seasons	90.0	Seasons
9	104 min	104.0	min

4.2 # Univariate analysis - Distplot

```
In [70]:
```

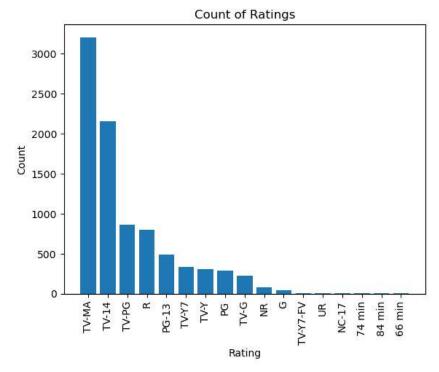
```
sns.displot(Nt_df['duration_value'].dropna())
plt.title('Distribution of Duration')
plt.xlabel('Duration (minutes)')
plt.ylabel('Density')
plt.show()
```



4.3 Univariate analysis - Countplot

In [71]:

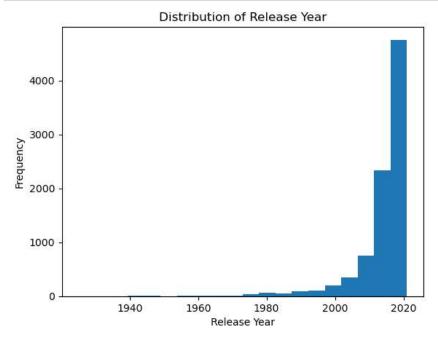
```
rating_counts = Nt_df['rating'].value_counts()
plt.bar(rating_counts.index, rating_counts.values)
plt.title('Count of Ratings')
plt.xlabel('Rating')
plt.ylabel('Count')
plt.yticks(rotation=90)
plt.show()
```



4.4 Univariate analysis - Histogram

In [72]:

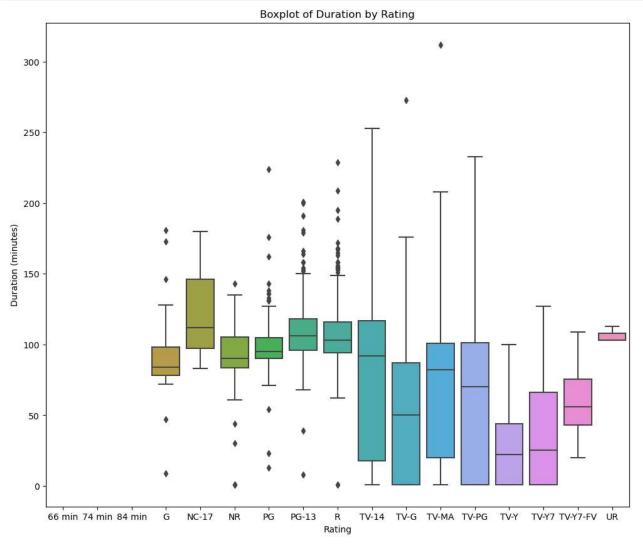
```
plt.hist(Nt_df['release_year'].dropna(), bins=20) # Drop missing values before plotting
plt.title('Distribution of Release Year')
plt.xlabel('Release Year')
plt.ylabel('Frequency')
plt.show()
```



4.3 For categorical variable(s): Boxplot

In [75]:

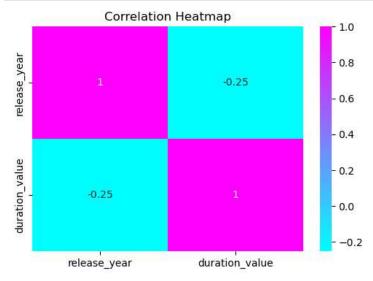
```
# Boxplot
plt.figure(figsize = (12,10))
sns.boxplot(x='rating', y='duration_value', data=Nt_df)
plt.title('Boxplot of Duration by Rating')
plt.xlabel('Rating')
plt.ylabel('Duration (minutes)')
plt.show()
```



4.4 For correlation: Heatmaps, Pairplots

In [83]:

```
correlation_matrix = Nt_df.corr(numeric_only =True)
plt.figure(figsize=(6, 4))
sns.heatmap(correlation_matrix, annot=True, cmap='cool')
plt.title('Correlation Heatmap')
plt.show()
```

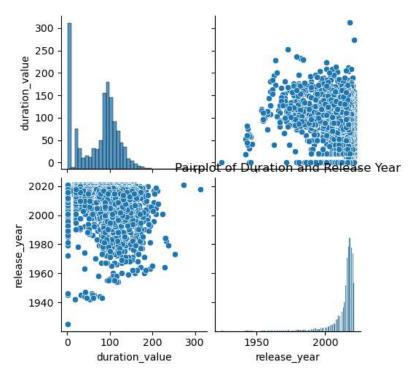


4.5 pair plot

In [85]:

```
plt.figure(figsize = (16, 14))
sns.pairplot(Nt_df, vars=['duration_value', 'release_year'])
plt.title('Pairplot of Duration and Release Year')
plt.show()
```

<Figure size 1600x1400 with 0 Axes>



5. Missing Value & Outlier check

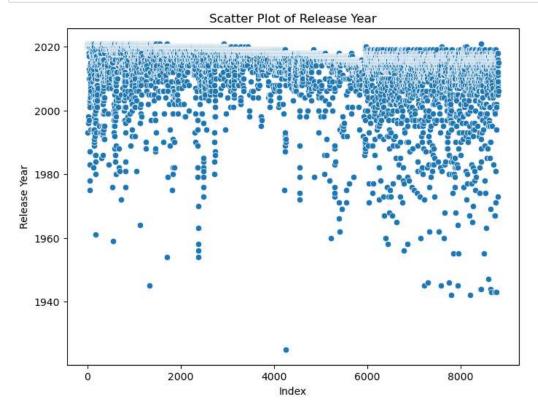
5.1 Missing values filling

```
In [87]:
Nt_df['director'].fillna('unknown_director',inplace=True)
Nt_df['country'].fillna('unknown_country',inplace=True)
Nt_df['cast'].fillna('unknown_cast',inplace=True)
Nt_df.isnull().sum()
Out[87]:
show_id
                       0
type
title
                       0
director
                       0
cast
country
date_added
                      10
release_year
rating
duration
listed_in
                       0
description
duration_value
duration_unit
dtype: int64
```

5.2 Outlier check

In [106]:

```
# Select the numerical columns for outlier check
numerical_columns = ['release_year', 'duration']
# Create scatter plots to visualize outliers
plt.figure(figsize=(8, 6))
sns.scatterplot(x=Nt_df.index, y=Nt_df['release_year'])
plt.title('Scatter Plot of Release Year')
plt.xlabel('Index')
plt.ylabel('Release Year')
plt.show()
```



6. Insights based on Non-Graphical and Visual Analysis

6.1 Comments on the range of attributes

The Type attribute is a categorical measure which defines weather a perticula record belongs to Movie or a TV-Show, the country attribute provides infomation about the countries where the content was released, most content was released in United states followed by india,date_added attribute defines from which year the conent was added to Netflix ,as per the data first conent was added in the year 2010, the rating attibute defines the rating for a peticular content based on the genre like R (restricted),Tv-MA(mature adult content)etc...

6.2 Comments on the distribution of the variables and relationship between them

In []:

The 'release_year' variable appears to have a relatively uniform distribution across the range of years, suggesting a relative and TV show releases over time. The 'duration' variable shows a distribution with multiple peaks, indicating the property of the dataset. Some content may have shorter durations, while others may have longer durations. The 'exhibits different categories with varying frequencies, suggesting that certain ratings are more prevalent in the dataset

6.3 Comments for each univariate and bivariate plot

In []:

The distplot of 'release_year' shows the frequency distribution of movie and TV show releases over the years. It provides overall trend and concentration of releases in specific time periods. The distplot of 'duration' reveals the distribution allowing us to identify the most common runtime categories and assess the overall spread of durations. The countplot of 'frequency of each rating category in the dataset, indicating the popularity and prevalence of different content ratings. 'release_year' and 'duration' helps visualize the relationship between these variables.

7. Business Insights

In []:

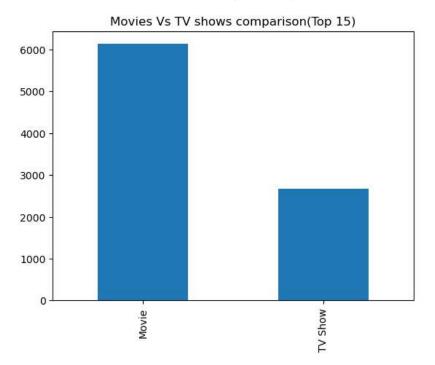
1. The Summary of the data set shows Netflixis currently focusing more on the Movies than Tv_shows with the count of more 6131 and Tv shows 2676, which shows that nearly 70% of the content in Netflix is about movies,Netflix showing less interest in Tv_shows content.

In [110]:

```
Nt_df['type'].value_counts().plot(kind='bar')
plt.title('Movies Vs TV shows comparison')
```

Out[110]:

Text(0.5, 1.0, 'Movies Vs TV shows comparison(Top 15)')



In []:

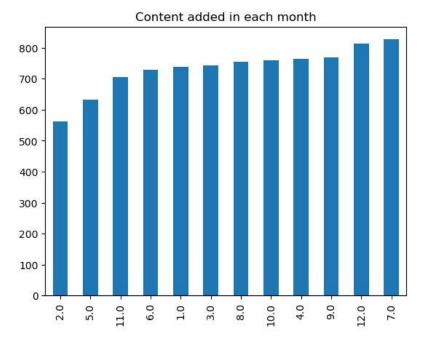
2. looking at the bar graph we can say that in months of December and july more number of content was released into the plotform, also it is observed that Netflix adds more new Content during second half of the year from juncto December.

In [105]:

Nt_df["date_added"].dt.month.value_counts().sort_values(ascending=True).plot(kind='bar')
plt.title('Content added in each Month')

Out[105]:

Text(0.5, 1.0, 'Content added in each month')



In []:

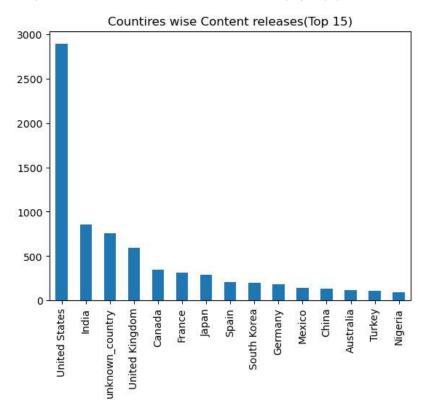
3.looking at the bar graoh from the countries wise comparison United stated stands at top as U.S is the primary Contnet contributor and india stands at the 2nd position.

In [111]:

```
Nt_df["country"].value_counts().head(15).plot(kind='bar')
plt.title('Countires wise Content releases(Top 15)')
```

Out[111]:

Text(0.5, 1.0, 'Countires wise Content releases(Top 15)')



In []:

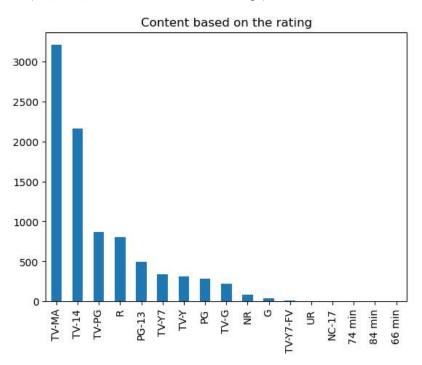
4.looking at the rating bar grapgh it is clear that most of the content is relatedto TV_MA rating so the taget audient for Netflix is Teenagers and adults

In [151]:

```
Nt_df["rating"].value_counts().plot(kind='bar')
plt.title('Content based on the rating')
```

Out[151]:

Text(0.5, 1.0, 'Content based on the rating')



In []:

5.the wod cloud for the desciption is drawn and young, Documentory, Group, family are most popular words

In [128]:

```
text = " ".join(cat.split()[1] for cat in Nt_df.description)
word_cloud = WordCloud(collocations = False, background_color = 'white').generate(text)
plt.imshow(word_cloud, interpolation='bilinear')
plt.title('Most Popular Word used in Description')
plt.show()
```

Most Popular Word used in Description



#8. Actionable items for business.

In []:

The data shows that movies with TV_MA ratings were watched more by users across all countries . This indicates a potentic market opportunity in India. Netflix could consider focusing on acquiring and producing more such content to acquire more subsriptions from india

In []:

Since the data includes ratings from 110 countries it is clear that Netflix has a diverse user base, NetFlix can focus of content localization by providing subtitles or dubbing options in multiple languages. This can enhance the user experience and attract a wider range of subsriptions

In [153]:

Nt_df['country'].nunique()

Out[153]:

110